

# SBE TODAY

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## Mayor Lee Issues Executive Directive to Improve Delivery of Capital Projects & Promote Efficiency

### Directive to Tackle Partnering & Prompt Payment Contracting Policies on City Projects

Mayor Edwin M. Lee today issued a Mayoral Executive Directive to require City Departments to enter into new partnerships with private sector contractors to help assure on-time and on-budget delivery of City projects. The directive focuses on the City departments with contracting authority including the Department of Public Works, Port of San Francisco, Recreation and Park Department, San Francisco International Airport, San Francisco Municipal Transportation Agency, and the San Francisco Public Utilities Commission.

"Partnering with private sector contractors can result in increased competition for City projects, lower costs and more timely projects," said Mayor Lee. "By identifying and resolving problems before projects even begin, we can avoid costly conflicts down the line. It's important that every City department knows that this is essential to delivering capital proj-

ects on time and on budget."

The Executive Directive will ensure better communication, require more frequent face-to-face meetings and create a process for raising concerns and addressing those concerns in a timely manner with private sector contractors. The directive also focuses on new payment procedures for subcontractors assuring faster and more transparent payments.

"San Francisco government can and should serve as a model of how to do business the right way," said City Administrator Naomi Kelly. "That means great customer service and fulfilling promises, including prompt payments to our contracting partners. By having common protocol across all City departments, contractors know what to expect when they bid on our jobs."

The Mayoral Executive Directive was developed as a result of two working groups to devise new ways to improve the City's business practices with construction contractors. The Mayoral Executive Directive calls for

**Continued on page 4**

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# REQUESTS FOR BIDS & SUB-BIDS

## Requests EXPRESSIONS OF INTEREST

from All Qualified **DBE**  
Subcontractors/Suppliers for:

### **RCTC SR-91 Corridor Improvement Project In Orange County, Riverside County and the City of Corona**

**RFP No. 12-31-113-00**

**RFP Due Monday, January 14, 2013 @ 3:00 pm**

#### **Description of Work:**

Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement Supply, Concrete Supply, Contaminated Soils Removal & Hauling, Curb & Gutter, Demolition, Dowels and Tie Bars, Earthwork, Electrical, Erosion Control, Fence, Import Borrow, Laboratory Testing, Landscaping, Masonry, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, MSE Wall Supply, Overhead Sign Structures, Painting, Pavement Markings, Pile Driving, Pipe Jacking, Potholing, Precast Bridge, Precast Prestressed Concrete Panels, Prestressing, Rebar, Sawcutting, Sidewalk, Signs, Storm Drain, Survey, SWPPP, Traffic Control, Trucking, Water/Sewer Relocations.

### **Atkinson/Walsh, A Joint Venture**

27422 Portola Parkway, Suite 250

Foothill Ranch, CA 92610

Phone: 949-855-9755. Fax: 949-855-9923

**For additional information or assistance:**

**Contact Margo Gawelko at 949-382-7145 /  
margo.gawelko@atkn.com**

To see plans, specs and addenda go to:  
<http://www.rctc.org/doing-business/rfps-rfqs-ifbs/91-design-build/91-design-build-rfp>

Plans and specs are also available for viewing in our Santa Ana office at 2020 E. 1st Street, Suite 500, Santa Ana, CA. Please call to set an appointment time. 100% Performance & Payment Bonds will be required for subcontractors greater than \$100,000. Atkinson/Walsh will pay the cost of bonds up to 1.5%.

**An Equal Opportunity Employer**

Requesting Sub-bids from Qualified  
**MBE/WBE/OBE**

Subcontractors/Vendors for:

**Bid #464, Transformers, 34.4-kV, Power,  
for Customer Station**

**Los Angeles Department of Water & Power**

**Bid Deadline: January 1, 2013**

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

### **Solution Services Inc**

100 N. Citrus St, #632, West Covina, CA 91791

Telephone: 626-858-8999 • Fax: 1-888-707-4876

Email address: [solutionservicesco@gmail.com](mailto:solutionservicesco@gmail.com)

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS  
FOR THE FOLLOWING PROJECT:

**Rt. 101 – Old Redwood Hwy • Contract #04-0A1854 • Sonoma County**

**Bids: January 8, 2013 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

Ghilotti Bros. / C. C. Myers, Inc. a Joint Venture is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

### **Ghilotti Bros. / C. C. Myers, Inc. a Joint Venture**

525 Jacoby Street  
San Rafael, CA 94901  
415-454-7011  
Fax 415-454-8376

3286 Fitzgerald Rd.  
Rancho Cordova, CA 95742  
(916) 635-9370  
FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact Ghilotti Bros. / C. C. Myers, Inc. a Joint Venture for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

**AN EQUAL OPPORTUNITY EMPLOYER.**

RGW Construction Inc. is seeking all qualified DBE's, MBE's & WBE's for the following project:

**SMD 3 Regional Sewer Project No. 40131, Loomis, CA**

**Owner: County of Placer**

**Bid Date: 1/4/13 Bid Time: 3:30pm**

**Engineer's Estimate: \$ 5,705,000 Completion Date: 12-31-13**

**Goals: MBE: 24% WBE 6%**

Requesting Sub-quotes for (including but not limited to): Electrical, Fence, Reinforcing Steel, Striping/Markers, Slurry Seal, Surveying, Traffic Control and Trucking.

Scope of Work: Construction of a new wastewater pumping station, 13,200 linear feet of new 10" wastewater force main, conversion of existing sand filter into an equalization storage basin and conversion of existing biofilter into an equipment storage pad. Demolition and abandonment of remaining SMD 3 WWTP structures.

RGW is willing to breakout any portion of work to encourage MBE/WBE participation. Contact us for a specific item list.

### **RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or from the Office of Procurement Services, 2964 Richardson Drive, Auburn, CA 95603 (530) 889-7776 or ordered online at [www.placer.ca.gov/constructionbids](http://www.placer.ca.gov/constructionbids). Angelo Sposeto 925-606-2400 for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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[www.sbeinc.com](http://www.sbeinc.com)

# REQUESTS FOR BIDS & SUB-BIDS

## SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project

**For Construction on State Highway in San Bernadino County near Essex at Van Winkle Wash Bridge District 08 on Route 40**  
**Contract No.: 08-ON5904**

**Bid Date: January 17, 2013 - 2:00PM**

Quotes requested for supplies and services including, but not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Cold Place Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation (Bridge), Structure Backfill, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, CIDH Concrete Piling, Structural Concrete (Bridge), Minor Concrete, PTFE Bearing, Bar Reinforcing Steel (Bridge), Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Furnish and erect Precast Bulb-Tee Girder

Plans and Specifications are available for view at our main office in  
Riverside or at the California Department of Transportation by calling 916/654-7028.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. Please call if you need assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska is an equal opportunity employer.

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449 • Contact: Ken Epps • ken.epps@skanska.com

Sub-Bids Requested From MBE and WBE Subcontractors & Suppliers for:

**SMD 3 Regional Sewer Project - Project No. 40131**

**Location: County of Placer - Bid Date: January 4, 2013 @ 3:30 PM**

**TRADES:** Surveying, Traffic Control, Demolition, Dewatering, Blasting, Paving, Rebar, Precast Concrete, Grout, CL Fence, Misc. Metals, Access Hatches, Coating Systems, Signs, Submersible Pumps, Electrical Motors, Prefabricated Bldg, RC Pipe, Steel Pipe, Ductile Iron Pipe, Plastic Pipe, Copper Pipe, HDPE Pipe, Electrical, Gate, Check & Air-Release & Vacuum Valves, Submersible WW Pumps, SCADA System, Instrumentation, Radios & Appurtenances.

## SYBLON REID

P.O. BOX 100 • Folsom, CA 95763

Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: **Karen Reichenberger**

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds. Upon approval of surety company SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.



## C. Overaa & Co - General Building Contractor

200 Parr Blvd., Richmond, CA 94801

510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers including

Emerging & Small Business Enterprises for:

**Sacramento Water Treatment Plant  
Rehabilitation Project**

**Water Street and College Town Drive, Sacramento, CA**

**Bid Date: January 16, 2013 before 2:00PM**

**Project Description:** The Project consists of work at two water treatment plants, the Sacramento River Water Treatment Plant (SRWTP) and the E.A. Fairbairn Water Treatment Plant (EAFWTP). Major Project components include:

**SRWTP:** Demolition of existing structures, construction of new flocculation/sedimentation basin, granular media filters, high service pump station, mechanical dewatering facilities, electrical substation, yard piping, pump drives at the SRWTP Intake FWW sludge collection system, site improvements, and other work to support the project.

**EAFWTP:** Construction of mechanical dewatering facilities, FWW sludge collection system, yard piping, site improvements, and other work to support the project.

**Trades include but are not limited to:** Site clearing, demolition, dewatering, earthwork, trenching, soil treatment, driven piles, pavement markers, irrigation, fences and gates, landscaping, concrete formwork, concrete reinforcement, cast-in-place concrete, grouting, epoxy injection system, masonry, structural steel, steel decking, metal fabrications, decorative metal railings, rough & finish carpentry, water repellents, roofing, hatches, insulation, flashing, sealants, hollow metal doors & frames and hardware, skylights, glazing, gypsum board, terrazzo, painting, coatings, signage, fire protection, pumps, municipal equipment, casework, piping, special construction, conveyors, mechanical equipment, valves, hoses, ductwork, plumbing, HVAC, electrical, instrumentation and controls.

**The City has established a minimum 10% participation level for ESBEs (Emerging and Small Business Development program) on this contract. We are encouraging ESBE participation.**

**Project Duration:** SRWTP 1,140 Days, EAFWTP 866 Days  
**- Engineers Estimate:** \$144,000,000

This is a Prevailing Wage Project. A full set of Bidding Documents is available for examination at the office of the Department of Utilities, 1395 35th Avenue, Sacramento, CA 95822. Plans and specifications are also available for viewing in our plan room at 200 Parr Blvd., Richmond, CA and on Isqft, login required. Please call for additional information.

We encourage bids from all Subcontractors/Suppliers including DBE/MBE/WBE/SBE/DVBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. We are signatory to both Carpenters and Laborers. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their worker compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com. Overaa utilizes the environmentally-friendly Textura electronic invoicing and payment system to streamline and expedite subcontractor invoicing and payment. Please contact our office if you would like more information.

If you have any questions, need additional information and/or clarification regarding this bid, please contact: Larry Etchberry for Architecture/Concrete, Nick Kebbas or Rich Pappas for Underground Piping, Mike Bailey for Above Ground Piping, Lupe Hernandez for Equipment/Div 5/Plumbing/HVAC, Ben Brown and Jeff Naff for Div 2, Jeff Naff for Div 16 at (510) 234-0926.

# REQUESTS FOR BIDS & SUB-BIDS

Request for Quotes from Subcontractors and Suppliers for:  
**Folsom Dam Auxiliary Spillway-Project- Joint Federal Project (JFP) Phase IV**  
**Including Approach channel, Chute, and Stilling Basin**  
**Solicitation No. W91238-13-R-0001**

**Owner**  
**U.S. Army Corps of Engineers, Sacramento District**  
**Folsom Dam Road**  
**Folsom, CA 9560**

**Bid Date: Friday February 08, 2013**

**Please submit quotes by February 01, 2013 for timely review and evaluation**

Dragados-USA is seeking quotes from all qualified subcontractors and suppliers including certified and qualified SBs, SDBs, WOSBs, HUBZone, Veteran Owned Small Business and Service Disabled Veteran Owned Small Business (SDVOSB) subcontractors and suppliers who can perform any of the following work items:

SWPPP and Environmental Plans and Implementation, SWPPP Inspection, Surveying, Demolition, Exploratory Boring, Excavation, Rock Bolts, Upper Chute Concrete, Stepped Chute Concrete, Stilling Basin Concrete, Reinforcing Steel, Shotcrete, Underdrains, Marine Survey and Controls, Dredging, Diving, Temp. Embankment Dam, Embankment Fill, Concrete Cutoff Wall Secant Pile, Instrumentation, Approach Channel Walls and Slab, Spur Dyke Embankment, Dewatering, Turbidity Curtains, Access Roads / Aggregate Base and AC Paving, Traffic Control, Lighting / Electrical, Fencing, Cofferdam, Blasting, Geotechnical Monitoring, Noise Monitoring, Vibration Monitoring, Seismic Specialist, Trucking, Signing & Striping, Drainage and Utilities, Aggregates, Rock Crushing, Concrete, Asphalt, Cement, Secant Pile Drilling, Concrete Plants, Concrete Pumps, Concrete Conveyors, Metal Railing, Miscellaneous Metals, Painting/Coating, Corrosion Protection, Cathodic Protection, Site Security, Diesel Supply, Crane Rental, Equipment Rental, Quality Control Testing and Inspection, and Jobsite Office Trailers and Furnishings, Construction Schedule, Curb & Sidewalk, Earthwork, Grading, Ground Improvement, Landscaping, Sanitation, Security, Soil Disposal, Anchor Bolts, Shoring.

## Dragados - USA

3200 Park Center Drive, Suite 600 • Costa Mesa, CA 92626  
 Phone - 657-229-7818 • Fax- 657-229-7637

**Contact: Ron Leach**

Plans and Specifications are available directly from the U.S. Army Corps of Engineers To receive access to the documents it is required that interested bidders submit a request on company letterhead to Ray Greenheck (raymond.r.greenheck@usace.army.mil) with a CC to Anna Cayanan (anna.r.cayanan@usace.army.mil). This letter shall contain your formal request for access to the RFP documents and indicate 2 emails that the access shall be sent to.

**FedBizOpps website [www.fbo.gov](http://www.fbo.gov) Solicitation No. W91238-13-R-0001**

**100% Performance & Payment bond may be required**

**Dragados will pay for bond premiums up to 1.5%**

**Please call Dragados for assistance with Bonding, Insurance,  
 Necessary Equipment, Materials, and / or Supplies**

**Dragados is willing to break out any portion of work to encourage SB participation.**

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AECOM is seeking qualified LBE Subcontractors/Suppliers firms for:  
**Contract No. 9185.9: Program Management Support Services for Terminal 1 Redevelopment**  
**Location: San Francisco International Airport**  
**Bid Date: January 22, 2013**

**Trades seeking:**

PS019 (Administrative Services)  
 PS051 (Aviation Planning & Research)  
 PS058 (Construction Management)  
 PS007 (Technical & Misc. Writing/Editing Services)  
 AE014 (Value Quality Engineering)  
 AE019 (Architectural, Including Historical and Conservator Services)

## AECOM

300 California Street, Suite 600 • San Francisco, CA 94104  
 Phone: 415-955-2810 • Fax: 415-796-8200  
 Email: SFO-Terminal1@aecom.com

**Contact: Diane Dunmire**

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## Mayor Lee

■ Continued from page 1

renewed commitment by City departments to assure that subcontractors on public projects are paid promptly by the City and their general contractors. It also institutes a commitment to develop a culture of "partnering" to improve communications between City agencies and construction contractors to minimize disputes as projects progress. DPW Director Mohammed Nuru led the two working groups over the past six months.

"After several meetings with City Departments and contractors, we have agreed to adopt better processes to ensure that construction projects run smoothly," said DPW Director Nuru. "In addition, contractors and their subcontractors will be able to track and receive information about their payments in a timely manner."

"On behalf of the construction industry stakeholders, I would like to commend the efforts of the City of San Francisco and Mayor Lee, in instituting a culture of project partnering," said Ghilotti Brothers President Mike Ghilotti. "It has been truly astonishing how quickly and efficiently all City Departments have implemented this world-class partnering program. Public Works Director Mohammed Nuru has displayed true leadership in embracing this transformation which will solidify the City into an agency of choice to do business with."

"San Francisco is a city that leads the nation in creating solutions for financing projects, creating job opportunities, and protecting the local work force," said Yerba Buena Engineering & Construction President Miguel Galarza. "We will now provide an environment that protects and fosters emerging and small construction businesses that beautify, enhance and protect the public and the infrastructure that we live and work around. As banks and lending institutions pull back on small business financing, we as a city stand ready to ensure small businesses survive and thrive by paying them in a timely fashion."

"The new prompt payment and partnering program demonstrates to the city and others around the country how public agencies and the construction industry can come together to address how business can be done more efficiently in the public works arena," said Associated General Contractors of California North Bay District Manager Kevin Rowe. "Currently, subcontractors want to get paid faster and know that they can solve issues quicker by having the city partner with the contractor on specified jobs."

The City met with contractors from Associated General Contractors, National Association of Minority Contractors, and United Contractors to develop these recommendations for the Mayoral Executive Directive. Members of the International Partnering Institute provided expert advice and guidance.

For more information on the City and contractor partnership, go to [www.sfdpw.org](http://www.sfdpw.org).

*Source: City and County of San Francisco ©2000-2012*