

# SBE TODAY

Volume 28, Edition 774

DIVERSITY IN ACTION - SBE is a certified DBE publication

JUNE 7, 2012

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## Shoestring MARKETING

by Alf Nucifora

### As Virtual Teaming Arrives, Discipline Still an Essential

It occurs to me that the dramatic decline in business travel that has been evident this year cannot be attributed solely to economic cutbacks. Something else is obviously at play and that something is the growth and acceptance of virtual teaming.

Virtual work has arrived. eCapability, the force of globalization and the easy availability of groupware (e-mail, teleconferencing, threaded discussions, etc.), now makes virtual teaming both desirable and inevitable. In their latest book, *The Discipline of Teams*, authors Jon Katzenbach and Douglas Smith bring teaming into the world of the Internet. Says Katzenbach, "Teams now find themselves working across geographies because it's possible to do it." That's the good news. The bad news is that virtual teaming is more complicated than it appears to be. As Katzenbach notes, "It's not about supportedness, togetherness and communication, it's about discipline. Without the discipline, you don't get the high performance."

#### Easy to Enunciate, Hard to Do

As Katzenbach and Smith outlined in a *Forbes*.com article, there are a number of important requirements in making virtual teams work successfully:

**Performance Purpose:** It is not just about sharing information and communications; you don't need a virtual team to achieve that. Instead, the goal must be something specific or important to the organization, e.g., designing a new product.

**Specific Objectives:** These have to be specifically defined, either quantitatively or qualitatively. The team must be in a position to know what constitutes success. Says Katzenbach, "You have to know when you get there."

**Need for Commitment:** The team must have a united level of commitment to a purpose and to a common working approach.

**Work Rules:** The team has to agree how to work together (e.g., the role of part-time members) and how it will be managed. In traditional

group environments, various working approaches can apply, but none delivers much real value other than learning how to communicate with each other and work effectively together. Why? Because quite often there is nothing at risk in the teaming process.

Problems with leadership also exist. In the single leader performance unit, the most common approach, the leadership role stays with one experienced individual and it never shifts. Team members pick the leader in question to be the boss. In the real time scenario, there is always a leader, but the leadership role shifts depending upon the need of the moment. The best person automatically rises to the occasion and takes command in a given situation, not by consensus but by acknowledged need of the team. This form of team dynamic, which has to be learned through training, is best exemplified by the US Marines; very disciplined and trained in such a way that even Lance Corporal Jones can lead the group if he has to. It is this leadership style that the best virtual teams aspire to.

**Organizational Rules:** Katzenbach and Smith suggest getting the group together, not only to confirm performance purpose and goals but to get to know one another; no skipping on face-to-face meetings just to save time. Divide tasks and goals into individual vs. collective work products. Match skills and perspectives in ways that take full advantage of the personalities as well as the skills. And agree on Netiquette. Is some good-natured flaming okay? Are there time limits for responding to ideas and suggestions? If group members are not participating, how should the group respond?

#### The Benefit and The Downside

As experience at companies like the French-Italian semi-conductor giant STMicroelectronics and American Express (Human Resources) has shown, virtual teaming allows an organization to assign the right people to the task at hand, not those who are closest to hand. The best minds can be assigned to the task without having people run for airplanes, sleep in hotels, and destroy their family life. The company saves money, the job gets done faster and the fact that team interaction need not take place in real time gives its members an opportunity to ponder and prepare their responses.

On the downside, there can be no substitute for face-to-face or eyeball-to-eyeball collaboration. Note Katzenbach and Smith, "e-Mail and threaded discussions for all their virtues cannot simulate a firm friendly handshake, can't grin disarmingly and pat a colleague on a shoulder. Humans don't communicate by words alone." And, they note, "teaming only works with small

Continued on page 5

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# REQUESTS FOR BIDS & SUB-BIDS

REQUESTING BIDS FROM DBE, MBE,  
WBE Subcontractors and Vendors

## PW12-13 Hueneme Road Recycled Water Pipeline Project, Oxnard

Project Owner: City of Oxnard

**Bid Date: 6/27/2012, 2:00 pm**

**(Please respond at least 24 hours  
prior to bid date)**

We are seeking bids from Disadvantaged, Minority and/or Women Business Enterprise subcontractors and suppliers for the following: **Waterworks Valves & Fittings, Jacking & Boring, Dewatering, Welding, Precast Concrete Manholes, Survey, Cast-in-Place Concrete Structures, Sand & Gravel, Readymix Concrete, Asphalt Paving, Traffic Control Devices, Striping and Trucking.**

When submitting bids, please provide any certification you may have. W A Rasic Construction Company, Inc. is willing to assist all qualified responders in obtaining access to the plans, specifications, bonding, materials and supplies, lines of credit and insurance. W A Rasic will accommodate delivery schedules to facilitate maximum participation. This project is subject to HUD and CDBG compliance requirements.

Plans, specifications and project requirements are available at the office of W A Rasic for viewing, or may be obtained from the City's General Services Contract Procurement Office by calling 805.385.7821.

Questions or assistance, please contact  
**Jayson Lau, Project Manager at**  
W.A. Rasic 562.928.6111, FAX 562.928.7339  
or email [jlau@warasic.com](mailto:jlau@warasic.com)

## Requests EXPRESSIONS OF INTEREST

from Qualified UDBe/DBE  
Subcontractors/Suppliers for:

**I-15/215 Devore Interchange  
Caltrans DB Contract 08-0K7104  
In San Bernardino County**

**Price Proposal Due August 31, 2012**

**Description of Work:** Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement Supply, Concrete Supply, Demolition, Dowels, Earthwork, Electrical, Erosion Control, Fence, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, Painting, Pavement Markings, Piling, Potholing, Precast Bridge, Precast Prestressed Concrete Panels, Prestressing, Rebar, Signs, Soundwalls, Steel Bridge, Storm Drain, Striping, SWPPP, Tie Bars, Traffic Control, Trucking.

## Atkinson Contractors, LP

27422 Portola Parkway, Suite 250

Foothill Ranch, CA 92610

Phone: 949-855-9755 Fax: 949-855-9923

Contact Andrew Nelson at 949-204-7140

To see plans, specs and addenda go to:  
[http://www.dot.ca.gov/hq/oppd/designbuild/  
devore-index.htm](http://www.dot.ca.gov/hq/oppd/designbuild/devore-index.htm)

100% Performance & Payment Bonds will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 1.5%. Insurance requirements per ITB Book 1 - DB Contract, Section 9.

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Sub-Bids Requested From UDBe  
Subcontractors & Suppliers for:

## Gordon Valley Road Bridge Bridge 23C0269

Federal Aid No. BRLS-5923(080)

Location: County of Solano

**Bid Date: June 21, 2012 @ 2:00 PM**

**TRADES:** Fencing, Demolition, MBGR, AB, AC, Geotextile Fabric, Pile Driving, Paint & Sealing, Rebar, Misc. Metal, Trucking, Piping, Welding, Erosion Control, Fencing, Dewatering, CAS, SWPPP.

## SYBLON REID

P.O. BOX 100 • Folsom, CA 95763

Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: **Karen Reichenberger**

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds. Upon approval of surety company SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

## Project: FY' 12 Asphalt Overlay Group III Project Bid No. K-12-5680-DBB-3-C-A

**Bid Date: June 28, 2012 @ 2:00 PM**

Owner: City of San Diego

Engineer's estimate: \$9,600,000

SRM Contracting & Paving is requesting Bids from Qualified SLBE-ELBE, DBE, MBE, WBE, SDB, DVBE, or OBE subcontractors for the following items and portions of work: Road Hump Replacement, Interlayer Paving Mat, Traffic Signal Loops, Stub Outs, Adjust Manholes & Water Valves, Concrete Improvements, Striping, Pavement Markings, Storm Drain Inlet Markers, & Trucking. Please contact our office if you are interested in bidding or if you need any information regarding this project.

## SRM Contracting & Paving

7192 Mission Gorge Road • San Diego, CA. 92120

Phone: (619) 265-0955 • Fax: (619) 583-3147

Contact: **Clinton LaRue, ext. 1503**

SRM is willing to negotiate with qualified SLBE-ELBE subcontractors or suppliers to encourage & facilitate SLBE-ELBE participation. Plans & specifications are available at no cost to interested SLBE-ELBE firms at SRM Contracting & Paving's office at 7192 Mission Gorge Road, San Diego, or can be downloaded from the City San Diego's website at <http://www.sandiego.gov/engineering-cip/>. Assistance is available from SRM Contracting & Paving for SLBE-ELBE subcontractors in obtaining necessary equipment, supplies, or materials. Assistance is available from SRM Contracting & Paving for SLBE-ELBE firms in obtaining bonding, lines of credit or insurance. SRM Contracting & Paving is an Equal Opportunity Employer, and as a matter of policy encourages the participation of SLBE-ELBE, DBE, MBE, WBE, SDB, DVBE, or OBE.



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## Santa Clara Valley Transportation Authority Design-Build Contract DB1102F Silicon Valley Berryessa Extension Project C700

Procurement opportunities through  
Skanska-Shimmick-Herzog  
will be diverse and ongoing.

Please visit:  
[www.sshjv-c700.com](http://www.sshjv-c700.com)

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

Visit [www.sbeinc.com](http://www.sbeinc.com)  
to download the latest  
SBE Newspaper and  
Newsletter



## REQUESTS FOR BIDS & SUB-BIDS

Sub-Bids Requested From Qualified UDBE Subcontractors & Suppliers:

### I-15/I-215 Interchange Improvements – Devore Design-Build Project In San Bernadino County

**Contract No.: 08-0K7104, Project No.:0800003664**

**Subcontractor Proposals Due: August 22, 2012**

The SGJV is interested in soliciting in Good Faith all subcontractors and suppliers, as well as certified UDBE companies for this project. Proposals are requested for supplies and services including, but not limited to: Biological Monitor, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Fencing, Erosion Control, Temporary Traffic Stripe/Markings, Temporary Railing, Portable Changeable/ Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Place Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Imported Borrow, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Profile Grinding, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Precast Concrete, Structural Concrete, Bridge Structural Concrete, Retaining Wall, Minor Concrete, Soundwall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign), Roadside Sign, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Irrigation and Landscaping, Rock Slope Protection, Slope Paving, Minor Concrete, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Transition Railing, Transition Railing, Terminal System, Crash Cushion, Aggregate Bases and Structural Backfill, Pavement Delineation, Concrete Barrier, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Electric Service (Irrigation), Traffic Monitoring Station, Closed Circuit TV System, Ramp Metering System, Earth Retaining Structures.

In order to assist UDBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible.

If you are interested in submitting a proposal, and would like access to the Plans and Specifications, please visit the SGJV website and complete the contractor's questionnaire on the following website: [www.usa.skanska.com/devoreinterchange](http://www.usa.skanska.com/devoreinterchange)



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1995 Agua Mansa Road • Riverside, CA 92509-2405

Phone: (951) 684-5360 • Fax: (951) 788-2449

Contact Email: [www.usa.skanska.com/devoreinterchange](http://www.usa.skanska.com/devoreinterchange)

Official Bid packages will be issued pending Prime Contractor selection, at which time the SGJV will assist qualified subcontractors in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. The SGJV insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by SGJV. SGJV will pay bond premium up to 1%. SGJV is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. All interested subcontractors, please indicate all lower tier UDBE participation offered on your quotation as it will be evaluated with your price. SGJV is an equal opportunity employer

Shimmick/ Skanska, JV  
SBE Subcontractor/Supplier Bids  
Requested For:  
**City and County of San Francisco – Municipal  
Transportation Agency  
Third Street Light Rail Program Phase 2 –  
Union Square/ Market Street Station  
Contract No. 1253  
Bid Date: July 11, 2012 at 3:00 PM  
Fax all quotes to 510-777-5099**

Requesting certified SBE Subcontractor and Supplier Quotes on Architectural, Clear and Grub, Concrete-Building, Coring, Demo, Dewatering, Drill-Bond, Earthwork, Electrical, Elevator, Environmental, Erosion Control, Fence, Flatwork, Grinding-AC, Concrete, Grouting, Instrumentation, Insulation, Joint Seal, Landscape, Masonry, Mechanical, Membrane-H2O, Paint-Stain, Paving, Piles-CIDH, Piles-Micro, Precast-Structural, Rebar, Roofing, Shoring, Shotcrete, Signs, Soil Stabilization, Steel-Erection, Stripes-Markers, Structural Steel, Survey, Tiebacks, Traffic Control, Trucking, Utility Work, Waterproof, Welding, Aggregate, Architectural Items, Doors, Expansion Joints, Falsework Material, Lumber, Mechanical Equipment, Misc. Metal, Pile-Sheet, Pipe-Copper Stainless, Pipe-H Pile, Pipe PVC, Pipe Steel, Ready Mix, Steel Fab, Trench Shoring, Electrical Material, Equipment Rental, Geotechnical Instrumentation, and Quality Control.

The drawings and specifications included in the bid documents for this contract are protected under federal law as confidential Security Sensitive Information. To obtain a copy of the bid documents, requestors will be required to certify that they are a qualified subcontractor and sign a confidentiality agreement that will restrict the access, use and final disposition of the drawings and specifications. To obtain the confidentiality agreement and contract documents please call Mr. Bernie Ancheta with MUNI at 415-701-4278. Please contact Shimmick/ Skanska JV by Phone (510) 777-5000 for further instruction.

Subcontractors and Suppliers interested in this project may contact John White by phone at (916) 441-0293.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick/ Skanska JV are required of subcontractors for this project. Shimmick/ Skanska JV will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest Shimmick/ Skanska JV Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick/ Skanska JV listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick/ Skanska JV requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

### Shimmick/Skanska JV

8201 Edgewater Drive #202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

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# REQUESTS FOR BIDS & SUB-BIDS

RGW Construction Inc.  
is seeking all qualified Underutilized  
Disadvantaged Business Enterprises (UDBE's)  
for the following project:  
**Roadway Rehabilitation at Various Locations**  
**Federal Project No. STPL-5225 (024)**  
**City Contract No. 11-16**  
**City of Walnut Creek**  
**Engineer Estimate: \$1,973,000**  
**Bids: June 19, 2012 @ 2:30 PM**  
**UDBE Goal: 4.6%**

**Requesting Sub-quotes for (including but not limited to):** Asphalt, Concrete, Construction Staking, Construction Area Signs, Reset-Adjust Roadway items, Plane Asphalt Concrete, Clear and Grub, Groove & Grind Pavement, Tack Coat, Roadway Signs, Striping/Marking, Street Sweeper, Signal & Lighting & Truckers

**Scope of Work:** Traffic signal improvements, concrete sidewalk, asphalt concrete resurfacing, striping and pavement markings, AC cold milling and base failure repair, adjust utility vaults and manholes and traffic control.

RGW is willing to breakout any portion of work to encourage UDBE participation. Contact us for a specific item list.

## RGW Construction, Inc.

550 Greenville Road • Livermore, CA 94550  
Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or from the Public Services Dept. 1666 North Main St., Walnut Creek, CA 94596 (925) 943-5899. Contact Derrick Woods 925-606-2400 for any questions, including bonding, lines of credit, or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**AN EQUAL OPPORTUNITY EMPLOYER**  
CALIC. NO. 591940

RGW Construction Inc.  
is seeking all qualified Underutilized  
Disadvantaged Business Enterprises (UDBE's)  
for the following project:  
**Kirker Pass Road Overlay**  
**Federal Project No. STPL-5928 (111)**  
**County Project No. 0662-6R4003-12**  
**Contra Costa County Public Works Department**  
**Engineer Estimate:**  
**\$1,736,000 - Working Days: 30**  
**Bids: June 19, 2012 @ 2:00 PM**  
**UDBE Goal: 10.4%**

**Requesting Sub-quotes for (including but not limited to):** Asphalt, Concrete, Guard Railing & Barriers, Pavement Markers, Construction Area Signs, Plane AC, AB, Penetration Treatment and Prime Coat, AC, Recycle/Reclaim AC, Groove & Grind Pavement, Minor Concrete Structure, Concrete Surface Finish, Concrete Curb & Sidewalk-Misc, Survey or Historical Monument, MBGR, Striping/Marking, Street Sweeper, & Truckers

**Scope of Work:** Pavement rehabilitation along Kirker Pass Road between City of Pittsburg limits to approx. 1.5 miles south of the city of Pittsburg limits.

RGW is willing to breakout any portion of work to encourage UDBE participation. Contact us for a specific item list.

## RGW Construction, Inc.

550 Greenville Road • Livermore, CA 94550  
Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or from Contra Costa County Public Works Dept. Online Planroom at [www.cccounty.us/pwprojects](http://www.cccounty.us/pwprojects). Contact Mark Smith 925-606-2400 for any questions, including bonding, lines of credit, or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**AN EQUAL OPPORTUNITY EMPLOYER**  
CALIC. NO. 591940



## REQUEST FOR SUB-QUOTES

**Project: I-405 Sepulveda Pass Widening Project,**  
**Contract No. C0882**  
**Owner: Los Angeles County**  
**Metropolitan Transportation Authority (LACMTA)**  
**Wet Utilities Relocation**  
**Notice of Interest Requested by**  
**June 22, 2012 @ 4:00 p.m. PST**

Kiewit Infrastructure West Co. is the design-builder for the I-405 Sepulveda Pass Widening Project and is seeking sub quotes from Disadvantaged Business Enterprises (DBE). Opportunities for subcontractors, professional services and material and/or equipment suppliers will occur throughout the life of the project. Requests for Quotes (RFQs) and qualifications will be ongoing as needed. All DBE's must be certified by the California Unified Certification Program (CUCP).

Currently, Kiewit is preparing to issue bid package for a variety of wet utilities relocations. Firms interested in this opportunity will be expected to respond to a request for a Statement of Qualifications (SOQ) prior to receiving the bid package for this work. Work is expected to begin approximately 3rd Quarter 2012 and continue through 1st Quarter 2013. Please submit a Notice of Interest no later than 4:00 p.m. PST June 22, 2012 to receive an SOQ.

All responsive subcontractors must possess a valid California contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. All agreements issued on behalf of this project with a value of \$100,000 or greater must satisfy the LACMTA Prequalification Application requirements. Firms performing onsite work must be signatory to the appropriate union labor agreements that govern their work.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this opportunity and to receive a Bid Quote Sheet, or to discuss this design-build project, requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our project office.

## Kiewit Infrastructure West Co.

I-405 Sepulveda Pass Widening Project  
Attn: **Rebecca Manning**  
6060 Center Dr., Suite 200 • Los Angeles, CA 90045  
I405.DBE@Kiewit.com

TUTOR-SALIBA CORPORATION IN RESPONSE TO THE TRANSBAY JOINT POWERS AUTHORITY'S (OWNER) SMALL BUSINESS ENTERPRISE (SBE) PROGRAM, REQUEST SUB-BIDS FROM QUALIFIED SMALL BUSINESS ENTERPRISES (SBEs) FOR

**TRANSBAY TRANSIT CENTER, SAN FRANCISCO, CALIFORNIA**

**TRADE PACKAGE #TG06.0: BELOW GRADE**

**STRUCTURAL CONCRETE SUBSTRUCTURE, WATERPROOFING, MECHANICAL, ELECTRICAL AND PLUMBING PACKAGE**

**BID DATE: JULY 10, 2012 @ 2:00 PM**

(818) 362-0443 (BID DAY ONLY) (818) 362-8391 (ALL OTHER DAYS) (818) 364-8128 (FAX)

**Including, but not limited to, the following trades:** Reinforcing Steel; Waterproofing; Mechanical; Plumbing; and Electrical.

Copies of plans and specifications can be obtained from Ford Graphics (415) 495-8700

Plans and specifications may also be viewed at the certain public, private and Minority plan rooms or at Tutor-Saliba Corporation's office at 15901 Olden St., Sylmar, CA – contact Roger Sexton @ (818) 362-8391

Tutor-Saliba Corporation intends to conduct itself in good faith with Small Business Enterprises regarding participation on this project

Note: assistance will be given in obtaining bonds, lines of credit and/or insurance **An Equal Opportunity Employer**



# REQUESTS FOR BIDS & SUB-BIDS



**REQUEST FOR SUB-QUOTES**

**Project: I-405 Sepulveda Pass Widening Project,  
Contract No. C0882**

**Owner: Los Angeles County  
Metropolitan Transportation Authority (LACMTA)  
Miscellaneous Concrete**

**Notice of Interest Requested by June 22, 2012**

Kiewit Infrastructure West Co. (Kiewit) is the design-builder for the I-405 Sepulveda Pass Widening Project and is seeking sub bids and quotes from Disadvantaged Business Enterprises (DBE). Opportunities for subcontractors, professional services and material and/or equipment suppliers will occur throughout the life of the project. Requests for sub-bids and quotes (RFQ) will be ongoing as needed. All DBE's must be certified by the California Unified Certification Program (CUCP).

Currently, Kiewit is requesting your notice of interest response to provide a sub-quote for the Miscellaneous Concrete. Work is expected to begin approximately 3rd Quarter 2012 and continue through the end of 2nd Quarter 2013. Please submit a Notice of Interest by June 22, 2012, no later than 4:00 p.m. PST.

All responsive subcontractors must possess a valid California contractor's license and provide acceptable insurance. Responsible subcontractors are expected to provide bonding for 100% (if required) of their contract. Kiewit will reimburse bond premiums. Firms performing onsite labor must be signatory to the appropriate union labor agreement governing their onsite work. All agreements issued on behalf of this project with a value of \$100,000 or greater must satisfy the LACMTA Prequalification Application requirements.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this opportunity and to receive a Bid package, or to discuss this design-build project, requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our project office.

**Kiewit Infrastructure West Co.**

I-405 Sepulveda Pass Widening Project  
Attn: **Rebecca Manning**  
6060 Center Dr., Suite 200 • Los Angeles, CA 90045  
I405.DB@Kiewit.com



**REQUEST FOR SUB-QUOTES**

**Project: I-405 Sepulveda Pass Widening Project,  
Contract No. C0882**

**Owner: Los Angeles County  
Metropolitan Transportation Authority (LACMTA)  
Class II Finish-Gunite**

**Notice of Interest Requested by June 22, 2012**

Kiewit Infrastructure West Co. (Kiewit) is the design-builder for the I-405 Sepulveda Pass Widening Project and is seeking sub bids and quotes from Disadvantaged Business Enterprises (DBE). Opportunities for subcontractors, professional services and material and/or equipment suppliers will occur throughout the life of the project. Requests for sub-bids and quotes (RFQ) will be ongoing as needed. All DBE's must be certified by the California Unified Certification Program (CUCP).

Currently, Kiewit is requesting your notice of interest response to provide a sub-quote for the Class II Finish-Gunite. Work is expected to begin approximately 3rd quarter 2012 and continue through the end of 3rd quarter 2013. Please submit a Notice of Interest by June 22, 2012, no later than 4:00 p.m. PST.

All responsive subcontractors must possess a valid California contractor's license and provide acceptable insurance. Responsible subcontractors are expected to provide bonding for 100% (if required) of their contract. Kiewit will reimburse bond premiums. Firms performing onsite labor must be signatory to the appropriate union labor agreement governing their onsite work. All agreements issued on behalf of this project with a value of \$100,000 or greater must satisfy the LACMTA Prequalification Application requirements.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this opportunity and to receive a Bid package, or to discuss this design-build project, requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our project office.

**Kiewit Infrastructure West Co.**

I-405 Sepulveda Pass Widening Project  
Attn: **Rebecca Manning**  
6060 Center Dr., Suite 200 • Los Angeles, CA 90045  
I405.DB@Kiewit.com



**REQUEST FOR SUB-QUOTES**

**Project: I-405 Sepulveda Pass Widening Project,  
Contract No. C0882**

**Owner: Los Angeles County  
Metropolitan Transportation Authority (LACMTA)  
Stamped / Textured Paving**

**Notice of Interest Requested by June 22, 2012**

Kiewit Infrastructure West Co. (Kiewit) is the design-builder for the I-405 Sepulveda Pass Widening Project and is seeking sub bids and quotes from Disadvantaged Business Enterprises (DBE). Opportunities for subcontractors, professional services and material and/or equipment suppliers will occur throughout the life of the project. Requests for sub-bids and quotes (RFQ) will be ongoing as needed. All DBE's must be certified by the California Unified Certification Program (CUCP).

Currently, Kiewit is requesting your notice of interest response to provide a sub-quote for the Stamped / Textured Paving. Work is expected to begin approximately 3rd Quarter 2012 and continue through the end of 2nd Quarter 2013. Please submit a Notice of Interest by June 22, 2012, no later than 4:00 p.m. PST.

All responsive subcontractors must possess a valid California contractor's license and provide acceptable insurance. Responsible subcontractors are expected to provide bonding for 100% (if required) of their contract. Kiewit will reimburse bond premiums. Firms performing onsite labor must be signatory to the appropriate union labor agreement governing their onsite work. All agreements issued on behalf of this project with a value of \$100,000 or greater must satisfy the LACMTA Prequalification Application requirements.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this opportunity and to receive a Bid package, or to discuss this design-build project, requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our project office.

**Kiewit Infrastructure West Co.**

I-405 Sepulveda Pass Widening Project  
Attn: **Rebecca Manning**  
6060 Center Dr., Suite 200 • Los Angeles, CA 90045  
I405.DB@Kiewit.com

## CLASSIFIED AD

**Charles Bus**

**Passenger Transportation**

Looking for:

**Part Time File Clerk with  
Typing Experience**

Contact No.: 415-556-4287

## As Virtual Teaming Arrives,

*Continued from page 1*

groups yet technology makes it too easy to keep adding members to the team."

Virtual teaming is here to stay. It's a concept that makes sense for the times. But a warning is warranted. The virtual world is understandably enamored with technology but, unfortunately, not with discipline. Yet, for virtual teaming to work, the need is for more than bonding and

consensus. In addition to hard work, it demands a rigorous mindset. Apply the discipline and virtual teaming delivers speed, innovation, competitive advantage and a synergism that can be achieved with maximum efficiency and at a minimum cost.

*Website: www.nucifora.com*

*Alf's syndicated writings appear in business publications throughout the U.S.*