

# SBE TODAY

Volume 28, Edition 785

DIVERSITY IN ACTION - SBE is a certified DBE publication

JULY 16, 2012

**SMALL BUSINESS EXCHANGE**

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## 5 Ways To Attract Business Financing Even With A Recession Looming

Anyone who has tried to get financing for his or her business in this period of economic downturn has probably had a very difficult time doing so. However, while it may be true that lenders have made it much more difficult for businesses to get loans, it does not mean it is impossible. The following are some ways to help you get a loan for your business:

### Understand and improve on your 5 C's of lending

Most lenders depend on 5 factors while determining whether to issue a loan or not. These are character, capacity, collateral, conditions and capital. The lenders depend on your credit score to be able to analyze your financial management skills and your financial performance. They then infer your ability to repay the loan from your debt ratio.

They also need to ensure that you have sufficient real estate assets to act as collateral and that you can fulfill their conditions. Finally the lender will want to analyze your capital, your net worth and equity available for the loan. Knowing that these variables will be critically analyzed by the lender you ought to work to strengthen any weak C to improve your chances of being considered for a loan.

### Cut your expenses and shorten your planning cycle

Any bank you approach for a loan will want to see your business plan. If it appears that there might be an economic recession or there already is one looming, then shorten your planning cycle and review the plan frequently. Plan at least quarterly or better still, monthly. Let the lender you are approaching see that you are aware that your customers will have less money to spend and you have created provisions for that. This will cause you to come across as a wise business owner.

Create realistic forecasts of your revenue stream against your expenses

Do not overstate your revenue in flow or understate your expenses if you want to get a loan during an economic down turn. The lenders will appreciate your honesty. Look at your industry to be able to project how your revenue stream will be.

If you specialize in luxury goods then your revenue stream is surely going to suffer during a recession but it might actually improve if you sell necessity items. Let all this be reflected in your financial statements, for this you can approach economic experts for advice. If you find out that, the recession appears to be ending soon, then that might justify your increased revenue estimates in future plans.

### Present cash flow statements

Over and above revenues and expenses, most lenders would like you to include your cash flow statements in your business plan. Cash is the lifeline of any business enterprise and the lender will want to know what the cash situation in your business enterprise looks like.

Also realize that you can make profits and still not have enough money for business operation and work towards maximizing the business operative cash flows. You can try converting your revenue and expenses to cash flows and present them to the bank but make sure you are conservative in your estimates.

### Prepare a scenario analysis

It is of utmost importance to prove to the lender that you are aware that serious events can occur during an economic recession and you have made provisions for them. This can be demonstrated by the inclusion of a well thought out scenario analysis (or even several if need be) of how your revenue and expenditure would be affected should a serious event such as deflation or massive inflation occur.

**I.** In the case of deflation, prices drop. This means that your cash stream and revenue inflows would also drop. Your expenses would reduce also, but so would your customers' purchasing power, as it would have been eroded by the consequent drop in their wages and incomes.

**II.** In the case of inflation however, there is an increase in prices. This means that your customers' purchasing power will be reduced also and your expenses would be high.

Continued on page 7

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San Francisco, CA 94103

# REQUESTS FOR BIDS & SUB-BIDS

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 99 Ashlan Ave.  
Contract # 06-442624  
Fresno and Madera Counties  
Bids: July 25, 2012 at 2:00 p.m.**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



## C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742  
(916) 635-9370 • FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 5 - Silverbow Ave.  
Contract # 07-215934  
Los Angeles County  
Bids: July 26, 2012 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



## C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742  
916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED UDBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 5 French Camp  
Contract # 99-01  
City of Stockton  
San Joaquin County  
Bids: July 26, 2012 at 2:00 p.m.**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities a Joint Venture is willing to break down items of work into economically feasible units to encourage UDBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from: [http://www.stocktongov.com/services/business/bid-flash/pw.html?dept=Public\\_Works](http://www.stocktongov.com/services/business/bid-flash/pw.html?dept=Public_Works)

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

### C. C. Myers, Inc. / Bay Cities Paving a Joint Venture

3286 Fitzgerald Rd. Rancho Cordova, CA 95742 (916) 635-9370 FAX (916) 635-1527	5029 Forni Dr Concord, CA 94520 925-687-6666 Fax 925-687-2122
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Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities a Joint Venture for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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# REQUESTS FOR BIDS & SUB-BIDS

REQUEST FOR CERTIFIED MBEs, WBEs, OBEs, SBEs, DVBEs, and LBEs SUBCONTRACTORS & SUPPLIERS FOR:

**Los Altos Drive Repair –  
Project #0672-6U2519  
Contra Costa County – PWD  
Bid Date: July 17, 2012 @ 2:00 PM**

Proposals requested for the following trades: CAS; Traffic Control; Erosion Control; HMA; CIDH; Timber Lagging; MBGR; Railing; Trucking and Construction Supplies.

Plans and specifications may be viewed at our office, at [www.cccounty.us/pwprojects](http://www.cccounty.us/pwprojects), or purchased from Blueprint Express (707) 745-3593.

Call for assistance in obtaining bonds, line of credit, and/or insurance.

**Gordon N. Ball, Inc.**

333 Camille Avenue • Alamo, CA 94507  
Phone: 925-838-5675 • Fax: 925-838-0814  
Contact: Linda Brain

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REQUESTING SUB-QUOTES FROM QUALIFIED UDBE SUBCONTRACTORS/SUPPLIERS FOR:

**US 101 / Capitol Expressway –  
Yerba Buena Road Interchange  
(Federal Project No. STPL-6264(052)  
Contract No.: C12064F  
Owner: Santa Clara VTA  
Engineers' Estimate: \$25,000,000.  
BID DATE: July 23, 2012 @ 2:00 PM**

Items of work include but are not limited to: Survey, Traffic Control, Erosion Control, Street Sweeping, Trucking, Construction Area Signs, Striping, PCMS, Clearing & Grubbing, Cold Plane Asphalt Concrete Pavement, Landscape, AC Dike, Structural Concrete, Minor Concrete, Rebar, Sign Structure, Jacked Pipe, Misc. Metals, Fence, MBGR, Concrete Barrier, Electrical, SWPPP, Bridge Removal and Excavation.

Plans/Specs available to view or copy at Pavex San Jose office. 100% payment and 100% performance bonds in the amount of the subcontractors bid will be required from a qualified surety company. Bonding assistance is available. Granite Rock Company dba Pavex Construction Division will pay bond premium up to 1.5%. Subcontractors are encouraged to contact Pavex Estimating for insurance requirements, or if any other assistance is needed.

**Granite Rock Company DBA  
Pavex Construction Division**

120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548  
Contact: Bob Williams  
Email: [bwilliams@graniterock.com](mailto:bwilliams@graniterock.com)  
We Are An Equal Opportunity Employer

Requesting sub-bids from qualified MBE/WBE/SBE/DVBE Subcontractors and Suppliers

J.F. Shea Construction, Inc. is bidding this project and solicits your participation in preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: RIP-RAP, GEOTEXTILES, AC PAVING, READY-MIX CONCRETE, REINFORCING STEEL, MISCELLANEOUS METALS, METAL WALL PANELS, TUBULAR SKYLIGHTS, SEALANTS, DOORS/FRAMES/HARDWARE, COILING DOORS, PROTECTIVE COATINGS, LOUVERS, SIGNAGE, FIRE PROTECTION SPECIALTIES, EQUIPMENT, PRE-ENGINEERED METAL BUILDINGS, HOISTS & CRANES, HVAC, ELECTRICAL AND INSTRUMENTATION

**Perris Water Filtration Plant Reject Recovery Facility, Spec. No. 1169W  
Location: Perris, Riverside County, CA  
Owner: Eastern Municipal Water District  
Estimated Cost: \$6,250,000  
Bid Date: August 7, 2012 @ 2:00 P.M.**

**J.F. Shea Construction, Inc.**

(An Equal Opportunity Employer)  
667 Brea Canyon Road, Suite 30  
Walnut, CA 91788-0489  
Phone: 909-595-4397 • Fax: 909-444-4268  
Contact: Lori Olivas

Plans are available from:  
Eastern Municipal Water District,  
Field Engineering, 2270 Trumble Road,  
Perris, CA 92570, \$134.69 + Mailing,  
Attn: Penny McElvain.

Plans may also be viewed at the Dodge News Plan Rooms and at  
**J.F. Shea Construction offices,**  
667 Brea Canyon Road, Suite 30,  
Walnut, CA 91788

Bidders are required to read and understand owner's requirements including warranty requirements. Bidder's or manufacturer's standard warranties will not be accepted unless they comply fully with owner's requirements.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder.

Requesting sub-bids from qualified MBE/WBE/SBE/DVBE Subcontractors and Suppliers

J.F. Shea Construction, Inc. is bidding this project and solicits your participation in preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: RIP-RAP, READY-MIX CONCRETE, REINFORCING STEEL, STRUCTURAL STEEL, MISCELLANEOUS METALS, SEALANTS, PROTECTIVE COATINGS, EQUIPMENT, ELECTRICAL AND INSTRUMENTATION

**Vail Lake Conveyance System  
Dreissena Mussel  
Control Facilities at Vail Lake Pump Station  
Project No. D1317  
Location: Temecula, CA  
Owner: Rancho California Water District  
Estimated Cost: \$2,000,000 and \$2,500,000  
Bid Date: July 24, 2012 @ 2:00 P.M.**

**J.F. Shea Construction, Inc.**

(An Equal Opportunity Employer)  
667 Brea Canyon Road, Suite 30  
Walnut, CA 91788-0489  
Phone: 909-595-4397 • Fax: 909-444-4268  
Contact: Lori Olivas

Plans are available from:  
Rancho California Water District,  
42135 Winchester Road, Temecula, CA 92590,  
(951) 296-6900, \$50 + \$10 Mailing Fee.

Plans may also be viewed at the Dodge News Plan Rooms and at  
**J.F. Shea Construction offices,**  
667 Brea Canyon Road, Suite 30,  
Walnut, CA 91788

Bidders are required to read and understand owner's requirements including warranty requirements. Bidder's or manufacturer's standard warranties will not be accepted unless they comply fully with owner's requirements.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder.



Requesting Sub-bids from Qualified MBE/WBE/OBE Subcontractors/Vendors for:

**Destruction/Maintenance/Repair of Water Wells  
for the Los Angeles Department of Water & Power  
Bid Deadline: 7/20/2012 at 12:00PM**

For information on the availability of plans and specifications and the bidders policy concerning assistance to subcontractors in obtaining bonds, lines of credit and/or insurance, please contact our office and ask for **Cindy Lee**.

**Layne Christensen Company**

1717 W Park Ave • Redlands CA 92373  
909-390-2833 • 909-390-6097  
Cindy.lee@layne.com

**SMALL BUSINESS EXCHANGE, INC.**

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**SBE** can help your business succeed!

# REQUESTS FOR BIDS & SUB-BIDS

RGW Construction Inc.  
is seeking all qualified Disadvantaged Business  
Enterprises (DBE's) for the following project:

**San Joaquin County Near Lodi from  
0.4 Mile North of Turner Road Overcrossing  
to Woodbridge Road  
Contract No. 10-OS8604  
Federal Aid Project No. ACNH-P099(561)E  
Engineer Estimate:  
\$590,000 - 45 Working Days  
Bids: July 24, 2012 @ 2:00 PM**

Requesting Sub-quotes for (including but not  
limited to): Construction Area Signs, Traffic  
Control Systems, Cold Plane AC, Erosion Control/  
Hydroseeding, Striping, Electrical, Cured in  
Place Pipe Liner and Trucking.

Scope of Work: Hot mix Asphalt Overlay.

## RGW Construction, Inc.

Contractors License A/B 591940  
550 Greenville Road • Livermore, CA 94550  
Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work  
to encourage DBE participation. Contact us for a  
specific item list.

Plans and Specs are available to view and  
copy at our office or the Caltrans website  
[www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Mark Smith  
925-606-2400 for any questions, including bond-  
ing, lines of credit, or insurance or equipment or  
material suppliers. Subcontractors should be pre-  
pared to submit payment and performance bonds  
equal to 100% of their quotation. For bonding and  
other assistance, please call.

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Sub-Bids Requested From Qualified DBE  
Subcontractors and Suppliers for:  
**Anaheim Regional Transportation  
Intermodal Center (ARTIC)**  
New Construction of a 3 Story 67,585 SF Main  
Terminal Building with 1,000' FT of  
Double Sided Railroad Platform,  
2 Underground Tunnels, 15+ Acres of on  
Site Parking Lots, Pavers, Landscape and  
Lighting. Project includes extensive Civil Work

**Bid Date: July 26, 2012 @ 2:00 PM**

## Turner Construction Company

1900 S. State College Blvd. Suite 200  
Anaheim, CA 92806  
Phone: 714-940-9000 • FAX: 714-712-4415

Contact: Sam Hernandez  
Email: [sahernandez@tcco.com](mailto:sahernandez@tcco.com)  
An Equal Opportunity Employer

Prevailing Wage Required. Project duration is  
788 Calendar Days, Project Start is September  
2012. Work Includes – Structural Steel, Glazing,  
Site/Structural Concrete, Flooring, Fire Proof-  
ing, Doors, Equipment, Specialties, Earthwork,  
Asphalt, Fencing, Etc.

RGW Construction Inc.  
is seeking all qualified  
Disadvantaged Business Enterprises (DBE's)  
for the following project:

**Alameda County at Various Locations  
Contract No. 04-153004  
Federal Aid Project No. ACNH-X001(567)E  
Engineer Estimate: \$3,741,000  
220 Working Days  
Goal: DBE 14%  
Bids: July 25, 2012 @ 2:00 PM**

Requesting Sub-quotes for (including but  
not limited to): Street Sweepers, CAS, Traffic  
Operations System, Concrete Barrier, Portable  
Message Signs, Roadside Signs, Clear & Grub,  
Erosion Control, Irrigation System Minor  
Concrete Structure, Sign Structures, AC Dike,  
CIDH, MBGR, Thermoplastic Striping and  
Markers and Trucking.

Scope of Work: Widen ramps, construct retain-  
ing walls and install ramp metering.

## RGW Construction, Inc.

Contractors License A/B 591940  
550 Greenville Road • Livermore, CA 94550  
Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work  
to encourage DBE participation. Contact us for a  
specific item list.

Plans and Specs are available to view and  
copy at our office or the Caltrans website  
[www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Terry  
McIntyre 925-606-2400 for any questions, includ-  
ing bonding, lines of credit, or insurance or equip-  
ment or material suppliers. Subcontractors should  
be prepared to submit payment and performance  
bonds equal to 100% of their quotation. For bond-  
ing and other assistance, please call.

An Equal Opportunity Employer

## Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the  
**Small Business Exchange.**

With a monthly readership of **45,000**,  
SBE reaches a diverse audience,  
cutting across ethnic and gender lines  
as well as traditional industry segments.

Call **1-800-800-8534**  
or visit us at [www.sbeinc.com](http://www.sbeinc.com)



RGW Construction Inc.  
is seeking all qualified UDBE  
(Black Americans, Native Americans,  
Asian-Pacific Americans and Women)  
for the following project:

**State Highway in Santa Clara County in  
Cupertino, Sunnyvale and Mountain View at  
Various Locations from 0.4 Mile South of Rte  
85/280 Separation to Rte 85/101 Separation  
Contract No. 04-154204  
Federal Aid Project No. ACSTP-P085(053)E**

**Engineer Estimate:  
\$7,500,000 - 550 Working Days  
Goal: UDBE 10%  
Bids: July 24, 2012 @ 2:00 PM**

Requesting Sub-quotes for (including but not  
limited to) Erosion Control / Hydroseeding, Con-  
struction Area Signs, Roadside Signs & Struc-  
tures, Striping and Pavement Markers, Clear and  
Grub, Concrete Barrier, Planting & Irrigation,  
MBGR, CIDH, Electrical, Curb & Gutter, AC  
Dike and Trucking.

Scope of Work: Widen ramps, install ramp met-  
ers and traffic operation systems

## RGW Construction, Inc.

Contractors License A/B 591940  
550 Greenville Road • Livermore, CA 94550  
Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work to  
encourage UDBE participation. Contact us for a  
specific item list.

Plans and Specs are available to view and copy  
at our office or the Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Derrick Woods 925-  
606-2400 for any questions, including bonding,  
lines of credit, or insurance or equipment or mat-  
erial suppliers. Subcontractors should be prepared  
to submit payment and performance bonds equal  
to 100% of their quotation. For bonding and other  
assistance, please call.

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**Santa Clara Valley Transportation Authority  
Design-Build Contract DB1102F  
Silicon Valley Berryessa Extension  
Project C700**

Procurement opportunities through  
Skanska-Shimmick-Herzog  
will be diverse and ongoing.

Please visit: [www.sshjv-c700.com](http://www.sshjv-c700.com)

frequently to see procurement opportunities  
and project contacts in the Bid Packages  
folder. Plans, specs, drawings, etc. can be  
found on the procurement web site.

# REQUESTS FOR BIDS & SUB-BIDS

# NEW YORK CITY SUB-BID REQUEST AD

RGW Construction Inc. is seeking all qualified UDBe owned subcontractors and supplies for the following project:

**A.C. Overlay Project 2012 Federal Various Locations in Sacramento County Project No. 4118 Federal Aid Project No. STP CML 5924 (189)**  
**Engineer Estimate: \$7,200,000**  
**120 Working days**  
**UDBE Goal 9%**  
**Bids: July 26, 2012 @ 2:00 PM**

Requesting Sub-quotes for (including but not limited to: Grinding, Minor Concrete, Curb & Sidewalk, Raising Iron, Striping Electrical, Slurry Seal and Trucking.

**Scope of Work:** Place rubberized or conventional AC pavement overlay, slurry seal, base repair, grinding, adjust manholes, install accessibility ramps, replace detector loops, striping/markers and trucking.

**RGW Construction, Inc.**  
 Contractors License A/B 591940  
 550 Greenville Road • Livermore, CA 94550  
 Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work to encourage UDBe participation.

Plans and Specs are available to view and copy at our office or the County of Sacramento Municipal Services Department: 827 7th St. Rm 105, Sacramento, CA 95814 ph. 916-874-6544. Contact Mark Smith 925-606-2400 for any questions, including bonding, lines of credit, or insurance, equipment or suppliers.

Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

**An Equal Opportunity Employer**

RGW Construction Inc. is seeking all qualified UDBe owned subcontractors and supplies for the following project:

**French Camp Road/I-5 Interchange Project No. 99-01**  
**Federal Aid Project No. NCPD-5008(059)**  
**City of Stockton**  
**Engineer Estimate: \$24,000,000**  
**UDBE Goal 6.5%, 365 working days**  
**Bids: July 26, 2012 @ 2:00 PM**

The available areas of work include, but are not limited to: CAS, Traffic Control System, Bridge Removal, Clear & Grub, Erosion Control, AC Dike, Groove & Grind, Drive Piling, Prestressing Concrete Cast-in-place, Storm Drain and Water Line, Rock Slope Protection, Concrete Curb & Sidewalk-Misc, Fencing, Barriers, Striping & Markers, Ramp Metering System & Trucking

**Scope of Work:** Interchange Modifications to tie into existing.

**RGW Construction, Inc.**  
 Contractors License A/B 591940  
 550 Greenville Road • Livermore, CA 94550  
 Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work to encourage participation. Plans and Specs are available to view and copy at our office or at the City of Stockton website <http://www.stocktongov.co/business/bidflash.cfm>. Contact John Pitsch 925-606-2400 for any questions, including bonding, lines of credit, insurance, equipment, supplies or material. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**An Equal Opportunity Employer**

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 85 Widen Ramps**  
**Sunnyvale, Caltrans #04-154204**  
**BID DATE: July 24, 2012 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Noise Monitoring, Clearing & Grubbing, Lead Compliance Plan, Imported Borrow, Highway Planting & Irrigation, Erosion Control, Underground, AC Dike, Tack Coat, CIDH Concrete Piling, Structural Concrete, Minor Concrete, Bar Reinforcing Steel, Sign Structure, Roadside Signs, Misc. Iron & Steel, Object Marker, MBGR, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Greg Souder

**An Equal Opportunity Employer**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).

**BIDDING OPPORTUNITY**  
**MBE, WBE & DBE CONTRACTORS AND VENDORS**

Inviting qualified contractors, specifically MBE, WBE & DBE firms certified by the Division of Minority and Women's Business Development, Empire State Development Corporation (ESDC) to contact us regarding subcontracting opportunities in connection with heavy construction work.

The Work under this contract is located in Orange County and Dutchess County, New York. The work to be performed under this Contract may briefly be described as: providing all labor, equipment, material, superintendence and all incidentals, required or deemed necessary, for the excavation and the construction of Shafts 5B and 6B, Rondout – West Branch Bypass Tunnel, Delaware Aqueduct.

**Contract BT-1**  
**New York City Department of Environmental Protection (NYCDEP)**  
**BID DATE: August 9, 2012 at 11:30 AM**

Opportunities to participate exist in the following specific areas of utility work (water, storm, electrical) tree removal & protection, structure demolition, site clearing and grading, erosion and sediment control, maintenance of traffic, overhead power relocation, earth support systems, rock bolting, shotcreting, concrete, grouting, signalized turn lanes, hazardous material, remediation and disposal, asphalt pavement, striping, trucking, instrumentation, reinforcing steel, pumps/mechanical systems, water storage tanks, grouting, fencing, landscaping and seeding, security as well as surveying, engineering, photography, material testing and water treatment.

Any business seeking to participate as an MBE, WBE or DBE in the Contract must be certified by the **Division of Minority and Women's Business Development, Empire State Development Corporation (ESDC)** at the time the bidder or proposer submits its bid or proposal.

The Joint Venture has established an FTP site where potential bidders can view all plans and specifications for the project. Please contact **Jeanette Fahey** at (909) 594-0990 or **Brett Campbell** at (909) 594-0982 to receive instructions on accessing the FTP Site.

**Shea Kiewit, JV**  
 An EEO Employer  
 (J.F. Shea Construction, Inc., and Kiewit Infrastructure Co.)  
 667 Brea Canyon Road, Suite 22 • Walnut, CA 91789  
 909-595-4397 • 909-869-9490 (fax)  
 Attn: Dennis Poulton  
 EEO Officer



## CALIFORNIA HIGH-SPEED VENTURES Package #1 - Open House

# SAVE THE DATE!



Invites you to Attend: High-Speed Rail Construction  
Package #1 - Open House

All subcontractors including SB/MB/DB/DVBE's will have a chance to learn more about the project and network with key California High-Speed Ventures (CHSV) team members as well as other subcontractors and suppliers.

*Refreshments will be provided.*

*CHSV needs your help  
in making the  
SB/MB/DB/DVBE  
participation goal of 30%*

### RSVP/More information

Please visit our website at:  
[www.highspeedventures.com](http://www.highspeedventures.com)

Future events will also be held in  
Los Angeles and Fresno - more  
information to come...

*Wednesday, July 25, 2012  
4:00 pm - 7:00 pm*

*Kaiser Center  
300 Lakeside Drive,  
2nd floor Auditorium  
Oakland, CA 94612*

### Potential Scopes of Work:

- Structural Concrete
- Minor Concrete
- Engineering/Design
- Geotechnical
- Grading
- Metal Beam Railing
- QA/QC Inspection
- Reinforcing Steel
- Janitorial
- Underground Utilities
- Sound Control & Vibration Monitoring
- Survey
- Environmental
- Trucking
- Traffic Control
- AC Paving
- Hazardous Material Removal
- Security
- AC Paving
- Signage
- Striping
- Fencing
- Electrical

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## DIVERSITY OUTREACH SERVICES

- ★ **Win the Bid**
- ★ **Achieve Goals**
- ★ **Demonstrate Good Faith Efforts**

### Outreach Professionals

- Review and analyze specific requirements to ensure compliance with regulations
- Provide customized reports upon request
- Quick turnaround to ensure deadlines are met efficiently

### An Outreach Standard

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

### One Location... Thousands of Certified Businesses

- SBE imports State DOT DBE's (nationwide)
- SBE imports US SBA "Pro-Net" listed businesses (nationwide)
- SBE maintains businesses certified by more than 50 local agencies

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Call 1-800-800-8534 for more information



# REQUESTS FOR BIDS & SUB-BIDS

Sub-Bids Requested From Qualified UDBE Subcontractors & Suppliers:

**I-15/I-215 Interchange Improvements – Devore Design-Build Project In San Bernadino County**

**Contract No.: 08-OK7104, Project No.:0800003664**

**Subcontractor Proposals Due: August 22, 2012**

The SGJV is interested in soliciting in Good Faith all subcontractors and suppliers, as well as certified UDBE companies for this project. Proposals are requested for supplies and services including, but not limited to: Biological Monitor, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Fencing, Erosion Control, Temporary Traffic Stripe/Markings, Temporary Railing, Portable Changeable/ Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Place Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Imported Borrow, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Profile Grinding, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Precast Concrete, Structural Concrete, Bridge Structural Concrete, Retaining Wall, Minor Concrete, Soundwall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign), Roadside Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Irrigation and Landscaping, Rock Slope Protection, Slope Paving, Minor Concrete, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Transition Railing, Transition Railing, Terminal System, Crash Cushion, Aggregate Bases and Structural Backfill, Pavement Delineation, Concrete Barrier, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Electric Service (Irrigation), Traffic Monitoring Station, Closed Circuit TV System, Ramp Metering System, Earth Retaining Structures.

In order to assist UDBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible.

If you are interested in submitting a proposal, and would like access to the Plans and Specifications, please visit the SGJV website and complete the contractor's questionnaire on the following website: [www.usa.skanska.com/devoreinterchange](http://www.usa.skanska.com/devoreinterchange)



a Joint Venture, in Association with **HNTB**

1995 Agua Mansa Road • Riverside, CA 92509-2405

Phone: (951) 684-5360 • Fax: (951) 788-2449

Contact Email: [www.usa.skanska.com/devoreinterchange](http://www.usa.skanska.com/devoreinterchange)

Official Bid packages will be issued pending Prime Contractor selection, at which time the SGJV will assist qualified subcontractors in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. The SGJV insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by SGJV. SGJV will pay bond premium up to 1%. SGJV is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. All interested subcontractors, please indicate all lower tier UDBE participation offered on your quotation as it will be evaluated with your price. SGJV is an equal opportunity employer

**BID DATE: JULY 23RD, 2012 @ 2:00PM**

WE ARE REQUESTING QUOTATIONS FROM ALL QUALIFIED UDBE SUB-CONTRACT AND MATERIAL SUPPLIERS FOR THE FOLLOWING PROJECT:

**US 101/CAPITOL EXPRESSWAY-YERBA BUENA ROAD INTERCHANGE IMPROVEMENTS**

**CONTRACT NO. C12064F**

**SANTA CLARA VALLEY TRANSPORTATION AUTHORITY**

**Sub-Trades needed, but not limited to:** Adjust Utilities, Asphalt Concrete, Clear & Grub, Concrete Barrier, Concrete Curb & Sidewalk-Misc., Concrete Structure, Construction Area Signs, Demo, Electrical, Erosion Control, Fencing, Groove & Grind Pavement, Hydroseeding, Landscaping, Lean Concrete Base, Metal Beam Guard Railing, Metal Railing, Painted Traffic Stripe/Marking, Paving Asphalt (Asphalt Concrete), Place AC Dike & Misc., Plane Asphalt Concrete, Retaining Walls, Staking, Traffic Control System, Trucking & Underground.

Plans and Specs are available for viewing in our Livermore Office. 100% Performance and Payment Bonds may be required. Please call for assistance with bonding and insurance or obtaining necessary equipment, supplies or material for this project.

Top Grade Construction is a Union Contractor and is signatory to the Operating Engineers, Laborers and Teamsters Unions. Any non-signatory subcontractors will be required to sign an agreement for trades covered under Top Grade's agreements.

**Top Grade Construction, Inc.**

50 Contractors Street • Livermore, CA 94551

Phone: 925-245-2188 • FAX: 925-449-5875

Contact: Scott Erwin

AN EQUAL OPPORTUNITY EMPLOYER

## Attract Business Financing

■ Continued from page 6

Showing that you are aware of the possibility of these factors and you have put them under consideration in your business plan should go a long way in impressing your lender.

An application of the tips outlined above should definitely make you stand a better chance of receiving a loan, so take heed of the advice, folks!

*Jeff is a financial adviser and writes blogs related to finance and marketing and also gives information on how you can manage your finance during recession and avoid problems through his website [CheapestMerchantAccounts.com](http://CheapestMerchantAccounts.com).*

Source: SBALoans-123.com

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**California Small Business No. 27118**

**Human Rights Commission No. HRC 071410535, Minority-Owned SF Local Business**

**Department of Transportation (DOT) No. 35208, Disadvantaged Business Enterprise (DBE)**

**LBE-PUC (Public Utilities Commission) NPE No. 52662, Minority-Owned (MBE) Firm**

**State of California license/certificate, Consumer Affairs Division,  
California Shorthand Court Reporter No. 3077**

**Registered Professional Reporter, NCRA No. 703**

## Deadline for SBA's 504 Jobs Act Refinancing is Approaching Fast

by Davidh, *Community Moderator*

"Cash is King," the old axiom goes, and it is true both in personal and business finance. Whether you are the proud owner of an active, successful company, or just taking the first steps toward your dream business, financing your venture takes center stage.

While the nation's economy is slowly but surely recovering from the Great Recession, many businesses are still in a financial bind that makes it difficult for them to grow and create more jobs.

Does this scenario sound familiar: Accounts payable mounting, new projects on hold, drying up reserves and shrinking returns. You need cash to jumpstart your business, STAT! The question is where to turn to. Refinancing, that's where, and this may be the best time!

Back in 2010, faced with the challenge of helping small businesses survive the recession and start driving the economic recovery, Congress passed and the President signed the Small Business Jobs Act. Under its provisions, SBA launched a temporary program to allow small businesses to refinance eligible fixed assets with its 504 program, without requiring an expansion of the business.

The refinance program is slated to expire on September 27, 2012, so, if you feel that your business could use a shot in the arm, now's the time to roll up your sleeve and consider a 504 refinancing option.

The SBA's 504 program offers below market pricing and long term, fully amortizing fixed rates. Borrowers can finance up to 90 percent of the current appraised property value. One of its most appealing features is that borrowers may be able to obtain "cash out" proceeds from the refinancing to pay for eligible business expenses such as payroll, inventory and accounts payable, among others.

To be eligible to participate in the 504 refinancing program, applicants need to demonstrate that their loans are current and that they have successfully

made all required payments in the last year with no payments more than 30 days past due. Also, the debt to be refinanced must have been incurred at least two years prior to the application.

### Standard 504 loan Program

The 504 loan program is a long-term financing tool designed to foster development within a community by providing small businesses with long-term, fixed-rate financing to acquire major fixed assets.

### Proceeds can be used to:

- Purchase land, including existing buildings
- Purchase of improvements, including grading, street improvements, utilities, parking lots and landscaping
- Build new facilities or modernize, renovate or convert existing facilities
- Purchase long-term machinery or equipment, and, under the refinancing program
- And until 9/27/12, refinance of fixed asset debt without expansion and the ability to finance eligible business expenses.

### How a 504 loan is structured

Typically, a 504 loan includes three elements:

- A loan (or first mortgage) secured with a senior lien from a private-sector lender covering up to 50 percent of the project cost
- A second mortgage secured with a junior lien from an SBA Certified Development Company (backed by a 100-percent SBA-guaranteed debenture) covering up to 40 percent of the cost, and

A contribution of at least 10 percent equity from the small business borrower. Don't delay your decision. There are opportunities in every business cycle and the time to consider a refinance and to explore how this program can help your business is now.

For more information on the temporary SBA 504 loan refinancing program, visit <http://www.sba.gov/content/504-loan-refinancing-program>.

*Source: U.S. Small Business Administration*



# PUBLIC LEGAL ADVERTISEMENTS

## UNIVERSITY OF CALIFORNIA DAVIS HEALTH SYSTEM

### ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for a lump-sum contract are invited for the following work:

**PROJECT NO. 9559800  
HOSPITAL WIRELESS ACCESS POINT  
INSTALLATION  
CP#2 Davis Tower Wireless  
Access Point Addition**

**Description of Work:** Project consists of: 1. Relocating and installing new and existing wireless access points in the UC Davis Medical Center; 2. Terminating CAT6 cabling from each wireless access point device to a new or existing patch panel; 3. Installing and connecting patch cords between patch panel and switch; 4. Installation of switches; 5. System testing; 6. Protecting existing equipment

and systems; 7. Patching and repairing existing construction required for new work or relocating existing WAPs; 8. Relocating up to 5% of WAPs after system testing for signal coverage.

**Procedures:** Bidding Documents will be available at 9:00 a.m. on Friday, July 13, 2012, and will be issued only at:

Facilities Design and Construction  
4800 2nd Avenue, Suite 3010,  
Sacramento, CA 95817  
Tel.: 916-734-7024; Fax: 916-734-7751  
contracts@ucdmc.ucdavis.edu

Bidders must attend a **MANDATORY** pre-bid conference at 10:00 a.m. on Tuesday, July 24, 2012. For details, see our website (<http://www.ucdmc.ucdavis.edu/facilities/>) that provides all details including location and parking instructions.

**Bids will be received only at:** Facilities Design and Construction

**Bid Deadline:** Sealed bids must be received on or before 11:00 a.m., Wednesday, August 8, 2012.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **C7- Low Voltage Systems and/or C10- Electrical.**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

**Estimated Construction Cost: \$315,000**

## THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, Davis Health System  
JULY 2012

## UC IRVINE MEDICAL CENTER

### ADVERTISEMENT FOR BIDS

UC Irvine Medical Center invites sealed Bids for a lump-sum contract for the **Building 31 Boiler Replacements, Project No. 994009**, at UCIMC in Orange, CA.

**DESCRIPTION OF WORK:** The Work of this Project is divided into multiple bid packages. Bid Package #3 consists of phased removal and replacement of two (2) Babcock & Wilcox boilers with new compliant emission boilers with flue stack mounted Selective Catalytic Reduction (SCR) systems. Work will include selective demo.; remove and replace existing roof; structural members and piping needed to bring new boilers into the bldg.; construction of a catwalk, service yard and new CMU wall around new equip; HVAC and fire suppression. Work is scheduled to start August 2012 with 240 calendar day schedule from NTP to substantial completion.

The UC Irvine Medical Center has purchased two Selective Catalytic Reduction Systems and two Fire Tube Boilers. The purchase order agreements will be assigned to the successful bidder. As a result of the assignments, Contractor will have a contractual obligation to furnish and install the Selective Catalytic Reduction Systems and the Fire Tube Boilers as set forth in the specifications.

The following Bid Packages have been awarded: Bid Package# 1, Boilers, Cleaver-Brooks Bid Package # 2, CNC Pansia SCR, RF MacDonald Co.

**Est. Construction Cost: \$1,700,000**

Bid Docs avail. **2PM, 7/17/12** at American Reprographics Company (ARC), Costa Mesa, CA (714) 751-2680. Planrooms: F.W. Dodge (626) 932-6120 or Reed (800) 424-3996.

**BIDDER QUALIFICATIONS\*:** Must have **completed** a minimum of two projects which were each at least \$1,000,000 in construction cost, as follows: one boiler replacement and one boiler replacement w/ SCR system both constructed in a fully operational/occupied OSHPD building, and two boiler

projects built in California with a minimum construction cost of \$750,000. **Bidders not meeting the qualifications in the Contract Documents will not be eligible for award.**

**LICENSE REQUIREMENT:** Current and active **"B" General Building Contractor or "B" General Building Contractor & "C-4" Boiler, Hot Water Heater and Steam Fitting CA contractor's** license.

**BID SUBMITTAL REQS:** Sealed Bids due **2PM, 8/14/12**. Rec'd and opened only at: UCI D&CS, 5201 California Ave, Ste. 250, Irvine, CA 92697. Contract will be awarded to lowest responsive bidder.

**MANDATORY PRE-BID CONF:** 7/25/12 Pre-Bid Conf and Site Visit **promptly at 2:30 PM** at, 101 The City Dr., Building 22A, Room 2107 (Library Auditorium), Orange, CA 92868. **ONLY GC's** attending can submit bids.

**ADD'L REQS:** 10% bid security and 100% payment & performance bonds. Surety issuing bonds shall be an admitted surety insurer (as defined in the CA Code of Civil Procedure Section 995.120). Successful GC and subs must follow nondiscrimination req's in Bid Docs and pay prevailing wage at the location of the work. The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

Contact David Donovan (949) 824-6582, [ddonovan@uci.edu](mailto:ddonovan@uci.edu)

For other opportunities, [www.designandconstruction.uci.edu](http://www.designandconstruction.uci.edu)

City and County of San Francisco  
July 2012 Monthly  
San Francisco International Airport  
Terminal 3 Common Use Club Lease

The Airport Commission has commenced the Request for Proposal (RFP) process for Terminal 3 Common Use Club Lease at San Francisco International Airport. The Informational Conference will be held at 2:00pm PST, July 18, 2012 at SFO, International Terminal - Admin. 5th Floor, Room 28R. Written comments and recommendations will be accepted until 5:00pm PST, August 1, 2012.

San Francisco Arts Commission  
Call for Artists

The San Francisco Arts Commission has issued several Calls for Artists for public art projects for Port Pier 92 and the Central Subway. Application deadlines are fast approaching. Please visit [sfartscommission.org/pubartcollection](http://sfartscommission.org/pubartcollection) for more information.

San Francisco Municipal Transportation Agency  
Employment Opportunities

The SFMTA is currently recruiting qualified candidates for the following positions: Mechanical Shop and Equipment Superintendent.

**Description:** Under general direction, the Mechanical Shop and Equipment Superintendent, either as an immediate supervisor or through subordinate supervisors, directs the activities of a group of crafts persons engaged in the fabrication, maintenance and repairs of a wide variety of machinery and other heavy equipment. Heavy equipment includes cable car propulsion cable, gear drives, motors, tension carriages, turntables, sheaves, pulleys, and track way mechanical components (such as depression beams, bumper bars, gypsies and safety latches). Essential functions include: managing subordinate supervisors and craft workers who are involved in a wide range of technical duties needed to maintain the heavy equipment; coordinating with appropriate supervisors in the fabrication, maintenance, repair of a wide variety of mechanical equipment; preparing specifications for the purchase of new equipment or machinery, and preparing and directing the preparation of various written reports; preparing annual budget as well as managing the expenditure of funds; monitoring work performed by outside contractors; carrying out safety requirements and procedures; interacting with departmental personnel, contractors and others pertaining to the fabrication, maintenance and repair activities; and assisting subordinates in professional development. Incumbents also perform other related duties as required.

Please visit our website at: <http://www.jobaps.com/SF/sup/BulPreview.asp?R1=CBT&R2=7126&R3=058682> for complete job announcement and information on how to apply for this position.

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.