

C.C. Myers, Inc.

REQUESTING BIDS FROM QUALIFIED
DVBE SUBCONTRACTORS AND SUPPLIERS
FOR THE FOLLOWING PROJECT:

Rt. 99 – Adelbert Ave.
Contract #10-3A1004
San Joaquin County
Bids: September 18, 2012 at 2:00pm

916-635-9370

See page 3 for the Full Ad

Clean Harbor Environmental Services

Clean Harbors Environmental Services is
currently requesting Sub-bids from Qualified
MBE/WBE/OBE Subcontractors/Vendors for:

Los Angeles DWP RFP 90065
Hazardous Substance Spill/ ER Services
Bid Deadline 10-1-12

310-764-5851

See page 4 for the Full Ad

UCLA

Subject to conditions prescribed by the
University of California, Los Angeles, sealed bids for
a lump-sum contract are invited from prequalified
general contractors for the following work:

LANDFAIR AND GLENROCK
APARTMENTS REDEVELOPMENT - LANDFAIR
Project Number 948273.02

310-825-7015

See page 5 for the Full Ad

Inspiring the Next Generation of America's Entrepreneurs



The SBA is working hard to make sure small business owners and entrepreneurs have the access to capital they need to start and grow their businesses. This resulted in a record lending year in 2011, where we supported \$30 billion in loans to over 60,000 small businesses. And while we've made great progress, we know there is more work to be done. One area we are focused on is opening the doors of entrepreneurship to more communities and demographics.

To make this possible, we're focused on underrepresented communities and young people, streamlining loan products and simplifying access points to create more opportunities to succeed. One way to do this is to link young people to the resources they need to make their dreams of starting a business a reality. Last year, the Young Entrepreneurs Series provided opportunities to connect young people to the tools they need to create jobs for themselves and their communities.

Working in conjunction with the White House, I met incredibly ambitious young people from all over the country who took a risk and took control of their futures. From Iowa to Charlotte, San Diego to Oklahoma, we heard about the challenges facing young people and worked to connect them to our programs and resources. This includes our resource partners like SCORE, our Small Business Development Centers, and Women's Business Development Centers, a network of over 14,000 counselors that offer mentoring, coaching and support for every stage of business growth.

Building on that effort, we hosted a summit on entrepreneurship at the White House this spring to find ways to increase entrepreneurship opportunities on Historically Black College and University (HBCU) and Minority Serving Institutions (MSI) campuses in underserved communities.

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Sub-Bids Request Ads
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SBE reaches a diverse audience, cutting
across ethnic and gender lines as well as
traditional industry segments.



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5 Ways Women Will Lead the Economic Turnaround

In the face of the recent Congressional Budget Office report asserting the U.S. economy could face further recession in 2013 amid a “fiscal cliff,” the role of women as business owners and consumers has become downright critical to the American financial system.

“The recession-driven entrepreneurship boom has resulted in women launching their own businesses at twice the rate of men, making this demographic an economic force to be reckoned with,” notes Michelle Patterson, Executive Director of the California Women’s Conference (www.california-womensconference.com), the largest working women’s conference in North America to be held September 23-24 with a star-studded speaker lineup that includes Gloria Allred, Helen Reddy, and Oscar De La Hoya.

“Women are also the most dominant consumers influencing fully 85% of all household purchasing decisions, including half of products that would seem more oriented to men, such as automobiles, home improvement items, and consumer electronics. The impact of women in the marketplace must not be underestimated given the Bureau of the Census states that women currently outnumber men in the United States by six million.”

With such incredible spending power in their hands, there are numerous ways women can help turn the economy around. Here are 5 key roles women will play, which an impressive panel of A-list actresses, business leaders, media personalities and over 10,000 women will be discussing at the upcoming conference:

1. Entrepreneur: Charles D. Vollmer, the founder of Jobenomics, noted the potential women have as entrepreneurs to help the economy: “This is the decade of women-owned businesses. They have greater financial needs and incentives. There are more qualified women with some even serving as heads of households. These women have more opportunities, are highly educated, and have fewer cultural barriers.” From women creating businesses through crafts and their artistry, using sites like Etsy and Pinterest, to generate interest and build a following to women starting up all types of businesses, including high-tech companies, consumer goods, and children’s wares, the female entrepreneur is generating innovative ideas and creating companies that are putting people to work and stimulating the economy through revenues.

2. Talent Value: Statistics show nearly eight million jobs have been lost by men and, for the first time in this nation’s history, women now hold a majority of the nation’s jobs. In 2006, a database was created that measured the economic and political power of women in 162 countries. The conclusion was the greater the power of women, the greater the country’s economic success. Women’s talent in the workplace is beginning to be accepted by more companies that are looking for specific first-hand knowledge about today’s top consumer – women – and are recognizing the value of specific feminine traits that bode well in the corporate culture, including a nurturing attitude, open and ongoing



Image credit by <http://www.living-years-coaching.com>

communication, and a collaborative spirit, which are driving motivation and higher productivity.

3. Advisor: Women are also now being targeted by boards to join and offer their insights about how women think and make decisions about purchases. Those that have added women as board members are also realizing greater financial success. Catalyst’s 2010 statistics conclude that companies with a significant percentage of women on their boards performed better than those with no women on their boards—by 84% return on sales, 60% return on invested capital, and 46% return on equity. As Monique Nadeau, President and CEO of the Hope Street Group explained, “[B]ecause women overwhelmingly hold the consumer purchasing power in our country, whether we’re talking about individuals or households, their understanding of the market allows them to start businesses with a high degree of insight about both their potential customers and competitors.”

4. Consumer: Women are the most influential consumers. Contributing to the total \$7 trillion in consumer and business spending in America, women influence 85% of all purchasing decisions, including half of products that would seem more oriented to men, such as automobiles, home improvement items, and consumer electronics. The impact that women have on our nation’s market alone is substantial. For products related to home life, it’s been reported that moms represent a \$2.4 trillion market. With so much buying power, it makes sense to target them and listen to what they want for themselves and their families.

5. Mentor: Serving as mentors to younger women and offering guidance to help them on the road to success at an early age is breeding new generations of women who will sustain the economy once it recovers. Whether it is offering internships at their companies, speaking to young people in school and university settings, establishing scholarships to help female students or encouraging female employees to bring their daughters to work for a day, women can mentor those women who will lead the economic success in future decades and encourage a powerful proactive mindset in generations to come.

With such a large impact, women are an undeniable factor in the U.S. economy. It’s been said in comic book lore that “with great power comes great responsibility,” but

no truer statement has ever been spoken on the topic. It’s vital for today’s women at work and at home to be prepared, educated, equipped and empowered for the task at hand.

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Visionary and lauded business accelerator Michelle Patterson is CEO of EventComplete—a full service event management company. She also serves as Executive Director of the largest women’s symposium in North America: the California Women’s Conference ([www.california-womensconference.com](http://www.california-womensconference.com)) that has featured esteemed First Ladies, A-list Hollywood celebrities, and high caliber business influencers. Michelle may be reached online at [www.eventcomplete.com](http://www.eventcomplete.com).

[www.eventcomplete.com](http://www.eventcomplete.com).

## More About the Expert

Visionary and lauded business accelerator Michelle Patterson is CEO of Event Complete—a full service event management company. Patterson is regularly called upon by government agencies, corporations, and nonprofits to help them create memorable and high impact events. She has even hosted the President of the United States. Her highly custom tailored marketing strategies have made her one of the nation’s most highly sought after event producers. Her most recent endeavor is the largest women’s symposium in North America: the California Women’s Conference. After a prestigious history of being hosted by former California first ladies, Patterson has continued the tradition of the historical conference that has featured the likes of First Lady Michelle Obama, former First Lady Laura Bush, Deepak Chopra, Oprah Winfrey, Dr. Oz Jane Fonda, Goldie Hawn, and Gayle King among dozens of other thought leaders and A-list celebrities. Labeled an “acceleration executive” Patterson also helps businesses grow faster, serving in a consultative role with Groupon and Living Social, among others. Also an energetic and engaging public speaker, she enthalls and educates audiences with her well-reputed “Edu-tainment flair.” Learn more about Michelle Patterson and her endeavors online at [www.eventcomplete.com](http://www.eventcomplete.com).

## About the California Women’s Conference

The California Women’s Conference, an annual non-partisan event, was created in 1985 by then-Governor George Deukmejian, to address the high failure rate among women-owned businesses by giving women entrepreneurs greater access to funding and other helpful resources. Then-First Lady Gloria Deukmejian assumed responsibility for the conference, which became known as the California Governor and First Lady’s Conference. In recent years the conference has become a star-studded event and renamed it “The Women’s Conference.” Past speakers have included Barbara Walters, Oprah Winfrey, Jane Fonda, Queen Noor of Jordan, Tyra Banks, Martha Stewart, Madeline Albright, Condoleezza Rice, and many others. Today, the legacy continues under the stewardship of Michelle Patterson, CEO of Event

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## AWARDS

- |                                                                                                                                                             |                                                             |
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| • CITY OF LOS ANGELES<br>Black Business Association,<br>Outstanding Entrepreneur<br>Mayor’s Advisory Board,<br>Outstanding Achievement as a Vendor/Supplier | • NAMCSC<br>• MINORITY<br>ADVOCATE                          |
| • COUNTY OF LOS ANGELES<br>Black Business Association,<br>Outstanding Entrepreneur                                                                          | • SAN FRANCISCO BAY AREA<br>BACCOA<br>Champion of Diversity |

## MEMBERSHIPS



ISSN 0892-5992

SBE is a certified DBE - CA UCP Firm #5988

Continued on page 4

CALIFORNIA SUB-BID REQUEST ADS

DBE Subcontractors/Supplier Bids Requested

**Caltrans Contract 07-1218W**  
**Rte 5/Empire Avenue in Burbank**  
**For Construction on State Highway (Rte 5)**  
**in Los Angeles County in Burbank from**  
**West Magnolia Blvd Overcrossing to 0.3 mile North**  
**of Buena Vista Street/Winona Ave Undercrossing**  
**Bids October 4, 2012**

**Description of Work:** Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement, Concrete Supply, Demolition, Disposal of Contaminated Soil, Dowels, Earthwork, Electrical, Erosion Control, Fence, Grout, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, MSE Walls, Painting, Pavement Markings, Piling, Potholing, Precast, Precast Prestressed Concrete Panels, Prestressing, Rebar, Signs, Soundwalls, Storm Drainage System, Striping, SWPPP, Tie Bars, Trackwork, Traffic Control, Trucking.

**Atkinson Contractors, LP**  
27422 Portola Parkway, Suite 250  
Foothill Ranch, CA 92610  
Phone: 949-855-9755 • Fax: 949-855-9923  
**Contact: Jan Bohn**

**To see plans, specs and addenda go to:**  
**[http://www.dot.ca.gov/hq/esc/oe/weekly\\_ads/project.php?q=07-1218W4](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/project.php?q=07-1218W4)**

Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. 100% Performance & Payment Bonds from approved sureties will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 1.5%.

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**and SBE Newsletter**

REQUESTING BIDS FROM QUALIFIED  
DVBE SUBCONTRACTORS  
AND SUPPLIERS  
FOR THE FOLLOWING PROJECT:

**Rt. 99 – Adelbert Ave.**  
**Contract #10-3A1004**  
**San Joaquin County**  
**Bids: September 18, 2012 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities JV. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

**C. C. Myers, Inc. / Bay Cities Paving**  
**a Joint Venture**

|                          |                   |
|--------------------------|-------------------|
| 3286 Fitzgerald Rd.      | 5029 Forni Dr     |
| Rancho Cordova, CA 95742 | Concord, CA 94520 |
| 916-635-9370             | 925-687-6666      |
| Fax 916-635-1527         | Fax 925-687-2122  |

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications  
**AN EQUAL OPPORTUNITY EMPLOYER.**

REQUESTING BIDS FROM QUALIFIED  
DVBE SUBCONTRACTORS  
AND SUPPLIERS  
FOR THE FOLLOWING PROJECT:

**Rt. 99 – Ave. 12 Overcrossing**  
**Contract #06-471004**  
**Madera County**  
**Bids: September 26, 2012 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities JV. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

**C. C. Myers, Inc. / Bay Cities Paving**  
**a Joint Venture**

|                          |                   |
|--------------------------|-------------------|
| 3286 Fitzgerald Rd.      | 5029 Forni Dr     |
| Rancho Cordova, CA 95742 | Concord, CA 94520 |
| 916-635-9370             | 925-687-6666      |
| Fax 916-635-1527         | Fax 925-687-2122  |

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.  
**AN EQUAL OPPORTUNITY EMPLOYER.**

REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS  
FOR:

**Hwy 580 Widening, Livermore**  
**Caltrans # 04-2908C4**  
**BID DATE: September 19, 2012 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Fencing, Temporary Creek Diversion System, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Water Quality Monitoring Report, Water Quality Sampling & Analysis, Construction Area Signs, Traffic Control System, Noise Monitoring, Abandon Culvert, Adjust Inlet, Cold Plane AC, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Y-1, ADL), Lead Compliance Plan, ADL Burial Location Report, Structure Excavation, Imported Biofiltration Soil, Erosion Control, Lime Stabilized Soil, Asphaltic Emulsion (Curing Seal), Lean Concrete Base, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Jointed Plain Concrete Pavement, Precast Prestressed Concrete Pavement, Seal Pavement Joint, Seal Isolation Joint, Ground Anchor, Soil Nail, Steel Piling, Structural Concrete, Minor Concrete, Paint Bridge Identification, Fractured Rib Texture, Drill and Bond Dowel, Clean Expansion Joint, Rapid Setting Concrete, Sound Wall (Precast), Joint Seal, Bar Reinforcing Steel, Shotcrete, Sign Structure, Roadside Signs, CIDH Concrete Pile, Underground, Misc. Iron & Steel, Misc. Metal, Delineator, Object Marker, MBGR, Thrie Beam Barrier, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Crack Concrete Pavement, Inject Crack Epoxy and Construction Materials.

**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
**Contact: Jean Sicard**  
**An Equal Opportunity Employer**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).



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# CALIFORNIA SUB-BID REQUEST ADS



**I-805 North Improvement  
Design Build Project  
Caltrans Contract No:  
11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through Skanska's Procurement website

Please visit:  
[www.usa.skanska.com/I805North](http://www.usa.skanska.com/I805North)

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site.

EEO



A Joint Venture in Association with LAN | TY Lin

**Santa Clara Valley  
Transportation Authority  
Design-Build Contract DB1102F  
Silicon Valley Berryessa Extension  
Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit:  
[www.sshjv-c700.com](http://www.sshjv-c700.com)

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

REQUESTING SUB BIDS FOR ALL TRADES INCLUDING QUALIFIED SBE, DBE, WBE & DVBE SUBCONTRACTORS & SUPPLIERS ON THE FOLLOWING PROJECT

**UC RIVERSIDE:  
RECREATION CENTER EXPANSION  
Riverside, California**

**BIDS DUE: October 18, 2012 9:00 AM PST**

Bid documents may be viewed at our Irvine office (call 949.852.0111) Address is listed below. Call IB Repographics to order bid documents at 951.682.1850 - [www.ibrepro.com](http://www.ibrepro.com)



**HENSEL PHELPS CONSTRUCTION CO.**

(An Equal Opportunity Employer)

18850 Von Karman Avenue, Suite 100 • Irvine, CA  
(949) 852-0111 • (949) 852-0218 (FAX)

Subcontracts awarded on this project will be on the Hensel Phelps Construction Co. standard form subcontract and may include a requirement to provide payment & performance bonds from a T-Listed surety at the subcontractor's expense. HPCC will assist in obtaining bonds, lines of credit or insurances required.

## NEW U.S. COURTHOUSE – LOS ANGELES, CA SMALL BUSINESS SUBCONTRACTING OUTREACH

McCarthy Building Companies is conducting an outreach event for the new United States Courthouse scheduled to be built in Los Angeles, California.

McCarthy continues to strive in exceeding small business goals for all projects we deliver. We are looking for interested qualified SBE, SDVOB, VBE, WBE to provide their interest in providing bids for the Design/Build Federal Courthouse.

This event will be held in conjunction with the GSA on September 12, 2012. See details below.

On Wednesday, September 12, 2012, The United States General Services Administration (GSA) will conduct a Small Business Subcontracting Outreach for prospective Small Business Subcontractors, for the design/building (D/B) construction of the new United States Courthouse, Los Angeles, CA. The Small Business Subcontracting Outreach will be held from 1:00pm to 5:00pm at the University of Southern California Campus, Ronald Tutor Campus Center- Grand Ballroom, 3607 Trousdale Parkway - Los Angeles, CA 90089-3103.

The GSA Public Buildings Service (PBS) has a requirement to procure services for design and construction of a new United States Courthouse in Los Angeles, California. The Project involves the design and construction of an approximately 550,000 gross square foot courthouse, including 110 controlled-access indoor parking spaces, in Los Angeles, California. The site is a 3.7 acre vacant site occupying the entire block bounded by 1st Street, 2nd Street, Hill Street and Broadway, in the northwestern portion of Downtown Los Angeles.

The **Small Business Subcontracting Outreach** is intended to affirm GSA's recognition of the talent that exists in the small business community and its commitment to opening a dialog between that community and McCarthy Building Companies, Inc. for this project. McCarthy is committed to awarding (39%) of the total subcontracted dollars mutually agreed upon by the prospective awardee and the government within the following categories: Small Disadvantaged Businesses (including 8(a) – (5%) Woman-Owned Small Businesses – (5%) HubZone Businesses (3%), Veteran-Owned Businesses (3%), Service Disabled Veteran-Owned Businesses (3%). This event is designed to help identify AIE and construction resources in the local community for all the shortlisted DB teams.

Prospective small business subcontractors will be given an opportunity to network with McCarthy Building Companies, Inc. and to showcase their special talents and abilities as qualified subcontractors. It is anticipated that this **Small Business Subcontracting Outreach** will assist the shortlisted DB teams in identifying qualified subcontractors to meet the subcontracting goals listed above for this project.

Questions about this **Small Business Subcontracting Outreach** should be directed to John McRitchie, Vice President, Operations, via email at [jmcritchie@mccarthy.com](mailto:jmcritchie@mccarthy.com) or Rick Lloyd, Preconstruction Manager at [rlloyd@mccarthy.com](mailto:rlloyd@mccarthy.com). Tel: (949) 851-8383, Fax: (949) 756-6841

Please contact us should you have any questions regarding project specifics.

## McCarthy Building Companies, Inc.

License # 411173

20401 S.W. Birch St, Suite 300, Newport Beach, CA 92660

Ph (949) 851-8383/Fax (949) 756-6841

WE ARE AN EQUAL OPPORTUNITY EMPLOYER.



Clean Harbors Environmental Services is currently requesting Sub-bids from Qualified MBE/WBE/OBE Subcontractors/Vendors for:  
**Los Angeles DWP RFP 90065  
Hazardous Substance Spill/ ER Services  
Bid Deadline 10-1-12**

For information on the availability of plans and specifications or for assistance to MBE, WBE, OBE subcontractors/suppliers in obtaining bonds, lines of credit, and/or insurance please contact us using the following information:

### Clean Harbors Environmental Services

Contact Name: Angel Velasquez

2500 E. Victoria Street, Compton, CA 90220  
Tel. (310) 764-5851 Ext. 202 • Fax (310) 764-5863  
[velasquez.angel@cleanharbors.com](mailto:velasquez.angel@cleanharbors.com)

REQUESTING SUB-BIDS FROM QUALIFIED MBE/WBE/OBE SUBCONTRACTORS / VENDORS FOR:

**Professional Services for Design and Implementation of Security Information and Event Management (SIEM) for Los Angeles Department of Water & Power  
Bid Deadline: October 1, 2012**

We are seeking sub-bids from Minority Business Enterprise (MBE), Women Business Enterprise (WBE), and Other Business Enterprise (OBE) subcontractors in the area of work listed below:

1. Security Information and Event Management Planning and Deployment

For information on the availability of plans and specifications, please contact our office.

## KEMA, Inc.

Contact: Cindy McAuliffe

4377 County Line Rd., Chalfont, PA 18914  
Phone: 215-997-4500 x 41243 • Fax: 214-997-3818  
Email: [cindy.mcauliffe@dnvkema.com](mailto:cindy.mcauliffe@dnvkema.com)

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

**Alameda County in Livermore from 0.1 Mile West of Greenville Road Undercrossing to 0.5 Mile West of 84/580 Separation  
Contract No. 04-2908C4  
Federal Aid Project No. ACIM-5801-1(055)E**

**DBE Goal: 7%**

**Engineer Estimate: \$63,200,000**

**520 Working Days**

**Bids: September 19th, 2012 @ 2:00 PM**

Requesting Sub-quotes for (including but not limited to): AC Dike, Cold Plane, Crack Seal, Electrical, Fencing, Hydroseeding, Rebar, Sign Structures, Striping/Markers, Trucking, Sweeper, Soundwall/Masonry Precast, Joint Seal, Concrete Barrier, Concrete Minor, Demolition/Bridge Removal, Fabric and Oils, Guard Rail, Landscaping, Limetreatment, Pile Driving, Clear & Grub, Roadside Signs, Structural Concrete and Traffic Control.

Scope of Work: Roadway Widening and Rehabilitation

## RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550  
Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Karim Massoud 925-606-2400 for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

An Equal Opportunity Employer

Sub-Bids Requested From Qualified UDDB Subcontractors & Suppliers

**For Construction on State Highway in San Bernardino County  
From 7.9 Miles North of State Route 18 to 10.4 Miles South of State Route 58  
Project No.08-0C1214  
Location: 08-SBD-395-19.0/35.6**

**Bid Date: 9/20/2012 @ 2:00PM**

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Our office hours are 8:00 am to 4:30 pm.

Copying service are available.

## Chumo Construction, Inc.

14425 Joanbridge Street • Baldwin Park, CA 91706

Phone: (626) 960-9502 • Fax: (626) 960-3887

Contact: George Chumo

100% Performance and Payment bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable item prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact George Chumo at 626-960-9502.

An Equal Opportunity Employer

## Economic Turnaround

### ■ Continued from page 2

Complete. This year's event will expose visionary women from all backgrounds to new and valuable resources, provide insight and encouragement from other like-minded women, and serve as the momentum needed in their personal and professional venture for change.

Learn more online at:  
[www.californiawomensconference.com](http://www.californiawomensconference.com)  
and through social media channels:

[www.facebook.com/CaliforniaWomensConference](http://www.facebook.com/CaliforniaWomensConference),

Twitter @CAWomensConf

#CAWomensConf,

[www.linkd.in/zLM2Gz](http://www.linkd.in/zLM2Gz),

<http://pinterest.com/calwomencon/>,

<http://www.youtube.com/CaliforniaWomensConf>.

**Contact: Marsha Zorn or Merilee Kern,  
Kern Communications, 858-577-0206,  
Marsha@kerncommunications.com**

**Source: Kern Communications**



Michelle Patterson is *CEO of Event Complete*



CALIFORNIA PUBLIC LEGAL NOTICES



UCLA

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited from prequalified general contractors for the following work:

LANDFAIR AND GLENROCK  
APARTMENTS REDEVELOPMENT -  
LANDFAIR  
Project Number 948273.02

**DESCRIPTION OF WORK:** The construction of the Landfair Apartments shall develop and combine the two properties located at 625 and 641 Landfair Avenue. The two apartment buildings on these properties shall be demolished and replaced with 52 apartment units accommodating 184 beds with 82 below-grade parking spaces. The new construction shall provide a total of 97,843 gsf, including 60,146 gsf of housing and 37,697 gsf of parking. The apartments shall consist of two-bedroom/two-bathroom, one-bedroom/one bathroom, and studio units. Each shall include a living room and a kitchen. Construction is on a confined site requiring demolition; hazardous materials abatement; extensive shoring; dewatering; mat and spread foundations; construction of a subterranean parking structure; wood framing system for floors, walls and roof structures; exterior cladding consisting of cement plaster, waterproofing systems and windows. Construction shall also include related mechanical, electrical, plumbing and fire protection systems; elevators; landscape and irrigation. The new buildings are anticipated to be constructed to meet the LEED® New Construction version 2.2 “Gold” green building requirements. Portions of the Work will be performed in the public right-of-way.

BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on September 7, 2012, and will be issued at:

ARC  
2435 Military Ave.  
Los Angeles, CA 90064  
Telephone (310) 477-6501  
Website: <http://social.fordgraphics.com/>

2. Prequalified Bidders will be issued (1) complete set of Bidding Documents at no cost (each prequalified Bidder must contact ARC to instruct them as to whether they wish to receive digital or hard copy). Said entities and all other interested parties may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University’s office.)

**PREQUALIFIED BIDDERS:** University has prequalified general contractor bidders for this Project. Refer to the website address listed at the end of this Advertisement for a list of said prequalified entities.

**BID DEADLINE:** Bids will be received only at the following location:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951365  
Los Angeles, California 90095-1365  
(310) 825-7015

and must be received at or before:

2:00 p.m., October 11, 2012

**MANDATORY PRE-BID CONFERENCE & JOB WALK:** A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on September 11, 2012 beginning promptly at 10:00 a.m. Only prequalified bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at [www.ucla.edu/map](http://www.ucla.edu/map)). For further information, contact Mark A Voltz at 310-794-4168.

*(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)*

**LICENSE REQUIREMENTS:** The successful Bidder will be required to have the following California current and active contractor’s license at the time of submission of the Bid:

B License (General Building)

In addition, the successful Bidder (or its hazardous materials abatement subcontractor, if applicable) must also have each of the following from the State of California:

ASB (Asbestos Certification)  
AND  
HAZ (Hazardous Substance Removal Certification)

Bidder shall maintain or cause to be maintained Contractor Pollution Liability Insurance as specified in the Supplementary Conditions of the Contract Documents.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: <http://www.capital.ucla.edu>)

DPR CONSTRUCTION, INC.

RE-ADVERTISEMENT FOR SUBCONTRACTOR PREQUALIFICATION & BID

Tile

Prequalification and sealed bids for a Lump Sum contract not to exceed the Maximum Acceptance Cost are requested only from prospective Subcontractors under the CM @ Risk Fixed Fee Cost Plus with GMP Contract awarded to DPR Construction, Inc. (CA License # 599846) for the following project:

UCSF MEDICAL CENTER AT MISSION BAY  
University of California San Francisco Medical Center,  
San Francisco, California

| BP # | Description  | Maximum Acceptance Cost                                                                                                                                      | License Class |                                              |
|------|--------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------------------------------|
| 1.   | 9BC-HOE Tile | Furnish and Install all Tile, except ceramic tile in Hospital, to meet code and project requirements for the Hospital, Outpatient Building, & Energy Center. | \$1,003,000   | C-29 Masonry or C-54 Ceramic and Mosaic Tile |

All interested subcontractors MUST attend a mandatory Pre-Bid Meeting in order to submit a bid. Documents, Mandatory Pre-Bid Meeting & Due Dates:

1. The mandatory Pre-Bid Meeting for 9BC-HOE Tile is on Thursday, September 20, 2012 at 10:30AM at UCSF MC ICDC at 601 16th Street, San Francisco, CA 94158. Subcontractors must attend the pre-bid meeting in person.

2. Subcontractors attending the Pre-Bid Meeting will receive Prequalification Forms. After subcontractors have been notified that they are prequalified, approximately the week of October 1st, they will receive the Bid Form, Instruction to Bidders and Bidding Documents, as well as DVD-R of the current set of Plans & Specifications. Subcontractors that have previously been prequalified for this scope of work under Bid Package 9BA-H Ceramic Tile – Hospital or under Bid Package 9BA-O Ceramic Tile – Outpatient do not need to attend the pre-bid meeting but will be sent/ emailed a modified Prequalification form to update previously provided information. Final list of prequalified bidders will be posted upon completion of evaluation process on the following website: <http://transfer.bps.com/ucsf>.

3. Prequalified Subcontractors will have to complete two (2) separate submittals – the 1st is the Prequalification, the 2nd is the Bid. The bid package is to be submitted per the instructions set forth in the Instructions to Bidders addressed attn. to: Jolene Yap, DPR Construction, Inc., 601 16th Street, San Francisco, CA 94158.

4. For the bid package listed above, the completed Prequalification Form and associated documents are due Thursday, September 27th, 2012. The sealed bids must be received on or before 3PM, Friday, November 9th, 2012 and will be opened promptly thereafter at UCSF MC ICDC, 601 16th Street, San Francisco CA 94158.

5. Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of DPR’s written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper

Project No. 05-307 | DPR Project No. 08-28026-01

General Description of the Work: Construction includes 42,000SF of Energy Center (EC), 212,000SF of OSHPD 3 Outpatient Building (OPB), and a 633,000SF, 289-bed, 6-story OSHPD 1 Hospital on a surrounding 14.5 acre site at UCSF Campus at Mission Bay.

The following bid package is currently being solicited: Subcontractors bidding for the following bid package must be prequalified and will be required to have the California current and active contractor’s license for their specific trade(s) as listed below at the time of submission of the Bid.

will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

6. The University reserves the right to reject any or all responses to Prequalification Forms and to waive non-material irregularities in any response received.

7. All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

If no responsive and responsible bids are received in response to this solicitation, the University after consultation with DPR Construction may establish a new Bid Deadline no earlier than 24 hours from the prior Bid Deadline if no material changes are made to the bidding documents and no earlier than 72 hours if material changes are made. In such event DPR Construction will, at a minimum, notify all persons or entities known by DPR Construction to have received a complete set of Bidding Documents and who has provided a street address or facsimile number for receipt of any written pre-bid communications.

The deadline for receipt of requests for products, materials or equipment specified by name may be required prior to the Bid Deadline. The Bidding Documents should be reviewed for further details.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University within the limits imposed by law or University’s policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

**Note:** Advertisement is also posted on the following website: <http://transfer.bps.com/ucsf>.

SMALL BUSINESS EXCHANGE, INC.  
28 Years of Small Business Advocacy

Visit [www.sbeinc.com](http://www.sbeinc.com) to learn how SBE can help your business succeed!





# SAN FRANCISCO BAY AREA

## Mayor Lee Proclaims October 2012 as Innovation Month



**Ed Lee**  
**43rd Mayor of San Francisco**

*Month Celebrates San Francisco as “Innovation Capital of the World” with Hackathons, Seminars & Innovation Milestones*

Mayor Edwin M. Lee today announced during his remarks at TechCrunch Disrupt SF that October 2012 is Innovation Month in San Francisco. This declaration is both a celebration and a call to action to highlight the City’s need to further embrace technology and catalyze greater job creation, community engagement and government efficiency through innovation.

“Innovation can drive solutions to social and civic challenges, it can help build our economy and it can help generate jobs,” said Mayor Lee. “As the Innovation Capital of the World, San Francisco is home to the top technology and creative talent in the world, and we continue to attract companies such as Pinterest and Twitter because we have created an environment that embraces and celebrates innovation. The month will highlight and promote innovation in both the civic and private sectors to create a better San Francisco.”

Innovation Month will celebrate the individuals and the civic and private institutions that build opportunities for innovation in the city of San Francisco. As part of Mayor Lee’s vision, San Francisco continues to partner with local organizations such as Code for America (CfA), the world’s first Civic Startup Accelerator to support entrepreneurs who launch companies to make City government more responsive, efficient and connected. Today, the City joined CfA’s 2013 Fellowship program which connects

forward-thinking cities with the talent from the web industry to develop solutions that can be replicated nationwide.

Events cross several business and civic sectors and include the Code for America Summit, OpenCoSF, the UP Festival, app and program launches and hackathons. Innovation Month will foster creativity and strengthen entrepreneurship in the City.

To host and promote citywide Innovation Month events, the Mayor’s Office is partnering with Golightly House, Gray Area Foundation for the Arts (GAFFTA), Office of Economic Workforce Development, and San Francisco Travel.

Mayor Lee also today launched the interactive InnovateSF Map, a map visualizing the creative and technology companies in San Francisco. The map is powered by the CrunchBase API using crowdsourced information to build better city-planning tools. The City worked closely with GAFFTA using technologies that were developed by San Francisco-based companies, such as Stamen Design and Heroku. The map provides a platform to demonstrate how much funding is coming in to San Francisco startups, where jobs are and provides useful information on how San Francisco innovates.

In addition to the startup map, during Innovation Month residents and business will be asked to participate by telling their stories on [www.ImproveSF.com](http://www.ImproveSF.com). This is an opportunity for the City to highlight that innovation extends into our neighborhoods by people and communities who collectively generate the entrepreneurial spirit that keeps our City vibrant.

**Innovation Month events are open to the public, and include:**

### Thursday, 10/11

“Innovation Celebration”: Official launch for Innovation Month.  
Westfield Mall, Under the Dome, 4th Floor

### Friday, 10/12

Open Co. SF: Premier technology companies host curated salons that convene international executives from across technology, media, and public service organizations.  
Federated Media Publishing, 72 Townsend Street

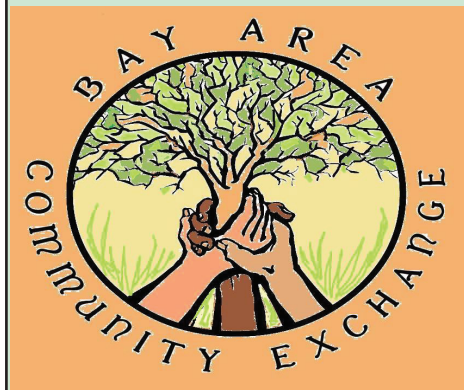
### Saturday, 10/20

Urban Prototyping Festival: San Francisco Street Exposition  
5th Street from Market to Howard Streets

For a full list of events, exclusive content and to learn more about October as Innovation Month, visit [www.InnovateSF.com](http://www.InnovateSF.com)

*Source: City and County of San Francisco ©2000-2012*

## No Fee Charged at This Bank, Where People Are Put Before Profit



SAN FRANCISCO – Delores McGee, 65, may not get hard cold cash in her hand for taking the elderly – most of them total strangers -- to a doctor’s appointment in her car and then going back a few hours later to take them back home, but she earns enough “credits” she can bank and cash in for a free massage some day.

Welcome to the time bank, where the unit of currency is not a dollar but an hour, where people are put before profit. It’s based on an old-fashioned concept of taking care of each other in times of need, and never has there been a better time for such banks than now, in a time of high unemployment, observed Rick Simon, one of the founders of the three-year-old Bay Area Community Exchange (BACE) time bank.

“When you can’t fulfill your needs by being a consumer, this is a good thing to depend on,” said Simon of the all-volunteer organization. There are currently around 1,700 who have enrolled in BACE, with a variety of skills.

In Northern California, the cities of Oakland and Sonoma have time bank communities, as well, he said, although of a smaller size.

When you enroll in a time bank – and enrollment is free – you post your profile online, indicating what skills you can offer: gardening, house painting, handyman services, computer trouble-shooting, sowing, cooking, child care, et cetera, et cetera. The time bank does the initial hookup, after which it’s up to the purchaser of a service to check the credentials of the seller.

Just recently, Simon wanted a hair cut, but was low on cash. He contacted someone in the time bank who said he could cut hair. Simon wasn’t disappointed with the results.

Twenty-nine-year old Jihyeon Park’s time bank profile touts her Korean language, yoga and Korean cooking skills. She can’t work until she gets her green card and wants to learn to speak English. She also wants to acquaint herself with the American culture. BACE, she said, seemed the best place to go to fulfill her needs.

A number of time banks have older members, living on a shoestring budget. Or they may be too frail to perform simple tasks around the house. For them, a time bank is invaluable. “Sometimes you need a light bulb changed in your home, but if you are an elderly person, you don’t want to be climbing up ladders,” said McGee, who works for the Community Living Campaign here, which is trying to promote the time bank concept among seniors.

McGee runs a weekly breast cancer support network at the Lutheran Church of Our Savior on Beverly Street here in the city. She

knows those in the group would enjoy an occasional massage. Sixteen of them enjoyed a free massage recently by someone in the BACE community looking to rack up credit hours.

A young man who worked at the Bike Kitchen in the Mission, a do-it-yourself bicycle resource run by volunteers, earned enough time bank credits to set up the Biketopia Community Workshop in Berkeley, Simon said.

The time bank idea originated with the anti-poverty activist, Edgar Cahn, who writes in his book, “No More Throw-Away People,” that “time dollars” were the answer to cuts in social programs during the Reagan years. “If we can’t have more of that kind of money, why can’t we create a new kind of money to put people and problems together?” he writes.

Cahn firmly believes that valuable work could actually occur outside the marketplace. He also believes that most everybody has some skill to offer. He launched the first time bank in the 1980s.

A “bank account” keeps track of how many time dollars you have earned that you can then spend on services the time bank community has to offer. Of course, the bank operates in large part on the honor system. The nice thing is, there is no expiration date on the hours.

Painting homes, giving rides to hospitals, teaching tai chi and visiting shut-ins are commercial transactions. But a time bank operates on the “do unto others” philosophy. Not only that, it’s a great leveler because it treats all work as having equal value.

“Anything you want to contribute gets equal credit,” Simon said.

For time bankers an hour of teaching yoga is no more valuable than an hour spent on fixing someone’s computer motherboard. An octogenarian picking up the phone and offering words of comfort to a mother who has just lost her teenage son has the same “price tag” as someone slaving in the kitchen to cater for a house party. The octogenarian also starts feeling valued.

There are currently around 23 countries that operate a total of 300 time banks. Simon said he doesn’t know just how many operate in the United States because “there’s not a lot of research going on.” In recession-wracked Spain, some 400 young unemployed people are bartering their services by the hour via time banks.

Time banks sometimes wind up being more than mere service resources. Simon said he recently met someone through BACE who shared a lot of his interests. The two are now good friends.

Simon said he would love to see more time banks spring up in the Bay Area. Open Source software is all that’s needed to set up a time bank and he is willing to offer guidance.

“It’s a great program for those not served by the community,” he asserted.

McGee is planning to use the five credit hours she has banked -- some through stuffing envelopes for a non-profit, some through giving rides to seniors -- for a massage. Or maybe she might ask someone with baking skills to make her some cookies.

*Source: New America Media*





# DBE Goals and Commitment

SANBAG affirms the utilization and participation of qualified Disadvantaged Business Enterprise (DBE) and Underutilized Disadvantaged Business Enterprise (UDBE) firms in its contracting and procurement activities. SANBAG encourages general and prime contractors to afford competitive subcontracting opportunities to DBE and UDBE firms, where possible, in their contracting and procurement activities within the County of San Bernardino.

SANBAG  
ANNUAL ANTICIPATED DBE  
PARTICIPATION LEVEL (AADPL)  
METHODOLOGY FOR  
FEDERAL FISCAL YEAR 2010/11  
(Covering the of October 1, 2010  
through September 30, 2011)

NOTE: You can download the  
full document by going to this link

[www.sanbag.ca.gov/dbe/AADPL\\_%202010-2011-100612.pdf](http://www.sanbag.ca.gov/dbe/AADPL_%202010-2011-100612.pdf)

## I. INTRODUCTION

SANBAG herein sets forth its Annual Anticipated DBE Participation Level (AADPL) and corresponding methodology for Federal Fiscal Year (FFY) 2010/11. The AADPL submitted for consideration includes Race-Neutral and Race-Conscious projections on how SANBAG anticipates achieving its AADPL. The Race-Conscious component of SANBAG's DBE program is limited to the four (4) Underutilized Disadvantaged Business Enterprise (UDBE) groups (African American, Asian Pacific, Native American and Women), in conformance with Title 49 CFR Part 26 and directives and guidance issued by California Department of Transportation (Caltrans) dated March 4, 2009.

## II. DOT ASSISTED CONTRACTING PROGRAM FOR FFY 2010/11

Table 1 serves to identify SANBAG's DOT-assisted contracting program for FFY 2010/11 considered in preparing its *Annual Anticipated DBE Participation Level (AADPL)*. The *Hunts Lane UP Grade Separation Project* scope of work includes: construction of a UP grade separation, including the construction of structural concrete structures and minor concrete structures, PCC Pavement, landscaping, signal installation, lighting, water main, sewer main, reinforced concrete pipe, junction structures, inlets, catch basins, demolition, clearing and grubbing and other related trades and construction management services. This project has Viable subcontracting possibilities, a required criterion for AADPL consideration, and is

Table 1

| PROJECT                            | Total<br>Estimated<br>Project<br>Cost | Estimated<br>Federal Dollar<br>Share of<br>Construction | Estimated<br>Federal Dollar<br>Share of<br>Professional<br>Services | Estimated<br>Federal<br>Dollar Share<br>of Materials<br>&<br>Supplies |
|------------------------------------|---------------------------------------|---------------------------------------------------------|---------------------------------------------------------------------|-----------------------------------------------------------------------|
| Hunts Lane and UP Grade Separation | \$25,156,000                          | \$18,840,000                                            | \$0.00                                                              | \$0.00                                                                |
| TOTAL                              | \$25,156,000.00                       | \$18,840,000.00                                         | \$0.00                                                              | -0-                                                                   |

anticipated to be awarded Within FFY 2010/11.

Table 2 provides a summary of the categories of Work/scopes of the defined Contract/Project identified in Table 1 by various North American Industrial Classification System (NAICS) Work codes for purposes of weighing the categories of Work based on their estimated dollar Value and the corresponding relative availability of DBES in contrast to all firms available in the following "Base Figure" analysis:

Table 2

| CATEGORY OF WORK | NAICS CODES                                                      | ESTIMATED % OF CONTRACT     |
|------------------|------------------------------------------------------------------|-----------------------------|
| 221310           | Water Supply and Irrigation Systems                              | 0.79%                       |
| 237110           | Water and Sewer Line and Related Structures Construction         | 6.63%                       |
| 237310           | Highway, Street, and Bridge Construction                         | 20.32%                      |
| 238120           | Structural Steel and Precast Concrete Contractors                | 7.96%                       |
| 238140           | Masonry Contractors                                              | 0.34%                       |
| 238210           | Electrical Contractors and Other Wiring Installation Contractors | 1.56%                       |
| 238320           | Painting Contractors                                             | 0.10%                       |
| 238910           | Site Preparation Contractors                                     | 0.12%                       |
| 238990           | All Other Specialty Trade Contractors                            | 61.51%                      |
| 541330           | Engineering Services                                             | 0.12%                       |
| 541620           | Environmental Consulting Services                                | 0.06%                       |
| 561730           | Landscaping Services                                             | 0.49%                       |
| TOTAL            |                                                                  | 100%<br>(75% of Federal \$) |

Source: San Bernardino Associated Governments



# CALIFORNIA PUBLIC LEGAL NOTICES



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### Contract No. 1916J (ID No. FCE13018) PROPOSITION K CURB RAMPS FISCAL YEAR 2011-2012

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until **2:30 p.m. on October 3, 2012**, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at <http://bsm.sfdpw.org/contractadmin>, or purchased on a CD format from 875 Stevenson Street, Room 420, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: <http://mission.sfgov.org/OCABidPublication/>

The work is providing curb ramp construction at various locations in San Francisco, including but not limited to, demolition, curb ramp with detectable surface tiles, related sidewalk and paving, pullbox relocation, traffic routing, and all other related work. The time allowed for completion is 180 consecutive calendar days. The Architect's estimate is in excess of \$500,000. For more information, contact the Project Manager, Kenneth Spielman at 415-437-7002.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 25% LBE. Call

Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **September 18, 2012, 1:30 p.m.**, at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

**Class "A" license required to bid.**

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

9/13/12  
**CNS-2375611#**  
**SMALL BUSINESS EXCHANGE**



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### Contract No. 1911J (ID No. FCE13014) FOLSOM STREET PAVEMENT RENOVATION AND SEWER REPLACEMENT PHASE 3

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until **2:30 p.m. on October 3, 2012**, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at <http://bsm.sfdpw.org/contractadmin>, or purchased on a CD format from 875 Stevenson Street, Room 420, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: <http://mission.sfgov.org/OCABidPublication/>

The Work is located on Folsom Street from Cesar Chavez Street to Alemany Boulevard and consists of pavement renovation, curb ramps, traffic routing, sewer replacement and all other related work. The time allowed for completion is 180 consecutive calendar days. The Engineer's estimate is in excess of \$1,400,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call

Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **September 18, 2012, 1:30 p.m.**, at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

**Class "A" license required to bid.**

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

9/13/12  
**CNS-2375617#**  
**SMALL BUSINESS EXCHANGE**



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### Contract No. 1949J (ID No. FCE13019) JEFFERSON STREET IMPROVEMENT

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until 2:30 p.m. on October 3, 2012, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at <http://bsm.sfdpw.org/contractadmin>, or purchased on a CD format from 875 Stevenson Street, Room 420, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: <http://mission.sfgov.org/OCABidPublication/>

The work to be done is located at Jefferson Street between Hyde and Jones Streets including the intersections and consists of traffic routing; demolition; concrete reconstruction of the roadway and sidewalk; precast concrete work;

street light and signal work. The time allowed for completion is 160 consecutive calendar days. The Engineer's estimate is in excess of \$2,800,000. For more information, contact the Project Manager, John Thomas at (415) 557-4668.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 25% LBE. Call Selormey Dzikunu at (415) 558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on 1 p.m. on September 19, 2012 in the 3rd Floor Conference Room at 1680 Mission St, SF, CA.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

**Class "A" license required to bid.**

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

9/13/12  
**CNS-2376762#**  
**SMALL BUSINESS EXCHANGE**



### California Lottery Invitation for Bid (IFB #7534) Modular Furniture Systems Services

The California Lottery (Lottery) is inviting proposal responses from qualified vendors to provide installation, reconfiguration and repair services of modular furniture for Lottery Headquarters located at 700 North Tenth Street, Sacramento 95811, and other services as required at Lottery Headquarters and District Offices statewide. It is anticipated that most of the work will be required in the Sacramento area. The Lottery will consider proposals from any vendor who, at the time of proposal submission: 1) Possess a current Class C-61/D-34 Prefabrication License from the Contractor's State License Board; 2) Has performed the services specified in Exhibit A, Scope of Services of IFB #7534 continually for the last three years, at a minimum, and; 3) Meets the requirements as set forth in section II. Response Requirements, A. Mandatory Submittals of IFB #7534.

The IFB is tentatively scheduled for release mid-September 2012 and will be available for download on the Lottery website at [www.calottery.com](http://www.calottery.com) under "Vendor Opportunities". **The Lottery will not distribute paper copies of the IFB.** For information contact **Susana Sanchez** by email at [ssanchez@calottery.com](mailto:ssanchez@calottery.com)

**SMALL BUSINESS EXCHANGE**



# CALIFORNIA PUBLIC LEGAL NOTICES

SFO

## Terminal 3 Common Use Club Lease Request for Proposals Addendum No. 3

Date: September 4, 2012

To: Respondents to Letter of Interest for the Lease referenced below

Subject: Addendum No. 3 to the Terminal 3 Common Use Club Lease

Concession Opportunity: Lease of approximately 8,503 square feet of space located in Terminal 3 of the San Francisco International Airport for a Common Use Club

Previously-Issued RFP: Request for Proposals dated March 2012 ("RFP")

On behalf of the San Francisco International Airport, we invite you to participate in the selection process for these Concession Opportunities pursuant to the RFP, supplemented by this Addendum. Please review the RFP, this Addendum, and any other addenda carefully.

The RFP is modified and supplemented as set forth below. If there are any inconsistencies between the terms of the RFP and the terms of the Addendum, then the terms of the Addendum shall prevail. Section references below are to the RFP and are provided for your convenience and reference only, and are not necessarily correct or complete. Capitalized terms not defined shall have the meaning given to them in the RFP.

### 1. Schedule and Instructions to Proposers [Part II-RFP].

Submission deadline is changed to Wednesday, December 5, 2012, 3:00 p.m. (PST).

### 2. Terms [Part 1.4.a; Part VIII – Lease, Summary Page ii].

The Rent Commencement Date is changed to read:

"The earlier of: (a) the first day the Premises are operational, and (b) the date that is one hundred eighty (180) days after the Commencement Date."

### 3. Operating Term [Part VIII-Lease, Summary Page ii]: Replace with the following language:

"Operating Term is the period commencing on the Rent Commencement Date, and ending at 11:59 p.m. on the day prior to the tenth (10<sup>th</sup>) anniversary thereof (the "Expiration Date")."

### 4. Summary of Business Terms [Part VIII – Lease, Summary Page iii]: Add the following language:

"Reimbursement of construction costs, to build an elevator and stairwell between the lobby and mezzanine level of the club, is not to exceed six hundred thousand dollars (\$600,000) and will be available in the form of a rent credit."

### 5. Premises [Part 1.4; Part VIII – Lease, Summary Page ii, Exhibit A Premises]

The approximate square footage of the Common Use Club is 8,503 square feet broken up as follows: 928 square feet for a lobby on Level 2 and 7,575 square feet for the club on Level 3.

### 6. Investments; Alterations [Part VIII-Lease, Section 7.1]: Delete the following sentences:

"If City determines that the actual investment cost is less than the Minimum Investment Amount, the deficiency will be paid to the City within sixty (60) days from the date City provides Tenant with written notice of said deficiency. If Director disputes the amount of investment claimed by Tenant, Director may, at City's expense, hire an independent appraiser to determine the cost of the investment. If the independent appraiser determines that the investment is less than the Minimum Investment Amount, the deficiency, as well as City's costs of hiring such independent appraiser, will be paid to City by Tenant within sixty (60) days of City's written notice of the appraiser's determination. At any time, upon three (3) business days notice, City or its representatives may audit all of Tenant's books, records and source documents related to the hard construction costs paid by Tenant to complete Tenant's Work. If the audit reveals that the hard construction costs paid by Tenant were less than those stated in Tenant's affidavit, then Tenant must pay City for the costs incurred by City in connection with the audit plus any additional deficiency discovered between the hard construction costs paid by Tenant and the Minimum Investment Amount."

### 7. Exhibit A [Part VIII-Lease, Exhibit A Premises].

Attached are drawings (Exhibit A) for the Common Use Club Space.

### 8. Exhibit B [Part VIII-Lease, Exhibit B Use and Operational Requirements].

Sleeping rooms are deleted from the optional uses.

### 9. City and other Governmental Provisions [Part VIII-Lease, Section 19.26, Multi-Employer Bargaining Group Participation].

Delete this section.

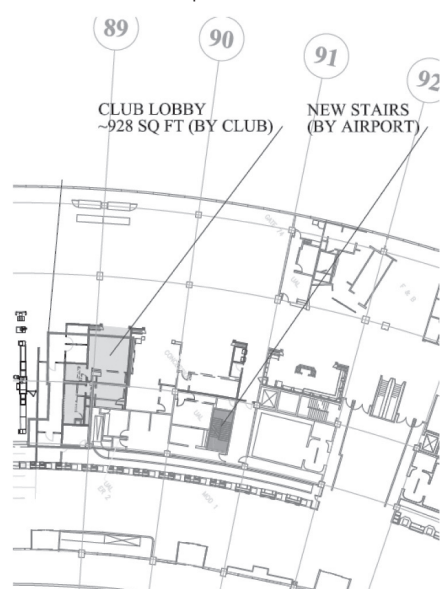
Should you have any questions please contact Nanette Hendrickson of Airport Revenue Development and Management, at 650.821.4500 or via email at nanette.hendrickson@flysfo.com.

Very truly yours,

*Nanette Hendrickson*  
for  
Leo Fermin  
Deputy Airport Director  
Business and Finance

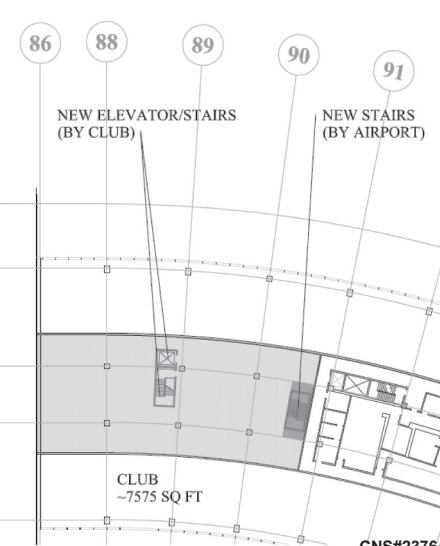
## EXHIBIT A PREMISES

T3 Common Use Club Lobby Level – Approximately 928 square feet.



## EXHIBIT A PREMISES

T3 Common Use Club – Mezzanine Level



CNS#2376464

## UNIVERSITY OF CALIFORNIA DAVIS HEALTH SYSTEM

### ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for a lump-sum contract are invited for the following work:

### PROJECT NO. 9559100 MEDICAL RECORDS REMODEL

**Description of Work:** Project consists of 1. Remodel of the existing medical records storage area to open office area; 2. Convert the existing metal building to insulated open office area; 3. Provide men's and women's restroom facilities within the area of construction; 4. Update the fire alarm system and the telecom system throughout entire building; 5. Extension of VAV system, installation of condensing unit and fan coil, and rerouting of ducts and diffusers for new use; 6. Replacement of light fixtures for new use, installation of floor duct for power and data at open office; 7. Extension of redundant telecommunications connections from external pathways into the Medical Records Building.

**Procedures:** Bidding Documents will be available at 9:00 AM on Monday, September 10, 2012, and will be issued only at:

Facilities Design and Construction  
4800 2nd Avenue, Suite 3010, Sacramento, CA 95817  
Tel.: 916-734-7024; Fax: 916-734-7751  
contracts@ucdmc.ucdavis.edu

Bidders must attend a **MANDATORY** pre-bid conference at 10:00 AM on Tuesday, September 18, 2012. For details, see our website (<http://www.ucdmc.ucdavis.edu/facilities/>) that provides all details including location and parking instructions.

**Bids will be received only at:** Facilities Design and Construction

**Bid Deadline:** Sealed bids must be received on or before 11:00 AM, Tuesday, October 2, 2012.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: B – General Building Contractor.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

**Estimated Construction Cost: \$775,000**

THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA

University of California, Davis Health System  
SEPTEMBER 2012

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to download the latest SBE  
Newspaper and Newsletter



## UC IRVINE

### ANNOUNCEMENT TO PREQUALIFIED BIDDERS

UC Irvine invites prequalified bidders to submit sealed bids for a lump sum contract for the Rederivation and Internal Quarantine Suite (RIQS), Project No. 997174, at the UCI campus in Irvine, CA.

**DESCRIPTION OF WORK:** The work includes minor demolition; installation of new doors and frames; creation of an air-lock entrance to the existing laboratory suite including modifications to the HVAC, plumbing, electrical and fire/life-safety systems; and installation of University-furnished electric sterilizer and pass-thru assembly. Construction duration: 11 Weeks

**ESTIMATED DESIGN AND CONSTRUCTION COST: \$200,000**

PROJECT IS FUNDED IN WHOLE BY FEDERAL MONEY GRANTED BY THE NIH. GCs and subs are subject to Federal requirements, including but not limited to NIH Design Policy and Guidelines.

Bid Docs avail. **2 PM, 9/12/12** at American Reprographics Company (ARC), Costa Mesa, CA (714) 751-2680. Planrooms: F.W. Dodge (626) 932-6120 or Reed (800) 424-3996.

**PREQUALIFIED BIDDERS:** De La Secura, Inc. dba DLS Builders, Orange, CA (714) 998-3790; H.C. Olsen Construction Company, Inc., Monrovia, CA (626) 359-8900; Los Angeles Air Conditioning, Inc., La Verne, CA (909) 596-7077.

**LICENSE REQUIREMENT:** Current and active "B" General Building Contractor CA contractor's license.

**BID SUBMITTAL REQS:** Sealed bids due 2 PM, 10/1/12. Rec'd and opened only at: UCI D&CS, 5201 California Ave., Ste. 250, Irvine, CA 92697. Contract will be awarded to lowest responsive bidder.

**MANDATORY PRE-BID CONF. & SITE WALK: 9/18/12** Pre-Bid Conf and Site Visit promptly at **8:30 AM** at UCI D&CS Sullivan & Wright Conference Room, 5201 California Ave, Ste. 250, Irvine, CA 92697. **ONLY** GC's attending can submit bids.

**ADD'L REQS:** 10% bid security and 100% payment & performance bonds. Surety issuing bonds shall be an admitted surety insurer (as defined in the CA Code of Civil Procedure Section 995.120). Successful GC and subs must follow nondiscrimination req's in Bid Docs and pay prevailing wages at the location of the work. The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

Contact Brenda Duenas (949) 824-9586 or [blduenas@uci.edu](mailto:blduenas@uci.edu)

For other opportunities  
[www.designandconstruction.uci.edu](http://www.designandconstruction.uci.edu)

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# SBE DBE Services

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0345575-00

Fictitious Business Name(s):  
**1. Sincerely, San Francisco**  
 Address  
**862 Haight Street #3, San Francisco, CA 94117**  
 Full Name of Registrant #1  
**Kinda Kayyali**  
 Address of Registrant #1  
**862 Haight Street #3, San Francisco, CA 94117**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/29/212**.

Signed: **Sara Alison Johnson**

Signed: **Kinda Kayyali**

This statement was filed with the County Clerk of San Francisco County on 8/29/2012.

**9/6/12 + 9/13/12 + 9/20/12 + 9/27/12**

**Filed:** Michael Jaldon  
Deputy County Clerk  
8/29/2012

**9/13/12 + 9/20/12 + 9/27/12 + 10/4/12**

# Next Generation

Signed: **Thurman Carroll**

SBA also launched the Start Young Initiative with the Department of Labor's Employment Training Administration. The pilot program kicked off in April of this year in Philadelphia, Milwaukee and New York City, with the goal of providing young people in Job Corps with specialized training and increased awareness of the opportunities and resources available to help them start their own businesses. And based on the success of the program, SBA, in conjunction with DOL is pleased to announce the expansion of this program to 10 other sites around the country later on this year.

And we've launched an iPhone app that helps young people find SBA-affiliated advisers nearby and get free, personal, one-on-one help with starting and growing their business on-the-go.

**9/6/12 + 9/13/12 + 9/20/12 + 9/27/12**

## File No. A-0345791-00

President Obama often talks about laying a foundation for an economy built to last—one that restores security for middle class families and empowers the next generation of innovators and entrepreneurs. Here at the SBA, and across the administration, we are committed to ensuring young Americans have the access and opportunity they need to out-innovate, out-educate and out-build our competitors and win the future for generations to come.

## About the Author

Signed: **Sandy Clyne**

This statement was filed with the County Clerk of San Francisco County on 9/12/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

**9/13/12 + 9/20/12 + 9/27/12 + 10/4/12**

SBE DBE Directory helps DBE firms market themselves to prime contractors.

**Visit us at [www.sbeinc.com](http://www.sbeinc.com)  
today and see what we can  
do for your business.**





# BANKING \$ FINANCE

## All the Right Words – What Your New Business Contract Should Say

Small business owners know that entering into a business relationship with other parties can be a crucial undertaking. The daily conduct of most businesses nowadays is ruled by some type of formal written agreement. A contract, as such, declares what is expected between each party, and is a legally binding document in a court of law. A contract is also an excellent way to protect the resources of any small business. The following are some helpful tips about what your new business contract should say.

What is an Actual Business Contract?

A business contract is a legally binding agreement that takes place between two parties in exchange for products or services, along with the accompanying terms of that exchange. The contract helps prevent either party from backing out of a deal. If this happens, the written agreement is a powerful tool that can be used in a court of law. That is why it is so important to build a solid contract and cover all of the necessary terms and conditions for your type of business.

There are various ways a contract can be used for your company. Here are some examples:

- To hire an employee or independent contractor
- To purchase or sell goods and services
- Confidentiality agreements

### Items Included in a Business Contract

Written contracts have a bit more leverage than oral contracts, and can alleviate future arguments between all parties involved in the transaction. Electronic contracts and signatures are valid, but you will find that most businesses prefer a hand-written signature on the contract. This helps avoid e-signatures from being legally challenged in court. The contract should be

labeled appropriately at the top of each agreement, and it should include some important details. Some of these basic details are:

- Contract date
- Legal names of all parties involved in the transaction
- Details or services that your business will provide (or be the recipient) in regards to the transaction
- Payment terms and conditions
- Costs
- Interest and/or late fees
- Due date and expiration of services
- Breach of contract fines
- Signatures from all parties involved

### Tips for Clear and Succinct Business Contracts

Your business contracts should be as clear and succinct as possible. Even if you are not exactly sure of what to say, always start by being specific with your wording and eliminate any legal filler that may deem it hard to comprehend. If, for example, you are planning a function and need 200 chairs delivered, make sure you specify the actual date, time, and location you would like the chairs delivered.

It is also important to outline your business requirements to avoid confusion further down the road. State and local laws are important to your contract and business, so if you are not familiar with the rules, hire an attorney to help you with this process. An attorney should also look over the contracts thoroughly before any signatures are placed on them. Our experts at Canfield, Madden & Ruggiero note that an experienced business attorney

is comfortable with both commercially drafted forms as well as privately drafted agreements, and will be able to review, edit, and negotiate contractual clauses to help clients fully understand the terms of their legally binding documents.

Finally, so all parties understand what is expected of them, make sure to read the fine print of any written agreement before you sign. Once you have your contracts in place, make sure to review them on an annual basis. This will allow for any changes in your business plan or adjustments as a result of future laws and regulations.

Putting together thorough and well-written contracts for your small business will not only help your company grow efficiently, but it will save you headaches and unnecessary legal fees in the future. Investing the time and effort to draw up a contract before you begin doing business with other small companies and vendors outlines expectations for all involved parties, and helps you appear professional and credible. Wouldn't you feel more comfortable doing business with someone who took the time to outline the terms of your agreement?

*Karla M. Somers is a small business owner and writer with a certificate in dispute resolution. She contributes legal articles to the New York law firm of Canfield, Madden & Ruggiero. This expert team of construction attorneys has been helping small businesses with contract reviews, disputes and negotiations for more than 30 years. With a beginning in the construction industry, this legal team now serves business of all kinds, including soft drink companies, restaurants, and retailers.*

Source: [SBA Loans-123.com](#)

## 5 Top Triggers For An IRS Audit Why Your Business Should Join Gripevine

The Internal Revenue Service or IRS, a US government agency, has been ramping up the process of audits in order to plug the holes between tax payers and the government. The expected gross tax gap before the collection efforts in the year 2005 had been around \$345 billion approximately. However, the shrinking of tax gaps isn't being done by IRS through random audits. Audits are specifically done on the basis of specific items or patterns of your tax return behaviour.

As no one particularly likes to receive IRS Notice on additional tax due or to come to the IRS office for an audit, it is important that you know what can trigger such actions and take necessary steps to avoid them.

**Here is a list of situations that can trigger IRS audits:**

**Did you include your form 1099 or any other additional income?** According to the IRS report, more than 60% of non reported and under reported individual income tax is related to either business or self-employed income. That is why it is important that you ensure compliance with all individual income. As a rule, IRS matches form 1099 that has been kept in their record with the amounts on your return, in order to make sure that everything has parity. You should therefore try to list all your additional sources of income in form 1099 in order to avoid any further hitches with the IRS. Claiming deduction larger in relation to your income can often lead you into trouble.

**Do not forget to include your home office deductions:** If you are using your own home for business purposes, the related costs should be deducted as part of home office deduction. However, according to the IRS guidelines, in

order to apply for this you must use part of your home attributable to business. This is to be done exclusively and almost regularly. Your home office must be your actual office, and not simply a place where you conduct some of your day-to-day work.

**Defrauding the IRS: Claiming charitable deductions that are disproportionately high:** More than 90% of taxpayers opt to itemise their claim for charitable deductions. It is in fact one of the most common deductions claimed by a person while filing his or her tax deduction. In various cases, there are in fact people, who regularly donate large amounts to various organisations. In such cases, you should have authorised documents to substantiate your statement. It would be ideal to make non-cash donations, if possible.

**Avoid citing too many losses in Schedule C:** There is always a temptation amongst people to overstate their losses and that is why taxpayers filing for Schedule C are more prone to face audit.

**Don't be a maths pro – refrain from using round numbers:** The tax return that is expected of you is to be at par with what you earn. That is why it is important that you avoid round-up figures in order to avoid audits.

Triggering of tax audits can thus be done with the help of these few steps. After all it's easier to be safe than being sorry.

*Molly Biggs is an avid blogger and a financial adviser. Her tips have helped numerous people worldwide. She even has a website [www.quickpaydayloans.co.uk](#), through which she helps provide quick loans.*

Source: [SBA Loans-123.com](#)

Gripevine is an easy and free online source that lets consumers voice their complaints. It's an excellent way to share your concerns and complaints with consumers, and also let other businesses know how they can improve their products and services. It was created by Dave Carroll and Richard Hue, two entrepreneur's that wanted to better the customer service experience. It's also a great place where businesses and other consumers can work together to hammer out their differences and find a successful outcome to their problems.

### How Does it Work?

Customer complaints can get lost in the shuffle, and it can make you feel inconsequential because your problem isn't important to that specific business. This online source is an excellent way for you to tell your story if you've had a bad experience or problems with their products. This is also a great resource where businesses have the chance to correct the problem and make things right with the consumer. They have an automated system that notifies the business and encourages them to check out the customer complaints, so that each party has a chance to find a positive end to the difficulties. If the business fails to respond immediately, other followers and friends on the Internet can provide back up by clicking on a specific button underneath the gripe. The more people that share your gripe and view it, the more likely a business will find the motivation to work out the issue with the consumer that has filed the complaint. When the business responds, the consumer has a chance to either communicate publicly or in private through a place on the member board. After both parties have found a resolution to the complaint, consumers are encouraged to rate the level of customer service. Each company has a public profile on the site where other customers can view which businesses excel and which

ones fail.

### The Benefits for a Business

Your business wants to make the best online impression to other consumers and word can spread quickly when it comes to customer service, and the durability of a product in today's world of social media and freedom to speak. Consumer complaint websites are an excellent resource that allows a company to solidify and improve their reputation in an organized and easy to manage setting. There are numerous online sites for customers to express their feelings and dissatisfaction that could cause unfair damage to a business. This Internet resource has a civilized site where your business can relate to customers in a public setting without any profanity. Each party is encouraged to solve their resolutions fairly.

### Protecting Your Business

This site also protects a business from false consumer complaints by hitting a specific button and flagging it. This automated system requires the consumer to provide the company with additional information that proves their complaint is legitimate such as, a receipt of purchase. The consumer complaint remains hidden from the public until they do so. If they cannot provide this information within seven days of the complaint, their complaint is permanently removed.

*Katie Hewatt is a business owner and contributing author for Gripevine, a fast growing consumer complaint website that welcomes both businesses and consumers. Utilizing the business aspect of the website will save your company time and money, along with boosting your reputation.*

Source: [SBA Loans-123.com](#)

# Crenshaw Small Business Outreach



## WHEN

Tuesday, September 18th, 2012 3:30 pm to 6:00 pm

## WHERE

LA Convention Center – West Hall 515 A

### EVENT SCHEDULE

|                                                                                                                                                                      |                   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| Registration                                                                                                                                                         | 3:30 pm– 4:00 pm  |
| Presentations                                                                                                                                                        | 4:00 pm - 4:45 pm |
| <ul style="list-style-type: none"><li>• Project Overview</li><li>• What is Design-Build?</li><li>• SharePoint – access/overview</li><li>• Bid Preparedness</li></ul> |                   |
| Open Forum for Q&A                                                                                                                                                   | 4:45 pm - 5:00 pm |
| Network with STK                                                                                                                                                     | 5:00 pm - 6:00 pm |
| SharePoint Work Stations                                                                                                                                             | 5:00 pm - 6:00 pm |

### PARKING INSTRUCTIONS

**Parking Fee: \$12.00**  
Please arrive and park at the West Hall Parking Garage off LA Live Way (formerly Cherry) cross street is Pico. Once you park proceed into the Convention Center to room 515A, located in the West Hall.

Additional off-site parking is available at L.A. Live and other nearby lots. Parking prices vary.

\* Light Refreshments will be served



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**PROJECT LOCATION:** (City, County, or District) \_\_\_\_\_

**PROJECT NUMBER:** \_\_\_\_\_ **BID DATE:** \_\_\_\_\_

**BID TIME** \_\_\_\_\_ **RESPOND BY:** (if other than bid date) \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**CITY/STATE/ZIP** \_\_\_\_\_

**PHONE:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

**CONTACT NAME:** \_\_\_\_\_

**FURTHER DESCRIPTION OR INFORMATION:** \_\_\_\_\_

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