

SBE TODAY

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SMALL BUSINESS EXCHANGE

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The Most Important Lessons Learned by Entrepreneurs in Hiring Employees

Your hiring practices as an entrepreneur can either hinder or grow your business. Whether hiring someone to spearhead your marketing efforts, program your new software tool, or answer your phones, making sound hiring decisions is critical. Important hiring lessons address everything from candidates' personality traits and skill sets to salaries and legal considerations.

Consider Character

Jerry Osteryoung, the Outreach Director of Florida State University's Jim Moran Institute for Global Entrepreneurship believes that "it is impossible to train someone who has bad character qualities to perform and react with good character." In a small business with limited resources, it's especially important to hire people who will show up on time, persevere through workplace obstacles and act with integrity.

Character can make all the difference in some situations. A dishonest salesperson can ruin the reputation of your business. An unreliable administrative assistant might show up late each day, take long lunches and let time-sensitive client calls go to voicemail, squandering your limited resources.

Assess character by paying attention to the details:

- Did the candidate arrive on time for the interview?
- How did he or she respond to questions about past failures?
- Does the candidate demonstrate a willingness to learn from past mistakes?
- How does he or she characterize past supervisors and co-workers?

Look for responses that demonstrate a willingness to learn from past failures, a positive attitude, motivation and perseverance. The following could be considered red flags:

- Asking you not to contact specific employers for a reference
- Blaming past supervisors and colleagues for failures

- Demonstrating poor social skills (e.g., avoiding eye contact or displaying closed off body language)
- Communicating ineffectively (e.g., cutting you off during the interview or not asking questions about your business)

Recruit Smart and Flexible People

David Fialkow, managing director of General Catalyst Partners, suggests hiring young and smart employees. The idea is to ask seasoned experts for guidance but hire people who are not set in their ways and are flexible enough to learn and possibly stretch across many responsibilities. Whereas in a larger company a programmer might never interact with the client, in a startup, your software developer might attend sales meetings and present products. Diverse skills may be crucial, especially in startups with limited resources.

Inquire About Past Employer Agreements

Find out if your employment candidates have signed prohibitive agreements with their current or past employers. If you hire someone who has agreed not to disclose trade secrets or work for a competitor, for example, you may run into issues if your competitors decide to enforce the agreement. You may find out down the line that the employee is not allowed to work for you for a designated number of years.

In their eagerness to work for you, some candidates may not divulge such agreements or may not have read their contracts carefully. A candidate who can quickly and accurately answer these types of questions in an interview is acknowledging the significance of employer-employee contracts, and may be more likely to honor your business agreements when the time comes.

Hire Based on Referrals

Recruiting new employees can be time-consuming. Before placing an ad online, consider talking to people you know. Your colleagues from former positions, your current employees and your contacts in the industry may know high-quality job seekers with the right

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San Francisco, CA 94103

REQUESTS FOR BIDS & SUB-BIDS

All Qualified DBE Subcontractors/Supplier
Bids Requested

Caltrans Contract 08-0M94U4

91/215 Bi-County Connector in

Riverside and San Bernardino Counties

Construction on State Highway in

Riverside and San Bernardino Counties on Route 91 from

Spruce Street to 60/91/215 Separation and on Route 215

from 60/91/215 Separation to Orange Show Road

and at Transportation Management Center

Bids October 11, 2012

Description of Work: Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement, Concrete Supply, Demolition, Disposal of Contaminated Soil, Dowels, Earthwork, Electrical, Erosion Control, Fence, Grout, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, Painting, Pavement Markings, Piling, Potholing, Precast, Precast Prestressed Concrete Panels, Prestressing, Rebar, Signs, Soundwalls, Storm Drainage System, Striping, Structural Steel Bridges, SWPPP, Tie Bars, Traffic Control, Trucking.

Atkinson Contractors, LP

27422 Portola Parkway, Suite 250

Foothill Ranch, CA 92610

Phone: 949-855-9755 • Fax: 949-855-9923

Contact: Curt Waggoner

To see plans and specs go to:

http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/08/08-0M94U4/

Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. 100% Performance & Payment Bonds from approved sureties will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 1.5%.

An Equal Opportunity Employer



Project Name: Franciscan Towers Renovation

**Location: 217 Eddy Street
San Francisco, California**

Bid Date: September 30, 2012 @ 2:00pm

Nibbi Brothers has been selected as the General Contractor for the Franciscan Towers project in San Francisco, CA. We are requesting bids from Design-Build Fire Sprinkler Subcontractors & Suppliers including those certified with the San Francisco Human Right Commission as small local business enterprises. Subcontractors are to submit bids no later than Monday, September 31, 2012 @ 2:00pm.

Project Description:

The 6-story, Type III B building consisting of 54,940SF will include selective demolition, rebuild/repair due to fire and building wide upgrades. This includes, but is not limited to: replacement elevator, trash chutes, replacement of existing fire sprinkler in common corridors, replacement of fire alarm and lobby. 47 units will require finishes and insulation; all units will need new doors and hardware, plumbing fixtures, cabinetry, appliances, radiators, electrical, HVAC and smoke alarms. Extensive plumbing replacement, HVAC upgrades, window replacement and exterior paint throughout the building will also be needed.

To obtain bid and contract documents please email kristinm@nibbi.com.

**FAX BID PROPOSALS TO
NIBBI BROTHERS GENERAL CONTRACTORS
AT:**

415-241-2951 or email: kristinm@nibbi.com.

For information regarding this project contact:

ATTN: **Alan Holmberg** (AlanH@nibbi.com) or

Kristin Medwick (KristinM@nibbi.com)

Nibbi Brothers General Contractors

415-863-1820 Phone 415-241-2951 Fax

NEW U.S. COURTHOUSE - LOS ANGELES, CA SMALL BUSINESS SUBCONTRACTING OUT-REACH

McCarthy Building Companies is conducting an outreach event for the new United States Courthouse scheduled to be built in Los Angeles, California.

McCarthy continues to strive in exceeding small business goals for all projects we deliver. We are looking for interested qualified SBE, SDVOB, VBE, WBE to provide their interest in providing bids for the Design/Build Federal Courthouse.

This event will be held in conjunction with the GSA on September 12, 2012. See details below.

On Wednesday, September 12, 2012, The United States General Services Administration (GSA) will conduct a Small Business Subcontracting Outreach for prospective Small Business Subcontractors, for the design/building (D/B) construction of the new United States Courthouse, Los Angeles, CA. The Small Business Subcontracting Outreach will be held from 1:00pm to 5:00pm at the University of Southern California Campus, Ronald Tutor Campus Center- Grand Ballroom, 3607 Trousdale Parkway - Los Angeles, CA 90089-3103.

The GSA Public Buildings Service (PBS) has a requirement to procure services for design and construction of a new United States Courthouse in Los Angeles, California. The Project involves the design and construction of an approximately 550,000 gross square foot courthouse, including 110 controlled-access indoor parking spaces, in Los Angeles, California. The site is a 3.7 acre vacant site occupying the entire block bounded by 1st Street, 2nd Street, Hill Street and Broadway, in the northwestern portion of Downtown Los Angeles.

The **Small Business Subcontracting Outreach** is intended to affirm GSA's recognition of the talent that exists in the small business community and its commitment to opening a dialog between that community and McCarthy Building Companies, Inc. for this project. McCarthy is committed to awarding (39%) of the total subcontracted dollars mutually agreed upon by the prospective awardee and the government within the following categories: Small Disadvantaged Businesses (including 8(a) - (5%) Woman-Owned Small Businesses - (5%) HubZone Businesses (3%), Veteran-Owned Businesses (3%), Service Disabled Veteran-Owned Businesses (3%). This event is designed to help identify A/E and construction resources in the local community for all the shortlisted DB teams.

Prospective small business subcontractors will be given an opportunity to network with McCarthy Building Companies, Inc. and to showcase their special talents and abilities as qualified subcontractors. It is anticipated that this **Small Business Subcontracting Outreach** will assist the shortlisted DB teams in identifying qualified subcontractors to meet the subcontracting goals listed above for this project.

Questions about this **Small Business Subcontracting Outreach** should be directed to John McRitchie, Vice President, Operations, via email at jmcritchie@mccarthy.com or Rick Lloyd, Preconstruction Manager at rlloyd@mccarthy.com. Tel: (949) 851-8383, Fax: (949) 756-6841

Please contact us should you have any questions regarding project specifics.

McCarthy Building Companies, Inc.

License # 411173

20401 S.W. Birch St, Suite 300

Newport Beach, CA 92660

Ph (949) 851-8383/Fax (949) 756-6841

WE ARE AN EQUAL OPPORTUNITY EMPLOYER.



**Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension Project
C700**

Procurement opportunities through Skanska-Shimmick-Herzog
will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

REQUESTS FOR BIDS & SUB-BIDS

REQUESTING BIDS FROM QUALIFIED SBE/DBE/DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 4 – Hillcrest Avenue Agreement No. 351 Contra Costa County

Bids: October 2, 2012 at 11:00am

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities JV. is willing to break down items of work into economically feasible units to encourage SBE/DBE/DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Please contact C.C. Myers, Inc. to view Plans and Specifications.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C. C. Myers, Inc. / Bay Cities Paving a Joint Venture

3286 Fitzgerald Rd.	5029 Forni Dr
Rancho Cordova, CA 95742	Concord, CA 94520
916-635-9370	925-687-6666
Fax 916-635-1527	Fax 925-687-2122

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 101 – Lakeville Hwy Interchange Contract # 04-2640K4 Sonoma County

Bids: October 10, 2012 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

Ghilotti Bros. Inc./C.C. Myers, Inc. JV is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

Ghilotti Bros. Inc./C. C. Myers, Inc. JV

525 Jacoby Street	3286 Fitzgerald Rd.
San Rafael CA 94901	Rancho Cordova, CA 95742
415-454-7011	916-635-9370
Fax 415-454-8376	Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact Ghilotti Bros. Inc./C. C. Myers, Inc. JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 5 – West Magnolia Contract #07-1218W4 Los Angeles County

Bids: October 4, 2012 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. MYERS, INC.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

I-805 North Improvement Design Build Project • Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through Skanska's Procurement website

Please visit: www.usa.skanska.com/I805North

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site.

SMALL BUSINESS EXCHANGE, INC.

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Visit www.sbeinc.com to learn how

SBE can help your business succeed!

REQUESTS FOR BIDS & SUB-BIDS

SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project

I-215 Widening from 60/91/215 Separation to Orange Show Road

District 8 on I-215

Contract No.: 08-0M94U4

DBE Goal: 6%

Bid Date: Oct 11, 2012 – 2:00PM

Email: Ham.Kazerooni@skanska.com

Plans and Specifications are available for view at our main office in Riverside, on our project website: www.usa.skanska.com/I215HOVWidening

Quotes requested for supplies and services including, but not limited to: Biological Monitor, Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Place Concrete Pavement, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joining, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CID Concrete, Ballast, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Class 1 Concrete (Box Culvert), Minor Concrete, Soundwall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign) Roadside Sign, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Precast Concrete Pipe, Rock Slope Protection, Slope Paving, Minor Concrete, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Wrought Iron Fence, Chain Link Fence, Survey Monument, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Electric Service (Irrigation, Traffic Monitoring Station) Closed Circuit TV System, Ramp Metering System

All interested subcontractors: Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Please visit our website listed above for detailed contracting requirements. Quotations must be valid for the same duration as specified by the Owner for contract award.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449

Hiring Employees

■ Continued from page 1

skills. This way, you not only benefit from referrals from people whose judgment you trust, you avoid sorting through and interviewing large numbers of potentially unqualified applicants.

Pay More to Get More

Paying workers too little can turn away quality applicants. Osteryoung recommends paying 10 to 15 percent more than the average salary for the particular position. This means researching the going rate by talking to other business owners in your industry, using salary calculators and scanning the salaries listed in your region's job

ads. Offering higher pay helps employees to feel valued. A valued employee is more likely to stick around, reducing expenses associated with employee turnover.

To increase the likelihood of employee retention and make the most of your resources, hire honest, smart and innovative employees with no restrictive ties to their past employers. Rely on people you know and trust for employee referrals, and when you find the best candidates, pay them what they're worth. Talented and trustworthy employees are critical to the success of your business.

Source: AllBusiness.com, Inc.



HENSEL PHELPS CONSTRUCTION CO.

Construction Services for Los Angeles World Airports, Bradley West-Terminal 4 Connector

For the proposed above project Hensel Phelps is seeking:

General Requirements, Site Utilities, Asphalt Paving, Site Concrete, Chain Link Fence, Landscaping, Reinforcing Steel, Concrete, Concrete Pumping, Masonry, Structural Steel, Metal Fabrication, Casework, Waterproofing, Insulation, Roofing, Fire Proofing, Doors and Frames, Overhead Doors, Tile, Acoustical Ceiling, FRP Wall Panels, Flooring, Painting, Toilet Compartments, Toilet Accessories, Signage, Fire Extinguishers, Lockers, Metal Storage Shelving, Specialties, Food Service Equipment, Elevators, Mechanical, Plumbing, Electrical, Fire Protection, Telecommunications

Interested Firms are encouraged to respond to:

www.hp-outreach.org. Please complete the form by indicating your interest in the T4 Connector Project. If you are unable to access the site please send all inquiries to Nancy Luu. Tel: 949-852-0111 Fax: 949-852-0218 or Nancy.Luu@henselphelps.com.

Subcontracts awarded on this project will be executed on the Hensel Phelps Construction Co. standard form subcontract and may include a requirement to provide 100% payment and performance bonds from a T-listed Surety at the subcontractor's expense, unless alternate arrangement are made prior to bid. Minority and Woman contractors contacted in this process will receive special attention to facilitate bonding assistance or other technical support as necessary. This will be a prevailing wage project that falls under the Los Angeles World Airport Project Labor Agreement.

The level of participation for this project has been set-up at 15% Minority/Woman Owned Business Enterprises for the Preconstruction and Construction Phases.

Hensel Phelps is an Equal Opportunity Employer. Hensel Phelps Construction Co. encourages and actively solicits bids from qualified Small, Minority, Woman, Disadvantaged, Disabled Veteran subcontractors and suppliers on all our projects. For more information on Hensel Phelps Construction Co. you can visit www.henselphelps.com.

• **Save Time • Win the Bid**
• **Achieve Goals**
With the
Small Business Exchange
Diversity
Outreach Services

PUBLIC LEGAL ADVERTISEMENTS

**UNIVERSITY OF CALIFORNIA
DAVIS HEALTH SYSTEM**

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for a lump-sum contract are invited for the following work:

PROJECT NO. 9559800

**Hospital Wireless Access Points Installation,
CP#6 - University Tower**

Description of Work: Project consists of: 1. Relocating and installing new and existing wireless access points (WAP) within the UC Davis Medical Center (University Tower at Ground, 3rd, 4th, 6th, 7th and 8th floors). 2. Provide and install new surface wiremold raceway system for WAP cabling installation. 3. Terminating CAT6 cabling from each wireless access point device to a new or existing patch panel. 4. System testing. 5. Protecting existing equipment and systems. 6. Patching and repairing existing construction required for new work or relocating existing WAPs. 7. Relocating up to 5% of WAPs after system testing for signal coverage.

Procedures: Bidding Documents will be available at 9:00 AM on Friday, September 21, 2012, and will be issued only at:

Facilities Design and Construction
4800 2nd Avenue, Suite 3010, Sacramento, CA 95817
Tel.: 916-734-7024; Fax: 916-734-7751
contracts@ucdmc.ucdavis.edu

Bidders must attend a **MANDATORY** pre-bid conference at 10:00 a.m. on Tuesday, October 2, 2012. For details, see our website (<http://www.ucdmc.ucdavis.edu/facilities/>) that provides all details including location and parking instructions.

Bids will be received only at: Facilities Design and Construction

Bid Deadline: Sealed bids must be received on or before 1:00 p.m. on Wednesday, October 17, 2012.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **C7- Low Voltage Systems and/or C10- Electrical.**

Bidder Qualifications: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Qualifications Questionnaire included in the bid documents. Bidders must submit the qualification documents as an attachment to the Bid Form.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Estimated Construction Cost: \$208,000.

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California, Davis Health System
SEPTEMBER 2012

**UNIVERSITY OF CALIFORNIA
SAN FRANCISCO**

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

**PHTS NGMAN DATA CLOSETS PHASE 2 -
HSIR, KORET, AND NURSING
Project No.: M1643 / Contract No.: SL0260**

DESCRIPTION OF WORK:

Renovation of BDF rooms in the HSIR, Koret, and School of Nursing Buildings to accommodate new ITS equipment and comply with current building code. All rooms will require new normal, UPS, standby power service, structured cabling and new dedicated air conditioning. School of Nursing will require new fire alarm and fire sprinklers. Koret will require new equipment racks and new fiber and fiber pathway from the Koret Building to the Medical Sciences Building.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as an attachment to the Bid Form.

PROCEDURES:

Bidding Documents will be available at **10:00 AM, September 20, 2012** and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)
1855 Folsom Street, Room 135, San Francisco, CA 94103
Contact Persons: Ben La (415) 476-5030 (9:00 AM – 5:00 PM)
Customer Service Line (415) 514-2054 (before & after working hours)
Fax No. (415) 476-8278
Log into <http://www.cpfm.ucsf.edu/contracts/index.htm>
Click on the UCSF Documents, Media & Mail button

**UNIVERSITY OF CALIFORNIA
SANTA CRUZ**

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

**TELECOMMUNICATIONS
INFRASTRUCTURE IMPROVEMENTS
PHASE A
Project Number: 9097A**

Description of Work: Remodel of one and construction of two telecommunication rooms at the Oakes Academic Building.

Bid Deadline: Sealed bids must be received on or before Wednesday, October 10, 2012 at 3:00 PM.

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **September 26, 2012**, beginning promptly at **9:00 AM**. Participants shall meet at **UCSF Campus – Parnassus Location, Medical Sciences Building, 513 Parnassus Avenue, 1st Floor, Room S-159, San Francisco, CA 94143**. Only bidders who participate in both the Conference and the Job Walk in their entirety will be allowed to bid on the Project as prime contractors. For further information, contact University's Project Manager **Patrick McGee** at **(415) 502-6058**.

Bids will be received and opened only at Campus Life, Facilities & Administrative Service FAS Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343. Bid Deadline: Sealed bids must be received on or before **3:00 PM, October 9, 2012**.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

**LICENSE CLASSIFICATION:
General Building Contractor
LICENSE CODE: B**

Estimated construction cost: \$850,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, San Francisco
September, 2012

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **Tuesday, September 25, 2012** beginning promptly at **2:00 PM**.

**PLEASE VISIT OUR WEBSITE AT:
<http://ppc.ucsc.edu> FOR THE TEXT OF THE FULL ADVERTISEMENT AND INFORMATION ON HOW TO OBTAIN BID DOCUMENTS.**

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