

SBE TODAY

Volume 29, Edition 814 DIVERSITY IN ACTION - SBE is a certified DBE publication NOVEMBER 8, 2012

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

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After Election, Small Businesses Looking for Administration and Congress to Focus on Economy, Jobs

Statement by John Arensmeyer, founder and CEO of Small Business Majority, regarding Tuesday's election results:

Tuesday's election is finally behind us, and we now look forward to continuing to work with the Obama Administration and Congress to find solutions to small businesses' biggest needs. The economy is on its way toward recovery, and small businesses are seeing light at the end of the recession's tunnel. Scientific polling we released last month found most of the country's smallest businesses are optimistic about the future of their business and the economy, and recent jobs reports show small businesses created more than half of all new jobs.

With that said, there's still a lot to do. Now that the campaign is over, it's time to get down to the important work of addressing looming issues such as the immediate "fiscal cliff," and the related need for rational long-term fiscal policies that continue to offer targeted support for small businesses and the growing economy, while addressing the need to bring down our deficit. Polling we released on Oct. 25 found the majority of small businesses recognize this need and believe allowing the current tax cuts for the top 2 percent of earners to expire at the end of the year is the right thing to do given the current budget crisis.

Additionally, the administration must continue its work to implement our new healthcare law in order to help lower small businesses' healthcare costs. Our polling has found small business support for the principal elements of the new law, particularly the healthcare exchanges and the tax credits. And, we must continue to promote a clean energy economy that provides small businesses with the ability and opportunity to create the jobs of

the future. Indeed, our polling shows the vast majority of entrepreneurs believe it's important that government continue to invest in clean energy because it can help bolster the economy and create jobs.

Last but not least, we must address the urgent need for additional small business capital, coupled with a financial system that ensures appropriate transparency. The vast majority of small business owners agree the availability of credit is still a problem. Our polling found six in 10 small business owners say it's harder to get a loan now than it was four years ago and another 60 percent have faced difficulty themselves when trying to access loans so they could grow and hire. What's more, 52 percent of those surveyed have turned to credit cards to finance their business. We need policies that reverse this trend.

The frenzy of the election is over, but the important job of continuing to help our small businesses thrive lies ahead. We look forward to working with policymakers on both sides of the aisle to ensure the success of America's hardworking entrepreneurs.

About Small Business Majority

Small Business Majority is a national small business advocacy organization, founded and run by small business owners, to support America's 28 million small businesses. We conduct extensive opinion and economic research and work with our rapidly growing network of small business owners across the country to ensure their voices are an integral part of the public policy debate. Learn more about us on Wikipedia and follow us on Twitter and Facebook.

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REQUESTS FOR BIDS & SUB-BIDS

Unisys Corporation
is seeking qualified Minority, Woman and
Other Businesses to participate in
**Los Angeles World Airports (LAWA)
Access Control and Alarm Monitoring Systems
(ACAMS)
Maintenance and Repair Services RFP**
Bid Date : 11/30/2012

We are seeking MBE/WBE/OBE subcontractors to supply IT services for the following task areas : **Programmer, Low Voltage Technician, Security Systems Services (except Locksmiths).**

Programmer qualifications include past support of Badging and Credentialing systems, Picture Perfect Technician Certification required, Badge printer support to include Fargo and Zebra brands.

Technician qualifications include preventativemaintenance and support of all access control subsystems including badge printers, installation and support of low voltage access control devices (GE 430/435, HID RD40/RK40 readers, and Micro 5 PxNPlus) and associated infrastructure devices for ACAMS. Picture Perfect Technician Certification is required.

Unisys Corporation

11720 Plaza America Drive • Reston, VA 20190
Contact: **Philip Brooks**
Email: Philip.Brooks@Unisys.com

For Information on the availability of the plans and specifications and the policy concerning assistance to subcontractors in obtaining both lines of credit, and/or insurance, please contact our office.

MBE/WBE/OBE Firms Wanted

CDM Smith, an environmental, engineering, and consulting firm is seeking qualified **MBE/WBE/OBE** firms to join our team for the **Los Angeles Department of Water & Power Stormwater Capture Master Plan proposal.**

Services needed include: GIS; Data Management; Document Management (word processing/graphic design); Cost Estimating; CEQA; Field Data Collection; Surface and Groundwater Modeling; Regional Policies and Ordinances; Stormwater BMPs; Civil Design; Public Outreach; and Scheduling.

For information on the availability of plans and specifications, the RFP, and the bidders' policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

Please submit your qualifications and certifications by close of business on **November 13, 2012**. Your firm must be eligible for certification within City of Los Angeles guidelines.

CDM Smith Inc.

Attn: **Jessica McKinney** • Email: mckinneyjd@cdmsmith.com

Sub-Bids Requested From Qualified Local San Francisco and DVBE Subcontractors & Suppliers for:

San Francisco Unified School District
Sarah B Cooper - Various Improvements Project
Location: Filbert Street, San Francisco CA

Bid Date: November 20, 2012, 2:00 PM

Trades: Hazmat Abatement, Chain Link Fencing, Building Insulation, Door, Frames and Hardware, Window and Glazing, Gypsum Board, Portland Cement Plaster, Acoustical ceilings, Resilient Flooring, Painting, Manufactured casework, HVAC, Plumbing, Electrical.

JUV Inc.

1616 Franklin Street Suite # 203 • Oakland, CA 94612
(510) 836-1300 • Fax (510) 836-1301
Email: david@juvinc.com
An Equal Opportunity Employer

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS
FOR THE FOLLOWING PROJECT:

Rt 126 – Commerce Center Drive
Los Angeles County Department of Public Works
Project ID No. RDC0014507
Los Angeles County
Bids: November 15, 2012 at 11:00 am

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available through LA County Department of Public Works at: http://dpw.lacounty.gov/general/contracts/opportunities/CONS/ProjectDetailAdv.aspx?project_id=RDC0014507.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. Rancho • Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER.

Sub-Bids Requested from SBE, MBE and DVBE Subcontractors and Suppliers for:

Sarah B. Cooper Various Improvements
Owner: San Francisco Unified School District
Bid Date: 11/20/2012

Trades: Flooring, Glazing, Painting, Lead and Asbestos, Mechanical, Electrical, Parking Striping.

Piana Construction & Painting Inc.

16352 Barneston Street • Granada Hills, CA 91344 • Tel (818) 488-1740 • Fax (818) 488-1741
Contact: Mike Papadopoulos

REQUESTS FOR BIDS & SUB-BIDS

Requesting quotes from San Francisco Small and Micro-LBE's and SFPUC certified LBE's for the following project:

San Antonio Backup Pipeline

Contract WD-2575

LOCATION: Sunol, CA

OWNER: San Francisco Public Utilities Commission

BID DATE: November 15, 2012 @ 1:00 PM

SUBMIT BIDS BY: November 14, 2012 at 5:00 PM

Work includes but is not limited to the following: Surveying, sawcutting, demolition, noise and vibration control, security, erosion control, traffic control, janitorial services, testing, dewatering, excavating, aggregate supplier, concrete and misc. concrete accessories supplier, hauling/trucking, geotechnical instrumentation and monitoring, asphalt concrete pavement, pavement markings, concrete paving, chain link fencing, landscaping, hydroseeding, rebar supplier/rebar tying, structural steel fabrication, misc. metals, welding, thermal and moisture projection, coating and lining, corrosion control, electrical and instrumentation. Quotes are due no later than 5:00 PM on Wednesday, November 14, 2012.

Bid documents are available from: SFPUC – 415-551-4603. The project is under the SFPUC Project Labor Agreement. The agreement may be viewed on the SFPUC website (www.sfwater.org).

For assistance in obtaining Bid Documents, detailed information on scopes of work being subcontracted, the relevant terms and conditions of the contract or any questions, please contact:

Oscar Renda Contracting, Inc.

Janie Rodriguez

608 Henrietta Creek Road • Roanoke, TX 76262 • Phone: 817-491-2703 • Fax: 866-491-1627
e-mail: Janie@oscarrenda.com or bidding@oscarrenda.com

REQUEST FOR DBE Subcontractors and Suppliers for:

**Cosumnes River Bridge Extension I-5 to Franklin Blvd
City of Sacramento • City Project No. T15018000**

BID DATE: November 14, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Sweeping, Construction Area Signs, UPRR Flagging, Traffic Control System, Fencing, Erosion Control, Portable Changeable Message Sign, Abandon Pipeline, Abandon Sewer, Cold Plane AC, Clearing & Grubbing, Develop Water Supply, Lead Compliance Plan, Vegetated Swale, AC Dike, CIDH Concrete Piling, Structural Concrete, Sound Wall (Masonry Block), Minor Concrete, Bar Reinforcing Steel, Sign Structure, Roadside Signs, Underground, Utilities, Turfstone Pavers, Survey Monument, Delineator, Object Marker, Barricade, MBGR, Concrete Barrier, Striping & Marking, Electrical, Fire Hydrant Assembly, Adjust Utilities to Grade, Sewer, Waterlines, Slurry Seal, Pervious Cellular Concrete, Cement Treated Permeable Base, Import Borrow, Highway Planting & Irrigation, Bridge Removal, Structure Excavation, Architectural Treatment, Joint Seal Assembly, Misc. Metal, Bridge Deck Drain System, Furnish Piling, PTFE Bearing, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard or Donat Galicz An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office.



A Joint Venture in Association with LAN | TY Lin

**Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project

**Pavement Rehabilitation – Near Needles from 0.5
Mile West of Tank Tower Ditch to Buzzard Wash**

District 8, Route I-40

Contract No.: 08-OK2704

DBE Percentage: 6%

Bid Date: Nov. 15, 2012 @ 2:00 PM

Quotes requested for supplies and services including, but not limited to: Biological Monitor, Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Erosion Control, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joining, Alternative Flared End Section, Crash Cushion, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Traffic Monitoring Station.

Plans and Specifications are available for view at our main office in Riverside or on the California Department of Transportation website http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. Please call if you need assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to Operating Engineers, Laborers, Cement Masons, Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. All interested subcontractors, please indicate any lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd,
Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449 • Contact:
Jeff Russell • Jeffrey.russell@skanska.com

PUBLIC LEGAL ADVERTISEMENTS

SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT

INVITATION FOR PROPOSALS FOR THE PROCUREMENT OF eBART VEHICLES

BACKGROUND

The eBART Project will introduce a new rail passenger service between the existing Pittsburg/Bay Point BART Station and a new station in the City of Antioch. The eBART Project will use independently propelled railcars known as Diesel Multiple Units (DMUs) that operate on a standard gauge rail guideway to be constructed and owned by the San Francisco Bay Area Rapid Transit District ("BART" or the "District"). The guideway will be on an exclusive right-of-way located in the median of State Route 4 (SR4) for the exclusive use of eBART. The eBART Project is subject to regulation by the California Public Utilities Commission (CPUC) and is subject to other regulations, standards, and codes as indicated but is not subject to regulation by the Federal Railroad Administration (FRA).

NOTICE IS HEREBY GIVEN that sealed Proposals will be received until the hour of **2:00 p.m., Tuesday, February 19, 2013** at the District Secretary's Office, 23rd Floor, 300 Lakeside Drive, Oakland, California 94612 (mailing address: P.O. Box 12688, Oakland, California, 94604-2688) for the Procurement of eBART Vehicles, Request for Proposals ("RFP") No. 04SF-140. Such Proposals will thereafter be accepted or rejected by the District. The Proposers are responsible to ensure their Proposals are received at the time and location specified. This procurement will be based on competitive negotiation procedures as provided in California Public Contract Code Section 20229.1.

This Contract is subject to the District's Small Business (SB) Program that includes a preference for Proposers who meet or exceed the SB Subsupplier participation goal of 1% of their Total Base Order Proposal Price excluding Allowances and Option Proposal Items, established for this Contract.

Proposers that meet or exceed the SB Subsupplier participation goal will be eligible for a preference in their price in an amount equal to 3% of the lowest Total Base Order Proposal Price received from a responsive, responsible Proposer, up to a maximum of \$1 million, only for the purpose of evaluation and determining Award of the Contract. If the District should issue a Request for Best and Final Offers (BAFOs), the District will reevaluate the eligibility of the Proposers for the SB preference and will recalculate the amount of the SB preference based on the BAFOs. However, the actual Contract awarded will be for the amount of the initial Proposal or the negotiated BAFO, as applicable. Proposers that do not meet the SB Subsupplier participation goal will not be eligible for the preference.

Proposer's attention is directed to the Instructions to Proposers, Paragraphs 7.B.5 and 16.A.4 and Supplementary Conditions Article SC7.5 that more fully describe the terms of the Small Business Program. Inquiries regarding the District's Small Business Program shall be directed to the District's Office of Civil Rights, 300 Lakeside Drive, 18th Floor, Oakland, CA 94612, Telephone at (510) 464-6100, or to BART's Website at: www.bart.gov/ocr.

The time for receipt of Proposals may be extended by the District's General Manager, or authorized represen-

tative, from the above-stated Proposal due date. Notice of such extension will be published at least once in a newspaper of general circulation in the District, which publication will be at least ten (10) Days before Proposals are formally received.

PROPOSERS MAY OBTAIN INFORMATION ON THE STATUS OF THE AWARD OF THIS CONTRACT BY CHECKING THE BART WEBSITE: www.bart.gov/about/bod/meetings/asp, UNDER AGENDA & MINUTES, FOR CONTRACTS SCHEDULED TO BE PRESENTED BY STAFF TO THE BART BOARD FOR AWARD CONSIDERATION.

The Work under this Contract, in general, consists of providing the design, engineering, manufacture, assembly, testing, delivery, materials, Spare Parts, tools, equipment, performance and acceptance testing for eight (8) new Service Proven, lightweight low-floor DMU railcars or vehicles ("Vehicles") ready for Revenue Service as more fully described in the Contract Documents. Additionally, there is one Option for two (2) additional Vehicles and one Option for four (4) additional Vehicles, for a total of up to fourteen (14) Vehicles.

The District, to the extent not inconsistent with applicable statutory or regulatory requirements, encourages Proposers to maximize the use of components and subcomponents that are produced or assembled in the United States of America.

A pre-Proposal meeting will be held on **November 13, 2012**. The pre-Proposal meeting will convene at 10:00 am at the District's offices at the Kaiser Center 20th Street Mall, Third Floor, 344 20th Street, Oakland, CA. At the pre-Proposal meeting, the District's Non-Discrimination Program for Subcontracting and the District's Small Business Program will be explained. Interested prospective Proposers are requested to confirm their intention to attend by notifying the District's Contact Person, Mr. Gary Leong, email address: gleong1@bart.gov (telephone number (510) 287-4717) at least seven (7) Days prior to the date of the scheduled pre-Proposal meeting.

The Availability Percentages for this Contract are, for Minority Business Enterprises ("MBEs") 10% and for Women Business Enterprises ("WBEs") 12%.

Proposals shall be submitted in accordance with, and subject to, the conditions contained in the Instructions to Proposers to which prospective Proposers are referred.

RFP Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, California 94612, or by mail at P.O. Box 12688, Oakland, California 94604-2688. Documents requested by mail will be packaged and sent postage paid. Requests must be accompanied by either cash, check, or postal money order drawn in favor of the San Francisco Bay Area Rapid Transit District in the following amount, which includes any applicable sales tax, and is not refundable:

RFP Documents (Includes forms for submittal of Proposals and a Compact Disk (CD ROM))...\$75.00

CD ROM only...\$10.00

Proposers are informed that all of these documents will be required in the preparation of Proposals. Each Proposal shall be submitted on the prescribed Proposal Forms and shall be for the entire Contract including all Proposal Items.

The District may reject any and all Proposals.

All work shall be performed in accordance with the Laws of the State of California.

Special attention is directed to General Conditions Article P7.11 outlining the Supplier's responsibilities for affirmative action relating to Fair Employment Practices.

The District hereby notifies all Proposers that it is the policy of the San Francisco Bay Area Rapid Transit District to ensure that Suppliers who contract with the District do not discriminate or give a preference in the award of Subcontracts on the basis of race, national origin, color, ethnicity, or gender.

Proposer's attention is directed to the Supplementary Conditions which set forth the District's Non-Discrimination Program for Subcontracting for this Contract. Inquiries regarding only the District's Non-Discrimination Program for Subcontracting shall be directed to the District's Office of Civil Rights at 300 Lakeside Drive, 18th Floor, Oakland, CA 94612, or telephone (510) 464-6195.

Proposer's attention is directed to the Instructions to Proposers Paragraph 7.B.6 entitled Certification Regarding Financial Contributions. This Section details the Proposer's responsibility for complying with BART Board of Director's Rule regarding financial contribution limitations.

Proposer's attention is directed to General Conditions Article P9.3.1 which permits the substitution of securities by Supplier for any monies retained by the District to insure performance under this Contract.

Each Proposal shall be accompanied by a Proposer's Security in an amount equal to Three Million Dollars (\$3,000,000) which shall remain in full force and effect for the period of time stated in the Instructions to Proposers, Paragraph 16.D Award of the Contract. The Proposer's Security must be in the form of a cashier's check, a certified check, a Proposer's Bond, or a combination thereof, and payable to the San Francisco Bay Area Rapid Transit District. The Proposer to whom the Contract is awarded shall furnish specified Certificates of Insurance. Such Proposer shall also furnish a Base Order Performance Bond or Letter of Credit in an amount not less than 100 percent of the Total Base Order Price. Bonds shall be on forms provided by the District and shall be executed as surety by a corporation or corporations authorized to issue surety bonds in the State of California, as an admitted surety insurer and acceptable to the District. If a Letter of Credit is provided, it shall be a Negotiable, Transferable, Irrevocable Standby Letter of Credit drawn on a FDIC insured bank in the United States and must contain the language of the sample Letter of Credit provided with the RFP or language otherwise approved by the District.

Dated at Oakland, California, this 24th day of October, 2012.

/s/ Kenneth A. Duron
Kenneth A. Duron,
District Secretary
San Francisco Bay Area Rapid Transit District
11/8/12
CNS-2401671#
SMALL BUSINESS EXCHANGE