

SMALL BUSINESS EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984
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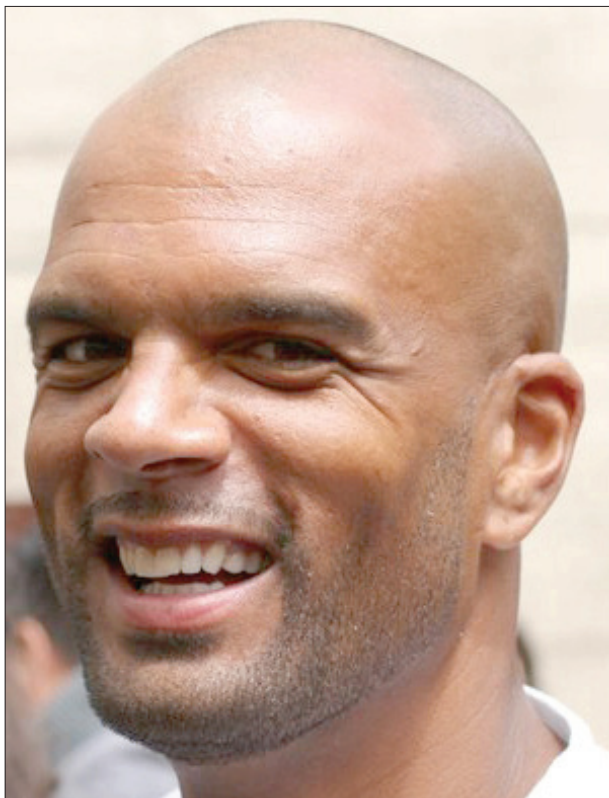
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Vol 28, Edition 3

April 12, 2012

Travis Watts: One man's story of working his way up the construction ladder



Travis Watts

of being a carpenter out of my head. So I went to school, but never really could find a job or major that interested me enough so I just sort of played around. I went to junior college, took a couple years at a four year college. I got up to about my junior year."

Besides going to school part-time and working part-time doing a variety of things through those years, including selling women's shoes, other retail and vacuum cleaners door-to-door, Watts was seriously dating a woman and decided it was time to look at buying a house and settling down. But he couldn't find a job that would pay enough for him to afford a home. So he ended up working in an apprenticeship program in the trades industry.

"The trades were the only place where you could start off making the most amounts of money without a college degree. And even with a college degree people were not making as much as people in the trades were making," Watts said.

While he worked part-time at Home Depot in the afternoons – something he did for two years – Watts also worked his way through the apprenticeship program. First he tried to work as an electrician, where there was higher pay and less wear and tear on your body. He scored a 97 percent on his cumulative scores but that wasn't high enough for him to get placed in a position. "They start placing people who've gotten 100 percent, and they work their way down. They usually only get to those who've scored 98 percent." Watts said.

Continued on page 8

By Cheryl Hentz

Travis Watts is having the time of his life in construction and enjoying his career and current job more than he has any other job. But it took many years and putting up with a lot of bigotry to get here.

Altogether the 35-year-old Watts has 13 years as a union carpenter, but he has been involved in some type of carpentry in and construction for pretty much his entire life. His father was a carpenter so he worked with him on weekends and during the summer months.

"Dad remodeled the home they bought when I was one year old," Watts said, adding that the remodeling included a huge addition to accommodate an expanding family. "It took forever, it seemed, because he worked fulltime and then worked on the house in the evenings and on weekends. But I also got to learn a lot because I was helping him out."

Watts always wanted to do something in construction.

"That's all I knew, so I wanted to follow in my dad's footsteps. I used to walk like my dad, talk like my dad, dress like my dad, so I just knew I was going to be a carpenter," Watts said. "I remember when I was about 8 or 9 years old and he asked me what I was going to do when I got older. I told him I was going to be a carpenter and he said he didn't want me to do that. He said I should be 'something better than that.' He wanted me to go to school and get a degree."

While he didn't understand it then, Watts thinks his father wanted a different job for him because carpentry was a very physically demanding job.

"It broke my heart, but I always wanted to please him, so I just got the idea

Disparity Study II Public Hearings Invitation

Dear Public Participant:

The California Department of Transportation (Caltrans) is conducting an Availability and Disparity Study (Study) that will assist Caltrans and local governments in implementing their Disadvantaged Business Enterprise (DBE) programs in accordance with 49 Code of Federal Regulations Part 26.

The Study includes an analysis of the experiences of vendors and contractors with Caltrans and local agencies in connection with implementation of their DBE Program, and involves an analysis of whether or not there is evidence of discrimination or its effects in the transportation contracting industry in California. The California transportation contracting industry includes contracts funded by the Federal Highway Administration (FHWA) and Federal Transit Administration (FTA) which are administered by Caltrans and local agencies as a primary recipient and sub-recipient of FHWA and FTA funds.

You are invited to participate in public hearings that will be held statewide

See page 11 for the schedule

VTA Breaks Ground on BART Silicon Valley Berryessa Extension Project

The Santa Clara Valley Transportation Authority (VTA) celebrated the beginning of construction on the BART Silicon Valley Berryessa Extension Project on Thursday, April 12th. A public groundbreaking was held with federal, state and local officials participating in the historic event including:

Dianne Feinstein, United States Senator

Norman Mineta, Former U.S. Secretary of Transportation

Peter Rogoff, FTA Administrator

Anna Eshoo, United States Congresswoman

Zoe Lofgren, United States Congresswoman

Michael Honda, United States Congressman

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California Small Business No. 27118

Human Rights Commission No. HRC 071410535, *Minority-Owned SF Local Business*

Department of Transportation (DOT) No. 35208, *Disadvantaged Business Enterprise (DBE)*

LBE-PUC (Public Utilities Commission) NPE No. 52662, *Minority-Owned (MBE) Firm*

State of California license/certificate, Consumer Affairs Division,
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Shoestring
MARKETING
by Alf Nucifora

Tantalizing Teen Trends

There seems to be an inversely proportional relationship between our prodigious knowledge of the Boomer sector and our appalling ignorance of the Gen Y, teenager set. Yet the teen market represents enormous, untapped potential even for those companies that market products not traditionally associated with the category. A recent report, "Youth Truths" published by the Detroit-based ad firm, Campbell-Ewald, sheds revealing insight into the motivation and behavior of this easily misunderstood group.

Who Are They?

Born during the period 1976-1994, the Gen Y's, 78,000,000 strong, now comprise 30% of the US population, a group larger than the Boomers and twice the size of the Gen X sector. It's in the "sliced and diced" subsets that the information really gets interesting. According to industry trade publication, Advertising Age, "marketers traditionally defined kids as ages 6 to 12...Today, there are at least six recognized youth segments: ages 0-2, 3-5, 6-8, 9-12, 13-15 and 16-18."

Most marketers carry a distinct bias with respect to kids' buying habits and motivations. Some project Gen X behavior to the Y's, an obvious mistake since the personality of either

group could not be more distinctive or different from the other. Worse still, many marketers tend to "project back" or interpret current teen behavior based on the filter of their own experiences when they were that age (with all of the forgetfulness and revisionism that accompanies the aging process). In reality, the interests of each (teen) age group are now in flux" notes Advertising Age. "A tween, a youngster between ages 9 and 12, will have markedly different interests today, than a tween had just a few years ago." A number of factors are at the root of this acceleration process including "access to influences and information, working mothers and the speed with which trends move across the country."

The Unifying Elements

They're being called the "next greatest generation" primarily because they share many of the attributes of the World War II generation. As Youth Truths points out, they're idealistic. 95% indicate that spending time volunteering or helping people is very or somewhat important (Yankelovich). 50% actively participate in volunteer work in their communities (Ifuse).

They're also patriotic. 79% consider themselves to be such, according to Campbell-Ewald's Youth Research. In fact, 68% say they would be willing to make a personal sacrifice for their country. Their patriotism, however, is not the flag waving type of their parents and grandparents. As Arthur Mitchell, Director of Strategic Planning for Campbell-Ewald notes "theirs comes from a nuanced appreciation of the US for the unique freedoms it offers... freedom to be who and what you want to be... a place where even a Dennis Rodman can live happily ever after."

They take their education seriously, which makes sense given their intuitive understand-

ing that their futures will be tied to an education-dependent information society and not an industrial economy. As such, 87% want to go to university or college (Yankelovich). They also possess a stronger moral compass than their parents. "Trustworthiness," "determination" and "honor" are of great importance to this group, understandable, given their constant exposure to the frailties and ills of today's society with its 60+% divorce rate and a political ruling system that rewards and encourages hypocrisy and deceit.

Optimism also prevails. Although they fear being left behind, 87% are still optimistic about their future (Campbell-Ewald Youth Research.) In the 9-17 age group, 69% view owning their own business as a sign of success. (versus 34% for adults.) This is a generation that firmly believes that it can have it all from personal happiness to career advancement to material success.

These are marketing-savvy folk. Don't forget they've been exposed to media saturation. They know the marketer's tricks. Therefore, they don't have the patience to waste time with a product or message that claims to be something that it's not. And if in doubt, they can easily go to the web to validate the claim and verify the truth. But even though they know they're being marketed to, they're accepting of the fact as long as the marketer tells them the truth. What they value more than anything else is authenticity. While they view advertising as fake, that's OK as long as it's fun. What's more, 71% agree that advertising is still the best way to learn about new products (Yankelovich).

Yet when it's all said and done, we cannot forget that they're still kids...irrational, passionate and hormonal to boot. They know it

Continued on page 4

CALIFORNIA SUB-BID REQUEST ADS

REQUEST FOR DVBE & SBE
SUBCONTRACTORS AND SUPPLIERS
FOR:

**Hwy 4 Widening, A Street to Hillcrest
Antioch, Caltrans #04-1G9404
BID DATE: April 18, 2012 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary Flow Diversion System, SWPPP, Fencing, Erosion Control, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Construction Area Signs, Traffic Control System, Striping & Marking, Portable Changeable Message Sign, Noise Monitoring, Abandon Culvert, Abandon Inlet, Abandon Well, Abandon Sanitary Sewer Pipeline, Adjust Utilities to Grade, Cold Plane AC, Cap Inlet, Cap Riser, Cap Manhole, Bridge Removal, Concrete Pavement, Jacked RCP, Clearing & Grubbing, Develop Water Supply, Lead Compliance Plan, ADL Burial Location Report, Asbestos Compliance Plan, Structure Excavation, Structure Backfill, Sand Backfill, Underground - Storm, Sewer & Water, Lean Concrete Base, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Seal Joint, Grind Pavement, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Structural Concrete, Minor Concrete, Architectural Texture, Jacking Superstructure, Sound Wall (Masonry Block), Bar Reinforcing Steel, eBART Pull Box, eBART Conduit Raceway Section, eBART Barriers, Sign Structure, Aluminum Sign, Roadside Sign, Rigid Rail Fall Protection System, Steel Pipe, Anchor Assembly, City of Antioch Drainage Inlet, Air and Vacuum Relieve Valve, Combination Air Valve, Sanitary Sewer Pipe, MBGR, Rock Slope Protection, Misc. Iron & Steel, Concrete Barrier, Electrical, Fire Hydrant Assembly, Blowoff Assembly and Construction Materials.

**O. C. Jones & Sons and
Myers & Sons Construction,
A Joint Venture**

1520 Fourth St., • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
OCJ Contact: Jean Sicard - jsicard@ocjones.com
Myers and Sons Contact:
Mike Lewis - mlewis@myers-sons.com
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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE & SBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Zolman Construction & Development, Inc.

as a "GENERAL CONTRACTOR" is requesting quotations on "ALL TRADES" from all qualified subcontractors for the following projects:
**Renovation for ES Expansion at
Buena Vista Horace Mann K-8 School
Project No. 11480**
Location: 3351 23rd Street, San Francisco, CA 94110
Estimated Cost: \$925,000.00
Owner: San Francisco Unified School District
Bid Date/Time: Tues., April 24, 2012 @ 11:00 AM

**Zolman Construction &
Development, Inc.**

(Signatory to the Carpenters & Laborers Union)
565 Bragato Road, Unit B • San Carlos, CA 94070
Phone: 650-802-9901 • FAX: 650-802-9902

Please Submit & Fax all proposals to 650-802-9902. For more information, please call Milu Magsombol at (650) 802-9901

REQUEST FOR UDBE/DBE
SUBCONTRACTORS AND SUPPLIERS
FOR:

**Hwy 580 Truck Climb Lane, Livermore
Caltrans #04-4A07U4
BID DATE: April 25, 2012 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Fencing, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Biologist, Natural Resource Protection Plan, Cold Plane AC, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Lead Compliance Plan, ADL Burial Location Report, Structure Excavation, Soil Nail Assembly, Highway Planting, Erosion Control, Lean Concrete Base, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Concrete Base, Tieback Anchor, Structural Concrete, Minor Concrete, Architectural Treatment, Refinish Bridge Deck, Double Twisted Wire Mesh System, Anchored Wire Mesh System, BAR Reinforcing Steel, Shotcrete, Sign Structure, Aluminum Sign, Roadside Sign, CIDH Concrete Pile, Timber Lagging, Clean & Paint Steel, Prepare & Stain Concrete, Underground, Geocomposite Drain, Geomembrane, Minor Concrete, Polyurethane Injection Grouting, Rock Slope Protection, Water Quality Weir, Misc. Iron, Steel & Metal, Object Marker, MBGR, Chain Link Railing, Thrie Beam Barrier, Crash Cushion, Concrete Barrier, Crack Existing Concrete, Grind Concrete Pavement, Striping & Marking, Electrical and Construction Materials.

O.C. Jones & Sons, Inc.

1520 Fourth St., • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

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Zolman Construction & Development, Inc.

as a "GENERAL CONTRACTOR" is requesting quotations on "ALL TRADES" from all qualified subcontractors for the following projects:
**Renovation for SFHHS Expansion
SFUSD Project No. 11479**

Location: 1050 York Street, San Francisco, CA 94110
Estimated Cost: \$900,000

Owner: San Francisco Unified School District
Bid Date/Time: Thurs., April 19, 2012 @ 2:00 PM

**Zolman Construction &
Development, Inc.**

(Signatory to the Carpenters & Laborers Union)
565 Bragato Road, Unit B • San Carlos, CA 94070
Phone: 650-802-9901 • FAX: 650-802-9902

Please Submit & Fax all proposals to 650-802-9902. For more information, please call Milu Magsombol at (650) 802-9901

REQUEST FOR UDBE/DBE
SUBCONTRACTORS AND SUPPLIERS
FOR:

**Highway 219 Modesto
Caltrans #10-0A8724
BID DATE: May 1, 2012 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Temp. Erosion Control, Sweeping, Storm Water Annual Report, Construction Area signs, Traffic Control System, Striping & Marking, Portable Changeable Message Sign, Abandon Drywell, Fencing, Adjust Utilities to Grade, Cold Plane AC, Clearing & Grubbing, Develop Water Supply, Lead Compliance Plan, Highway Planting & Irrigation, Erosion Control, Data Core, Tack Coat, CIDH Concrete Piling, Minor Concrete, Sound Wall (Masonry Block), Sign Structure, Roadside Sign, Underground, Misc. Iron & Steel, Delineator, Object Markers, MBGR, Electrical, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth St., • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mark Mahboubi

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REQUEST FOR UDBE/DBE
SUBCONTRACTORS AND SUPPLIERS
FOR:

**Hwy 80 Bikeway, Oakland
Caltrans #04-292264
BID DATE: May 1, 2012 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Health & Safety Plan, SWPPP, Temporary Erosion Control, Sweeping, Storm Water Annual Report, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Adjust Utilities to Grade, Cold Plane AC, Clearing & Grubbing, Hazardous Material Management Plan, Structure Excavation, Highway Planting, Irrigation System, AC Dike, Tack Coat, Steel Soldier Pile, Structural Concrete, Minor Concrete, Architectural Treatment, Anti-Graffiti Coating, Bar Reinforcing Steel, Shotcrete Lagging, Aluminum Sign, Roadside Signs, Electrical, Misc. Iron & Steel, Fencing, Concrete Barrier, Underground, Bollards, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth St., • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

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REQUEST FOR CERTIFIED UDBE
SUBCONTRACTORS AND SUPPLIERS
FOR:

**Warren Avenue Grade Separation and UPRR
Relocation Fremont, CA
Santa Clara Valley Transportation Authority
Contract # C101 (12004F)
Bid Date: May 3rd, 2012 at 2:00 PM
UDBE Goal: 8%**

Subcontractor/Supplier Opportunities: CAS/Roadway Signs, Bridge Demo, Clear/Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Jt. Seal Assembly, Post-tensioning, Soil Nail Walls, Erect Steel Structures, AC Dike, Underground Utilities, Fencing/Metal Railing, MBGR, Concrete Barrier, Striping, Electrical, Minor Concrete, Horizontal Drain (Jack&Bore), PCC Demo, PCC Paving, Welding, Furnish/Erect Precast Girders, Asphalt Membrane Waterproofing, Cement/Lime Treatment, Sheetpile Installation, Aggregates Supply, Supply Ready-Mix, Concrete Pumping, Supply Concrete Pile, Furn. Supply Structural Steel Bridge, Supply U/G Pipe (WSP, RCP, HDPE, DI, SDMH, SSMH), Supply Misc. Iron/Steel/Metals, Trucking, HazMat Trucking, SWPPP, Supply Geotextile Materials, Supply Paving Oil, Supply PTFE & Bridge Bearings, Street Sweeping, Traffic Control, Vibration Monitoring, Survey, Q/C Testing

Non-DBE Subs/Suppliers:

You will be expected to carry 8% of 2nd-tier UDBE goal participation with your quote. 2nd-tier UDBE goal participation will be evaluated with your price.

Insurance Requirements are shown in specifications Volume 1, Special Conditions Item SC-2 Page 85 INSURANCE REQUIREMENTS. Flatiron's standard policy limits for subcontractors are Worker's Comp \$1M, General Liability \$1M per occurrence/\$2M aggregate, Umbrella \$1M/\$1M, Auto \$1M. Full copy of Flatiron's standard insurance requirements will be provided upon request.

Performance & Payment Bonds by admitted surety, naming prime contractor as the obligee, in full amount of the subcontractor's bid, subject to approval by Flatiron required. Bonding assistance is available. Flatiron will pay bond premium up to 2.0%. Worker's Compensation Waiver of Subrogation required. Please contact Flatiron for bonding and insurance requirements, or if any other assistance is needed. Quotations must be valid for same duration as specified by owner for contract award. Plans and specs available in Flatiron's Benicia office, local plan rooms and via Flatiron's FTP site. Email sreid@flatironcorp.com for access to our FTP site for downloading plans. Call us for assistance locating specific plans/specs.

FLATIRON WEST, INC.

2100 Goodyear Rd. • Benicia, CA 94510
Phone (707) 742-6053 • Fax (707) 746-1603

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EVRA Construction is Request For Qualified DVBE Subcontractors, Suppliers and Truckers for the following project:

**Owner: San Francisco Unified School District
Renovations Elementary School Merge at
Buena Vista/Horace Mann K-8
SFUSD Project #11480**
Location: 3351 23rd Street, San Francisco, CA
Bid Date: April 24, 2012 @ 11:00 AM

Evra Construction, Inc.

100 North Hill Drive, #45 • Brisbane, CA 94005
Phone: 415-467-1336 • Fax: 415-467-1356

For more information,
please contact Jeff Ostrovskiy

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CALIFORNIA SUB-BID REQUEST ADS

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 99 - French Camp
Contract # 10-0E6124
San Joaquin County**

Bids: April 17, 2012 at 2:00 p.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Clear and Grubbing, Concrete Barrier, Construction Area Signs, Demo Bridge, Imported Borrow, MSE Wall, Electrical H'Way, Fence & MBGR, Erosion Control, Pavement Grinding, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 4 G Street
Contract # 04-169404
Contra Costa County**
Bids: April 18, 2012 at 2:00 p.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities a Joint Venture is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C. C. MYERS, INC./ Bay Cities Paving

3286 Fitzgerald Rd. 5029 Forni Dr
Rancho Cordova, CA 95742 Concord, CA 94520
(916) 635-9370 925-687-6666
FAX (916) 635-1527 Fax 925-687-2122

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities a Joint Venture for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 99 Chowchilla River Bridge
Contract # 10-415804
Merced County**

Bids: April 24, 2012 at 2:00 p.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
(916) 635-9370 • FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DBE/UDBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**City of Santa Fe Springs
Valley View Avenue Grade Separation
Contract # 75A0229
Federal Aid Project No. DEML 02-5340 (011)
Bid Date: April 26, 2012 at 11:30 AM**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, CIDH Pile, Construction Area Signs, Construction Stake, Consult - Enviro Compliance, Demo Minor, Earthwork and Base, Imported Borrow, Retaining Wall, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Minor Concrete Structure, Misc Metal Bridge, Paving ASPH Concrete, A C Dike and Misc, Pipe - RCP, Precast Concrete Pipe, Ready Mix Concrete, Rebar, Structure Steel, Stripe and Mark, Structure Excavate Bridge, Traffic Control, Trucking, Underground Sewer Pipe.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE/UDBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available for review at our office, please call for an appointment. Contact Rodger Mannka at rmannka@cmymyersinc.com or 916-635-9370 for Share point access.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc

3286 Fitzgerald Rd. Rancho Cordova, CA 95742
916-635-9370 Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

DISPLAY AD



A Joint Venture in Association with LAN I TY Lin

**Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension
Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit:
www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

Tantalizing Teen Trends

■ Continued from page 2

too. 76% of the 9-17 age group tell us that "they are in no hurry to grow up" (Yankelovich). The problem is that teens are being given more adult responsibility particularly in households where both parents work. This can encompass buying the groceries as well as voicing an influential opinion on the next auto purchase for the family. For parents and for marketers, there must be a realization that their (teens) opinion must be taken seriously.

The marketing lesson to be gleaned from the data and trend information is a simple one... get to know this generation now and not when it's too late, particularly if you don't market "of the moment" products such as music, cosmetics and fashion. Gen Y's will have long memories. Loyalty to person or product will therefore be one of the defining elements of their personality and ultimately their buying behavior.

Website: www.nucifora.com
Alf's syndicated writings appear in business publications throughout the U.S.

Sub-Bids Requested From DBE Subcontractors & Suppliers for:

**Stillwater Wastewater Treatment Plant
Phase 1A/1B Expansion Project
Job No. 2278
Location: Redding, CA
Bid Date: April 24, 2012 @ 2:00 PM**

Subcontractors: Surveying, Electrical, Erosion Control, Rebar, Concrete, Trucking, Painting/Coatings, Instrumentation, Fencing, AC Paving, Earthwork.

Suppliers: HDPE Geomembrane, Liner, Pipe & Appurtenances, Mechanical Equipment, AB, Concrete Pumping, Miscellaneous Metal.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763
Phone: (916) 351-0457 • Fax: (916) 351-1674
Contact: Karen Reichenberger

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds. Upon approval of surety company SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

How Sunlight Can Improve Federal Contracting

Nine Recommendations to Make Government Contracting More Effective and Efficient for Taxpayers

By Pratap Chatterjee
Introduction and summary

A single, streamlined database that tracks fraud, waste, and abuse in federal government contracts will help save taxpayers money and reward good companies.

President Barack Obama in a June 2011 executive order charged the newly established Government Accountability Transparency Board to start designing such a database within six months.

A week after the executive order was issued, the House Oversight and Government Reform Committee overwhelmingly approved the 2011 Digital Accountability and Transparency Act, sponsored by Committee Chairman Darrell Issa (R-CA). The legislation, which is now awaiting a full House vote, goes even further than the executive order.

This bill would set up a Federal Accountability and Spending Transparency Board—or FAST Board—to manage a standard

process by which agencies can report all spending data. The information would be made publicly available on a website so that government agencies and watchdog groups alike could identify fraud, waste, and abuse.

Issa's bill, which enjoys bipartisan support at a time of intense political deadlock on Capitol Hill, shows that there is momentum in Washington for this important issue. But it is only an important first step in the right direction. What we need is a wholesale reform of a procurement system gone awry. There is reason for hope. An ambitious new pilot project by the General Services Administration is expected to be launched in the first half of 2012, the System for Award Management, which will combine eight existing federal procurement systems into a single database, a welcome step forward if it succeeds. Wise use of good technology can help the federal government eliminate unnecessary staff and programs as well as slash billions of dollars from the budget by preventing fraud, waste, and abuse.

The federal government today uses dozens of standalone databases to track more than half a million business entities that are eligible to bid on the \$536 billion in federal contracting for

goods and services. Take, for example, Melanie Johnson, a Department of Defense contracting officer, who issued in January 2007 a \$300 million contract to AEY, Inc., of Florida to provide weapons and ammunition to the Afghan army and police. Seventeen months later, AEY President Efraim Diveroli was indicted for fraud on the very same contract, for selling more-than-40-year-old Chinese ammunition to the government. Later investigations showed that there was plenty of available information on AEY and Diveroli that should have given Johnson pause—had she known where to look for it.

This is one of the biggest hurdles for government buyers: Bad contractors are often hired because government officials cannot locate past performance information.

The lack of cost, pricing, and technical data is another reason why the government ends up paying too much for goods and services. Charles Smith, a retired military contracting officer who was in charge of the \$37 billion contract with Halliburton in Afghanistan and Iraq, says that the lack of good data on contractors was one of the most significant hurdles in his job. "I would say that 90 percent of the data that we needed was

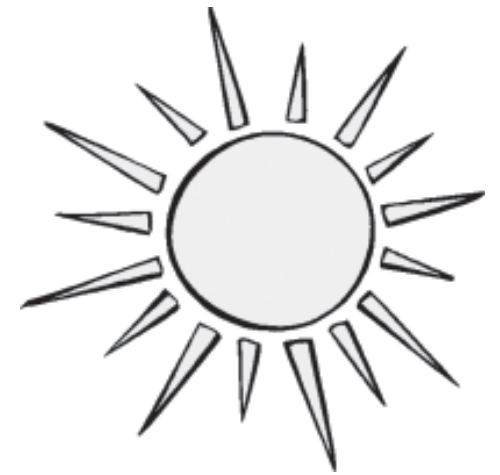


Image Credit: Google Image.

not available."

To be sure, the Obama administration has made public reams of new data as part of the Open Government Initiative on websites such as USAspending.gov and through new tool sets like the Federal Awardee Performance and Integrity Information System, or FAPIIS.

Continued on page 7

CALIFORNIA SUB-BID REQUEST ADS



**MARTIN LUTHER KING, JR. MEDICAL CENTER
MULTI-SERVICE AMBULATORY CARE CENTER ("MACC")
LOS ANGELES, CA INVITATION TO PREQUALIFY AND BID BID PACKAGE #5
Martin Luther King, JR. Medical Center MACC Project.
Los Angeles, CA**

McCarthy Building Companies, Inc. is accepting Prequalification Questionnaires for upcoming competitive sealed bids for the following work categories;

Phase-2 Site Clearing & Earthwork, Asphalt Paving, Pre-Cast Pavers, Site Concrete, Striping/Pavement Markings, Traffic Signalization, Landscaping & Irrigation, Masonry, Miscellaneous Metals/Ornamental Iron, Medical Equipment Supports, Finish Carpentry/Casework, Building Insulation, Vapor Emissions, Roofing, Doors, Frames & Hardware, Auto Door Operators, Overhead Coiling Doors & Grills, Accordion Fire Doors, Elevator Smoke Control Doors, Ceramic Tile, Terrazzo, Acoustical Ceilings, Flooring, Painting, Wall Protection, Flagpoles, Signage & Graphics, Lockers, Fire Extinguishers, Metal Shelving, Toilet Partitions & Accessories, Projection Screens, Loading Dock Equipment, Medical Equipment, Window Coverings & Cubicle Tracks, Lead Shielding, Building Maintenance Equipment, Entrance Mats.

Project Scope: The proposed project includes construction of a new, fully built out 4-level, 138,000 square foot Multi-Service Ambulatory Care Center building. The new MACC Building will be physically connected on the ground floor to the existing North Support Building (NSB) to provide connectivity between the patient accessible support services in the NSB and clinical functions in the new MACC. The existing NSB is 51,700 square feet. Approximately 34,000 square feet of tenant improvements will be performed in the NSB to provide space for various MACC departments. There are also minor tenant improvements in the South Support Building (SSB). McCarthy received Notice to Proceed (NTP) from the County of Los Angeles on January 9, 2012. Early construction activities are in progress and the Project will have an approximate remaining duration of seventeen (17) months from bid date.

Bid Proposals will be received until 2:00 P.M. on Friday, May 4, 2012 at:
McCarthy Building Companies, Inc., Attn: Mr. Dai Tran
20401 S.W. Birch Street, Suite 300, Newport Beach, CA 92660
Emailed and faxed copies are acceptable.

At bid time all bidders will be required to provide a 15% Bid Security (on the McCarthy Bid Bond Form provided in the Front Ends). Along with the Bid Bond, the following documents will be required at Bid Time: Bid Proposal completed on McCarthy's Bid Form, completed McCarthy Pre-Qualification Questionnaire, Bid Bond on McCarthy provided form. A 100% Performance and Payment Bond from an admitted surety will be required upon award of contract.

All bidders must have been prequalified by McCarthy for this project. Having prequalified for other McCarthy projects does not count.

Bid documents are available from Davis Blueprint:

Main Office: 3205 N. Main Street, Los Angeles, CA 90031 | T: 323.225.7483 | F: 323.225.2622

Bid Documents may also be viewed online at <http://www.biddox.com/pnonline/>

Project Password: MLKMACCBP5 (case sensitive)

All bidders must have been prequalified by McCarthy for this project. Having prequalified for other McCarthy projects does not count.

Do not contact the County, Architect or any Consultants. All questions will be sent to Dai Tran via fax (949-756-6841), or email (dtran@mccarthy.com).

* - This is a best value selection. (i.e. award will be based upon price, qualifications, experience, schedule, claims history, safety and qualified Small Business Enterprise participation).

* - This is a Prevailing Wage Project. There is also a Community Workforce Agreement (CWA) in place.

* - A 100% Performance and Payment Bond from an admitted surety will be required upon award of contract for all trades.

* - McCarthy is signatory to union agreements with the Carpenters, Laborers, and Cement Masons. Subcontractors will comply with such labor agreements for all of Subcontractor's Work falling within the jurisdiction of such labor agreements. Subcontractor agrees to require its subcontractors and their subcontractors, if any, to be bound in a like manner.

* - McCarthy is an equal opportunity employer and encourages qualified Community Business Enterprises (CBE) which includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority and women-owned business enterprises. McCarthy also endeavors to hire Local Small Business Enterprises (Local SBE) businesses and Local Worker Hiring.

For assistance in obtaining bonds, lines of credit, or insurance, please visit the
Los Angeles County Office of Small Business - Procurement Technical Assistance Center at laosb.org



VTA- Mission Blvd/ Warren Ave/Truck Rail Program

Contract No. C101 (12004F)

BID DATE: May 03, 2012 @ 2:00PM

UDBE Goal: 8%

**To bid the job with the SSHJV and for general questions,
please visit the SSHJV website at:**

**<https://partners.myskanska.com/usa/clients/VTA/WMGs/Outreach>
On Bid Day Please Call 951-684-5360 and Fax Quotes to 951-788-2449**

The following is a list of anticipated potential work items include, but are not limited to: Grading/Earthwork, Drainage, Soundwalls, Retaining Walls, Concrete Barrier, Landscaping, Signing and Pavement Delineation, Signals, Lighting, Curb and Gutter/Sidewalk, PCC Pavement, Lean Concrete Base, Aggregate Base, Asphalt Concrete, Fencing, Contaminated Soil Removal, Traffic Control, Utility Work, Minor Concrete Structures, SWPP, Masonry, Hazardous Material Removal, Surveying, Construction Area Signs, CIDH Piles, SWPP Installation, Structural Steel, Reinforcing Steel, Fire Protection, Trucking, Misc Metal/Iron/Steel, Building Demo, MSE Walls, QC/QA Services, Painting/Coating, Noise Monitoring/Abatement, Dewatering/Monitoring, Deep Soil Mixing, Survey/Monitoring, Concrete Pumping, Crash Cushion, HVAC, Pre-stressing, Street Sweeping, Pre/Post Construction, Welding, First Aid (AMR), Health and Safety Monitoring, Project Progress Photographs/Video.

Skanska Shimmick Herzog, a Joint Venture (SSH, JV) is interested in soliciting in Good Faith all subcontractors as well as certified UDBE companies for this project. In order to assist UDBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. All interested subcontractors, please indicate all lower tier UDBE participation offered on your quotation as it will be evaluated with your price.

Please call if you need assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. SSH, JV insurance requirements are \$1M GL - each occurrence, \$2M GL - Aggregate & Products/Completed Operations Agg., \$5M Excess/Umbrella, \$1M Workers Comp., and \$1M Auto. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL& WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by the Joint Venture. SSH, JV will pay bond premium up to 1.5%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. SSH, JV is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. If the Owner contract requires certified payroll then subcontractors will be required to submit certified payroll. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. Skanska Shimmick Herzog, a Joint Venture is an equal opportunity employer.

**Project Information available at the following webpages:
VTA Website: <http://www.vta.org/bart/index.html>**

Bart Website: <http://www.bart.gov/about/projects/index.aspx>

**Contact information is provided on our website:
<https://partners.myskanska.com/usa/clients/VTA/WMGs/Outreach>**

1905 Agua Mansa Road • Riverside, CA 92509-2405
Phone: (951) 684-5360 • Fax: (951) 788-2449

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. www.sbeinc.com

CALIFORNIA SUB-BID REQUEST ADS



SWINERTON BUILDERS

Requesting Sub Bids from All Qualified Subcontractors, Material Suppliers and Trucking Firms, including SBE Firms

PROJECT INFO:

Project Name: LAUSD Jordan High School Renovation Project
Address:
2265 E. 103rd Street Los Angeles, CA 90002
Bid Date: May 10, 2012 at 2:00 pm
Estimated Value: \$67,000,000
Outreach Goals of 25% for SBE

DESCRIPTION

Project consists of construction of three new buildings, renovation of four existing structures, demolition of three existing buildings and existing portables, and providing new site utilities and site work throughout the campus.

REQUIRED TRADES:

Field Engineering, Site Utilities, Shoring, Demolition, Site Clearing, Earthwork, Paving, Site Concrete, Decorative Concrete, Landscaping & Irrigation, Building Concrete & Concrete Reinforcing, Masonry, Structural Steel, Deck & Miscellaneous Metals, Finish Carpentry & Millwork, Waterproofing, Sheet Metal, Roofing, Metal Framing, Drywall & Plaster, Doors, Frames & Hardware, Roof Maintenance Equipment, Glaz & Glazing, Ceramic Tile, Acoustic Ceilings, Flooring, Painting, Miscellaneous Specialties, Signage, Operable Partitions, Food Service Equipment, Window Treatment, Fire Protection, Drum Elevator, Hydraulic Elevators, Mechanical, Electrical, Final Cleaning

PRE-BID MEETING

There is an optional pre-bid meeting being held to the public on **Thursday, April 26, 2012**.
Location: LAUSD Jordan HS - 2265 E. 103rd Street Los Angeles, CA 90002
Registration: 8:00 – 8:45 / **Program:** 9:00 – 10:30

BID DOCS

Plans will be available after April 23. If interested, please contact:

Jesse Amos via email: jamos@swinerton.com phone: 213.896.3400 or fax: 213.896.0027

Plans and specifications are also available for review and take-off at Swinerton Builders LA office located at 865 S. Figueroa St, Suite 3000, Los Angeles, CA 90017

Swinerton Builders requires all subcontractors to furnish 100% Performance and Payment Bonds from a US Treasury listed surety. Premium cost to be included in bid as a separate line item.

Swinerton will seriously consider subcontractor bids submitted by SBE Firms.

Swinerton is signatory to the Southwest Regional Council of Carpenters.

An Equal Opportunity Employer



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949
 415-382-1188 • Fax: 415-883-7529
Contact: Kathy Rowan

REQUESTS QUOTATIONS FROM ALL CERTIFIED SBE/MBE/WBE & ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

**CONSTRUCTION OF EAST CONTRA COSTA BART EXTENSION
 PROJECT PARKING LOT & MAINTENANCE FACILITY
 CONTRACT NO. 04SF-120, SF BART ANTIQCH, CA**

**BID DATE: APRIL 24, 2012 AT 2:00 PM
 ESTIMATE: \$28,000,000 – \$32,000,000**

Bid Items Include: Demolition, concrete, rebar, pre-cast concrete, masonry, metal welding, structural steel, metal decking, metal stairs, railings, casework, insulation, metal roof and wall panels, roofing, sheet metal, roof hatches, metal doors and frames, overhead coilingdoors, aluminum framed storefronts, glazed aluminum curtain walls, skylights, door hardware, wood doors, rolling service & counter doors, rolling grilles, aluminum framed entrances, glazing, drywall, acoustical ceilings, resilient flooring, epoxy flooring, painting, epoxy wall covering, signage, toilet compartments and accessories, electrical, communications, fire sprinklers, plumbing, HVAC, earthwork, grading & paving, site utilities

Bonding, insurance, technical assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

We are signatory to the Carpenter's and Laborer's Collective Bargaining Agreements

An Equal Opportunity Employer



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949
 415-382-1188 • Fax: 415-883-7529
Contact: Kathy Rowan

REQUESTS QUOTATIONS FROM ALL HRC CERTIFIED LBE/MBE/WBE & ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

**NORTH BEACH LIBRARY
 CONTRACT NO. 7526A
 CITY & COUNTY OF SAN FRANCISCO
 SAN FRANCISCO, CA
 BID DATE: APRIL 25, 2012 AT 2:30 PM
 ESTIMATE: \$7,500,000**

Bid Items Include: Site demolition, structure demolition, contaminated site materials removal, concrete, rebar, structural steel, metal stairs and railings, casework, waterproofing, insulation, aluminum plate panel system, porcelain enamel panel system, metal siding, roofing, hollow metal doors and frames, wood doors, hardware, glass, glazing, aluminum storefronts, skylights, metal framing, drywall, plaster, tiling, acoustical ceilings, flooring, painting, coatings, visual display boards, signage, toilet accessories and partitions, metal lockers, book depositories, library stack system, window coverings, site furnishings, hydraulic elevators, scissor lift platforms, fire protection, plumbing, HVAC, electrical, communications, earthwork, paving, pavement markings, chain link fencing, retaining wall, landscape, irrigation, and site utilities

Bonding, insurance, technical assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

We are signatory to the Carpenter's and Laborer's Collective Bargaining Agreements

An Equal Opportunity Employer

BARNARD IMPREGILO HEALY JOINT VENTURE SBE OPPORTUNITIES

Barnard Impregilo Healy Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Small Business Enterprises (SBE's) and other subcontractors and suppliers for the following:

PROJECT: Third St Light Rail Program Phase 2 – Chinatown Station
OWNER: San Francisco Municipal Transportation Agency
BID DATE: May 8, 2012 at 3:00 pm (PDT)

Firms that are certified by one of the following programs are qualified to help achieve the SBE participation goals established for this project (no other certifications qualify): California Unified Certification Program with USDOT "Federal Program", California Dept of General Services "State Program", or City/ County of San Francisco LBE Program "City Program".

OPPORTUNITIES INCLUDE: Demolition, Site Security Fencing, Relocation of Utilities, Hazardous Waste Abatement, Trucking, Contaminated Waste Trucking and Disposal, Welding, Geotechnical Instrumentation, Electrical, Infrastructure, Security, Landscaping and Vegetation Relocation, Street Restoration, Temporary Office Install/Construction, Environmental Consulting, Steel Fabrication, Underpinning, Earthwork, Asphalt Paving, Traffic Control, Concrete Construction, Concrete Reinforcing, Ready-Mix Concrete Supply, Miscellaneous Surface Concrete, Shotcrete, Rock Mass Grouting, Jet Grouting, Surveying, Water Treatment Plant Installation, Surveying, Photography, Sanitation, Janitorial Services, Waste Removal, Materials Testing and Inspection, Pest Control, Video/Utility Inspection, Waterproofing, Aggregates.

PLANS AND SPECIFICATIONS: To obtain electronic copies of the bid documents at no cost, please contact Bernie Ancheta with SFMTA directly.

Email request: Bernie.Ancheta@sfmta.com
 Phone request: (415) 701-4278
 Fax request: (415) 701-4300

Upon receipt of the project documents, please contact kelly.pavlik@barnard-inc.com in our office for assistance in locating the information pertinent to your scope of work.



Project Name: Mission Bay Blocks 2-13: Long Bridge Phase II and Blocks 5 & 6 Infrastructure
Location: San Francisco, California
Bid Date: April 17, 2012 @ 2:00pm

Nibbi Brothers General Contractors is requesting bids from qualified subcontractors & Suppliers including those certified with the Office of the City Administrator (Successor Agency to SFRA) for DIV's 1-3 on the Mission Bay Blocks 2-13: Long Bridge Phase II and Blocks 5 & 6 Infrastructure. Work of this contract consists of the improvements within the City Right of Way, City land, and Owner's land proposed for future dedication supporting certain Mission Bay Public Improvements. Such work includes site preparation, demolition and rough grading, deep utilities, joint trench and street lighting. The SFRA participation goal has been established for this project at: 31% for MBE Subcontractors and 10% for WBE Subcontractors and we highly encourage all SFRA certified Subcontractors to bid. To obtain bid and contract documents please email Kristin Medwick (kristinn@nibbi.com). Interested subcontractors will receive an email notification via NewForma to download drawings and provide proposals by Tuesday, April 17, 2012.

PLEASE FAX OR EMAIL PROPOSALS TO
Scottc@nibbi.com / Fax: (415) 241-2951

For information regarding this project contact:
 ATTN: Scott Council (scottc@nibbi.com)
 or Kristin Medwick (kristinn@nibbi.com)

Sub-Bids Requested From Qualified Small/Local Business Subcontractors & Suppliers:

**City of Palm Springs
 2011/2012
 Annual Asphalt Overlay
 City Project No. 11-06
 April 17, 2012 at 2:00 PM**

Prime Contractor requests to subcontract the supply of materials and equipment to local business enterprises and to subcontract services to businesses whose work force resides within the Coachella Valley Area, including but not limited to: Cold Milling, Traffic Striping & Markings, Sewer Manhole, Minor Concrete, Install Detector Loops, Pavement Fabric, Construct 1 1/2" A.C. Overlay, Traffic Control, Crack Sealing



1995 Agua Mansa Road • Riverside, CA 92509-2405
 Phone: (951) 684-5360 • Fax: (951) 788-2449
 Contact: **Jeff Russell** • Email: Jeffrey.Russell@skanska.com

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified Small/Local Business for this project. Please call if you need assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska insurance requirements are \$1M GL – each occurrence, \$2M GL – Aggregate & Products/Completed Operations Agg., \$5M Excess/Umbrella, \$1M Workers Comp., and \$1M Auto. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1.5%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. If the Owner contract requires certified payroll then subcontractors will be required to submit certified payroll. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. In order to assist Small/Local Business subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. All interested subcontractors, please indicate all lower tier Small/Local Business participation offered on your quotation as it will be evaluated with your price. Skanska is an equal opportunity employer

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 OR CALL
800-800-8534

CALIFORNIA SUB-BID REQUEST ADS



Requesting Sub-bids from Qualified DBE Subcontractors & Suppliers:

City of Thousand Oaks

CI 5131 - Municipal Service Center Expansion
00 40 00A - 112006 Specification No. 2011/2012-13
Bid Date: April 18, 2012 at 3:00 PM

Scope: Transportation terminal, government – miscellaneous building the work comprises the construction of the following: work to be construction is located at 2010 conejo center dr and 1993 rancho conejo blvd., thousand oaks, ca household hazardous waste facility (hhw): the work includes a new freestanding building as well as two free standing canopies and a free standing trash enclosure. The proposed household hazardous waste facility (hhw) is a free standing, leed certified, building. A loading dock and ramp will be provided for transport of materials out of the facility and will include two dock levelers. Adjacent to the building is a free standing canopy at the vehicle unloading area and a free standing building canopy. This site shall be secured with a tube steel fence and electric gates. New landscape and hardscape areas will serve as rain gardens and detention for stormwater management. Proposed transit center: The work includes free standing covered parking canopies. The Bus Canopy is a free standing structure which provided covered parking for 12 buses. A Compressed Natural Gas (CNG) System will be extended from an existing compressor to provided fueling for the buses to the canopy, complete with dispensers. Several roof surfaces of the canopy will receive photovoltaic panels to serve the HHW Facility. Covered Parking for Fleet Vehicles are provided by a free standing canopy structure. This site is to be secured with a tube steel fence and electric gate. New landscape and Hardscape areas will serve as rain gardens and detention for stormwater management. Existing MSC expansion. The work includes a New Freestanding Building, a Free Standing Canopy and a small remodel to an existing room. The addition to the existing building 'A' is a LEED certified Annex Building which will serve as a multipurpose room and will also contain a kitchenette and restrooms. Adjacent to the building is a free standing building canopy. New landscape and hardscape areas surround the Annex Building. Limited Demolition and reconfiguration of the existing parking and security fence will be necessary. An addition of an electric gates is also required. In the existing building 'C' the current multipurpose room will be remodeled as a wellness center, per specification.

Soliciting ALL TRADES

Tower General Contractors is committed to assisting you in your effort to bid this project. To that end, if you require assistance is building relationships with or introductions to business professionals who can assist you in the areas below, please email

Alex Guerrero Executive Vice President of Tower General Contractors at alexg@towergeneralcontractors.com

- Bonding
- Lines of Credit
- Insurance Assistance

Tower intends to negotiate in good faith with interested DBEs.

Tower General Contractors requires all qualified subcontractors to be prepared to furnish performance and payment bonds issued by an admitted surety in the amount of their bid. Premium cost to be included in bid as a separate item. Tower General Contractors, at its sole discretion, reserves the right to waive the requirements for such bonds, to permit substitute security, or to accept alternate guarantees in lieu of such bonds. Tower General Contractors intends to seriously negotiate with all subcontractors, and requires each selected to execute the Tower General Contractors.

Copy of the master subcontract is available for review at:

Tower General Contractors

10923 Randall Street, Suite 'E' • Sun Valley, CA 91352
 Phone: 818-768-3530 • Fax: 818-768-3534
 Contact Name: **Bruce Potter**
 Email: brucep@towergeneralcontractors.com

Contact **Bruce Potter** to request a formal invitation to bid or request for plans and specs.

Any subcontractor bidding project must break out bid per bid schedule in specifications and must fill out pages 17 and 21 (Buy America and Debarment Certification). Please submit in advance of bid.

An Equal Opportunity Employer

VTA Breaks Ground on BART

Continued from page 1

Gray Davis, California Governor (ret.)

James Beall, Jr., California State Assemblymember

Ken Yeager, Santa Clara County Supervisor

Scott Haggerty, Alameda County Supervisor

Tom Blalock, BART Board of Directors

Chuck Reed, City of San Jose Mayor

Pete McHugh, City of Milpitas Vice Mayor

Carl Guardino, President and CEO, Silicon Valley Leadership Group

Michael T. Burns, VTA General Manager

BART Silicon Valley

The Bay Area Rapid Transit (BART) Silicon Valley Project is a 16-mile extension of the existing BART system to San Jose, Milpitas

and Santa Clara, which will be delivered through a phased approach. The first phase, the Berryessa Extension, is a 10-mile, two-station extension, beginning in Fremont south of the future BART Warm Springs Station and proceeding in the former Union Pacific Railroad right-of-way through Milpitas, the location of the first station, and then to the Berryessa area of north San Jose, at the second station. VTA continues project development activities for the second 6-mile phase of the project that includes a 5.1 mile-long subway tunnel through downtown San Jose, and ends at grade in Santa Clara near the Caltrain Station. Construction on the second phase of the project will commence as additional funding is secured.

Source: *Santa Clara Valley Transportation Authority (VTA)*



C. Overaa & Co - General Building Contractor

200 Parr Blvd., Richmond, CA 94801
 510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers including MBE/SBE/WBE/DBE/DVBE's for the following Project:

EAST CONTRA COSTA BART EXTENSION PROJECT PARKING LOT AND MAINTENANCE FACILITY

Bid Date: April 24, 2012 until 2:00 PM – Contact: Larry Etcheverry

Project Description: The Work, in general, consists of furnishing all labor, equipment, materials and services required to construct a parking lot, a transit maintenance facility structure, access roadways, utilities, and associated features north of the Department of Transportation (Caltrans) right of way and east of the State Route 4 (SR4) Hillcrest Avenue Interchange in the City of Antioch, California. The Work also includes temporary facilities for staging, storage, lay-down, and offices, all as specified in the Contract Documents.

The estimated value of this Contract is \$28,000,000 to \$32,000,000

Trades needed include, but are not limited to demolition & salvage, concrete reinforcing, concrete forming, Cast-in-Place concrete, concrete finishing, no shrink grout, masonry, metal fabrications, metal decking, misc. metals & structural steel, metal roof panels, firestopping, insulation, joint protection, metal doors & frames, coiling doors, curtain walls, door hardware, glazing, paint & coatings, resilient flooring, special coatings, acoustical ceiling, signage, toilet compartments and accessories, wall & corner guards, fire suppression, plumbing, HVAC, electrical, communications, fire alarm system, earthwork, dewatering, planting & irrigation, pavement markings, fences & gates, asphalt paving, concrete paving, and utilities.

Prevailing Wage

The work is located in Antioch, California.

Project Stabilization Agreement

Schedule: Substantially Complete - 530 days

The Availability Percentages for this Contract are, for Minority Business Enterprises (MBEs) 23% and for Women Business Enterprises (WBEs) 12%.

This Contract is subject to the District's Small Business (SB) Participation Program that includes a preference for Bidders who meet or exceed the SB Subcontractor participation goal of 15% of the total Bid Price excluding Allowances established for this Contract.

A pre-Bid meeting and site inspection tour will be held on April 12, 2012. The pre-Bid meeting will convene at 9:00 am at the District's offices, in Conference Room No. 17th Floor, 300 Lakeside Drive, Oakland, California. A conducted inspection tour of the Jobsite(s) will immediately follow the pre-Bid meeting. The tour will convene in the proximity of the Parking Lot at 2498 Sunset Drive, Antioch, California 94509.

Please let us know you are interested in bidding this project. Bid Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, California 94612, or by mail at P.O. Box 12688, Oakland, California 94604-2688. Plans and specifications will be available for viewing in our plan room at 200 Parr Blvd., Richmond, CA; online at www.isqft.com, login is required. Please call for additional information about project and/or project documents.

We encourage bids from all Subcontractors/Suppliers including MBE/WBE/DVBE/SBE/DBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their workers compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com. Overaa utilizes the environmentally-friendly Textura electronic invoicing and payment system to streamline and expedite subcontractor invoicing and payment. Please contact our office if you would like more information. We are signatory to both the Carpenters and the Laborers Union Collective Bargaining Agreements.

Sunlight Can Improve Federal Contracting

Continued from page 5

These reforms are not sufficient. This report explains the three key types of data that contracting officials lack, explores efforts to solve this problem, and issues a set of recommendations on how to effectively consolidate data into one single database on contract spending.

We recommend that the federal government:

- Create a single, streamlined, governmentwide electronic system to replace the multiple existing databases
- Adopt a unique way to identify contractors in this database such as by creating a "Related Business Enterprise" database
- Publish past performance data for all contractors in this database
- Make data automatically available unless a genuine reason is established otherwise
- Create an easy-to-use online training manual for federal contracting officers
- Create an online "budget dashboard" to allow the public to follow federal contracting spending in real time
- Make sure that information is accurate and timely by requiring annual inspections of the

quality of this data

- Change the rules on what products and services are deemed "commercial" in order to make sure that the government can have access to underlying cost and pricing data to negotiate fair prices
- Buy technical data from companies that have a monopoly contract in order to allow others to compete for the same service and allow market forces to work

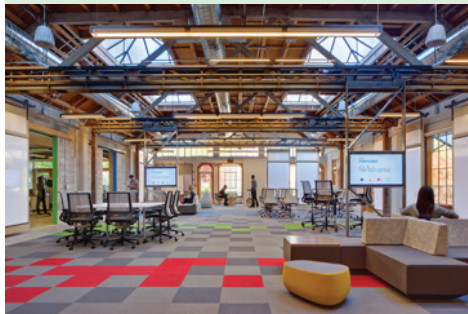
A single database will not only ultimately help save money for the taxpayer but will also increase competition among contractors and deliver better services to citizens.

The Center for American Progress is a nonpartisan research and educational institute dedicated to promoting a strong, just, and free America that ensures opportunity for all. We believe that Americans are bound together by a common commitment to these values and we aspire to ensure that our national policies reflect these values.

We work to find progressive and pragmatic solutions to significant domestic and international problems and develop policy proposals that foster a government that is "of the people, by the people, and for the people."

Source: *Center for American Progress*

Travis Watts profile - continued from page 1



Telecommunications Provider Innovation Design Center Interior

“One day the carpenters union came by and I filled out their application and actually ended up kind of forgetting about it. I went right back to work at Home Depot, busting my tail to work my way up to a management position there.”

After a year or so of doing that he was offered a 33-cent an hour raise, which he found pretty dismaying, especially in light of all the hard work he'd been doing. It seemed like his work was barely being recognized. “I was hoping to go from \$13 an hour to \$15 so I could try and buy a condo or something, but this was all I got, with them saying it was the highest raise in the store.”

As luck would have it, two days later the carpenters' union gave him a call, starting him off at \$17.44 an hour, along with a \$4 raise annually until reaching the journeyman level, which back then paid about \$29 an hour.

“I jumped on it. I got out of Home Depot after working there for two years, started working as an apprentice and haven't looked back.”

These days he's a union journeyman carpenter in the Northern California Carpenters' Union and has been employed by Roebbelen for about four years now. He loves the company he's with, saying they're a professionally-run operation, committed to people and community, and saying they are also far removed from the stereotyping and prejudice he has seen in the construction world and the world itself, some of which was culture shock for him when he first began experiencing it.

Watts' father is African American and his mother is white; he grew up in the San Francisco Bay area.

“It was a very diverse community, kind of like a big melting pot. Everyone accepted everyone and that's the kind of mentality I grew up with. The schools were

somewhat racially divided so I experienced a little of that then. But still, even as a kid I knew my family was kind of unique in that way but when I got into the construction industry, it blew my mind,” Watts said. “It felt like it was still in the 60s. I don't think people really realize just how far removed construction is from the rest of the world.”

“It's like it's its own animal out an island and the rules are totally different. There's no political correctness and the racial epithets run rampant. It's like it's open season on bigotry. But my father used to always talk to me about paying a 'Black tax.' In other words you have to do a little extra; you can't think you can just get by doing as well as other folks. You'll have to do a little more 'just because,’” Watts continued. “That became apparent right away in this business. But my dad had educated me a lot about it so I was prepared and came into this business with some good survival tools. Basically this is the environment. There's a hundred different reasons, but there ain't no excuses, you know? At the end of the day you have to come home with food in your hand, so you do what you have to do.”



Sacramento County Fleet Maintenance Building Interior

Over the years Watts has fought through it and dealt with all kinds of different things: Things he says were basically small, but still racist and indicative of how minorities are treated differently, especially in the construction industry.

He recalls one time when he and a young woman were called out to a job “and to a bigot, the two worse things you can get on the job are a Black guy and a female. The foreman was not happy when we walked into the job trailer. And you could just tell he couldn't wait to get rid of us. So I really had to win him over,” he said, even though, as he later found out, the foreman had just gone through diversity training after having a noose hung up in his trailer at a previous job. “The plumbers on that job, who were Black, had brought it to someone's attention and made a fuss about it. It ended up getting that company in trouble and a few of the guys, including him, had to go to diversity training. So he had a history of making racist comments and having racist behavior.”

Even having taken diversity training the foreman still made “little comments,” according to Watts, who says he tried to enlighten the man in a polite way.

“He'd talk about the women when they weren't there; he'd talk about the Mexicans

when they weren't there; and so on. But it's the trade in general. Guys that I worked with would (make racist comments, too),” he said. “But I think a lot of it was because they just didn't have a lot of experience with or exposure to Blacks, so it was new. All they knew about Blacks is what they saw on TV or what they have heard from friends. So their conversation with you was kind of shallow and narrow.”

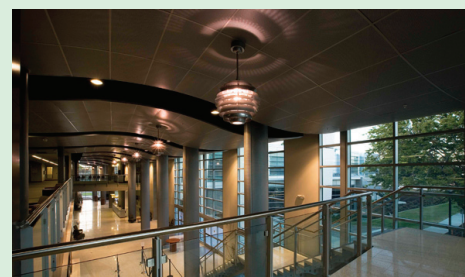
“We used to have Black presence in the trades but now I am constantly the only Black guy on the job, and I'm not talking about just my company. I'm talking out of all the trades and all the laborers. From time to time you may see one or two other people...but you really are kind of isolated out there. And in most situations you do have to still pay that extra 'tax' and do a little more, prove a little more, just to be at that same spot,” Watts lamented. “It's just part of our history where people still look at you with skepticism, so you have to do a little more to prove yourself. Some folks will assume the best about you, but in most cases you have to do that extra... As far as promotions, it's been hell. There have been situations where I've been better than my foreman or better than my superiors, even in my first year as an apprentice.”

But eventually Watts was given a supervisory position, something he was and still is very proud of, especially since he had to work so much harder for it than most of his colleagues.

He explains that he's always been able to deal with racism and recalls one job where one of the guys would constantly use the “N” word, but in a ‘friendly’ sort of way, like many artists in the Hip-Hop industry. Once one person uses the word, others start using it, too, he said.

“But as I matured over the years, I've been able to address these guys. I just tell them I'd appreciate it if they wouldn't use the word. I don't use it; I don't appreciate it; it's offensive to me; and it doesn't feel like it's a word that respects me or my history,” Watts said. “So I've been able to address things one-on-one with the individual and not make a fuss about it by going to my union rep or have some lawsuit or something like that.”

He worked his way to the top with that same company, too, as reluctant as the powers-that-be were to give him the position. One night after work, Watts was out for drinks with his own supervisor and that boss' supervisor. One of them was making a racial epithet. When Watts politely challenged him



Chabot Community College Student Services Hayward Campus Interior



Folsom Cordova Unified School District Education Services Center Exterior

on it, the supervisor “stumbled all over himself for five minutes trying to apologize.”

“What it told me was this was the top of the chain of that company and he's talking to my superior and his subordinate that way. It showed how that (behavior) has continued to thrive. If the boss is talking that way, it stands to reason that anyone trying to please that person is going to speak that same language, if you will, and adopt that same kind of mentality,” Watts said.

While he can't say if that mentality has gotten any better within the industry overall, he does give praise and kudos to his present company, Roebbelen, saying it is head and shoulders above anything else he's ever experienced.

“The difference between them and the other companies I've worked for is like night and day,” Watts said.

“They just recognize your ability right away and put you in the position you should be in. There's no hesitation and there's no extra need to prove anything. And you don't hear any (racial) comments and you don't get any kind of funny attitude,” he said. “They recognize your skill, no matter your race, and they put you in the position, period. It has been a godsend.”

He said it's his understanding that they're a Christian-based company where the foundation for their business is based on their faith. He doesn't know if that's why their attitude against racism is why it is what it is, but he said the culture of the company from the top down respects people for who they are and rewards people for their ability and the job they do.

“It's a fair and just way of doing things and I'm as happy as can be,” Watts exclaimed, adding he feels super blessed to be there.

Even though there remain a lot of prejudices there are also a lot of breaks African Americans get “just because,” he says. “To any Black kid trying to get into the trades I'd tell him to get tough, to never make an excuse, and to find a way to deal with it...A lot of people may fight me on this and I've found it's not a very popular opinion, but I really believe it's true.

Watts offers this advice: “Just know that at the end of the day, there's no excuse for someone else's racial behavior; but there's also no excuse for not succeeding.”



Solano Community College District Vacaville Campus Exterior

Are you looking for a career that offers:

- ♦ Great wages; with or without a college degree
- ♦ On the job training
- ♦ Opportunity to advance
- ♦ A fast-paced and challenging career
- ♦ Travel to job sites
- ♦ The chance to be part of building schools, bridges, hospitals and other important structures

If your answer is "yes":

Consider Construction!

How much \$\$ can I make in construction??

List of Average Annual Salaries by Construction Career

Operating Engineer	\$63,990
Laborer	\$40,220
Superintendent	\$75,000
Project Manager	\$75,000
Estimator	\$65,440
Management	\$144,940

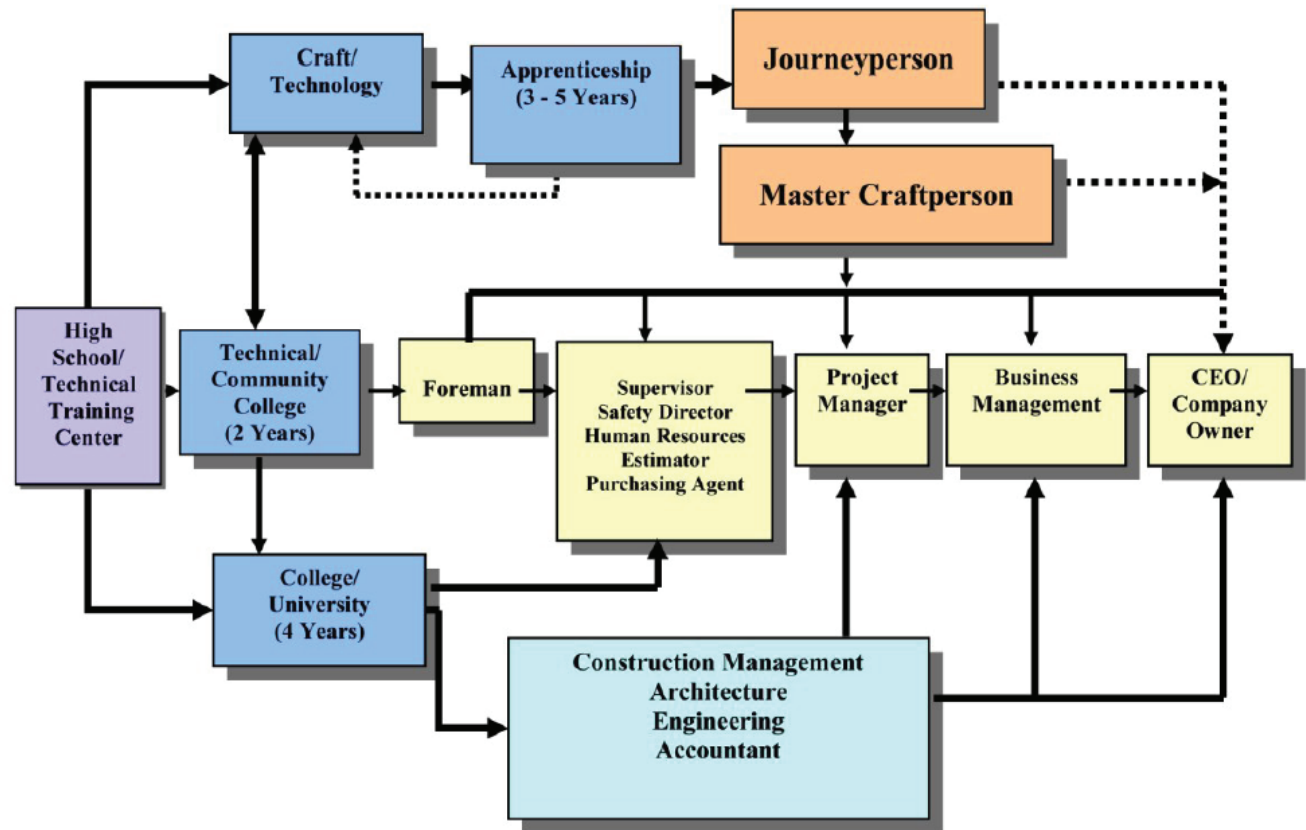
Source: Dept. of Labor, Bureau of Labor Statistics for California, 2011

WHAT'S AN OPERATING ENGINEER?

In the construction industry, operating engineers build and maintain the infrastructure of this country by operating and repairing the heavy equipment on construction job sites. Such equipment includes; dozers, scrapers, loaders, blades and backhoes. They also work in quarries and plants that produce rock, sand and gravel products necessary in the construction of roads, dams, bridges, canals and housing developments. Operating engineers also do the specialized work required to operate all types of cranes, pile drivers, dredging rigs, drillers and concrete pumps. As heavy duty mechanics, operating engineers handle maintenance and repairs of construction equipment at the work sites as well as in the repair shops of private contractors. You can become an operating engineer straight out of high school and their average annual salary in California is \$63,990 which comes with other great benefits as well. Sounds great, right? So how do you become an operating engineer? Call 916-354-2029 or visit www.oe3.org/training/California for more information. Also, be sure to stop by the Operating Engineer's exhibit booth!

2012 FRESNO CONSTRUCTION CAREER AWARENESS DAY

CONSTRUCTION CAREER PATHS



Thank you to our SPONSORS!
HOST - AGC of California San Joaquin District

Exhibitor Listing

- Agee Construction Corp.
- Carpenters Union
- Clark Construction
- Fresno City College, Applied Technology Division
- Northern California Cement Masons J.A.T.C
- Pacific Coast Building Products
- California High Speed Train
- California Plasters – JATC
- California State University Fresno
- CEMEX
- Cummins West Inc.
- Northern California Laborers Apprenticeship
- On-Site Health & Safety
- Soltek Pacific Construction Company
- Central Valley Builders Exchange
- ACE Mentor Program of America, Inc.
- Operating Engineers Local 3 JAC
- Small Business Exchange, Inc.
- Granite Construction Company
- Lyles Construction Group
- ITT Technical Institute
- KRC Safety Co. Inc.
- P.A.I.N
- Quinn Companies
- Reedley College
- Skanska USA Civil West
- Teichert Construction
- West Hills College

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Small Business Exchange, Inc.

SBE - The Leader in Diversity Outreach

Our national infrastructure needs to be rebuilt in order for our economy to recover and grow. Highways, airports and transit systems are the byways of commerce. The task to repair and build bridges, roads and runways is our opportunity to work together in communities and regions that are in need of infrastructure improvements. The spirit of the times, call for cooperation and sharing of common resources to bring about the revitalization of a nation.

SBE offers compliance solutions in accordance with federal regulations 49 CFR Part 26, mandating 10% goals for Disadvantaged Business Enterprises (DBE) participation in all DOT funded projects, specifically requiring good faith efforts in outreach to DBEs and sub-contracting opportunities offered in a timely manner to allow bids from certified DBEs.

Since 1984, SBE has been part of the information highway, providing accurate

and timely bid information to certified disadvantaged business enterprises (DBEs) in the public construction industry.

Over the past 27 years, SBE has witnessed and assisted in the growth of a generation of DBEs through our publishing requests for bids, subcontracting opportunities and through the continual attention and advocacy to the issues concerning DBEs. We have also provided business advice and informational seminars on business practices, including finance. Building businesses from the disadvantaged communities is our greater purpose.

Today, SBE is widely acknowledged to be the leader and the professional standard in providing diversity outreach and subcontracting opportunities to the DBE communities in the nation. With a comprehensive database of thousands of certified DBEs, SBE is positioned to deliver strategic information to the targeted audiences.



SBE would like to be your DBE partner in all your DBE good faith efforts. We have the experience, the expertise and the system in place that provides the highest standard of performance, effectiveness and documentation of all good faith activities. We deliver results!



Growing DBE Businesses

Established in 1984, SBE is a DBE owned and operated business information resource for small Asian, Black, Hispanic woman and disabled veteran-owned businesses. Gerald W. Johnson and his wife Valerie Voorhies, founders of Small Business Exchange (SBE), have been working for over two decades to provide these businesses with the most powerful tools available — accurate, up-to-date information about contract opportunities in the public and private marketplaces. SBE also provides legislative, financial, purchasing and marketing information, helping to create links between buyer and seller. Buyers can access a 1.5 million+ diversity business database and entrust SBE with outreach compliance and meeting supplier diversity goals.

28 Years of Leadership

2009
Bay Area Contract Compliance Officers Association - 25 Years of Service to the Women and Minority Business Community

2007
National Assn. of Minority Contractors of Southern CA - Minority Business Advocate of the Year

2005
U.S. Dept. of Commerce Minority Business Development Agency - Minority Media

Cornerstone Award

1995
Black Business Association of Los Angeles - Outstanding Entrepreneur Award

1990
LA Mayor's Advisory Board, Office of Small Business Assistance - Mayor Tom Bradley

1990
Minority Business Enterprise of the Year Award

SBE DBE Services:

- ✓ **Diversity Outreach Services**
Matching of buyer and seller
Integrated print, electronic and digital telemarketing information system
Full Reporting and Documentation
- ✓ **SBE Database of 50,000 certified DBEs in 50 states**
SBE imports certified DBEs listings from the SBA, DOT State and local agencies on a regular basis, ensuring the most up-to-date information on certified DBEs.
- ✓ **www.sbeinc.com**
Our website is where the most current bid information is made available to our DBEs. Our archive of articles and bid information is an important resource for business development.
- ✓ **SBE Newspapers**
SBE publishes three newspapers, SBE weekly, and two monthlies: Louisiana Business Journal and Western Business Exchange, covering Construction opportunities in the western states including Alaska.
- ✓ **SBE Weekly E-Newsletter**
SBE Today is a twice weekly newsletter that is distributed via email to targeted 10,000 DBEs, agencies and primes.
- ✓ **Advertising in SBE publications**
Public Notices
Request for Sub-Bids
- ✓ **Overall DBE Goal Setting Consultation**
Utilizing our 50,000+ DBE database, SBE can help identify prospective DBEs in trades, supplies & services within a given geographical area that will determine availability of DBEs to bid.
- ✓ **Events Production, Marketing & On-line Registration**
SBE can help produce "Meet & Greets" online or in person.
Bidders Lists History - Short description of the service.
- ✓ **SBE DBE Directory**
SBE DBE Directory helps DBE firms market themselves to prime contractors, highlighting each company's expertise, experience on similar projects, insurance coverage and business philosophy. It is provided to prospective contractors bidding on segments of a project, as well as to city, state and federal agencies.



CALIFORNIA PUBLIC LEGAL NOTICES



UCLA

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

**PS 9 SEISMIC CORRECTION
Project Number 946745.01**

DESCRIPTION OF WORK: Seismically strengthen Parking Structure 9 by preforming carbon fiber wrapping of concrete columns; separating the concrete columns from the cast-in-place concrete span-drel panels; repairing cracks with epoxy injection; patching spalls; strengthening the decorative block and brick veneer; repair and patch existing structure expansion joints; limited parking space striping; signage; painting; electrical service temp relocations; alternate to add area drains for storm water control; alternate for installation of new concrete ADA ramp.

The estimated construction cost is \$1,800,000.00.

1. Bidding Documents will be available beginning on April 10, 2012 and will be issued at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://social.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:

2:00 p.m., May 16, 2012

MANDATORY PRE-BID CONFERENCE & JOB WALK:

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on April 18, 2012 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to

bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Eric Hunnes at 310-825-5181.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have one of the following California current and active contractor's licenses at the time of submission of the Bid:

- A License (General Engineering) OR
- B License (General Building)

In addition, the successful Bidder (or its hazardous materials abatement subcontractor, if applicable) must also have the following from the State of California:

HAZ (Hazardous Substance Removal Certification)

Bidder shall maintain or cause to be maintained

Contractor Pollution Liability Insurance as specified in the Supplementary Conditions of the Contract Documents.

BIDDER QUALIFICATIONS: To be allowed to submit a bid, Bidders must have the minimum experience set forth in the Bidder Statement of Experience contained in the Bidding Documents and posted on the website listed below. Bidders must submit to the above-listed location a completed Bidder Statement of Experience in a sealed envelope no later than:

3:00 p.m., April, 25, 2012

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: <http://www.capital.ucla.edu>)



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

**Contract No. 3069V
(ID No. FCP12049)**

**2008 PARK BOND RESTROOM PROGRAM
REPLACEMENT PROJECT
TRADITIONAL DESIGN**

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until 2:30 p.m. on May 9, 2012, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at <http://bsm.sfdpw.org/contractadmin>, or purchased on a CD format from 875 Stevenson St., Rm 420, SF, CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: <http://mission.sfgov.org/OCABidPublications/>

The work to be done under this contract is for the renovation of (3) restroom facilities and includes site and building demolition; new building construction; plumbing, electrical and sewer connections; and landscape site improvement work at the following locations Parkside Square Restroom at 2680 28th Ave; Carl Larsen Park Restroom at 850 Vicente St; and Mountain Lake Park Restroom at 2 Funston Ave, San Francisco, CA. The time allowed for completion is 150 consecutive calendar days. The Architect's estimate is in excess of \$1,350,000. For more information, contact the Project Manager, Marvin Yee at (415) 581-2541.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 23% LBE. Call Amy McConnell at (415) 252-2513 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on April 27, 2012 at 3:00 p.m. in the Main Conference Rm, 30 Van Ness Ave., 5th Floor, SF, 94102.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the CCSF until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

4/12/12
CNS-2295464#
SMALL BUSINESS EXCHANGE

Disparity Study II

Continued from page 1

(schedule enclosed) in each Caltrans district. The purpose of the public hearings is to obtain personal testimony and accounts of experiences and incidents by vendors and contractors in the California public transportation contracting industry. The information Caltrans is seeking includes, but is not limited to:

- Whether or not firms face difficulties or barriers when bidding as prime contractors, subcontractors, or suppliers.
- Whether or not business owners believe they have been treated fairly or unfairly based on their race, ethnicity, or gender.
- Whether or not prime contractors solicit, or fail to solicit, bids or price quotes from DBEs on non-DBE goal projects.
- Whether or not there is a level playing field for firms in access to capital, bonding, and insurance.

If you are unable to attend a public hearing to provide Caltrans your testimony, you may submit it electronically, no later than Friday, June 8, 2012, to Anna_Silva@dot.ca.gov or by U. S. mail to: Caltrans Office of Business & Economic Opportunity, Attention: Anna Silva, 1823 14th Street, Sacramento, CA 95814; or by fax at (916) 324-1949. Please distribute to your organizational members and stakeholders and place on your websites, as appropriate. If you have any questions about the Caltrans public hearings, or would like to receive more information on the Availability and Disparity Study, contact Anna Silva, Disparity Study Project Manager, at (916) 324-0964 or Anna_Silva@dot.ca.gov.

Sincerely,
Malcolm Dougherty
Acting Director

Caltrans Disparity Study II Public Hearings Schedule						
Caltrans District	Day	Date	Time	Location	Room	Local Caltrans Contact
3	Tues	5/1	10am-12 pm	1777 30th Street Sacramento, CA 95816	Caltrans, Farmers Market III First Floor Conference Room	Anna Silva; Carole Ching (916) 324-1430
10	Wed	5/2	2pm-4pm	56 S. Lincoln Street Stockton, CA 95203	Small Business Development Center WIB Room 1, 2, and 3	Silvia Dayak; Lauren Pulido (209) 948-7855
4	Tues	5/8	10am-12pm	111 Grand Avenue Oakland, CA 94612	Caltrans District 4 Auditorium	George Crosby (510) 286-7030
1	Wed	5/9	1pm-3pm	1656 Union Street Eureka, CA 95501	Caltrans District 1, Room 58/59	Janet Mohorovich (707) 441-3945
6	Thurs	5/10	4pm-6pm	2015 E. Shields Avenue Fresno, CA 93726	Caltrans District 6, Manchester Center Office, Sierra Room	Kelly Mertlik; Morris Caudle (559) 488-7332
5	Tues	5/15	10am-12pm	50 Higuera Street San Luis Obispo, CA 93401	Caltrans District 5, Sycamore Room	Ann Danko (805) 549-3818
2	Thurs	5/17	2pm-4pm	1301 Butte Street Redding, CA 96001	Caltrans District 2, Lassen Training Room, West Venture	Rebecca Alexander (530) 229-0561
11	Tues	5/22	4pm-6pm	4050 Taylor Street, Building 1 San Diego, CA 92110	Caltrans District 11, Garcia Room	Rose Primacio; Liz Santucci (619) 220-7343
12	Wed	5/23	4pm-6pm	3347 Michelson Dr., Suite 100, Irvine, CA 92612	Caltrans District 12, Room 218	Elizabeth Philippou (949) 724-2021
7	Thurs	5/24	4pm-6pm	100 S. Main Street Los Angeles, CA 90012	Caltrans District 7, Conference Rooms 01.040 A, B, & C	Will Blas (213) 897-0890; Marcus Atkins, (213) 897-0209
8	Tues	5/29	2pm-4pm	464 W. 4th Street San Bernardino, CA 92401	Caltrans District 8, Rosa Parks State Building, Basement Training Room	Patti Smith (909) 383-6482
9	Thurs	5/31	10am-12pm	500 S. Main Street Bishop, CA 93514	Caltrans District 9 Coffee Room	Jessica Klemencic (760) 872-0777

CALIFORNIA PUBLIC LEGAL NOTICES



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 7431A-2
(ID No. FCA12067)

ESER 1 FIRE STATIONS NO. 2, 10, AND 13 ROOF REPLACEMENT

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until **2:30 p.m. on April 25, 2012**, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at <http://bsm.sfdpw.org/contractadmin>, or purchased on a CD format from 875 Stevenson Street, Room 420, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: <http://mission.sfgov.org/OCABidPublication/>

The work is demolition of existing roofing and wood decking, installation of new roofing system, HVAC work, painting, and all other associated work. The time allowed for completion is 75 consecutive calendar days. The Architect's estimate is in excess of \$400,000. For more information, contact the Project Manager, Gabriella Cirelli at (415) 557-4707.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **20% LBE**. Call Romulus Asenlo at (415) 252-2539 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **April 12, 2012 10:30 a.m.** at 30 Van Ness Avenue, 5th Floor Electrical Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "C-39" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

4/12/12
CNS-2294384#

SMALL BUSINESS EXCHANGE

UC IRVINE

NOTICE INVITING SUBCONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine (UCI) from Architectural Metal, Concrete, Drywall, Electrical, Fire Protection, Glazing, HVAC, Plumbing, and Structural Steel Subcontractors wishing to bid on **BUSINESS UNIT 2, PROJECT NO. 990500**.

DESCRIPTION: The proposed Business Unit 2 project will consist of an approximately 47,000 ASF/80,000 GSF facility that will effectively and elegantly unify the School of Business around its core instructional and research areas as well as present a sophisticated business image to faculty, staff, students, and the broader business community. Project completion time: 26 months

PROJECT DELIVERY: Design Build

ESTIMATED DESIGN AND CONSTRUCTION COST: \$37,115,000. Commencement of this project is contingent upon the sale of lease revenue bonds by the State of California Department of Finance. While it is anticipated that funding will be obtained, there is no assurance that funds will be received for this project.

COST ESTIMATES FOR LISTED TRADES: Architectural Metal: **\$500,000**; Concrete: **\$3,800,000**; Drywall: **\$1,000,000**; Electrical: **\$2,500,000**; Fire Protection: **\$400,000**; Glazing: **\$1,000,000**; HVAC: **\$3,000,000**; Plumbing: **\$800,000**; Structural Steel: **\$3,000,000**

PROCEDURES: Prequalification questionnaires will be available electronically at **2 PM on 4/6/12** from UCI Design & Construction Services.

Subcontractor Prequalification Conference will be held at **10 AM on 4/19/12** at UCI Merage School of Business (Building 221), Room SB 122, Irvine, CA 92697.

Questionnaires must be received by 4 PM on 5/3/12 only at UCI Design & Construction Services, 5201 California Ave., Suite 250, Irvine, CA 92697.

The evaluation is solely for the purpose of determining which subcontractors are qualified to successfully perform the type of work included in this project. Prequalified subcontractors will be listed in the RFP Documents.

The University reserves the right to reject any or all responses to this notice and to waive non-material irregularities in any response. Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Respondents may be required to show evidence of their equal employment opportunity policy.

Subcontractors will be subject to and must fully comply with all proposal conditions including state prevailing wages, bond and insurance requirements. The University has initiated and shall enforce a Labor Compliance Program (LCP) in conformance with Labor Code section 1771.5 (b) and 1771.7 for this project.

Contact Brenda Duenas (949) 824-9586, blduenas@uci.edu for the questionnaires. For other opportunities: www.designandconstruction.uci.edu

UC IRVINE

NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

The University of California, Irvine (UCI) requests the qualifications of General Contractors (GC) wishing to submit **DESIGN BUILD** proposals for the **BUSINESS UNIT 2, PROJECT NO. 990500**.

Prequalification questionnaires will be accepted from contractors that have completed comparably sized design-build projects as described in the prequalification questionnaire.

DESCRIPTION: The proposed Business Unit 2 project will consist of an approximately 47,000 ASF/80,000 GSF facility that will effectively and elegantly unify the School of Business around its core instructional and research areas as well as present a sophisticated business image to faculty, staff, students, and the broader business community. Project completion time: 26 months.

PROJECT DELIVERY: Design Build

ESTIMATED DESIGN AND CONSTRUCTION COST: \$37,115,000

PROCEDURES:

Prequalification questionnaires will be available electronically at **2 PM on 4/6/12** from UCI Design & Construction Services.

Mandatory Prequalification Conference will be held at **10 AM on 4/17/12** at UCI Merage School of Business (Building 221), Room SB 122, Irvine, CA 92697.

Prequalification questionnaires must be received by **4 PM on 5/1/12** only at UCI Design & Construction Services, 5201 California Ave., Suite 250, Irvine, CA 92697.

UCI reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem GCs prequalified to submit proposals for the project. To prequalify, GCs must agree to comply with all proposal conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. A contract will be awarded to the contractor/architect team ("design builder") who offers UCI the best value. General Building "B" California Contractors License required. For this project, the University has initiated and shall enforce a Labor Compliance Program (LCP) in conformance with Labor Code section 1771.5 (b) and 1771.7.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Commencement of this project is contingent upon the sale of lease revenue bonds by the State of California Department of Finance. While it is anticipated that funding will be obtained, there is no assurance that funds will be received for this project.

Contact David Donovan (949) 824-6582, ddonovan@uci.edu for the questionnaire. For other opportunities: www.designandconstruction.uci.edu

FEDERAL · STATE · CITY/COUNTY

NORTHERN CALIFORNIA CONSTRUCTION BIDS

This is a Partial Listing of
Northern California Construction bids.
Visit www.sbeinc.com for a full listing.

CONTRA COSTA COUNTY

SF REPLACE MED AIR BLDG 200

1st reported in SBE: 4/05/12

Location: Martinez, CA

Date: 5/11/12

Bid Date Extended from: 2/15/12

Ref#: VA26112B0685

Description available through electronic services.

Estimate: \$2,550,000 - \$5,000,000

Owner: Department of Veterans Af, 150 Muir Road,

Martinez, CA, 94553-4668, William W. Hall Jr

SIC: 238220

LASSEN COUNTY

CONSTRUCT 2 BATHROOMS, 1 BREAKROOM AND M

1st reported in SBE: 4/05/12

Location: Herlong, CA

Date: 4/26/12

Ref#: W912GY12B0001

Description available through electronic services.

Owner: Department of the Army, Building 74, Herlong,

CA, 96113-5009, Tamara Gage

SIC: 238350

MERCED COUNTY

CONSTRUCT FREEWAY, INTERCHANGE, AND BRID

1st reported in SBE: 3/08/12

Location: Merced, CA

Date: 4/24/12 3:00PM

Ref#: 10-415804

Description available through electronic services.

License Req: A

Estimate: \$51,000,000 - \$51,000,000

Owner: CA TRANSPORTATION, DEPART, DENISE

SILVAS,

(916)227-6293

E:MAIL DENISE_SILVAS@DOT.CA.GOV

SACRAMENTO COUNTY

IMPROVE EMERGENCY DEPARTMENT ACCESS AND

1st reported in SBE: 3/29/12

Location: Sacramento, CA

Date: 5/07/12

Ref#: W91238-12-R-0013

Description available through electronic services.

Owner: Department of the Army, 1325 J. Street,

Sacramento, CA, 95814, Ryan Bayless

SIC: 236220

CALIFORNIA, UNDETERMINED

UPGRADE WELL PUMP SCADA SYSTEM

1st reported in SBE: 3/08/12

Location: Undetermined, CA

Date: 4/26/12 2:30PM

Ref#: 11 SR 1/PR119201

Description available through electronic services.

License Req: C-10

Owner: CA DEVELOPMENTAL SERVICES

STUDENT HOUSING ROOF, BOILER, HVAC REPLA

1st reported in SBE: 3/22/12

Location: Undetermined, CA

Date: 5/01/12 4:00PM

Ref#: PW1119

Description available through electronic services.

Estimate: \$2,400,000 - \$2,400,000

Owner: CA CSU NORTH RIDGE

MACHINE ROOM-LESS GEARLESS TRACTION ELEV

1st reported in SBE: 4/05/12

Location: Undetermined, CA

Date: 5/03/12 4:00PM

Ref#: 600000895

Prebid Conf: 4/19/12 10:00AM MANDATORY

Description available through electronic services.

License Req: C-11

Estimate: \$189,000 - \$189,000

Owner: CA CORRECTIONS AND REHABI,

MARDU HANZALIK, (916)255-6197

E:MAIL MARDU.HANZALIK@CDCR.CA.GOV



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CALIFORNIA SUB-BID REQUEST ADS

FRONTIER KEMPER / TUTOR-SALIBA JV
IN RESPONSE TO THE CITY AND
COUNTY OF SAN FRANCISCO
MUNICIPAL TRANSPORTATION AGENCY'S SMALL BUSINESS
ENTERPRISE (SBE) PROGRAM, REQUEST
SUB-BIDS FROM QUALIFIED SMALL
BUSINESS ENTERPRISES (SBEs) FOR

**THIRD STREET LIGHT RAIL PROGRAM PHASE 2 – CHINATOWN STATION, CONTRACT 1254
BIDS DUE MAY 8, 2012 AT 3:00 PM**

(818) 362-0443 (BID DAY ONLY) • (818) 362-8391 (ALL OTHER DAYS) • (818) 364-8128 (FAX)

INCLUDING, BUT NOT LIMITED TO, THE FOLLOWING TRADES/MATERIALS: ABATEMENT – ASBESTOS / LEAD / MERCURY / PCB; ACOUSTICAL PANEL CEILING; AGGREGATE SUPPLIERS; ANTI-STATIC / RESILIENT FLOORING; ARCHAEOLOGICAL STUDY; ARCHITECTURAL SPECIFICATIONS; ASPHALT PAVING / COLD PLANING; ASPHALT / CONCRETE CRUSHING; BUILDING PROTECTION; JANITORIAL SERVICES; COMPENSATION GROUTING; CONCRETE BARRIER; CONCRETE CORING; CONCRETE FLATWORK; CONCRETE SAWING & SEALING; CONSTRUCTION AREA SIGNS; CONTAMINATED SOIL HANDLING / REMOVAL; DEMOLITION – BUILDING / SITE; DEWATERING – WELLS / TREATMENT; DOORS, FRAMES & HARDWARE; EARTHWORK / EXCAVATION SUPPORT; ELECTRICAL; ELEVATOR / ESCALATOR; EROSION CONTROL; FIBERGLASS ROCK BOLTS; FIRE SUPPRESSION; FLASHING / SHEET METAL / LOUVERS; FUEL, OIL, GREASE (FOG); GEOTECHNICAL INSTRUMENTATION / MONITORING; GLASS & GLAZING; HAZARDOUS MATERIAL REMOVAL; HVAC / PLUMBING; LANDSCAPING; LATH / PLASTER / GFRC; MASONRY / PAVERS; MATERIALS TESTING; MEMBRANE WATERPROOFING; METAL FABRICATION; MINOR CONCRETE / STRUCTURES; MISC. METALS / RAILINGS / STAIRS; NOISE / VIBRATION MONITORING; PAINTING / FINISHES; POST-TENSIONING; PRECAST CONCRETE; QA/QC OVERSIGHT / INSPECTION; READY-MIX CONCRETE; REBAR INSTALLATION; ROADWAY STRIPING; ROOFING; SECURITY SERVICES; SHOTCRETE; SIGNAGE; SLURRY WALL; STATION FINISHES; STEEL PIPE / FITTINGS; STRUCTURAL STEEL FABRICATION / INSTALLATION; SURVEYING; SWPPP; TEMPORARY UTILITIES / LIGHTING; TERRAZZO FLOORING; THERMAL AND MOISTURE PROTECTION; TILING; TRAFFIC CONTROL / PROTECTION; TRAFFIC SIGNALIZATION; TRUCKING / HAULING / DISPOSAL OF MATERIALS; UTILITY RELOCATIONS / SUPPORTS / DEMOLITION; VACUUM WELL POINTS; WEEP / HORIZONTAL DRAINS; STEEL FIBER MATERIALS; WELDED WIRE FABRIC; AND WOODS, PLASTICS AND COMPOSITES

PLANS AND SPECIFICATIONS MAY BE VIEWED AT FRONTIER KEMPER / TUTOR-SALIBA JV'S OFFICE AT 15901 OLDEN ST., SYLMAR, CA

FRONTIER KEMPER / TUTOR-SALIBA JV INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH SMALL BUSINESS ENTERPRISES REGARDING PARTICIPATION ON THIS PROJECT

NOTE: ASSISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/OR INSURANCE

AN EQUAL OPPORTUNITY EMPLOYER

WEST BAY BUILDERS INC.

is requesting Subcontractor and Supplier bids from LBE and all other subcontractors, suppliers, & truckers for the following project:

**NORTH BEACH LIBRARY CONTRACT NO. 7526A
City and County of San Francisco**

Bid Date: April 25th @ 2:30PM • Estimate: \$8,500,000 • Goals: 15% LBE

SCOPE: Construction of the new North Beach Branch Library Building.

TRADES NEEDED (but not limited to): Building Demolition; Concrete Forming; Rebar; CIP Concrete; Gypsum Cement Underlayment; Structural Metal Framing; Metal Fabrications; Metal Stairs and Railings; Ornamental Glass Railings; Carpentry; Glue Laminated Construction; Architectural Woodwork; Fiberglass-reinforced Plastic Panels; Self-Adhering Sheet Membrane Waterproofing; Water Repellants; Insulation; Below-Grade Vapor Barrier; Underlayments; Aluminum Plate Panel System; Wall Panels; Metal Siding; Built-up Bituminous Roofing; Flashing and Sheet Metal; Firestopping; Joint Sealants; Metal Doors and Frames; Wood Doors; Sliding Glass Doors; Side Coiling Grilles; Entrances, Storefronts and Curtain Walls; Glazing; Louvers; Gypsum Board; Portland Cement Plastering; Tiling; Acoustical Ceilings; Resilient Base and Accessories; Linoleum Floor Coverings; Tile Carpeting; Acoustic Insulation; Painting; Fixed Sound Absorptive Panels; Graffiti-Resistant Coatings; Visual Display Surfaces; Signage; Metal Toilet Compartments; Toilet Accessories; Fire Protection Specialties; Metal Lockers; Bird Control; Appliances; Book Depositories; Book Theft Protection Equipment; Library Stack System; Roller Window Shades; Site Furnishings; Hydraulic Elevators; Scissor Lift Platforms; Fire Protection; Plumbing; Mechanical; Supports and Anchors; Motors, Starters & Drives; Hydronic Piping; HVAC Pumps; Chemical Water Treatment; Fans; Ductwork and Accessories; Air Filters; Breechings, Chimneys and Stacks; Heating Boilers; Packaged Air Conditioning Units; Testing, Adjusting and Balancing; Electrical; Basic Communications Requirements; Basic Security Requirements; Excavation and Fill; CIP Drilled Piers; Paving; Chain Link Fences; Curbs and Headerwalls; Segmental Retaining Wall; Irrigation; Trees, Shrubs and Planting; Water Utilities; Sanitary Sewerage; Natural Gas Distribution; Subsurface Drainage.

We are signatory to both the Carpenters Collective Bargaining Agreement and the Laborers Collective Bargaining Agreement. Certification of insurance for General Liability and Workers' Compensation are required. A Waiver of Subrogation will also be required with all Subcontract Agreements. Subcontractors' faithful performance and payment bonds in the amount of the subcontract price will be required. Reasonable market rate bond premium will be reimbursed by West Bay Builders, Inc.

Please call to discuss how West Bay Builders, Inc. can assist you with obtaining bonding, insurance, and various equipment, supplies, and/or related services. Plans may be viewed at local Builders Exchanges, in our office at 250 Bel Marin Keys Boulevard, Building A, Novato, CA, or plans can be obtained at "Contract Administration Division" Department of Public Works – City and County of San Francisco, 875 Stevenson Street, Room 420, San Francisco, CA 94103 (415) 554-6229. Please call if you are interested in submitting a bid for this project.

Contact: **Nickole Denney**

(415) 456-8972 • FAX: (415) 459-0665 • EMAIL: nickoled@westbaybuilders.com

WEST BAY BUILDERS, INC. IS AN EQUAL OPPORTUNITY EMPLOYER

FEDERAL • STATE • CITY/COUNTY

SOUTHERN CALIFORNIA CONSTRUCTION OPPORTUNITIES

This is a partial listing of Southern California construction bids. Visit www.sbeinc.com for a full listing.

LOS ANGELES COUNTY

KINESIOLOGY - POOL OFFICES - ROOF REPLAC

1st reported in SBE: 4/05/12

Location: Long Beach, CA

Date: 4/24/12 3:00PM

Ref#: 31240-PLP

Prebid Conf: 4/03/12 10:00AM

Description available through electronic services.

License Req'd: C-39

Owner: CA CSU LONG BEACH,

PATRICIA PANTOJA, (562)985-2224

E:MAIL PPANTOJA@CSULB.EDU

INSTALL STERILIZERS, SPD 7TH FLOOR, BLDG

1st reported in SBE: 4/05/12

Location: Long Beach, CA

Date: 5/09/12

Ref#: VA26212R0556

Description available through electronic services.

Owner: Department of Veterans Af, Suite 600,

Long Beach, CA, 90815, Steven J. Covell

SIC: 236220

INDEFINITE DELIVERY CONTRACT (IDC) MULTI

1st reported in SBE: 3/29/12

Location: Los Angeles, CA

Date: 5/07/12

Bid Date Extended from: 3/28/12

Ref#: W912PL-12-R-0015

Description available through electronic services.

Owner: Department of the Army, P.O. Box 532711,

Los Angeles, CA, 90053-2325, Pat Bonilla

SIC: 236220

Location: Los Angeles, CA

Date: 5/22/12

Bid Date Extended from: 12/19/11

Ref#: W912PL-12-R-0019

Description available through electronic services.

Owner: Department of the Army, P.O. Box 532711,

Los Angeles, CA, 90053-2325, Julie Ayala

SIC: 236220

RENOVATE DOWNTOWN AMBULATORY CARE MENTAL

Location: Los Angeles, CA

Date: 5/25/12

Bid Date Extended from: 12/19/11

Ref#: VA26212R0553

Description available through electronic services.

Owner: Department of Veterans Af, Suite 600,

Los Angeles, CA, 90815, David Jacobson

SIC: 236220

FY 11 F-35 SQUADRON OPERATIONS FACILITY

Location: Los Angeles, CA

Date: 6/01/12

Bid Date Extended from: 12/19/11

Ref#: W912PL-12-R-0003

Description available through electronic services.

Owner: Department of the Army, P.O. Box 532711,

Los Angeles, CA, 90053-2325, Tracey Daggy

SIC: 236220

SBSA

FY 11 ACADEMIC TRAINING CENTER (ATC), LUK

Location: Los Angeles, CA

Date: 6/01/12

Bid Date Extended from: 2/24/12

Ref#: W912PL-12-R-0005

Description available through electronic services.

Owner: Department of the Army, P.O. Box 532711,

Los Angeles, CA, 90053-2325, Sandy Oquita

SIC: 236220

ORANGE COUNTY

VARIOUS PUBLIC WORKS PROJECTS

1st reported in SBE: 2/16/12

Location: Fullerton, CA

Date: 6/30/12 6:00PM

Ref#: 1202-003

Description available through electronic services.

Owner: CA CSU FULLERTON

SAN DIEGO COUNTY

QUARTER 4 - OIL AND GAS WELL ABANDONMENT

1st reported in SBE: 3/22/12

Location: San Diego, CA

Date: 7/06/12 5:00PM

Ref#: 1203-008

Description available through electronic services.

License Req'd: A

Owner: CA CONSERVATION, DEPARTME

11/12 BLANKET MINOR CAP ADVERTISEMENT

1st reported in SBE: 7/21/11

Location: San Marcos, CA

Date: 6/30/12 3:00PM

Ref#: DT07012011

Description available through electronic services.

License Req'd: A

Estimate: \$600,000 - \$600,000

Owner: CA CSU SAN MARCOS,

DAVID TAYLOR, (760)750-4554

E:MAIL DTAYLOR@CSUSM.EDU

CALIFORNIA, UNDETERMINED

UPGRADE WELL PUMP SCADA SYSTEM

1st reported in SBE: 3/08/12

Location: Undetermined, CA

Date: 4/26/12 2:30PM

Ref#: 11 SR 1/PR119201

Description available through electronic services.

License Req'd: C-10

Owner: CA DEVELOPMENTAL SERVICES

STUDENT HOUSING ROOF, BOILER, HVAC REPLA

1st reported in SBE: 3/22/12

Location: Undetermined, CA

Date: 5/01/12 4:00PM

Ref#: PW1119

Estimate: \$2,400,000 - \$2,400,000

Owner: CA CSU NORTHRIDGE

MACHINE ROOM-LESS GEARLESS TRACTION ELEV

1st reported in SBE: 4/05/12

Location: Undetermined, CA

Date: 5/03/12 4:00PM

Ref#: 600000895

Prebid Conf: 4/19/12 10:00AM MANDATORY

Description available through electronic services.

License Req'd: C-11

Estimate: \$189,000 - \$189,000

Owner: CA CORRECTIONS AND REHABI,

MARDU HANZALIK, (916)255-6197

E:MAIL MARDU.HANZALIK@CDCR.CA.GOV

SAN FRANCISCO FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0342343-00

Fictitious Business Name(s):

1. A & A Hair Beauty Salon

Address

820 Stockton Street, San Francisco, CA 94108

Full Name of Registrant

Lucia Lai

Address of Registrant

820 Stockton Street, San Francisco, CA 94108

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/29/2012**.

Signed: **Lucia Lai**

This statement was filed with the County Clerk of San Francisco County on 3/29/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
Deputy County Clerk
3/29/2012

4/5/12 + 4/12/12 + 4/19/12 + 4/26/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0341812-00

Fictitious Business Name(s):

1. Elise Constantine**2. CJK Review****3. CJK Discovery**

Address

2631 47th Avenue, San Francisco, CA 94116

Full Name of Registrant

PODO LLC (CA)

Address of Registrant

2631 47th Avenue, San Francisco, CA 94116

This business is conducted by **a Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **not applicable**.

Signed: **Eunice Ko**

This statement was filed with the County Clerk of San Francisco County on 3/6/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Mariedyne L. Argente
Deputy County Clerk
3/6/2012

3/22/12 + 3/29/12 + 4/5/12 + 4/12/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0341798-00

Fictitious Business Name(s):

1. Fort Help Mission

Address

1101 Capp Street, San Francisco, CA 94110

Full Name of Registrant

Eldorado Community Service Center (CA)

Address of Registrant

26460 Summit Circle, Santa Clarita, CA 91350

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **not applicable**.

Signed: **Stan Sharma, President**

This statement was filed with the County Clerk of San Francisco County on 3/15/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Mariedyne L. Argente
Deputy County Clerk
3/15/2012

3/22/12 + 3/29/12 + 4/5/12 + 4/12/13

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0341720-00

Fictitious Business Name(s):

1. Green Thumb Growth and Garden

Address

415 Lincoln Way, San Francisco, CA 94122

Full Name of Registrant

Guillermo Kuhl

Address of Registrant

1201 Birch Avenue, South San Francisco, CA 94080

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/2/2012**.

Signed: **Guillermo Kuhl**

This statement was filed with the County Clerk of San Francisco County on 3/1/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Alex Liang
Deputy County Clerk
3/1/2012

3/22/12 + 3/29/12 + 4/5/12 + 4/12/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0342181-00

Fictitious Business Name(s):

1. Healthy Pine Trading Co. U.S.A.

Address

1141 Cayuga Avenue, San Francisco, CA 94112

Full Name of Registrant

Shu An Chen

Address of Registrant

1141 Cayuga Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/21/2012**.

Signed: **Shu An Chen**

This statement was filed with the County Clerk of San Francisco County on 3/21/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Mariedyne L. Argente
Deputy County Clerk
3/21/2012

3/22/12 + 3/29/12 + 4/5/12 + 4/12/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0342251-00

Fictitious Business Name(s):

1. Jubilee Montessori Internacional

Address

1300 Shrader Street, San Francisco, CA 94117

Full Name of Registrant

Virginia Clark Young

Address of Registrant

1300 Shrader Street, San Francisco, CA 94117

This business is conducted by **an Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/1/2005**.

Signed: **Virginia C. Young**

This statement was filed with the County Clerk of San Francisco County on 3/26/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Magdalena Zevallos
Deputy County Clerk
3/26/2012

3/29/12 + 4/5/12 + 4/12/12 + 4/19/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0342249-00

Fictitious Business Name(s):

1. KWORK

Address

28 2nd Street, Floor 3, San Francisco, CA 94105

Full Name of Registrant #1

Tai Ho Kwong

Address of Registrant #1

1525 Clement Street #3, San Francisco, CA 94118

Full Name of Registrant #2

S Jay Kuo

Address of Registrant #2

3860 Crofton Way, South San Francisco, CA 94080

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/5/2012**.

Signed: **Tai Ho Kwong**

This statement was filed with the County Clerk of San Francisco County on 3/26/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jennifer Wong
Deputy County Clerk
3/26/2012

3/29/12 + 4/5/12 + 4/12/12 + 4/19/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0342212-00

Fictitious Business Name(s):

1. Lilo Designs

Address

355 1st Street S1105, San Francisco, CA 94105

Full Name of Registrant #1

Kim Choy Imagawa

Address of Registrant #1

355 1st Street S1105, San Francisco, CA 94105

Full Name of Registrant #2

Ryan Imagawa

Address of Registrant #2

355 1st Street S1105, San Francisco, CA 94105

This business is conducted by **a Husband and Wife**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/22/2012**.

Signed: **Kim Choy Imagawa**

This statement was filed with the County Clerk of San Francisco County on 3/22/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
Deputy County Clerk
3/22/2012

3/29/12 + 4/5/12 + 4/12/12 + 4/19/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0342551-00

Fictitious Business Name(s):

1. Momo Masala

Address

715 Hillgirt Circle Apt #5, Oakland, CA 94510

Full Name of Registrant

Tashi Wangden

Address of Registrant

2793 Whitney Drive, Fairfield, CA 94533

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: **Tashi Wangden**

This statement was filed with the County Clerk of San Francisco County on 4/5/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Magdalena Zevallos
Deputy County Clerk
3/22/2012

4/12/12 + 4/19/12 + 4/26/12 + 5/3/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0342466-00

Fictitious Business Name(s):

1. T&R Automotive Center

Address

3898 California Street, San Francisco, CA 94118

Full Name of Registrant

Antoine Abdulmassih

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2012**.

Signed: **Antoine Abdulmassih**

This statement was filed with the County Clerk of San Francisco County on 4/3/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Elsa Campos
Deputy County Clerk
4/3/2012

4/5/12 + 4/12/12 + 4/19/12 + 4/26/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0342663-00

Fictitious Business Name(s):

1. Asakichi

Address

1737 Post Street, Suite 365, San Francisco, CA 94115

Full Name of Registrant

Asakichi Sakakihara

Address of Registrant

1 Daniel Burnham Ct. #108, San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/7/2012**.

Signed: **Asakichi Sakakihara**

This statement was filed with the County Clerk of San Francisco County on 4/11/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Mariedyne L. Argente
Deputy County Clerk
4/11/2012

4/12/12 + 4/19/12 + 4/26/12 + 5/3/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0342602-00

Fictitious Business Name(s):

1. 50/50

Address

3157 Geary Blvd. San Francisco, CA 94118

Full Name of Registrant #1

Van Phan

Address of Registrant #1

400 Alemany Blvd. #17, San Francisco, CA 94110

Full Name of Registrant #2

Kevin Phan

Address of Registrant #2

217 Morton Drive, Daly City, CA 94015

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **April 6, 2012**.

Signed: **Van Phan**

This statement was filed with the County Clerk of San Francisco County on 4/9/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
Deputy County Clerk
4/9/2012

4/12/12 + 4/19/12 + 4/26/12 + 5/3/12

BANKING \$ FINANCE

Microloan Program What is a Microloan?

The Microloan Program provides small, short-term loans to small business concerns and certain types of not-for-profit child-care centers. The SBA makes funds available to specially designated intermediary lenders, which are nonprofit community-based organizations with experience in lending as well as management and technical assistance. These intermediaries make loans to eligible borrowers. The maximum loan amount is \$50,000, but the average microloan is about \$13,000.

How Microloan Funds May Be Used

Microloans may be used for the following purposes:

- Working capital
- The purchase of inventory or supplies
- The purchase of furniture or fixtures
- The purchase of machinery or equipment.

Proceeds from a microloan cannot be used to pay existing debts or to purchase real estate.

Technical Assistance

Each intermediary (lender) is required to provide business training and technical assistance to its micro-borrowers. If you apply for microloan financing, you may be required to fulfill training and/or planning requirements before your loan application is considered. This business training can be helpful to you as you launch or expand your small business.

Terms, Interest Rates, and Fees

Loan terms vary according to:

- The size of the loan
- The planned use of funds
- The requirements of the intermediary lender
- The needs of the small business borrower

The maximum term allowed for a microloan is six years. Interest rates vary, depending on the intermediary lender and costs to the intermediary from the U.S. Treasury. Generally, these rates will be between 8 and 13 percent.

Collateral

Each intermediary lender has its own lending and credit requirements. Generally, intermediaries require some type of collateral as well as the personal guarantee of the business owner.

Contact Your Local Microloan Intermediary

Small businesses interested in applying for a microloan should contact an intermediary in their area, since all credit decisions are made on the local level. The Microloan Program is available in selected locations in most states. For more information contact your local SBA District Office or review the attached file for a list of participating intermediaries by state.

Source: U.S. Small Business Administration

How Business Credit Cards Work

Think you know how a business credit card works? Well think again, because the answer isn't intuitive!

Part One: The requirements for approval

First and foremost, the question I hear most often asked is "What are the credit requirements?" Most people don't realize that in order to qualify for a business card using only their business credit, their company will almost always need to have seven-figures in annual revenue, along with an established credit history.

For example, just to qualify for a Staples business card without a personal guarantee, the application says you must meet one of the following requirements:

- Corporation with more than \$5 million annual sales and in business for at least 3 years,
- Government entity,
- School, or
- Non-Profit organization.

In other words, if you are a for-profit corporation/LLC, you will need to have some hefty sales in order to be approved solely under the company's credit. Major credit cards from Chase, Citi, American Express, Bank of America and other major issuers also have similar requirements.

Most people don't realize business credit cards work this way. But unfortunately that's how it goes if you want to apply without using your Social Security.

Part Two: How they can (and cannot) build credit

You may also be surprised to learn that not all business cards will help build credit – neither for you or your company.

If you applied using a personal guarantee, then there's a chance you have an account that doesn't report to the business credit agencies.

For example, with American Express small business cards they do not report whatsoever. So if you were planning on to apply for say, the AmEx Business Gold Card to build credit, it won't be able to do that for you.

However there are many issuers who report to the business credit agencies. Examples include all of the Capital One Spark cards, the Chase Ink Cash and Bold cards, and those from Citi and Bank of America. Even if you apply for those with a personal guarantee, they normally can be used to help build credit for your LLC or corporation, given that include your company's tax ID on the application.

If you meet the requirements to apply without a personal guarantee, then rest assured all of them will help build your business' credit (even American Express). But of course the predicament is fulfilling the qualifications so you can apply that way... obviously it's not easy for new companies to do!

For that reason, you should check out small business financing in the form of loans to help build your company's credit.

Part Three: How their laws and rules are different

All of us are familiar with the credit card reform laws which have gone into effect over the past couple years. However something many people don't realize is that those new rules only apply to consumer debt.

Therefore if you have a business card account, there's nothing legally stopping the issuer from those old tricks of interest rate hikes, unreasonably short grace periods, and the like. So if you plan on using the card for financing a large purchase and paying it off over time, be aware of that.

For this reason, using a card for long-term debt may not be the wisest decision.

Instead, if you find a lender and borrow through a fixed-rate loan, it will probably offer more predictability than a credit card ever will.

Last but not least we have one more rule to discuss... what happens if you default on your business credit card? Well since most people apply with a personal guarantee, the rule is that the creditor can come after them personally, in the same way they could if they defaulted on a personal card. This is why, generally speaking, a business card can be risky... there's no distinction between your personal debt and business debt.

Conclusion?

The best way to summarize how a business credit card works is putting them into two categories:

Those with a personal guarantee – These essentially operate the same as a personal credit card. The approval is based on your personal credit and if you default on the account, it will also ruin your personal credit.

Those without a personal guarantee – Also known as "corporate cards" these generally cannot affect your personal credit, regardless of what happens to the account. However the annual revenue requirements to get one of these is so high, most small business owners won't ever have the opportunity.

As a small business owner himself, not only does Michael have quite a bit of personal experience with credit cards, but he also writes about them daily on his site CreditCardForum.com. On there he maintains a page featuring business credit card reviews for several of the major issuers. He personally uses the Chase Ink Cash card for his own LLC.

Source: SBALoans-123.com

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SKANSKA USA

CONSTRUCTION CAREER COMMITMENT



Students Operating Engineer Simulators

Skanska USA Civil West is proud to play a very active role in our local communities, and we like supporting local events and community schools. We know that developing students, introducing opportunities, and creating career paths are all key steps in building the future of the Construction industry, according to **George Hanible**, Community programs manager for Skanska's USA Civil West Division in Riverside, Calif

"We definitely want to support high school programs and young people getting into the industry. We feel that this is a good way for us to do that and get our brand out at the same time, not to mention doing it in a way where we

could have an organization such as the AGC's Educational Foundation help coordinate this. But most importantly, we want to make sure that young people have an understanding of the industry and know about the opportunities. So this is a perfect venue for us, or anyone else in this industry, to accomplish that."

Hanible now sits on AGC's Construction Education Foundation's board of directors, which he said gives him the ability to be a little more proactive in the events and some of the things the Foundation is doing as well as efforts Skanska is doing that dovetail with the AGC's.

One of Skanska's big focuses these days is community development and how the company can both develop and impact communities.

"One thing we looked at along those lines was the fact that obviously we have young people who are looking for careers and we have so many skilled people in construction who are starting to retire. And in the urban areas, typically there's not been a lot of skilled young people coming out of the inner cities. So we thought this was a perfect opportunity for them to get at least educated and understand the industry," Hanible said. "It's very hard to understand what construction really means beyond building homes and what they typically see on TV. But when it comes to our industry – the heavy construction and dealing with highways, bridges and some of the large infrastructure projects – we want to show them that it's really a lot more expansive than what they think and there's so many different trades they can get involved in."

"By educating them and exposing them to the overall industry it'll truly help bring more young people into the industry, and give them more of an opportunity to at least explore our industry and ask us questions about it. And if we can impact the young people who live in those communities then we can impact the economy and community development in those communities. The communities are even more impacted when you have skilled workers earning a good

wage," he continued. "This is a way for us to make young people aware and mentor and bring them to the next level. We're building urban projects now; we're building rail systems now that are going through inner city neighborhoods; and we're trying to connect urban areas with more rural areas and airports now. So the people who live in those areas are stakeholders in and should have a say or take a part in the construction and development of those areas. We believe that by what we're doing right now (by reaching out to students about this industry) we're building and preparing that next generation to help build out their own neighborhoods and actually work in their own backyards."

Another way Skanska reaches out to youth is through its High School Road Show program. This is similar to the Construction Career Awareness Days, but it takes it in a slightly different direction too. In the High School Road Show program, representatives from Skanska

go to different high schools and provide them with a curriculum through which they walk students through various aspects of construction – whether it be actual buildings or roadways, bridges, etc.

"It's not a long program but it is more than one session. It's multiple sessions and in those sessions they'll also get to hear about Skanska going green, about some of our other environmental programs and how we have green technology to make sure we are an environmentally sound company. It also goes over some of the construction facets and industries and different types of projects that we're involved and what they entail. It just really goes over a lot of the dynamics of our industry and what's available," Hanible said. "It also talks a little bit about the future of the industry, taking a look about the next five years and what's going to be taking place. Those are things the students definitely want to know."



George Hanible, Community programs manager for Skanska's USA Civil West Division in Riverside, Calif

