

SBE TODAY

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New Report: Tax Credits Could Help More Than 375,000 CA Small Businesses Provide Health Coverage for 2.4 Million Workers

Affordable Care Act Program Helps California Small Businesses Offer Benefits and Compete Against Larger Companies for Best Talent

More than 2.4 million California workers are employed by the more than 375,000 small businesses in the state eligible for \$1.8 billion in tax credits in the federal healthcare reform, according to a new report released today. The tax credit helps small businesses pay for health coverage for their employees. A major obstacle to coverage, the report notes, is that many small business owners are unaware of these tax credits because of the noisy—and often misleading—debate over healthcare reform.

The tax credit program is outlined in a report released today by Small Business Majority and the consumer group Families USA. The report contains detailed information on the number of eligible employers and employees in California whom the program could benefit. It also includes the total dollar amount of tax credits that could be provided to small businesses in the state.

In general, businesses with fewer than 25 full-time middle-class workers are now eligible to receive a tax credit of up to 35 percent of the cost of the health insurance they provide for their workers. In 2014, the size of the credit will increase to cover up to half of the cost of health insurance provided to workers.

The tax credit was included in the Affordable Care Act to help the smallest businesses offer coverage—those who traditionally have the most difficult time doing so. Nationally, in 2011, only 71 percent of small businesses with 10 to 24 workers offered coverage to their workers; among small businesses with fewer than 10 workers, only 48 percent offered coverage. By contrast, 99 percent of businesses with 200 or more workers offered coverage.

The following are among the key findings of the report, titled “Good Business Sense.”

- More than 375,000 small businesses in California (70.1 percent of California businesses with fewer than 25 workers) are eligible for tax credits to help with the cost of health coverage for their workers for the 2011 tax year
- More than 158,000 small businesses are eligible for the maximum tax credit when they file their 2011 taxes

- More than two in five (42.2 percent of) small businesses that are eligible for this tax credit are eligible for the maximum tax credit when they file their 2011 taxes

The following are key report findings about California workers.

- More than 2.4 million Californians are employed by a small business that is eligible for a tax credit for the 2011 tax year
- Of these workers, more than 759,000 are employed by a small business that is eligible for the maximum credit
- The total value of the tax credits that are available to eligible small businesses for 2011 is more than \$1.8 billion, an average of \$752 per worker
- The total value of the tax credits that are available to small businesses eligible for the maximum credit is more than \$759.1 million, an average of \$1,000 per worker

The report also contains data by race and ethnicity on the number of workers who can benefit from the tax credits. As the report makes clear, however, workers and employers can only begin to benefit when they become aware of the tax credit program.

Among small businesses with low-wage workers, the likelihood of offering coverage is even lower. As a result, lower-wage workers employed by small businesses are much more likely to be uninsured than other working Californians.

“We know from our opinion polling that small businesses in our state want to offer their employees coverage but many of them can’t afford it. The tax credits will make it easier for small businesses to offer coverage, which makes their businesses more competitive and boosts their ability to create jobs and drive economic growth,” said John Arensmeyer, CEO of Small Business Majority.

“Small businesses seeking to provide health coverage for their employees have traditionally faced health insurance premiums that are significantly higher than those for large businesses,” said Ron Pollack, executive director of Families USA. These high premiums are due to higher administrative costs and premiums per employee in the small group insurance market, he said.

Continued on page 3

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REQUESTS FOR BIDS & SUB-BIDS



REQUEST FOR SUB-QUOTES

**Project: I-405 Sepulveda Pass Widening Project,
Contract No. C0882**

**Owner: Los Angeles County Metropolitan
Transportation Authority (LACMTA)**

Dry Utilities Relocation

**Notice of Interest Requested by
May 25, 2012 @ 4:00 p.m. PST**

Kiewit Infrastructure West Co. is the design-builder for the I-405 Sepulveda Pass Widening Project and is seeking sub quotes from Disadvantaged Business Enterprises (DBE). Opportunities for subcontractors, professional services and material and/or equipment suppliers will occur throughout the life of the project. Requests for Quotes (RFQs) and qualifications will be ongoing as needed. All DBE's must be certified by the California Unified Certification Program (CUCP).

Currently, Kiewit is preparing to issue an RFQ for dry utilities relocation. Firms interested in this opportunity will be expected to respond to a request for a Statement of Qualifications (SOQ) prior to receiving the bid package for this work. Work is expected to begin approximately 3rd Quarter 2012 and continue through 1st Quarter 2013. Please submit a Notice of Interest no later than 4:00 p.m. PST May 25, 2012 to receive an SOQ.

All responsive subcontractors must possess a valid California contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. All agreements issued on behalf of this project with a value of \$100,000 or greater must satisfy the LACMTA Prequalification Application requirements. Firms performing onsite work must be signatory to the appropriate union labor agreements that govern their work.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this opportunity and to receive a Bid Quote Sheet, or to discuss this design-build project, requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our project office.

Kiewit Infrastructure West Co.

I-405 Sepulveda Pass Widening Project
Attn: **Rebecca Manning**
6060 Center Dr., Suite 200 • Los Angeles, CA 90045
I405.DBE@Kiewit.com

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REQUEST FOR SUB-QUOTES

**Project: I-405 Sepulveda Pass Widening Project,
Contract No. C0882**

**Owner: Los Angeles County Metropolitan
Transportation Authority (LACMTA)**

Area 5 Paint and Plaster

**Notice of Interest Requested by
May 25, 2012 @ 4:00 p.m. PST**

Kiewit Infrastructure Group is the design-builder for the I-405 Sepulveda Pass Widening Project and is seeking sub-quotes from Disadvantaged Business Enterprises (DBE). Opportunities for subcontractors, professional services and material and/or equipment suppliers will occur throughout the life of the project. Requests for Quotes (RFQs) and qualifications will be ongoing as needed. All DBEs must be certified by the California Unified Certification Program (CUCP).

Currently, Kiewit is preparing to issue a RFQ for Contractors to perform painting and plastering in Area 5. Work is expected to begin approximately end of second quarter 2012 and continue through the end of 4th quarter 2012. Please submit a Notice of Interest by May 25, 2012, no later than 4:00 p.m. PST.

All responsive subcontractors must possess a valid California contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work must be signatory to the appropriate union labor agreements. All agreements issued on behalf of this project with a value of \$100,000 or greater must satisfy the LACMTA Prequalification Application requirements.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this opportunity and to receive a Bid package, or to discuss this design-build project, requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our project office.

Kiewit Infrastructure West Co.

I-405 Sepulveda Pass Widening Project
Attn: **Rebecca Manning**
6060 Center Dr., Suite 200 • Los Angeles, CA 90045
I405.DBE@Kiewit.com

Hunters Point Shipyard Opportunity to Provide Architectural Services.

Urban is requesting qualified, interested Companies to respond to a public request for proposals through the Redevelopment Agency of the City of San Francisco.

For more information on
Architectural Services, please visit:
<http://mission.sfgov.org/OCABid>
Publication/BidDetail.aspx?K=5459

WEST BAY BUILDERS INC.

is requesting bids from Certified DBE and other qualified subcontractors, suppliers, & truckers for the following project:

UNION CITY INTERMODAL STATION PHASE II

- BART STATION IMPROVEMENTS

SF Bay Area Rapid Transit District,

Contract No. 01VM-110, Union City

Bid Date: 5/29/12 @ 2:00pm

Estimate: \$9,000,000

Agency Goals: 15% DBE

SCOPE: Construction of a 2,000SF concourse addition and re-configuration of the existing station concourse.

TRADES NEEDED (but not limited to): Demolition; Abatement; Concrete Restoration; Portland Cement; Forming; Falsework; Waterstops; CIP Concrete; Concrete Finishing; Precast; Grout; CMU; Stonework; Welding; Steel Framing; Metal Deck; Metal Framing; Misc. Metal; Decorative Metal; Carpentry; Casework; Waterproofing; Insulation; Vapor Retarders; Roofing; Fireproofing; Joint Protection; Window Restoration & Replacement; Doors, Frames & Hardware; Coiling Grilles; Glazing; Skylights; Louvers & Vents; Tile; Drywall; Modular Metal Ceiling System; Flooring; Wall Cladding; Aluminum Panels; Painting; Illuminated Box Signage; Toilet & Janitorial Accessories; Safety Specialties; Lockers; Unit Kitchens; Residential Appliances; Site Furnishings; Station Agents Booth; Elevators; HVAC; Fire Suppression; Plumbing; Electrical; Communications; Alarm Systems; Earthwork; Clearing & Grubbing; Dewatering; Controlled Density Fill II; Slope Protection; Shoring; Excavation; Aggregate Base Course; Drainage Layer; Asphalt Paving; Traffic Barriers; Concrete Curbs, Etc.; Fencing; Utilities; Fare Collection System.

We are signatory to both the Carpenters Collective Bargaining Agreement and the Laborers Collective Bargaining Agreement. Certification of insurance for General Liability and Workers' Compensation are required. A Waiver of Subrogation will also be required with all Subcontract Agreements. Subcontractors' faithful performance and payment bonds in the amount of the subcontract price will be required. Reasonable market rate bond premium will be reimbursed by West Bay Builders, Inc.

Please call to discuss how West Bay Builders, Inc. can assist you with obtaining bonding, insurance, and various equipment, supplies, and/or related services. Plans may be viewed at local Builders Exchanges or in our office at 250 Bel Marin Keys Boulevard, Building A, Novato, CA. Also, plans may be purchased from BART at 300 Lakeside Drive, Oakland, CA 94612. Please call if you are interested in submitting a bid for this project.

Contact: **Nickole Denney**

(415) 456-8972 • FAX: (415) 459-0665

EMAIL: nickoled@westbaybuilders.com

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California Small Business No. 27118

Human Rights Commission No. HRC 071410535, Minority-Owned SF Local Business

Department of Transportation (DOT) No. 35208, Disadvantaged Business Enterprise (DBE)

LBE-PUC (Public Utilities Commission) NPE No. 52662, Minority-Owned (MBE) Firm

**State of California license/certificate, Consumer Affairs Division,
California Shorthand Court Reporter No. 3077**

Registered Professional Reporter, NCRA No. 703

REQUESTS FOR BIDS & SUB-BIDS

WEST BAY BUILDERS INC.

is requesting bids from DBE subcontractors, suppliers, & truckers for the following project:

**SUTRO RESERVOIR REHABILITATION AND SEISMIC UPGRADE,
CONTRACT NO. WD-2627R**

City and County of San Francisco Public Utilities Commission

Bid Date: 5/17/12 @ 2PM

Estimate: \$28,000,000 Goals: 12% LBE

SCOPE: Seismically retrofit the roof & supporting structures of the reservoir, upgrade foundation & outlet system, install a drainage system & waterproofing, improve under drain, crack repair, install concrete lining, new vents.

TRADES NEEDED (but not limited to): Demo and Salvage; Site Prep.; Hazmat; Hold Down Anchors; Earthwork; AC Paving; Underdrain Pipe; Geocomposite Drain; Fences; Landscape; Formwork; Rebar; C-I-P Concrete; Grout; Shotcrete; Crack Repair; Spall Repair; FRP Composite Material; Misc. Metal Work; Membrane Waterproofing; Seismic Joint Seals and Expansion Joint Seals; Coating; Valves; Sluice Gates; Mechanical; Steel Pipe; FRP Duct; Louver; Electrical.

We are signatory to both the Carpenters Collective Bargaining Agreement and the Laborers Collective Bargaining Agreement. Certification of insurance for General Liability and Workers' Compensation are required. A Waiver of Subrogation will also be required with all Subcontract Agreements. Subcontractors' faithful performance and payment bonds in the amount of the subcontract price will be required. Reasonable market rate bond premium will be reimbursed by West Bay Builders, Inc.

Please call to discuss how West Bay Builders, Inc. can assist you with obtaining bonding, insurance, and various equipment, supplies, and/or related services. Plans may be viewed at local Builders Exchanges or in our office at 250 Bel Marin Keys Boulevard, Building A, Novato, CA. Plans are also available on CD from the owner for \$10. Please call if you are interested in submitting a bid for this project.

Contact: **Nickole Denney**

(415) 456-8972 • FAX: (415) 459-0665

EMAIL: nickoled@westbaybuilders.com

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Tax Credits

Continued from page 1

"The tax credit program, a provision of the Affordable Care Act, now makes it possible for small business to compete with large employers," Pollack said. "This is great news for these small companies, who can now offer health benefits when competing for talent in the job market. Just as importantly, it's great for workers and their families who will now have access to affordable health care."

"We also know from our polling that the majority of small businesses don't know these credits exist to help them," Arensmeyer said. "The best way to serve small business owners in California is to educate them about this provision so they can participate in and benefit from it."

Families USA and Small Business Majority contracted with The Lewin Group to develop the estimates used in the report. The full report, "Good Business Sense: The New Small Business Health Care Tax Credit in California is available at <http://www.smallbusinessmajority.org/small-business-research/healthcare/>.

Source: The Voice for Health Care Consumers

SMALL BUSINESS EXCHANGE

WASHINGTON STATE SUB-BID REQUEST AD

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers:

WSDOT – SR 99 - AVW S HOLGATE ST TO S KING ST

STAGE 3 – ATLANTIC ST BYPASS

Contract No.: 11A004,

FEDERAL AID PROJECT NO.: BR-0099(119)

Location: KING COUNTY, WASHINGTON

Bid Date: MAY 23, 2012 – 11:00 AM PST

Quotes requested for supplies and services including, but not limited to:

AC Sidewalk, Baker Tanks, Bearing Pads, Bridge Railing - Welded Wire Fabric, Casing Pipe, Cement Conc Pavement, CIDH Pile Shaft, Construction Signs, Crushed Surfacing Base Course, Curb & Gutter, Curb / Curb and Gutter, Demolition of Structures & Misc. Demo, Dewatering, Directional Boring, Dispose Contaminated Material, Electrical, Embankment, EPS Geofomo Lightweight Fill, Erosion Control, Erosion Control Blanket, Erosion Control Plastic, Export Contaminated Soils, Fencing, Fire Protection System, Geomembrane - Gas Resistant, Geosynthetic Retaining Wall, Geotech Instrumentation, Geotextile, Gravel Borrow, High Visibility Fence, HMA Paving, Import Borrow, Joint Seal, Mineral Aggregate Type 17, Misc. Metals, Pavement Markers, Portable Storm Water Treatment Facility, Portable Toilets, Post-Tensioning, Precast Concrete Wall Panels, Precast RR Crossing Panels, Precast/Prestressed Bridge - Girder/Slab, Preconstruction Survey Services, Quarry Spalls, Readymix Concrete, Rebar, Roadside Restoration, Roadway Excavation, Root Barrier, Sand Drainage Blanket, Sanitary Sewer, Security Services, Shotcrete, Shuttle Bus Service, Shoring, Sidewalk, Sign Structure, Signals and Lighting, Signs, Silt Fence, Storm Sewer, Storm Water Treatment Facility, Striping & Pvmnt Marking, Structure Backfill, Structure Excavation, Surveying, Sweeping, Television Inspection Services, Temp Erosion Sediment Control, Temp Noise Walls, Topsoil, Traffic Control Devices, Trucking, Water line.

SKANSKA

1995 Agua Mansa Road • Riverside, CA 92509-2405

Phone: (951) 684-5360 • Fax: (951) 788-2449

Contact: **Ron Leach** • Email: ron.leach@skanska.com

Plans and Specifications are available for view at the Washington Department of Transportation. They can be reached by calling 360-705-7835

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. Please call if you need assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; and \$5M Excess/Umbrella. Workers' Comp must be provided whether by state program or LNI. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska is an equal opportunity employer

Looking for
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tradional industry segments.



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SUB-BID REQUEST ADS

Sub-Bids Requested From
MBE, WBE, DBE, DVBE
Subcontractors & Suppliers for:

**Donner Summit Public Utility District
WW Facilities Upgrades and
Expansion Project**

Location: Soda Springs, CA

Bid Date: June 6, 2012 @ 2:00 PM

Subcontractors: Electrical, Surveying, Clearing & Grubbing, Demolition, Fencing, Paving, Masonry, Structural Steel, Metal Decking, Painting and Coating, Insulation, Roofing, HVAC, Drywall & metal studs, Flooring, Plumbing, Metal laboratory casework, Welded steel storage tank, Fire suppression sprinklers, Overhead coiling doors, Overhead bridge crane, Trucking, Concrete pumping.

Suppliers: Pipe & appurtenances.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763

Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: **Karen Reichenberger**

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds. Upon approval of surety company SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

Sub-Bids Requested From DBE
Subcontractors & Suppliers for:

**Wastewater Treatment Facility Oxygen
Reactor Improvements**

Location: Yuba City, CA

Bid Date: May 22, 2012 @ 2:00 PM

TRADES: Dewatering, AC Paving, DIP, Rebar, Grout/Masonry, Misc. Metals, Aluminum Handrails and Guardrails, Concrete Cutting, Painting & Coating, Instrumentation & Controls, Piping, Electrical, Trucking, Roofing.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763

Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: **Karen Reichenberger**

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds. Upon approval of surety company SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.