

Volume 28, Edition 759 DIVERSITY IN ACTION - SBE is a certified DBE publication

APRIL 16, 2012

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How Business Credit Cards Work

Think you know how a business credit card works? Well think again, because the answer isn't intuitive!

Part One: The requirements for approval

First and foremost, the question I hear most often asked is "What are the credit requirements?" Most people don't realize that in order to qualify for a business card using only their business credit, their company will almost always need to have seven-figures in annual revenue, along with an established credit history.

For example, just to qualify for a Staples business card without a personal guarantee, the application says you must meet one of the following requirements:

- Corporation with more than \$5 million annual sales and in business for at least 3 years,
- Government entity,
- School, or
- Non-Profit organization.

In other words, if you are a for-profit corporation/LLC, you will need to have some hefty sales in order to be approved solely under the company's credit. Major credit cards from Chase, Citi, American Express, Bank of America and other major issuers also have similar requirements.

Most people don't realize business credit cards work this way. But unfortunately that's how it goes if you want to apply without using your Social Security.

Part Two: How they can (and cannot) build credit

You may also be surprised to learn that not all business cards will help build credit – neither for you or your company.

If you applied using a personal guarantee, then there's a chance you have an account that doesn't report to the business credit agencies. For example, with American Express small business cards they do not report whatsoever. So if you were planning on to apply for say, the AmEx Business Gold Card to build credit, it won't be able to do that for you.

However there are many issuers who report to the business credit agencies. Examples include all of the Capital One Spark cards, the Chase Ink Cash and Bold cards, and those from Citi and Bank of America. Even if you apply for those with a personal guarantee, they normally can be used to help build credit for your LLC or corporation, given that include your company's tax ID on the application.

If you meet the requirements to apply without a personal guarantee, then rest assured all of them will help build your business' credit (even American Express). But of course the predicament is fulfilling the qualifications so you can apply that way... obviously it's not easy for new companies to do!

For that reason, you should check out small business financing in the form of loans to help build your company's credit.

Part Three: How their laws and rules are different

All of us are familiar with the credit card reform laws which have gone into effect over the past couple years. However something many people don't realize is that those new rules only apply to consumer debt.

Therefore if you have a business card account, there's nothing legally stopping the issuer from those old tricks of interest rate hikes, unreasonably short grace periods, and the like. So if you plan on using the card for financing a large purchase and paying it off over time, be aware of that.

For this reason, using a card for long-term debt may not be the wisest decision. Instead, if you find a lender and borrow through a fixedrate loan, it will probably offer more predictability than a credit card ever will.

Last but not least we have one more rule to discuss... what happens if you default on your business credit card? Well since most people apply with a personal guarantee, the rule is that the creditor can come after them personally, in the same way they could if they defaulted on a personal card. This is why, generally speaking, a business card can be risky... there's no distinction between your personal debt and business debt.

Conclusion?

The best way to summarize how a business credit card works is putting them into two categories:

Continued on page 4

REQUESTS FOR BIDS & SUB-BIDS

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 99 Chowchilla River Bridge Contract # 10-415804 Merced County Bids: April 24, 2012 at 2:00 p.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult -Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc 3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 (916) 635-9370 • FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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SWINERTON BUILDERS

Requesting Sub Bids from All Qualified Subcontractors, Material Suppliers and Trucking Firms, including SBE Firms

PROJECT INFO: Project Name: LAUSD Jordan High School Renovation Project Address:

2265 E. 103rd Street Los Angeles, CA 90002 Bid Date: May 10, 2012 at 2:00 pm Estimated Value: \$67,000,000 Outreach Goals of 25% for SBE

DESCRIPTION

Project consists of construction of three new buildings, renovation of four existing structures, demolition of three existing buildings and existing portables, and providing new site utilities and site work throughout the campus.

REQUIRED TRADES:

Field Engineering, Site Utilities, Shoring, Demolition, Site Clearing, Earthwork, Paving, Site Concrete, Decorative Concrete, Landscaping & Irrigation, Building Concrete & Concrete Reinforcing, Masonry, Structural Steel, Deck & Miscellaneous Metals, Finish Carpentry & Millwork, Waterproofing, Sheet Metal, Roofing, Metal Framing, Drywall & Plaster, Doors, Frames & Hardware, Roof Maintenance Equipment, Glazz & Glazing, Ceramic Tile, Acoustic Ceilings, Flooring, Painting, Miscellaneous Specialties, Signage, Operable Partitions, Food Service Equipment, Window Treatment, Fire Protection, Drum Elevator, Hydraulic Elevators, Mechanical, Electrical, Final Cleaning

PRE-BID MEETING

There is an optional pre-bid meeting being held to the public on **Thursday, April 26, 2012**. **Location:** LAUSD Jordan HS - 2265 E. 103rd Street Los Angeles, CA 90002

Registration: 8:00 – 8:45 / **Program:** 9:00 – 10:30

BID DOCS

Plans will be available after April 23. If interested, please contact:

Jesse Amos via email: jamos@swinerton.com phone: 213.896.3400 or fax: 213.896.0027

Plans and specifications are also available for review and take-off at Swinerton Builders LA office located at 865 S. Figueroa St, Suite 3000, Los Angeles, CA 90017

Swinerton Builders requires all subcontractors to furnish 100% Performance and Payment Bonds from a US Treasury listed surety. Premium cost to be included in bid as a separate line item.

Swinerton will seriously consider subcontractor bids submitted by SBE Firms.

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. www.sbeinc.com

Requesting sub-bids from qualified MBE/WBE/SBE/DVBE Subcontractors and Suppliers

J.F. Shea Construction, Inc. is bidding this project and solicits your participation in preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: EROSION CON-TROL, READY-MIX CONCRETE, REIN-FORCING STEEL, PRECAST CONCRETE VAULTS, WELDED STEEL PIPE, MASON-RY, STRUCTURAL STEEL, MISCELLA-NEOUS METAL, PAINTING & COATINGS, CATHODIC PROTECTION, EQUIPMENT, ELECTRICAL & INSTRUMENTATION

Pipeline 4 Relining SR 52 to Lake Murray Location: San Diego, CA Owner: San Diego County Water Authority Estimated Cost: \$25,500,000 - \$29,000,000 <u>Bid Date: May 1, 2012 @ 2:00 P.M.</u>

J.F. Shea Construction, Inc.

(An Equal Opportunity Employer) 667 Brea Canyon Road, Suite 30 Walnut, CA 91788-0489 Phone: 909-595-4397 • Fax: 909-444-4268 Contact: Lori Olivas

Plans are available from:

San Diego County Water Authority, 4677 Overland Ave., San Diego, CA 92123-1233, Full size plans (includes CD) - \$26 + mailing, 1/2 size plans \$11 + mailing, Specifications -\$15 + mailing, or free download at

http://www.sdcwa.org/contracting-opportunities.

Plans may also be viewed at the Dodge News Plan Rooms and at

> **J.F. Shea Construction offices**, 667 Brea Canyon Road, Suite 30, Walnut, CA 91788

Bidders are required to read and understand owner's requirements including warranty requirements. Bidder's or manufacturer's standard warranties will not be accepted unless they comply fully with owner's requirements.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder.

EVRA Contruction is Request For Qualified DVBE Subcontractors, Suppliers and Truckers for the following project:

Owner: San Francisco Unified School District Renovations Elementary School Merge at Buena Vista/Horace Mann K-8 SFUSD Project #11480 Location: 3351 23rd Street, San Francisco, CA

<u> Bid Date: April 24, 2012 @ 11:00 AM</u>

Evra Construction, Inc. 100 North Hill Drive, #45 • Brisbane, CA 94005 Phone: 415-467-1336 • Fax: 415-467-1356 For more information, please contact Jeff Ostrovskiy

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REQUESTS FOR BIDS & SUB-BIDS



 Project Name:
 Mission Bay Blocks 2-13: Long

 Bridge Phase II and Blocks 5 & 6 Infrastructure

 Location:
 San Francisco, California

Bid Date: April 17. 2012 @ 2:00pm

Nibbi Brothers General Contractors is requesting bids from qualified subcontractors & Suppliers including those certified with the Office of the City Administrator (Successor Agency to SFRA) for DIV's 1-3 on the Mission Bay Blocks 2-13: Long Bridge Phase II and Blocks 5 & 6 Infrastructure. Work of this contract consists of the improvements within the City Right of Way, City land, and Owner's land proposed for future dedication supporting certain Mission Bay Public Improvements. Such work includes site preparation, demolition and rough grading, deep utilities, joint trench and street lighting. The SFRA participation goal has been established for this project at: 31% for MBE Subcontractors and 10% for WBE Subcontractors and we highly encourage all SFRA certified Subcontractors to bid. To obtain bid and contract documents please email Kristin Medwick (kristinm@nibbi.com). Interested subcontractors will receive an email notification via NewForma to download drawings and provide proposals by Tuesday, April 17, 2012.

PLEASE FAX OR EMAIL PROPOSALS TO Scottc@nibbi.com / Fax: (415) 241-2951

For information regarding this project contact:

ATTN: Scott Council (scottc@nibbi.com) or Kristin Medwick (kristinm@nibbic.om)

Requests proposals/quotes from all qualified and certified SBE/MBE/WBE subcontractors, suppliers, and truckers for the following project:

CONSTRUCTION OF EAST CONTRA COSTA BART EXTENSION PARKING LOT & MAINTENANCE FACILITY BART Contract No. #04SF-120 <u>Bids: April 24, 2012 @ 2 pm</u> SUBCONTRACTING GOAL – SBE-15% / MBE-23% / WBE – 12%

Trades include but not limited to – demolition; concrete; rebar; CIP concrete; concrete unit masonry; metal welding; metal decking; metal fab; metal stairs; rough carpentry; thermal & moisture protection; overhead coiling doors; hardware; glazing; paint/coatings; fire suppression; plumbing; HVAC; electrical; utilities.

Proven Management, Inc. 712 Sansome Street, San Francisco, CA 94111-1704 Phone: 415-421-9500 • Fax: 415-421-9600

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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RGW Construction Inc. is seeking all qualified UDBE owned subcontractors and supplies for the following project:

Caltrans Contract 04-4A07U4 Re-Bid Rte 580 Truck Climbing Lane Livermore Engineer Estimate: \$57,000,000 UDBE Goal 10%, 600 working days <u>Bids: April 25, 2012 @ 2:00 PM</u>

Requesting Sub-quotes for (including but not limited to): Fence, SWPPP, Erosion Control, Construction Area Signs, Striping & markers, Cold Plane, Bridge Removal, Clear & Grub, Roadway Excavation, Highway Planting, Lean Concrete Base, Hot Mix Asphalt, Slab Replacement (RSC), Grind, Soil Nail, Wire Mesh System, Rebar, Shotcrete, Sign Structure, Roadside Signs, MBGR, Concrete Barrier, Lighting and Trucking.

Scope of Work: Construct truck climbing lane, retaining walls, and rehab traveled way.

RGW Construction, Inc.

Contractors License A/B 591590 550 Greenville Road • Livermore, CA 94550 Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work to encourage participation. Plans and Specs are available to view and copy at our office or Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Karim Massoud 925-606-2400 for any questions, including bonding, lines of credit, or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

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BARNARD IMPREGILO HEALY JOINT VENTURE SBE OPPORTUNITIES

Barnard Impregilo Healy Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Small Business Enterprises (SBE's) and other subcontractors and suppliers for the following:

PROJECT: Third St Light Rail Program Phase 2 – Chinatown Station OWNER: San Francisco Municipal Transportation Agency <u>BID DATE: May 8, 2012 at 3:00 pm (PDT)</u>

Firms that are certified by one of the following programs are qualified to help achieve the SBE participation goals established for this project (no other certifications qualify): California Unified Certification Program with USDOT "Federal Program", California Dept of General Services "State Program", or City/ County of San Francisco LBE Program "City Program".

OPPORTUNITIES INCLUDE: Demolition, Site Security Fencing, Relocation of Utilities, Hazardous Waste Abatement, Trucking, Contaminated Waste Trucking and Disposal, Welding, Geotechnical Instrumentation, Electrical, Infrastructure, Security, Landscaping and Vegetation Relocation, Street Restoration, Temporary Office Install/Construction, Environmental Consulting, Steel Fabrication, Underpinning, Earthwork, Asphalt Paving, Traffic Control, Concrete Construction, Concrete Reinforcing, Ready-Mix Concrete Supply, Miscellaneous Surface Con-crete, Shotcrete, Rock Mass Grouting, Jet Grouting, Surveying, Water Treatment Plant Installation, Surveying, Photography, Sanitation, Janitorial Services, Waste Removal, Materials Testing and Inspection, Pest Control, Video/Utility Inspection, Waterproofing, Aggregates.

PLANS AND SPECIFICATIONS: To obtain electronic copies of the bid documents at no cost, please contact Bernie Ancheta with SFMTA directly.

Email request: Bernie.Ancheta@sfmta.com Phone request: (415) 701-4278 Fax request: (415) 701-4300

Upon receipt of the project documents, please contact kelly.pavlik@barnard-inc.com in our office for assistance in locating the information pertinent to your scope of work.

REQUEST FOR UDBE/DBE SUBCONTRACTORS AND SUPPLIERS FOR: Highway 219 Modesto • Caltrans #10-0A8724 BID DATE: May 1, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Temp. Erosion Control, Sweeping, Storm Water Annual Report, Construction Area signs, Traffic Control System, Striping & Marking, Portable Changeable Message Sign, Abandon Drywell, Fencing, Adjust Utilities to Grade, Cold Plane AC, Clearing & Grubbing, Develop Water Supply, Lead Compliance Plan, Highway Planting & Irrigation, Erosion Control, Data Core, Tack Coat, CIDH Concrete Piling, Minor Concrete, Sound Wall (Masonry Block), Sign Structure, Roadside Sign, Underground, Misc. Iron & Steel, Delineator, Object Markers, MBGR, Electrical, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth St., • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Mark Mahboubi

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage UDBE & DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUESTS FOR BIDS & SUB-BIDS

IS SEEKING PROPERLY CERTIFIED DBE/UDBE SUBCONTRACTORS/SUPPLIERS AND OTHER INTERESTED SUBCONTRACTOR BIDS REQUESTED FOR:

Port of Los Angeles Berth 200 Rail Yard Federal Project No. CML5006 (724) Specification No. 2724 <u>BID SUBMITTAL DATE: Thursday, May 10, 2012 @ 2:45 p.m. (P.S.T.)</u> Owner: Port of Los Angeles Performance/Payment/Supply bonds May Be Required

Herzog Contracting Corp. is seeking properly certified Disadvantaged Business Enterprises/Underutilized Disadvantaged Business Enterprises (DBE/UDBE) Subcontractors/Suppliers for participation on the above referenced project. The Work consists of: Removing existing railroad tracks and surrounding infrastructure, and constructing new railroad tracks including site development, an office building and diesel engine service facility, street and utility improvements, petroleum pipeline and protection, railroad signalization, storage tracks for the West Basin Intermodal Container Facility (ICTF) and Yang Ming Terminal, and includes Centralized Train Control (CTC) Improvements. Drawings & Specs. may be reviewed at our Long Beach Office, Monday through Friday, from 8:00 a.m. to 4:00 p.m. by appointment only, located at 3760 Kilroy Airport Way Suite 120, Long Beach, CA 90806. Please contact Nancy Lira at 562-595-7414, or obtained directly from the Port of LA at no cost by contacting the Contract Administrator at: 310-732-3522. Quotes are requested by close of business on Monday, May 7, 2012, so that all bids can be fairly evaluated. Assistance is available in obtaining bonds, lines of credit, insurance, and technical support. Assistance is also available in obtaining necessary equipment, supplies, and materials. Please submit quotes for the following pre-construction services (but not limited to):

Subcontract Services: Milling, Asphalt and Concrete Paving, Demolition/Removal (Asphalt, Roadway, Concrete), Drillers, Fencing, Irrigation, Landscaping, Minor Concrete (Sidewalks, Curb & Gutter), Rebar Installation, Striping, Signage, Storm Drainage, Structure Concrete, Utilities (Water, Sewer, gas), Earthwork, Trucking, Vertical Structures, Clearing & Grubbing, Saw Cutting, Hazardous Waste Removal & Disposal

Electrical Scope: Ductbanks, High Mast Light Poles, Street Lighting, General Electrical Miscellaneous Services: QA/QC, Surveying, Fuel Providers, Office Cleaning, Oilers, Shoring, Construction Trailers

<u>Material Supply:</u> Aggregate Products, Electrical Conduit, Water, Sewer, Gas Pipe and fittings, Precast Concrete, Ready Mix Concrete, Special Track Materials, Storm Drain Materials, Track Materials, Traffic Control Materials, Rebar Supply

Please send quotes to:

Estimator, Herzog Contracting Corp.,

PO Box 1089 • St. Joseph, MO 64502 Phone 816-901-4911 • Fax quotes to: 816-233-6815 or E-mail to ddunham@herzog.com CA License No. 383493

Sub-Bids Requested From DBE Subcontractors & Suppliers for:

Stillwater Wastewater Treatment Plant Phase 1A/1B Expansion Project Job No. 2278 Location: Redding, CA <u>Bid Date: April 24, 2012 @ 2:00 PM</u>

Subcontractors: Surveying, Electrical, Erosion Control, Rebar, Concrete, Trucking, Painting/Coatings, Instrumentation, Fencing, AC Paving, Earthwork.

Suppliers: HDPE Geomembrane, Liner, Pipe & Appurtenances, Mechanical Equipment, AB, Concrete Pumping, Miscellaneous Metal.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763 Phone: (916) 351-0457 • Fax: (916) 351-1674 Contact: Karen Reichenberger

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to comduct business in the state of California. Must be able to provide payment and preformance bonds. Upon approval of surety company SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements. REQUEST FOR UDBE/DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 80 Bikeway, Oakland Caltrans #04-292264 BID DATE: May 1, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Health & Safety Plan, SWPPP, Temporary Erosion Control, Sweeping, Storm Water Annual Report, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Adjust Utilities to Grade, Cold Plane AC, Clearing & Grubbing, Hazardous Material Management Plan, Structure Excavation, Highway Planting, Irrigation System, AC Dike, Tack Coat, Steel Soldier Pile, Structural Concrete, Minor Concrete, Architectural Treatment, Anti-Graffiti Coating, Bar Reinforcing Steel, Shotcrete Lagging, Aluminum Sign, Roadside Signs, Electrical, Misc. Iron & Steel, Fencing, Concrete Barrier, Underground, Bollards, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc. 1520 Fourth St., • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Donat Galicz

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage UDBE & DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot. ca.gov/hq/esc/oe/weekly_ads/index.php.

How Business Credit Cards Work

Continued from page 1

Those with a personal guarantee – These essentially operate the same as a personal credit card. The approval is based on your personal credit and if you default on the account, it will also ruin your personal credit.

Those without a personal guarantee – Also known as "corporate cards" these generally cannot affect your personal credit, regardless of what happens to the account. However the annual revenue requirements to get one of these is so high, most small business owners won't ever have the opportunity.

As a small business owner himself, not only does Michael have quite a bit of personal experience with credit cards, but he also writes about them daily on his site CreditCardForum. com. On there he maintains a page featuring business credit card reviews for several of the major issuers. He personally uses the Chase Ink Cash card for his own LLC.

Source: SBALoans-123.com

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California Small Business No. 27118 Human Rights Commission No. HRC 071410535, *Minority-Owned SF Local Business*

Department of Transportation (DOT) No. 35208, Disadvantaged Business Enterprise (DBE)

LBE-PUC (Public Utilities Commission) NPE No. 52662, Minority-Owned (MBE) Firm

State of California license/certificate, Consumer Affairs Division, California Shorthand Court Reporter No. 3077

Registered Professional Reporter, NCRA No. 703

REQUESTS FOR BIDS & SUB-BIDS

Zolman Construction & Development, Inc.

Zolman Construction & Development, Inc. as a "GENERAL CONTRACTOR" is requesting quotations on "ALL TRADES" from all qualified subcontractors for the following projects: Renovation for ES Expansion at Buena Vista Horace Mann K-8 School Project No. 11480 Location: 3351 23rd Street, San Francisco, CA 94110 Estimated Cost: \$925,000.00

Owner: San Francisco Unified School District Bid Date/Time: Tues., April 24, 2012 @ 11:00 AM

Zolman Construction & Development, Inc.

(Signatory to the Carpenters & Laborers Union) 565 Bragato Road, Unit B • San Carlos, CA 94070 Phone: 650-802-9901 • FAX: 650-802-9902

Please Submit & Fax all proposals to 650-802-9902. For more information, please call Milu Magsombol at (650) 802-9901 as a "GENERAL CONTRACTOR" is requesting quotations on "ALL TRADES" from all qualified subcontractors for the following projects: Renovation for SFIHS Expansion SFUSD Project No. 11479 Location: 1050 York Street, San Francisco, CA 94110 Estimated Cost: \$900,000 Owner: San Francisco Unified School District Bid Date/Time: Thurs., April 19, 2012 @ 2:00 PM

Zolman Construction & Development, Inc.

(Signatory to the Carpenters & Laborers Union) 565 Bragato Road, Unit B • San Carlos, CA 94070 Phone: 650-802-9901 • FAX: 650-802-9902

Please Submit & Fax all proposals to 650-802-9902. For more information, please call Milu Magsombol at (650) 802-9901 EVRA Contruction is Request For Qualified DVBE Subcontractors, Suppliers and Truckers for the following project:

Owner: San Francisco Unified School District Renovations Elementary School Merge at Buena Vista/Horace Mann K-8 SFUSD Project #11480 Location: 3351 23rd Street, San Francisco, CA Bid Date: April 24, 2012 @ 11:00 AM

Evra Construction, Inc.

100 North Hill Drive, #45 • Brisbane, CA 94005 Phone: 415-467-1336 • Fax: 415-467-1356 For more information, please contact **Jeff Ostrovskiy**

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