

SBE TODAY

Volume 28, Edition 783

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Is Your Small Business a Target for Cyber Crime?

Computer networking has been able to take the business world to staggering heights not once thought possible. In today's world a business cannot survive without the use of computers. Unfortunately this leaves them vulnerable to cyber-attacks. The news has been filled with stories of sophisticated hacker organizations infiltrating even the most protected computer networks. Many small business owners believe they won't have to worry about cyber-attacks due to the belief that hackers will mainly target large companies with more resources. This belief is inaccurate, and leaves many small to medium business owners unprepared when such an incident occurs.

Statistics Involving Small Business and Cyber Crime

Small business owners who believe their company is safe due to its small size may be leaving themselves open to internet theft. Recent research has shown that three out of five small business owners don't use anti-virus software on all of their computers. Two out of three didn't even have protection software installed on the computers they used for their online banking practices.

These numbers really make it unsurprising that forty percent of cyber-attacks happen to small and medium size business owners. Only twenty-eight percent of attacks actually affect large corporations or companies. Other research showed that in America alone there were 760 cyber-attacks on businesses in 2011 which is the highest number ever recorded. Experts say this peak is likely due to hackers deciding to take on easier targets like small businesses.

Why Small Business is Vulnerable

Any defense lawyer who has defended a hacker can explain why small businesses are vulnerable: they are easy targets. Hackers are aware that small businesses may not have the resources to fully protect their computer systems. They also know that small business owners may feel less vulnerable to cyber-attacks and will thus be less prepared. Even attacking a small business can lead to big payoffs for individual hackers.

Another feature of small businesses that increases their likelihood of being attacked is that they are less reactive in nature. Large corporations have nearly unlimited resources that they could put towards the task of bring-

ing hackers to justice. This is especially true if the criminals gained access to any confidential intellectual property. Small businesses often do not have these types of resources, and will often just hope that their insurance will cover any losses due to the attack. Small budgets can also lead to a lack of security measures even if the company feels they do need protection. This accompanied with a sometimes complete misunderstanding of how cyber-attacks can occur make small businesses a prime target for hackers.

Protective Measures

Any small business ranging from a San Diego stock broker to an Orlando criminal attorney needs adequate cyber protection to safeguard their assets. There are several steps a company can take to lessen their vulnerability to attack. Assessing a company's security weaknesses is one way to help. A business owner should take additional precautions if any confidential information is accessible via the internet. Anti-virus software should also always be used and kept up to date.

Properly preparing employees is another way to lessen the risk of potential cyber-attacks. Employees should be informed of the potential cyber risks involved in working with a small business. Meetings and training classes should be held that go over safe computer practices in the work place. Employees should also be required to sign a security agreement as a condition of their employment. This will give employees the additional incentive to report any suspicious activity or mistake that could lead to a security breach.

Hackers can cause a slew of problems for any business owner. Unfortunately the most vulnerable businesses are also the ones most likely to be seriously damaged by a cyber-attack. Small companies often do not have the resources to recover from a cyber-security breach which can lead them to lose everything. This means being proactive in nature could save a small business time, money and maybe even their entire livelihood.

Molly Henshaw is a law student and a contributing writer for the Orlando based Law Firm of Katz & Phillips. Contacting an attorney should be the first step when you feel your intellectual property rights may be at risk.

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REQUESTS FOR BIDS & SUB-BIDS

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 99 Ashlan Ave.
Contract # 06-442624
Fresno and Madera Counties
Bids: July 25, 2012 at 2:00 p.m.**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oc.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
(916) 635-9370 • FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED UDBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 5 French Camp
Contract # 99-01
City of Stockton
San Joaquin County
Bids: July 26, 2012 at 2:00 p.m.**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities a Joint Venture is willing to break down items of work into economically feasible units to encourage UDBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from: http://www.stocktongov.com/services/business/bid-flash/pw.html?dept=Public_Works

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C. C. Myers, Inc. / Bay Cities Paving a Joint Venture

| | |
|---|--|
| 3286 Fitzgerald Rd. Rancho Cordova, CA 95742 (916) 635-9370 FAX (916) 635-1527 | 5029 Forni Dr Concord, CA 94520 925-687-6666 Fax 925-687-2122 |
|---|--|

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities a Joint Venture for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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REQUEST FOR CERTIFIED MBEs, WBEs, OBEs, SBEs, DVBEs, and LBEs SUBCONTRACTORS & SUPPLIERS FOR:

**Los Altos Drive Repair –
Project #0672-6U2519
Contra Costa County – PWD
Bid Date: July 17, 2012 @ 2:00 PM**

Proposals requested for the following trades: CAS; Traffic Control; Erosion Control; HMA; CIDH; Timber Lagging; MBGR; Railing; Trucking and Construction Supplies.

Plans and specifications may be viewed at our office, at www.cccounty.us/pwprojects, or purchased from Blueprint Express (707) 745-3593.

Call for assistance in obtaining bonds, line of credit, and/or insurance.

Gordon N. Ball, Inc.

333 Camille Avenue • Alamo, CA 94507
Phone: 925-838-5675 • Fax: 925-838-0814

Contact: Linda Brain

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REQUESTING SUB-QUOTES FROM QUALIFIED UDBE SUBCONTRACTORS/SUPPLIERS FOR:

**US 101 / Capitol Expressway –
Yerba Buena Road Interchange
(Federal Project No. STPL-6264(052)
Contract No.: C12064F
Owner: Santa Clara VTA
Engineers' Estimate: \$25,000,000.
BID DATE: July 23, 2012 @ 2:00 PM**

Items of work include but are not limited to: Survey, Traffic Control, Erosion Control, Street Sweeping, Trucking, Construction Area Signs, Striping, PCMS, Clearing & Grubbing, Cold Plane Asphalt Concrete Pavement, Landscape, AC Dike, Structural Concrete, Minor Concrete, Rebar, Sign Structure, Jacked Pipe, Misc. Metals, Fence, MBGR, Concrete Barrier, Electrical, SWPPP, Bridge Removal and Excavation.

Plans/Specs available to view or copy at Pavex San Jose office. 100% payment and 100% performance bonds in the amount of the subcontractors bid will be required from a qualified surety company. Bonding assistance is available. Granite Rock Company dba Pavex Construction Division will pay bond premium up to 1.5%. Subcontractors are encouraged to contact Pavex Estimating for insurance requirements, or if any other assistance is needed.

Granite Rock Company DBA Pavex Construction Division

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Bob Williams

Email: bwilliams@graniterock.com

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SMALL BUSINESS EXCHANGE

REQUESTS FOR BIDS & SUB-BIDS

RGW Construction Inc. is seeking all qualified DVBE subcontractors and supplies for the following project:

**Wastewater Treatment Plant
Disinfection Upgrade
California Men's Colony State of California
Department of Corrections and Rehabilitation
Engineer Estimate: \$5,900,000**

Bids: July 19th, 2012 @ 2:00 PM

Certified DVBE firms are encouraged to provide a quote to RGW for all items of work listed on the bid list, particularly these: Rebar, Grading & Paving, Shoring, Steel Erection, Painting/Coatings, Metal Roofing, Electrical & Instrumentation, Bridge Crane, Site Concrete and Trucking.

Scope of Work: Construction of new fine screen facility, covers over the existing secondary clarifier weirs and existing filters, new UV facility, mods to existing chlorine contact basin and new tertiary pump station. SCADA upgrades and new switch-gear.

RGW Construction, Inc.

Contractors License A/B 591590
550 Greenville Road • Livermore, CA 94550
Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or Winslow Reprographics (916) 921-9311 or Contact Aaron Heppner 925-606-2400 for any questions, including bonding, lines of credit, or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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Sub-Bids Requested From Qualified
SF HRC certified LBE
Subcontractors & Suppliers

**Wastewater & Stormwater Technical Services
Contract / RFP Number: CS-203
Project Location: San Francisco, CA
Bid Date: 7/27/2012**

Trades: AE004 Structural Engineering AE005 Geotechnical Engineering AE006 Electrical Engineering AE009 Acoustical Engineering/Noise Analysis AE010 Corrosion Engineering AE012 Mechanical Engineering AE013 Marine Architecture & Engineering AE015 Surveying (Land & Aerial) AE019 Architectural, Including Historical AE020 Water Resources Engineering PS009 Urban & Regional Planning PS015 Records/Information Management Services PS028 Energy Efficiency Services PS045 Hazardous Waste and Remediation Services PS047 Laboratory Services (Materials Testing).

RMC Water and Environment

222 Sutter Street, Suite 700
San Francisco, CA 94108
Phone: 415-321-3400 • Fax: 415-321-3401
Contact: Mitchell Brown

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.

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Sub-Bids Requested From Qualified UDBE Subcontractors & Suppliers:

**I-15/I-215 Interchange Improvements – Devore Design-Build Project In San Bernardino County
Contract No.: 08-0K7104, Project No.:0800003664
Subcontractor Proposals Due: August 22, 2012**

The SGJV is interested in soliciting in Good Faith all subcontractors and suppliers, as well as certified UDBE companies for this project. Proposals are requested for supplies and services including, but not limited to: Biological Monitor, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Fencing, Erosion Control, Temporary Traffic Stripe/Markings, Temporary Railing, Portable Changeable/ Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Place Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Imported Borrow, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Profile Grinding, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Precast Concrete, Structural Concrete, Bridge Structural Concrete, Retaining Wall, Minor Concrete, Soundwall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign), Roadside Sign, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Irrigation and Landscaping, Rock Slope Protection, Slope Paving, Minor Concrete, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Transition Railing, Transition Railing, Terminal System, Crash Cushion, Aggregate Bases and Structural Backfill, Pavement Delineation, Concrete Barrier, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Electric Service (Irrigation), Traffic Monitoring Station, Closed Circuit TV System, Ramp Metering System, Earth Retaining Structures.

In order to assist UDBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible.

If you are interested in submitting a proposal, and would like access to the Plans and Specifications, please visit the SGJV website and complete the contractor's questionnaire on the following website: www.usa.skanska.com/devoreinterchange

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HNTB

1995 Agua Mansa Road • Riverside, CA 92509-2405
Phone: (951) 684-5360 • Fax: (951) 788-2449
Contact Email: www.usa.skanska.com/devoreinterchange

Official Bid packages will be issued pending Prime Contractor selection, at which time the SGJV will assist qualified subcontractors in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. The SGJV insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by SGJV. SGJV will pay bond premium up to 1%. SGJV is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. All interested subcontractors, please indicate all lower tier UDBE participation offered on your quotation as it will be evaluated with your price. SGJV is an equal opportunity employer

**Looking for
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California High-Speed Ventures High-Speed Rail Construction - Open House

SAVE THE DATE!



Invites you to Attend: High-Speed Rail Construction Package #1 - Open House

All subcontractors including SB/MB/DB/DVBE's will have a chance to learn more about the project and network with key California High-Speed Ventures (CHSV) team members as well as other subcontractors and suppliers.

Refreshments will be provided.

*CHSV needs your help
in making the
SB/MB/DB/DVBE
participation goal of 30%*

RSVP/More information

Please visit our website at:
www.highspeedventures.com

Future events will also be held in
Los Angeles and Fresno - more
information to come...

*Wednesday, July 25, 2012
4:00 pm – 7:00 pm*

*Kaiser Center
300 Lakeside Drive,
2nd floor Auditorium
Oakland, CA 94612*

Potential Scopes of Work:

- Structural Concrete
- Minor Concrete
- Engineering/Design
- Geotechnical
- Grading
- Metal Beam Railing
- QA/QC Inspection
- Reinforcing Steel
- Janitorial
- Underground Utilities
- Sound Control & Vibration Monitoring
- Survey
- Environmental
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- Security
- AC Paving
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SUB-BID REQUEST ADS

Registered LBE Subcontractor Request:

The AECOM-AGS Joint Venture (JV) is seeking qualified Local Business Enterprise (LBE) firms to join our team as we pursue San Francisco Public Utilities Commission's (SFPUC's) Agreement No. CS-203: Wastewater and Stormwater Technical Services. Statements of Qualifications (SOQs) are requested for the following services:

- Community Relations & Public Affairs/ Outreach
- Community Benefits, including Insurance/ Bonding
- LID Planning and Design
- Hydraulic Modeling
- Precipitation Data Collection and Analysis
- Bathymetric Surveying
- Asset Management Software Specialist (MAXIMO 7.x)
- Cost Estimating
- Field Engineering
- Materials Testing
- Diving
- Regulatory Compliance and Permitting
- Records Management
- Graphics/Computer Aided Design (CAD)

SOQs must be received by close of business on **Monday, July 16th, 2012**, and must include — at a minimum — company background, description of services, and resumes.

The AECOM-AGS JV will evaluate the SOQs and make its selection after considering qualifications, availability of its own resources, and selection criteria included in the SFPUC's RFP. Qualified firms must fulfill all requirements specified in the SFPUC's RFP, available at www.sfwater.org.

Email SOQs to Yolanda Provencio at yolanda.provencio@aecom.com.

Fax SOQs to 949-721-7141,

Attention: **Yolanda Provencio.**

Direct questions to Yolanda at 949-476-3399.

AECOM

Contact AECOM for assistance with bonds, insurance, lines of credit, or project plans and specifications.

Requesting Sub-bids from Qualified MBE/WBE/OBE Subcontractors/Vendors for:
**Destruction/Maintenance/Repair of Water Wells
for the Los Angeles Department of Water & Power**
Bid Deadline: 7/20/2012 at 12:00PM

For information on the availability of plans and specifications and the bidders policy concerning assistance to subcontractors in obtaining bonds, lines of credit and or insurance, please contact our office and ask for **Cindy Lee.**

Layne Christensen Company

1717 W Park Ave • Redlands CA 92373

909-390-2833 • 909-390-6097

Cindy.lee@layne.com



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California Small Business No. 27118
Human Rights Commission No. HRC 071410535, Minority-Owned SF Local Business
Department of Transportation (DOT) No. 35208, Disadvantaged Business Enterprise (DBE)
LBE-PUC (Public Utilities Commission) NPE No. 52662, Minority-Owned (MBE) Firm
State of California license/certificate, Consumer Affairs Division,
California Shorthand Court Reporter No. 3077
Registered Professional Reporter, NCRA No. 703

REQUESTS FOR BIDS & SUB-BIDS

Condon-Johnson & Associates, Inc. –
 Nicholson Construction Company Joint Venture (CJA-NCC JV)
 REQUEST FOR QUALIFIED SBE/DBE
 SUBCONTRACTORS AND SUPPLIERS FOR
City and County of San Francisco Municipal Transportation Agency
**Third Street Light Rail Program Phase 2 Central Subway, Union Square/
 Market Street Station**
Bid Date: August 15, 2012 @ 3:00 P.M.

CJA-NCC JV is requesting quotes from all qualified subcontractors and suppliers including certified SBE/DBE firms. CJA-NCC JV is willing to further break down items into economically feasible units to facilitate and encourage participation. We are requesting quotes on the following material supply items and scopes of work, including but not limited to:

Photographic documentation, testing and inspection, handling transportation and disposal of grout spoils, supply structural steel bracing and piles, fabricate structural steel bracing and piles, supply cement, supply concrete backfill, supply specialty drilling equipment, supply fuel oil and grease, supply welding equipment and welding supplies, furnish and provide temporary power, furnish and provide construction water, excavation demolition and backfill of existing obstructions, saw cutting, geotechnical instrumentation and monitoring, structural instrumentation and monitoring, supply oscillator casing, supply micropiles, supply tiebacks, dewatering wells and discharge, buy and weld studs, form and pour guide walls.

Bid documents may be procured at no cost from the SFMTA, ATTN: Mr. Bernie Ancheta, One South Van Ness Avenue, 3rd Floor, San Francisco, CA 94103, fax (415) 701-4300 phone (415) 701-4278. We are available to assist you in such matters as clarifying questions regarding the scope of work, obtaining plans and specifications, bid preparation, obtaining bonds, lines of credit, or insurance as required by contract. Must be properly licensed for the type of work performing and may be required to furnish bonding for insurance, equipment, material and/or supplies. For assistance or if there are questions please contact us by phone (510) 636-2100 or fax (510) 568-8569. The estimator for this project is Mark Morrison.

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UMS Group Inc. is seeking qualified MBEs, WBEs, and OBEs to support it in providing services to assist the Los Angeles Department of Water & Power on the following project.

Project: Improving the Quality of the Customer Experience (RFP 90060)
Bid Due Date: July 11, 2012 at 2:00pm

UMS intends to subcontract out all or part of the following areas per the RFP, as appropriate: Communications & Messaging Planning, Customer Experience Improvement, Interactive Voice Response Scripting, CIS System Integration Planning, Communications Strategy, Change Management and Project Management. Interested parties should have experience in the relevant area.

A copy of the RFP is available for download at www.ladwp.com/esrp or by contacting UMS. We are willing to assist in obtaining bonds, lines of credit, and/or insurance. If interested, please provide qualifications and proposed scope by **July 5, 2012** to:

UMS Group Inc.

Contact: Steve Morris
 Morris Corporate Center 1
 300 Interpace Pkwy, Suite C380 • Parsippany, NJ 07054
 email: smorris@umsgroup.com
 Phone: 973-335-3555 Fax: 973-335-7738