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Voice of Small, Emerging Diversity Owned Businesses Since 1984 ⋅ SBE is a certified DBE publication

Coffman Specialties, Inc.

Request for UDBE Quotes
***This Project Has A 7.17% UDBE Goal **

I-10 Cherry AveInterchange IMP Project in City of Fontana SANBAG C12224

Bid Date: Tuesday, Aug. 14, 2012 @ 2:00 PM Please respond by 5:00 p.m., Aug. 13, 2012

858-536-3100

See page 3 for the Full Ad

Unisys Corporation

Unisys Corporation
is seeking qualified Minority, Woman and
Other Businesses to participate in

Los Angeles World Airports (LAWA)

Access Control and Alarm Monitoring Systems (ACAMS)

Maintenance and Repair Services RFP

Bid Date: 08/24/2012

703-909-5532

See page 3 for the Full Ad

SKANSKA

I-805 North Improvement Design Build Project Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through Skanska's Procurement website

Please visit: www.usa.skanska.com/I805North

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site.

Questions to Ask When Buying a Business



Image Credit by http://www.gaebler.com

Buying an existing business can be a great way to become your own boss without going through the headaches of startup. However, there are also some risks to be aware of. To improve your chances of success, look for a business in an industry you're familiar with and where you have some past management or operational experience.

To begin, you'll want a business broker on your team. A good broker can help you pinpoint promising companies that are up for sale and that meet your criteria. They can even find companies that aren't advertised for sale but whose owners may be willing to sell.

Once you and your broker have found some companies that look interesting, here are some key questions you'll need to ask and issues you'll need to research.

- What is the state of the industry in which the business operates? Is the industry in growth mode, or is it mature or in decline?
- What is the state of the business's target market? Is its target market growing or shrinking? Are its target customers undergoing demographic changes, such as aging, loss of disposable income, or other

Continued on page 10

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Sub-Bids Request Ads



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Looking for Subcontractors, Vendors, and Suppliers?

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With a monthly readership of **45,000**, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Call **1-800-800-8534** or visit us at **www.sbeinc.com**

Yes We Can!

Editor's Note:

Yes We Can will be a continuing feature of underutilized and disadvantaged businesses who have overcome structural obstacles in the marketplace, and have succeeded.



Robert L. Johnson, the Founder and Chairman of The RLJ Companies

Robert L. Johnson (born April 8, 1946) is an American business magnate best known for being the founder of television network Black Entertainment Television (BET), and is also its former chairman and chief executive officer. Johnson is currently chairman and founder of RLJ Development and former majority owner of the Charlotte Bobcats, a National Basketball Association franchise along with rapper Nelly and NBA legend and current majority owner Michael Jordan. In 2001. Johnson became the first African American billionaire, and the first black person to be listed on any of Forbes world's rich list (excluding black Canadian billionaire Michael Lee-Chin who first appeared on the list the same year, who is of mixed black and Chinese ancestry).

Johnson was born in Hickory, Mississippi on April 8, 1946, but spent almost all of his childhood in Freeport, Illinois. He was the ninth of 10 children born to Edna Johnson and Archie Johnson. Johnson graduated from Freeport High School in 1964. He studied history at the University of Illinois and graduated in 1968 with a bachelor's degree. While at the University of Illinois, Johnson was a member of the Beta chapter of Kappa Alpha Psi fraternity. He earned a master's degree in International Affairs from the Woodrow Wilson School of Public and International Affairs at Princeton University.

For 33 years from 1969-2002 he was married to Sheila Johnson. Together they founded the entertainment network BET which sold the company to Viacom in 2001. They have two children: daughter Paige Johnson (b. 1986), and a son Brett Johnson (b. 1990). He was the first African American billionaire.

Business career

Black Entertainment Television

In 1979, he left NCTA to create Black Entertainment Television, the first cable television network aimed at African Americans. It was launched in January 1980, initially broadcasting for two hours a week.

In 1991, BET became the first black-controlled company listed on the New York Stock Exchange. As of 2007, BET reaches more than 65 million U.S. homes and expanded into other BET-related television channels that make up

the BET Networks: BETJ, and digital cable channels BET Hip-Hop and BET Gospel.

In 2002, Johnson took the company private, buying back all of its publicly traded stock. In 2003, BET was no longer a black owned business when Viacom bought BET for \$3 billion. Johnson's 63% stake made him worth over a billion dollars after taxes, making him the richest black person in the United States until surrendering the title to Oprah Winfrey, when then-wife Sheila Johnson claimed much of his billion in divorce. Johnson continued to be the company's chairman and CEO for six years. In 2005. Johnson turned over the titles of President and Chief Operating Officer of BET to Debra L. Lee, a former BET vice president.

Second Act/RLJ Companies

Upon selling BET Johnson started The RLJ Companies which he calls his "Second Act". Johnson's goal is to create a premier holding company and asset management firm run by a minority businessperson. The RLJ companies is a diverse portfolio of companies in the financial services, real estate, hospitality, professional sports, film production, automotive and gaming industries. An innovative business network, The RLJ Companies seeks to target undiscovered or underserved markets; then exercise solid management to achieve results. The RLJ Companies is headquartered in Bethesda, Maryland, with operations in Charlotte, North Carolina; Los Angeles, California; Orlando, Florida; Little Rock, Arkansas, Mexico and San Juan, Puerto Rico. The RLJ Companies' core businesses include: RLJ Development, a privately held hotel real estate investment company; RLJ Lodging Fund II and RLJ Real Estate Fund III, both of which are private equity real estate funds; the three together have over \$2 billion in combined assets and additional purchasing power of nearly \$4 billion; RolloverSystems, a financial services company providing retirement planning services based in Charlotte, North Carolina; RLJ Equity Partners, a private equity fund that seeks expansion capital and buy out investment opportunities in six core industries; RLJ Select Investments, a multistrategy hedge fund of funds platform; Urban Trust Holdings, a company that holds Urban Trust Bank, a federal thrift institution with operations in Florida, Washington, D.C., and Maryland, and a nationwide credit card operation; the NBA Charlotte Bobcats and Charlotte Arena Operations; Our Stories Films, a film production company based in Los Angeles; Caribbean Gaming & Entertainment (CAGE), a video lottery gaming company based in Puerto Rico with operations in St. Kitts and Barbados; and RLJ-McLarty-Landers Automotive Group.

Johnson also serves on the boards of General Mills. He is the first Black American to be the principal owner of a North American major-league sports franchise: He and minority investor Michael Jordan led the group that acquired the Charlotte Bobcats NBA expansion franchise, which began play in the fall of 2004. Until December 2006, he also owned the Charlotte Sting of the WNBA. However, he gave up his ownership of the Sting; when the WNBA was unable to find a buyer, the team folded on January 3, 2007. On February 26, 2010, Johnson entered into a definite agreement to sell the Bobcats to Jordan, who served as head of basketball operations under Johnson's ownership. Terms of the agreement were not immediately available, in the brief statement Johnson gave to the media. Johnson, had been seeking a buyer for months and there was another group bidding to buy the team. The NBA Board of Governors

Continued on page 9



Linda Alvarado, entrepreneur. Photograph by Celia Alvarez Muñoz, taken at the Alvarado residence, Denver, Colorado

Linda Alvarado, Entrepreneur Born: Albuquerque, New Mexico

Linda Alvarado is president and CEO of Alvarado Construction, Inc., whose projects include airports, convention centers, and sports stadiums. She is the first Hispanic owner of a Major League Baseball franchise, the Colorado Rockies

"Although Hispanics have always been on construction sites, we were viewed as laborers and craftsmen, not as company owners. And if women were on construction sites at all, it was as secretaries in the job-site trailers. So it's important not how other people see us, but how we perceive ourselves in achieving our goals.'

Guided by her mother's philosophy of empieza pequeño, pero piensa muy grande (start small, but think big), Alvarado began as a laborer with a landscaping company and later moved into construction management. Eventually she formed her own company, initially building sidewalks and shelters for bus passengers. Today, Alvarado Construction, Inc., has 450 employees and multimillion-dollar revenues.

"Whether we're called Hispanos or Mexicanos or Puertorriqueños, Cubanos, or Latinos, we are a family connected to a community of very talented people from very different backgrounds who are doing amazing things that our parents did not have the opportunity to do. As an Hispanic, I hope and long for the day when we will be valued for our abilities, not prejudged because of our heritage or gender. America is a country of immigrants, and our success is built on the strength of our diversity.

EN ESPAÑOL

Linda Alvarado es presidente y C.E.O. de Alvarado Construction, Inc. cuyos proyectos incluyen aeropuertos, centros de convenciones y estadios de deportes. Ella es la primera hispana propietaria de una franquicia de béisbol de grandes ligas, los Colorado Rockies.

"A pesar de que los hispanos siempre han estado en las obras de construcción, se nos veía como obreros y diestros, no como dueños de la compañía. Y si habían mujeres en la obra en construcción, era como secretarias en las oficinas. Así que es importante no cómo nos ve la gente, sino cómo nos percibimos a nosotros mismos para alcanzar nuestras metas."

Guiada por la filosofía de su madre de "empieza pequeño, pero piensa muy grande", Alvarado comenzó como empleada en una compañía de jardinería y luego se trasladó a la administración de la construcción. Finalmente formó su propia compañía, inicialmente construvendo aceras de edificios y cobertizos para pasajeros de autobuses. Hoy, Alvarado Construction, Inc. cuenta con 450 empleados y ganancias multimillonarias.

"Aunque nos llamen hispanos, mexicanos, puertorriqueños, cubanos o latinos, somos una familia vinculada a una comunidad de gente muy talentosa de orígenes muy diversos, quienes están haciendo cosas increíbles que nuestros padres no tuvieron la oportunidad de hacer. Como hispana, espero y anhelo el día cuando se nos valore por nuestras capa-

Continued on page 5

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CALIFORNIA SUB-BID REQUEST ADS

Request for UDBE Quotes
***This Project Has A 7.17% UDBE Goal **
I-10 Cherry AveInterchange IMP Project
in City of Fontana
SANBAG C12224

Bid Date: Tuesday, Aug. 14, 2012 @ 2:00 PM Please respond by 5:00 p.m., Aug. 13, 2012

We are seeking sub-bids from UDBE subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: SWPPP. Erosion Control, Sweeping, Construction Area Signs, Traffic Control, MBGR/Fence, Barrier, Road Side Signs, Removals/Demo, Clear & Grub, Lead Compliance Plan, Highway Planting, Rock Blanket, Irrigation, HMA, AC Dike, Aggregates, Saw & Seal Joints, Grind Concrete, Piling, CIDH, Prestressing, Minor Concrete, Anti-Graffiti Coating, Drill & Bond Dowel, Precast Girders, Sound Wall Masonry, Joint Seals, Bar Reinforcing Steel, RCP, Underground/Sewer, Rip Rap, Misc Iron & Steel, Misc Metals, Chain Link Railing, Striping & Marking, Electrical, Trucking.

Coffman Specialties, Inc.

9685 Via Excelencia, Ste 200 • San Diego, CA 92126 Phone: 858-536-3100 • FAX 858-536-3131 Contact: **Maria Corrao**

Email: maria@coffmanspecialties.com

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through SANBAG and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-UDBE Subs/Suppliers: Indicate 2nd tier UDBE participation offered on your quotation as it will be evaluated with your price.

E-mail inquiries/quotes to: maria@coffmanspecialties.com Please fax Quotes to (858) 586-0164

Unisys Corporation is seeking qualified Minority, Woman and Other Businesses to participate in

Los Angeles World Airports (LAWA) Access Control and Alarm Monitoring Systems (ACAMS)

Maintenance and Repair Services RFP Bid Date: 08/24/2012

We are seeking MBE/WBE/OBE subcontractors to supply IT services for the following task areas: Programmer, Low Voltage Technician, Security Systems Services (except Locksmiths)

Programmer qualifications include past support of Badging and Credentialing systems, Picture Perfect Technician Certification required, Badge printer support to include Fargo and Zebra brands.

Technician qualifications include preventative maintenance and support of all access control subsystems including badge printers, installation and support of low voltage access control devices (GE 430/435 and HID RD40/RK40 badge readers) and associated infrastructure devices for ACAMS. Picture Perfect Technician Certification is required.

Unisys Corporation

11720 Plaza America Drive • Reston, VA 20190 Contact: **Philip Brooks** Email: Philip Brooks@Unisys.com

For Information on the availability of the plans and specifications and the policy concerning assistance to subcontractors in obtaining both lines of credit, and/or insurance, please contact our office.

Condon-Johnson & Associates, Inc. – Nicholson Construction Company Joint Venture (CJA-NCC JV)

REQUEST FOR QUALIFIED SBE/DBE SUBCONTRACTORS AND SUPPLIERS FOR City and County of San Francisco Municipal

Transportation Agency
Third Street Light Rail Program Phase 2
Central Subway, Union Square/
Market Street Station

Bid Date: August 15, 2012 @ 3:00 P.M.

CJA-NCC JV is requesting quotes from all qualified subcontractors and suppliers including certified SBE/DBE firms. CJA-NCC JV is willing to further break down items into economically feasible units to facilitate and encourage participation. We are requesting quotes on the following material supply items and scopes of work, including but not limited to:

Photographic documentation, testing and inspection, handling transportation and disposal of grout spoils, supply structural steel bracing and piles, fabricate structural steel bracing and piles, supply cement, supply concrete backfill, supply specialty drilling equipment, supply fuel oil and grease, supply welding equipment and welding supplies, furnish and provide temporary power, furnish and provide construction water, excavation demolition and backfill of existing obstructions, saw cutting, geotechnical instrumentation and monitoring, structural instrumentation and monitoring, supply oscillator casing, supply micropiles, supply tiebacks, dewatering wells and discharge, buy and weld studs, form and pour guide walls.

Bid documents may be procured at no cost from the SFMTA, ATTN: Mr. Bernie Ancheta, One South Van Ness Avenue, 3rd Floor, San Francisco, CA 94103, fax (415) 701-4300 phone (415) 701-4278. We are available to assist you in such matters as clarifying questions regarding the scope of work, obtaining plans and specifications, bid preparation, obtaining bonds, lines of credit, or insurance as required by contract. Must be properly licensed for the type of work performing and may be required to furnish bonding for insurance, equipment, material and/or supplies. For assistance or if there are questions please contact us by phone (510) 636-2100 or fax (510) 568-8569. The estimator for this project is Mark Morrison

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REQUESTING SUB-BIDS FROM QUALIFIED MBE/WBE/OBE SUBCONTRACTORS/VENDORS FOR:

ASPHALT CONCRETE AND CONCRETE PAVEMENT TRENCH RESURFACING — SPEC #411 LOS ANGELES DEPARTMENT OF WATER AND POWER

Electronic Bid Date:

Monday, Aug. 27, 2012 at 2:00 p.m.
Sub-Bids Requested byTuesday, 8/21/12
to allow time for review and negotations

TRADES/MATERIALS: AC/Concrete Paving, Asphalt, CAB/CMB, Emulsion, Saw Cutting, Grinding, Truckers (to deliver materials & haul spoils), Pavement Striping, Steel Plates, Dump Sites, Street Sweeping, Installation of Traffic Loops, Ready Mix Plants, Traffic Control and/or Safety Equipment.

For Information on availability of plans & specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

PAVECO CONSTRUCTION, INC.

Contact: **Greg Fleming** 5049 Bleecker Street • Baldwin Park, CA 91706 (626) 337-5589 • FAX: (626) 337-0549 E-mail: paveco@pavecoinc.com

Equal Employment Opportunity Employer

Paveco intends to seriously negotiate with qualified MBE/WBE/OBE firms for project participation

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 580 Widen & Rehab, Caltrans # 04-2908E4 Livermore, Pleasanton, Dublin BID DATE: August 29, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Fencing, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Water Quality Monitoring Report, Water Quality Sampling & Analysis, Construction Area Signs, Traffic Control System, Crash Cushion, Natural Resource Protection Plan, Temp Creek Diversion System, Noise Monitoring, Reconstruct BART Barrier, Adjust Inlet, Cold Plane AC, Cap Inlet, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Y-1 ADL), Lead Compliance Plan, ADL Burial Location Report, Imported Material, Highway Planting, Erosion Control, Lime Stabilized Soil, Lean Concrete Base, Geosynthetic Pavement Interlayer, Data core AC Dike, Tack Coat, Precast Prestressed Concrete Pavement, Dowel Bar Retrofit, Structural Concrete, Minor Concrete, Paint Bridge Identification, Fractured Rib Texture, Drill & Bond Dowel, Rapid Set Concrete Patch, Bar Reinforcing Steel, Shotcrete, Sign Structure, Roadside Signs, Underground, Misc. Iron & Steel, MBGR, Concrete Barrier, Pipe Handrailing, Concrete Barrier, Striping & Marking, Electrical, Asphaltic Emulsion (Curing Seal), Lean Concrete Base-Rapid Setting, Precast Concrete Panels, Jointed Plain Concrete Pavement, Seal Joints, Grated Line Drain, Construction Mate-

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Greg Souder An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



Santa Clara Valley Transportation Authority Design-Build Contract DB1102F Silicon Valley Berryessa Extension Project C700

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.



REQUESTING SUB-QUOTES FROM QUALIFIED UDBE SUBCONTRACTORS/SUPPLIERS FOR:

I-280 / I-880 / Stevens Creek Boulevard
Interchange Improvements
Contract No.: C12048F
Federal Project No. HPLUL-6264 (053)
Owner: Santa Clara VTA
Engineers' Estimate: \$30.000.000.

Items of work include but are not limited to: Street Sweeping, CAS, Striping, Electrical, Crash Cushions, Signs, Landscape, Minor Concrete, Jacked Pipe, MBGR, Excavation, Trucking, Portable Changeable Message Signs, Survey, Clearing & Grubbing, Structural Concrete, Fence, Bridge Removal, SWPPP, Traffic Control, Cold Plane AC Placement, Erosion Control, AC Dike, Rebar, Misc. Metals, Retaining Walls and Concrete Barrier.

BID DATE: August 23, 2012 @ 2:00 PM

Plans/Specs available to view or copy at Pavex San Jose office. 100% payment and 100% performance bonds in the amount of the subcontractors bid will be required from a qualified surety company. Bonding assistance is available. Granite Rock Company dba Pavex Construction Division will pay bond premium up to 1.5%. Subcontractors are encouraged to contact Pavex Estimating for insurance requirements, or if any other assistance is needed.

Granite Rock Company DBA Pavex Construction Division

120 Granite Rock Way • San Jose, CA 95136 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: **Bob Williams** Email: bwilliams@graniterock.com We Are An Equal Opportunity Employer

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CALIFORNIA SUB-BID REQUEST ADS

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

San Diego County Decks/Slabs Contract #11-238604 California Department of Transportation Bids: August 23, 2012 at 2:00 p.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 (916) 635-9370 • FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

> Rt. 880 – Marina Blvd. Contract # 04-3A9214 Alameda County Bids: August 22, 2012 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc/Bay Cities JV. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C. C. Myers, Inc. / Bay Cities Paving a Joint Venture

3286 Fitzgerald Rd. Rancho Cordova, CA 95742 (916) 635-9370 FAX (916) 635-1527 5029 Forni Dr Concord, CA 94520 925-687-6666 Fax 925-687-2122

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

> Rt. 101 – Petaluma River Bridge Contract # 04-2640U4 Sonoma County Bids: August 21, 2012 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

Ghilotti Bros. Inc./C.C. Myers, Inc. JV is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation

Ghilotti Bros. Inc./C. C. Myers, Inc. JV

 525 Jacoby Street
 3286 Fitzgerald Rd.

 San Rafael CA 94901
 Rancho Cordova, CA 95742

 415-454-7011
 (916) 635-9370

 Fax 415-454-8376
 FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact Ghilotti Bros. Inc./C. C. Myers, Inc. JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.



REQUEST FOR SUB-QUOTES

Project: I-405 Sepulveda Pass Widening Project,
Contract No. C0882
Owner: Los Angeles County Metropolitan
Transportation Authority (LACMTA)
Permanent Crash Cushions

Notice of Interest Requested by August 17, 2012

Kiewit Infrastructure West Co. (Kiewit) is the design-builder for the I-405 Sepulveda Pass Widening Project and is seeking sub bids and quotes from Disadvantaged Business Enterprises (DBE). Opportunities for subcontractors, professional services and material and/or equipment suppliers will occur throughout the life of the project. Requests for sub-bids and quotes (RFQ) will be ongoing as needed. All DBE's must be certified by the California Unified Certification Program (CUCP).

Currently, Kiewit is requesting your notice of interest response to provide a sub-quote for the Permanent Crash Cushions. Work is expected to begin approximately 3rd Quarter 2012, and will continue through 4th Quarter 2013. Please submit a Notice of Interest by August 17, 2012, no later than 4:00 p.m. PST to receive a bid package.

All responsive subcontractors must possess a valid California contractor's license and provide acceptable insurance. Responsible subcontractors are expected to provide bonding for 100% (if required) of their contract. Kiewit will reimburse bond premiums. Firms performing onsite labor must be signatory to the appropriate union labor agreement governing their onsite work. All agreements issued on behalf of this project with a value of \$100,000 or greater must satisfy the LACMTA Prequalification Application requirements.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this opportunity and to receive a Bid package, or to discuss this design-build project, requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our project office.

Kiewit Infrastructure West Co.

I-405 Sepulveda Pass Widening Project Attn: **Sandra French** 6060 Center Dr., Suite 200, Los Angeles, CA 90045 I405.DBE@Kiewit.com

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CALIFORNIA SUB-BID REQUEST ADS

REQUESTING SUB-BIDS

From All Qualified Small and Very Small Business (SBE/VSBE) Subcontractors/Sub-consultants/Suppliers/Vendors for:

Pier E Terminal Container Yard/Intermodal Railyard Specification No. HD-S2366 Owner: City of Long Beach Port of Long Beach

Reyes Construction is requesting bids for: <u>Aggregate Base Course</u>: Trucking from POLB Stockpile (110,000 CY), Place Base Course (110,000 CY), <u>Asbestos Removal/Abatment</u>: Remove existing ACP water pipe (6", 8", 12"), Remove existing ACP storm drain pipe 8", <u>Asphalt Concrete</u>: Supply asphalt concrete (40,000 tons), Place asphalt concrete (40,000 tons), Truck asphalt concrete (40,000 tons), Built-up asphalt roofing on metal deck (1,350 SF bldg.), <u>Bottom</u> dump trucking: Truck base from POLB stockpile (110,000 CY), Truck asphalt concrete (40,000 tons), Misc trucking, Building Construction (1350 SF building): Plumbing, Hardware/Plumbing/heating equipment, Ceramic tile, Metal deck roof (Roofing), Masonry, Reinforcing steel, Glass, Doors and Frames, Restroom fixtures and partitions, Concrete slabs, Trenching and grading, Building electrical, Frame and drywall construction, Water and sewer, Structural steel, Gutters and downspouts (downdrain), Painting (clean and paint steel & painting structures), Galvanized Steel Mesh Screen, Counter tops, Cast in drill hole piles (CIDH) for light poles, signs and antenna: Supply rebar, Supply concrete, Drill holes, Concrete pump, CIDH piles (Complete), Clean and seal pavement joints: PCC pavement joints (18,085 CY), Saw Joints (18,085 CY), Concrete and Cement: Supply ready mix concrete (approx. 30,000 CY), Supply cement (approx.. 30,000 of concrete and 63,000 CY of RCC), Supply flash, Concrete Structures: Concrete supplies (i.e. cure, joint filler), Supply lumber for wood forms, Construct retaining walls (760 LF), Construct crane rail foundation (40.862 LF), Concrete pump (hourly rate), Construct concrete container beams, Construct reefer foundations, Concrete transfer islands/sidewalk, Concrete weel stops, Misc concrete pads, Drill and bond for PCC pavement (18,085 CY of concrete), Construction area signs: Misc construction area signs, Construction equipment rental/Heavy Equipment Rental: Tier 3 or higher equipment rental, Motor grader (CAT 140/14/16 or equal), Water truck (4k gallon), Loaders (CAT 950/966/980 or equal), Roller compactors (various sizes), Skiploader (JD 210 or equal), Forklift (10k pound variable reach), Excavator (70k and 100k), Backhoe (JD 410 and JD 710 or equal), <u>Construction Schedule</u>, <u>Land Surveying</u>, Coring pavement for verifying thickness, <u>Demolition</u>: Electrical demolition, Sewer/Water/Storm Drain Line Demolition, Concrete structures demolition, Fencing demolition, Asphalt concrete removal, PCC pavement demolition, Crush/recycle Asphalt Concrete and PCC, <u>Electrical</u>, <u>Erosion Control</u>: Supply silt fence, Supply straw roles/bales, Supply sandbags, Concrete washouts, Tire cleanouts, Prepare SWPP Plan, <u>Fencing</u>: Chain link fence (4', 6'), Removable chain link fence, <u>Filter Fabric</u>, <u>Grading</u>, 42" Pipe Guardrail, Janitorial Services for Temporary Office Trailer, Minor Concrete Structures: Misc iron and steel frame, cover and grate, Storm drainage catch basins, Sewer and storm drainage manholes (sewer manhole), Sewer connection, Trench drain, Storm drainage junction structures, Supply red dye diesel, **Traffic stripe and marking, Pavement reinforc**ing fabric: Supply geogrid, Install geogrid, Pipelines: Supply Reinforced Concrete Pipe (RCP) pipe, Supply Ductile iron pipe & fittings, Supply PVC pipe and fittings, Supply valves and fittings, Supply fire hydrants, Supply HDPE Pipe and fittings, Construct waterline system, Construct sanitary sewer system, Construct storm drainage system, Construct compressed air system, Portland Cement and Concrete Pavement: Place PCC pavement (18,085 CY), Railwork, Reinforcing Steel: Retaining walls, Crane rail foundations, Reefer rack foundations, Container beams, Concrete islands, Electrical concrete foundations, Trench drain, Sand and Gravel: Supply concrete aggregates, Supply washed concrete sand, Supply bedding material, Trucking of sand and gravel, Reefer rack steel structures, OCR portal steel frames, Break and compressed air enclosure building structural steel, Street sweeping truck, Temporary fencing, Waste collection and disposal

BID DATE: August 21, 2012 @ 10:00 am

Reyes Construction, Inc.

State License Number 507561 1383 South Signal Drive, Pomona, CA 91766 Phone: 909-622-2259 • Fax: 909-622-3053 Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

- 1.) http://www.bidmail.com/Sublogin.aspx (To request an invite please email estimating@reyesconstruction.com)
 2.) Contract Documents Available at Harbor Dept. Admin 925 Harbor Plaza, Long Beach, CA 90802
 - Please fax quotes to: 909.622.3053



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949 415-382-1188 • Fax: 415-883-7529 Contact: Kathy Rowan

REQUESTS QUOTATIONS FROM CERTIFIED LBE/SLBE/MBE/WBE SUBCONTRACTORS & SUPPLIERS FOR THE FOLLOWING PROJECT:

PERLTA OAKS SEISMIC & TENANT IMPROVEMENTS ALAMEDA COUNTY GENERAL SERVICES AGENCY OAKLAND, CA

BID DATE: AUGUST 14, 2012 2:00 PM ESTIMATE: \$16,363,600

Trade items include but not limited to: Earthwork and paving, concrete, rebar, masonry, structural steel, casework, roofing, drywall, plaster, ceramic tile, flooring, painting, glass & glazing, fire sprinklers, plumbing, HVAC, and electrical.

Bonding, insurance, technical assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders Inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptabe to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

We are signatory to the Carpenter's and Laborer's Collective Bargaining Agreements An equal opportunity employer REQUESTING SUB-BIDS FROM QUALIFIED MBE/WBE/OBE SUBCONTRACTORS/VENDORS FOR:

RFP #90062 - Identity Management System Enhancement

Department of Water and Power, of the City of Los Angeles Due August 20, 2012, 2:00 PM

Areas of work included in, but not limited to, the specialties: Requirement gathering and department analysis, Creating test cases for Oracle Identity Management, Creating Functional test cases for LADWP, Conducting functional testing of Oracle Identity Management, and conducting functional testing of LADWPs current applications.

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bond, lines of credit, and/or insurance. Please contact our office before August 8, 2012 to review with us your proposed scope of work.

AST Corporation

Stacie Henn

1755 Park Street, Suite 100 Naperville, IL 60563 (630) 778-1180, ext. 224 • (630) 778-1179 – fax shenn@astcorporation.com

An Equal Opportunity employer

RGW Construction Inc.

is seeking all qualified Underutilized Disadvantaged Business Enterprises (UDBE) owned subcontractors and supplies for the following project:

Alameda County Rural Roads Pavement Rehabilitation of Greenville Road, Mountain House Rd and Tesla Road -Specification #2190

Federal Aid Project No., STPL-5933 (110) Owner: County of Alameda (510) 670-5450 UDBE Goal: 14% Engineers Estimate: \$2,000,000

70 Working days
Bids: August 21 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Crack Seal, Electrical, Grinding, Striping/Markers, Surveying, Trucking, Street Sweeper, Raise Iron-Utilities, Concrete Minor, Fabric & Oils, and Traffic Control.

Scope of Work: Asphalt concrete base failure repair, sealing cracks, milling, install striping, adjust utilities, resurfacing and installation of traffic detector loops.

RGW Construction, Inc.

Contractors License A/B 591940 550 Greenville Road • Livermore, CA 94550 Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or through Central Blue Print (510) 276-3375, East Bay Blue Print (510) 261-2990 or Custom Blue Print (925) 932-3113. Contact Mark Smith 925-606-2400 for any questions, including bonding, lines of credit, or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

An Equal Opportunity Employer

$RGW\ Construction\ Inc.$

is seeking all qualified Disadvantaged Business Enterprises (DBE) owned subcontractors and supplies for the following project:

Dr. Joe Waidhofer Water Treatment Plant 10 MG Reservoir Project Stockton, CA

Owner: Stockton East Water District Engineers Estimate: \$12,000,000 330 days

Bids: August 22 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Rebar, Electrical/control/programming, Concrete deck shoring, pump/pour/finish concrete, fencing and trucking.

Scope of Work: New 10 MG filtered water reservoir with modifications to existing piping, new piping, chemical feed, electrical and control system modifications required to provide power, monitoring and lighting for the new reservoir

RGW Construction, Inc.

Contractors License A/B 591940 550 Greenville Road • Livermore, CA 94550 Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or can be obtained from Stockton East Water District Office (209)9484-0333. Contact Aaron Heppner 925-606-2400 for any questions, including bonding, lines of credit, or insurance or regarding material/supplies. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

An Equal Opportunity Employer

Linda Alvarado

■ Continued from page 2

cidades y no seamos juzgados por el lugar de donde venimos o por nuestro género. América es un país de immigrantes y nuestro éxito está en la fuerza de nuestra diversidad."

Source: www.latino.si.edu

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SBE DATABASE OF 50,000 CERTIFIED DBES IN 50 STATES

SBE imports certified DBEs listings from the SBA, DOT State and local agencies on a regular basis, ensuring the most up-todate information on certified DBEs.

WWW.SBEINC.COM

Our website is where the most current bid information is made available to our DBEs. Our archive of articles and bid information is an important resource for business development.

SBE NEWSPAPERS

SBE publishes three newspapers, SBE weekly, and two monthlies: Louisiana Business Journal and Western Business Exchange, covering Construction opportunities in the western states including Alaska.

SBE WEEKLY E-NEWSLETTER

SBE Today is a twice weekly newsletter that is distributed via email to targeted 10,000 DBEs, agencies and primes.

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OVERALL DBE GOAL SETTING CONSULTATION

Utilizing our 50,000+ DBE database, SBE can help identify prospective DBEs in trades, supplies & services within a given geographical area that will determine availability of DBEs to bid.

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- Bidders Lists History Short description of the service.

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SBE DBE Directory helps DBE firms market themselves to prime contractors.

Visit us at www.sbeinc.com today and see what we can do for your business.

6 SMALL BUSINESS EXCHANGE AUGUST 9, 2012 - AUGUST 15, 2012



THE CITY OF LOS ANGELES



Greater Los Angeles African American Chamber of Commerce

Missior

The Greater Los Angeles African American Chamber of Commerce (GLAAACC) advocates and promotes the economic growth and development of African American businesses by focusing on the development of business opportunities, business alliances and legislative advocacy.

History

The Greater Los Angeles African American Chamber of Commerce (GLAAACC) was established in 1991 by a group of business owners and executives led by Gene Hale, President of G&C Equipment Corporation and the late Homer Broome, former president of Marvid Associates. Their vision was to create an organization that would serve as an advocate for African American-owned business enterprises and to promote their growth and expansion into the international arena

Beginning with a \$5,000 grant from Toyota Motor Sales, U.S.A. Inc, GLAAACC began its journey. Led by Hale, Broome, the late William Kennard, Sr. and other prominent business owners, GLAAACC was able to attract the attention and support of major corporations, including the public utility sector.

GLAAACC held its first major fundraiser, the Greater Los Angeles African American Chamber of Commerce Economic Award Dinner in 1993. Chaired by Sam Iacobellis of Rockwell International, the keynote speaker was Daniel S. Goldin, administrator of the National Aeronautics and Space Administration (NASA). Since that time the annual dinner has grown in size and stature. Notable speakers have included Yvonne Brathwaite Burke, Los Angeles County Supervisor (1998); former LA Governor Gray Davis (2001), Los Angeles Mayor Antonio Villaraigosa (2008) and Earvin "Magic" Johnson, chairman & CEO of Magic Johnson Enterprises (2009).

Our receptions and town hall luncheons are the vehicles GLAAACC employs to create networking opportunities for its members. Guest speakers at these events include notables such as former U.S. Vice President Al Gore; the late U.S. Secretary of Commerce Ron Brown; U.S. Congresswoman Maxine Waters; Al Fromm, former chairman of the Democratic National

Committee; Gil Garcetti, former Los Angeles County District Attorney; Bernard Parks, current Los Angeles Councilman and former LAPD Chief; former LAPD Chief Willie Williams; Los Angeles County Supervisor Zev Yaroslavsky and a host of senior executives from the corporate community. At these events our members are afforded the opportunity to meet, exchange business cards, have a dialogue and develop relationships with potential customers.

In keeping with our mission, GLAAACC has been active in its advocacy and support of African American business enterprise by providing a variety of programs and services to assist in their growth and development. GLAAACC works to combine the resources of the African American business community and other business organizations in order to secure solutions for expanding business opportunities.

Committed to the development of new African American business leaders, GLAAACC created the GLAAACC Education Fund & Foundation, a 501 (c) 3 nonprofit public benefit corporation, in 1999 to provide scholarships for high school students seeking a degree in business or a related field

During the holidays, GLAAACC hosts its annual Peace & Prosperity Holiday Mixer and fundraises for toys to donate to various nonprofit organizations that are designed to assist low income families in need. GLAAACC also provides turkeys to parents of children located in Southern Los Angeles.

In addition to lobbying to city, state and federal lawmakers on issues affecting business enterprise, GLAAACC assists in providing information, resources and referrals to the community at large.

Source: Greater Los Angeles African American Chamber of Commerce (GLAAACC)



Chamber Mission

Your Chamber is to...support and advocate for a community environment where commerce can flourish.

- Advance business activity through economic development;
- Advocate the position of the business community;
- Enhance the quality of community life;
- Achieve and maintain a progressive, integrated communications program; and
- Maintain and enhance operational effectiveness and efficiency.

Histor

West Hollywood Chamber of Commerce is in business to support business: we are committed to strengthening the community by assisting you in achieving your full business potential.

The Chamber is a voluntary, action-oriented organization of businesses and professional leaders working together to promote the commercial and economic growth of West Hollywood and to foster civic improvements that benefit the general welfare of those who live, work and visit here.

Since 1921, the Chamber has focused on finding the most efficient and effective approach to addressing common-and not so common-issues in the business community.

The Chamber's Program of Work is guided by the Board of Directors. The Board, elected by the membership, sets the course and helps the Chamber staff realize its objectives.

Source: West Hollywood Chamber of Commerce



The Filipino American Chamber of Commerce of Los Angeles, formerly The Filipino American Chamber of Commerce of San Fernando Valley Is dedicated to establish and uphold Itself as the primary advocate, voice, and resource for business organizations In the San Fernando valley area as well as neighboring communities.

To accomplish our mission, we will:

- Be a clear "VOICE" of our members.
- Be a resource to our members.
- Be an assets to the community.
- Be a champion of ethical business practices.Lead to promote the Filipino-American mar-
- ketplace.Use our resources to be an Influential regional leader to encourage, support, and
- foster the free enterprise system.

 Maintain strong support for our existing
- Maintain strong support for our existing industrles.

About The Filipino American Chamber of Commerce LA:

The FACC-LA was founded in 2001 and continues to promote and further the interests of the Los Angeles business community. As part of the ongoing effort to grow the business community, FACC-LA thrives and ensures maximum return of business owner's investment of time, energy and dollars. We further develop ways and means to advance the interests of businesses. We provide resources in the growth of existing local businesses and industries as well as providing assistance to new business owners and individuals offering services that will benefit and enhance the quality of life in our society. The chamber also supports and encourages local cultural and civic activities to improve and/or expand the quality of life in the community. For more information visit www.FACC-SFV.org

Source: Filipino American Chamber of Commerce - ${\bf L}{\bf A}$

CALIFORNIA PUBLIC LEGAL NOTICES



UCL

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

2116 ROLFE HALL AUDIO/ VISUAL SYSTEM Project Number 3468335

DESCRIPTION OF WORK: Furnish and install a complete Audio Visual system as indicated on the plans complete. Work to include all cabling, terminations, equipment, racks and installation.

The estimated construction cost is \$75,000.00.

BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning

on August 7, 2012 and will be issued at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: http://socal.fordgraphics.com/

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

<u>BID DEADLINE:</u> Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:

2:00 p.m., August 28, 2012

MANDATORY PRE-BID CONFERENCE & JOB WALK: A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on August 14, 2012 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla. edu/map). For further information, contact Kirk Findley at 310-825-8341.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the

Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

C-07 License (Low Voltage Systems)

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: http://www.capital.ucla.edu)

SAN FRANCISCO BAY AREA





San Francisco Chamber of Commerce Agenda for Jobs 2012

Jobs are the cornerstone to economic prosperity and a high quality of life in San Francisco and across the Bay Area. Jobs are not created by any single public policy. They are the result of a vibrant business climate, sustained economic development, good government and a commitment to the future.

The San Francisco Chamber of Commerce is working collaboratively with our members and partners to improve the city's economic vitality, which will in turn create jobs and lasting prosperity for all those who live, work and play in the San Francisco Bay Area.

Improve the Business Climate

Jobs are created when business grows. The Chamber is working to create a favorable business and regulatory environment in which all businesses can grow and prosper. Priorities

Business Tax Reform - Reassess San Francisco's payroll tax and explore alternatives that are more equitable and do not hinder job

Tourism & Hospitality - Develop solutions to reduce panhandling and improve the visitor experience to help reclaim S.F.'s #1 tourist destination ranking.

Collaboration & Consensus - Continue to engage in collaborative policy-making working with our members and partners in government and labor to develop and advance consensus solutions that create jobs.

Spur Economic Development

San Francisco cannot afford to rest on it laurels as cities across the globe compete for jobs. The city must continue efforts to attract new businesses to San Francisco, particularly those from industry-sectors poised for sustained growth. Priorities include:

- Infrastructure Investment Continue to support vital infrastructure projects which will catalyze growth and create jobs including California Pacific Medical Center, Central Subway, Transbay Transit Center, James R. Herman Cruise Terminal and others.
- Downtown Community Benefits District (CBD) - Convene property owners to develop a new CBD to improve safety, cleanliness and commerce in the city's downtown core.
- Long-Range Planning Encourage the city to update its three year Economic Development plan, adopt Transbay rezoning and move forward with Piers 50 and 70 development plans.
- Redevelopment Work with the city and stakeholders to create a local alternative to the former redevelopment agency.
- CEQA Reform Join statewide efforts to reform the California Environmental Quality Act (CEQA) to ensure that vital projects do not fall victim to NIMBYist (Not In My Backyard) strategies.
- Attract and Retain Business Collaborate with the San Francisco Center for Economic Development (SFCED) to support local economic development efforts and help attract and retain business in San Francisco.
- America's Cup Continue to champion the America's Cup and other high-visibility business and sporting events that bring boost to the local economy. The Chamber will also help connect local companies with business opportunities through the America's Cup.

Ensure Good Government

Government must act effectively and efficiently to preserve vital city resources. The Chamber supports policies that bring more transparency, efficiency and accountability to all levels of government. Priorities Include:

Municipal Elections - Support initiatives to reform San Francisco's campaign finance and Ranked Choice Voting (RCV) systems to ensure more cost-efficient and democratic elections.

Accountability - Join statewide efforts supporting the Government Performance and Accountability Act, which will bring performance-based budgeting and greater transparency to state and local government.

Secure the Future

Sustained prosperity depends on the investments we make in our future. The Chamber supports strengthened and continued investment in the city's infrastructure, environment and workforce. Priorities include:

- Resilient City Join SPUR and other organizations in plans to strengthen San Francisco's structural and economic resilience following an earthquake or other disaster.
- Long Range Investment Defend major local, regional and state infrastructure projects from NIMBY and partisan attack, such as High-Speed Rail, the Central Subway and State Water systems and upgrades.
- Clean Economy Continue to support AB 32 (the Global Warming Solutions Act) and other initiatives that develop and grow the state's clean economy and protect the envi-
- Workforce Development Support policies and initiatives that improve student outcomes and funding for the San Francisco Unified School District (SFUSD) and encourage partnerships that connect the private-sector with the city's public education system.

Source: San Francisco Chamber of Commerce

Wil Hardee, President and CEO OAACC

Message from the President & CEO

Thank you for your interest in the Oakland African-American Chamber of Commerce.

OAACC is your partner in prosperity. We help you make your business grow. As one of Oakland's foremost business organizations, we are committed to your success.

Quality of life begins with a vibrant economy-one that enables you to capitalize on innovative ideas, provide good jobs for your company's employees, and invest in the community. Our purposes are to:

- Empower our members by providing the tools, resources, and skills needed for success
- Address the unique needs and issues of our members
- Advocate for our members by enhancing their voices and providing access to key leaders
- Link companies that have contracting opportunities with OAACC members that can help make their projects successful
- Offer programs and events that enable members to gain entrepreneurial skills, promote their businesses, and make valuable networking contacts
- Collaborate with businesses and corporations, government agencies, educational institutions, and community and faith-based organizations to promote a vigorous local economy with opportunities for all

We invite you to join us. Your membership and support of OAACC are significant ways that you build a brighter future for your company and the community. Your investment OAACC provides many outstanding networking, marketing, educational, and business development opportunities. Watch for the exciting new programs and events we are planning for 2012.

Please take a few minutes to explore our website. You will find information about OAACC's programs, activities, and membership benefits. If you have questions, contact us, and we will be happy to answer them. We look forward to having you be an important part of OAACC.

Sincerely, Wil Hardee President and CEO

SAN FRANCISCO FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): 1. Bay Pros Construction 2448 Great Hwy, San Francisco, CA 94116 Full Name of Registrant Mario Funes Address of Registrant 2448 Great Hwy, San Francisco, CA 94116

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/23/2012.

Signed: Mario Funes

This statement was filed with the County Clerk of San Francisco County on 7/23/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Mariedyne L. Argente Deputy County Clerk 7/23/2012

7/26/12 + 8/2/12 + + 8/9/12 + 8/16/12

FICTITIOUS BUSINESS NAME STATEMENT

1. Fifty/Fifty

3157 Geary Blyd, San Francisco, CA 94118

Full Name of Registrant #1

Van Phan

Address of Registrant #1

400 Alemany Blvd. #17, San Francisco, CA 94110

Full Name of Registrant #2

Kevin Phan

Address of Registrant #2

217 Morton Drive, Daly City, CA 94015

This business is conducted by A General Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/2/2012.

Signed: Van Phan This statement was filed with the County Clerk of San Francisco

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Susanna Chin Deputy County Clerk

8/09/12 + 8/16/12 + 8/23/12 + 8/30/12

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): 1. Petites Fleurs

1935 Franklin St. #305 San Francisco, CA 94109

Full Name of Registrant #1 Miriam R. Parrott

Address of Registrant #1 1935 Franklin St. #305 San Francisco, CA 94109

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 8/3/2012.

Signed: Miriam R Parrott

This statement was filed with the County Clerk of San Francisco County on 8/3/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Magdalena Zevallos Deputy County Clerk

8/09/12 + 8/16/12 + 8/23/12 + 8/30/12

CALIFORNIA PUBLIC LEGAL NOTICES



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 1677J
(ID No. FCE 13013)
FOLSOM STREETSCAPE IMPROVEMENT
PROJECT
FEDERAL AID PROJECT NO.
STPCML-5934(161)

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until **2:30 p.m. on September 5, 2012**, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at http://bsm.sfdpw.org/contractadmin, or purchased on a CD format from 875 Stevenson St., RM 420, S F, CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: http://mission.sfgov.org/OCABidPublication/

The work of this Contract is located in San Francisco on Folsom St. from 19th St. to Cesar Chavez St. and includes work to complete the demolition; trenching and excavation of roadway; sewer replacement; lighting; asphalt paving at roadway; concrete sidewalk, curbs and curb ramps; planting and irrigation; site furnishings; landscape maintenance; traffic control, and all appurtenant work in accordance with drawings and specifications. The time allowed for completion is 180 consecutive calendar days. The Architect's estimate is in excess of \$3,400,000. For more information, contact the Project Manager, John Dennis at (415) 558-4495.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made. Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Caltrans Race-Conscious Disadvantaged Business Enterprise (DBE) program. HRC Bid Discount is not applicable to this Contract. The City's Underutilized Disadvantaged Business Enterprise (UDBE) subcontracting goal is 7%. Only Caltrans certifications can be used to calculate the UDBE participation. The City will continue to count participation by non-UDBEs through race-neutral means. The City's current Race Neutral AADPL is 11%. Call Selormey Dizikunu at (415) 558-4059 for details.

A pre-bid conference will be held on August 16, 2012 at 1:30 p.m. in the Main Conference RM, 30 Van Ness Ave. 5th Fl. San Francisco. CA.

Contractor shall perform not less than 30 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "A" license required at time of award

In accordance with SFAC Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance

Right reserved to reject any or all bids and waive any minor irregularities.

8/9/12

CNS-2358159# SMALL BUSINESS EXCHANGE

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

THIMANN LABORATORIES LAB 137 CONVERSION TO ANCIENT DNA LAB Project Number: 1442

Description of Work: Renovation of approx. 750 sq. ft. of space in an existing science building.

Bids will be received only at:

Physical Planning and Construction, UNIVERSITY OF CALIFORNIA, Santa Cruz 1156 High Street, Barn G, Contracts Trailer Santa Cruz, CA 95064 831-459-2366

<u>Bid Deadline:</u> Sealed bids must be received on or before **Tuesday**, **August 21**, **2012 at 3:00 PM**.

A <u>mandatory</u> Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **Wednesday**, **August 15, 2012** beginning promptly at <u>1:30 PM</u>.

The successful Bidder will be required to have prequalified for this project and have the following California current and active contractor's license at the time of submission of the Bid: B – General Contracting Estimated construction cost: \$920,000.00

PLEASE VISIT OUR WEBSITE AT: http://ppc.ucsc.edu FOR THE TEXT OF THE FULL ADVERTISEMENT AND INFORMATION ON HOW TO OBTAIN BID DOCUMENTS.

ABANDONMENT OF FICTITIOUS BUSINESS NAME

OF USE OF FICTITIOUS BUSINESS NAME File No. A-0343752-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Green Bay Builders

Located at 2448 Great Hwy, San Francisco, CA 94116

This fictitious business name was filed in the County of San Francisco under file # A-0343752-00 on: May 30, 2012

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Mario Funes
2448 Great Hwy

San Francisco, CA 94116

This business was conducted by **AN INDIVIDUAL.**

Signed: Mario Funes

This statement was filed with the County Clerk of San Francisco County on July 23, 2012

Filed: Mariedyne L. Argente Deputy County Clerk 7/23/2012

7/26/12 + 8/2/12 + 8/9/12 + 8/16/12

UC SAN FRANCISCO MEDICAL CENTER

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco Medical Center, sealed bids for a Lump Sum Contract are invited for the following Work:

Positive Health and Women's Specialty Clinic Relocation

350 Parnassus Ave, San Francisco, CA Project No.: <u>12-724</u> / Contract No.: <u>L00147</u> UNIVERSITY OF CALIFORNIA, SAN FRANCISCO MEDICAL CENTER

DESCRIPTION OF WORK:

Renovation of 9th Floor, South-End of 350 Parnassus Ave, San Francisco, which includes new exam rooms, offices, ADA toilet, reception, and waiting area with mechanical and electrical upgrades as necessary

THE ESTIMATED CONSTRUCTION COST OF THIS PROJECT IS \$350,000 - \$500,000.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders.

Bidders must submit qualification documents as an attachment to the Bid Form.

PROCEDURES:

Bidding Documents will be available to Bidders on Thursday August 9, 2012 at 10:00 am and will be issued from:

UCSF Documents, Media & Mail (UCSF-DMM) 1855 Folsom Street, Room 135

San Francisco, CA 94103

Contact Persons: Ben La (415) 476-5030 (9AM – 5PM) Lisa Gee (415) 502-4523, Fax No. (415) 476-8278

Bidding Documents can be viewed and may be ordered on line at the following website address: http://www.ucsfplans.com/

Click "UCSF Medical Center" link

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on Wednesday August 15, 2012 beginning promptly at 9:00 am. For details, see above website address.

Bids will be received only at Office of Design and Construction, University of California, San Francisco, Medical Center, 3333 California Street, Suite 115, San Francisco, CA 94118. Phone: (415) 885-7257. Bid Deadline: Sealed Bids for Lump Sum will not be accepted after 2:00 p.m., Tuesday August 28, 2012, and Bids will be opened after 2:05 p.m.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION: General LICENSE CODE: $\underline{\mathbf{B}}$

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, San Francisco Medical Center

August, 2012



CITY & COUNTY OF SAN FRANCISCO

REQUEST FOR QUALIFICATIONS APE12104 - AS-NEEDED GEOTECHNICAL ENGINEERING SERVICES

The San Francisco Department of Public Works (DPW) seeks qualifications for As-Needed Mechanical/Electrical Engineering services.

Proposals will be received at 30 Van Ness Avenue, 5th Floor, San Francisco, California 94102 until 2:30 P.M., September 12, 2012. Consultants shall submit proposals as required in Section 6.0 of the RFQ package. Late submittals will not be considered. Digital files of the RFQ Package may be downloaded at no cost at http://bsm.sfdpw.org/contractadmin. A copy of this announcement and any changes by addendum will be posted on the above website and the Bids and Contracts page at the City's website address: http://mission.sfgov.org/OCABidPublication/ (Architects and Engineers, and Consultants and Professional Services categories).

DPW intends to award up to three (3) master contracts, each having up to 5 years and \$1,500,000 contract limits. As-Needed Mechanical/Electrical Engineering Services include preparing plans, specifications, and cost estimates; performing surge analysis, constructability analysis, condition assessment reports, field investigations, third-party Quality Assurance/Quality Control (QA/QC) peer reviews, value engineering, power system reliability studies, construction support, peer review validation, and other consultation work. The services may generally be related but not limited to new construction, retrofit of existing structures, and other facility improvements projects.

Rating bonuses will be applied as per San Francisco Administrative Code Chapter 14B. Certified Local Business Enterprise (LBE) firms are encouraged to submit proposals. The LBE Subconsultant participation goal is 23%. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with Chapter 14B requirements, all Proposers, except those who meet the exception noted below, shall submit documented good faith efforts with their proposals and must achieve 80 out of 100 points to be deemed responsive. Proposers will receive 15 points for attending the pre-proposal conference. Refer to HRC Form 2B for more details. Exception: Proposers who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-proposal meeting will be held on **August 22, 2012 at 1:30 P.M**. at 30 Van Ness Avenue, 5th Floor, San Francisco, California.

Questions regarding the RFQ must be submitted no later than **4:00 P.M.**, **August 31, 2012** by email to the Contract Manager, Severino (Jun) Caranto, at: severino.caranto@sfdpw.org.

In accordance with San Francisco Administrative Code Chapter 6, no proposal is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as (a) the Mayor or the Mayor's designee approves the contract for award and (b) the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

8/9/12 CNS-2359634# SMALL BUSINESS EXCHANGE

CALIFORNIA PUBLIC LEGAL NOTICES



UCLA

ADVERTISEMENT FOR PREQUALIFICATION (GENERAL CONTRACTOR

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective general contractor bidders (hereafter "Bidders") for the following project:

WILSHIRE CENTER EXTERIOR REPAIRS

AND REFURBISHMENT-PHASE 2 SITE REPAIRS PROJECT NUMBER 943930.01 UNIVERSITY OF CALIFORNIA, LOS ANGELES

PREQUALIFICATION OF PROSPECTIVE BIDDERS: The University has determined that bidders who submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California contractor's license(s):

B License (General Building)

GENERAL DESCRIPTION OF WORK: The existing UCLA Wilshire Center office building located at 10920 Wilshire Boulevard was built in 1981. The building consists of approximately 330,000 gross square feet of office space, ground floor retail and five level subterranean parking structure. The building is a high rise structure of 18 floors including the mechanical penthouse. The existing front entrance on Wilshire Boulevard consists of stone steps, ramp and plaza, fixed planters and a stucco soffit. The parking lot entrance on Ashton consists of driveway aprons and low painted concrete walls. This Phase 2 Project shall remove the existing front entry planters, entrance doors, stairs, rails, and ramps while the building remains fully occupied. All work shall be performed from the exterior of the building. The new construction shall include: stone paving at the entrance, stairs and ramp; plaster soffit modification: lighting upgrades: and custom stainless steel planters. A patterned glass wall shall be installed along with new stainless steel handrails and additional landscape work. Other sitework includes refinishing of low walls, new signage and new landscaping elements.

PREQUALIFICATION SCHEDULE: On August 3, 2012, prequalification documents will be available to intending bidders online at www. capital.ucla.edu and will be issued at no cost at:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951395
Los Angeles, California 90095-1395
310-825-7015

MANDATORY PRE-QUALIFICATION CON-FERENCE: A Mandatory Pre-Qualification Conference will be conducted on August 10, 2012 beginning promptly at 10:00 a.m. Only general contractor bidders who participate in the Conference in its entirety will be allowed to submit prequalification documents and, if prequalification is achieved, bid on the Project as general contractors. Participants shall meet at UCLA Wilshire Center Building, 10920 Wilshire Blvd., Room 800, Los Angeles, CA 90024-6513. For further information, contact Sharif Rahman at 310

NOTES:

1. Attendee shall be a staff member of the general contractor bidder's firm who will be actively involved in responding to this Prequalification, and who is highly knowledgeable of

the firm's potential response to the prequalifi-

2. Attendees are advised that parking may be difficult. Attendees must allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.

On August 24, 2012, the completed Prequalification Questionnaire and associated documents will be received at the above-specified address.

The Prequalification Questionnaire and associated documents is due on August 24, 2012 at 3:00 p.m.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: http://www.capital.ucla.edu

Visit www.sbeinc.com

to download the latest SBE

SBETODAY BUSINESS BUSINE

CHANGE OF NAME

CHANGE OF NAME

AMENDED ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 12-548720

PETTITIONER OR ATTORNEY **Huirao Chen**

165 Ashton Avenue, San Francisco, CA 94112

TO ALL INTERESTED PERSONS:

1. Petitioner **Huirao Chen** for a decree changing names as follows:

Wan Ying Yang changed to Stephanie Ying Yang

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: October 2, 2012 Time: 9:00 AM
Dept.: 514 Room: 514

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

CAROLYN, Clerk DATED - August 7, 2012

8/09/12 + 8/16/12 + 8/23/12 + 8/30/12

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 12-548818

PETTITIONER OR ATTORNEY Liam Murphy-Hoffmann

2111 26th Street Unit 101, San Francisco, CA 94107

TO ALL INTERESTED PERSONS:

1. Petitioner **Liam Murphy-Hoffmann** for a decree changing names as follows:

Liam Murphy-Hoffmann changed to Liam Woods

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: September 25, 2012 Time: 9:00 AM Dept.: 514

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

ELIAS BUTT, Clerk DATED - JULY 24, 2012

7/26/12 + 8/2/12 + 8/9/12 + 8/16/12

Robert L. Johnson

■ Continued from page 2

unanimously approved the sale to Jordan on March 17, 2010. Johnson planned to remain as a minority investor in Jordan's ownership group.

In late 2006, Johnson founded Our Stories Films, a Los Angeles-based film company. His partner is Harvey Weinstein, whose own new enterprise, the Weinstein Company, will serve as his distributor. JPMorgan Chase invested \$175 million into Our Stories. His private equity fund is financed partly by the Washington-based Carlyle Group, while his hedge fund has backing from Deutsche Bank. Further Johnson has recently petitioned for a license to place a new cable network known as UTV on ION Group's network which will hold an 49% percent stake while RLJ companies will hold an 51% stake in the company. The network, Johnson said, will not only focus on the black community but would be a multi-faceted network.

In 2007, Johnson was so inspired by new Liberian President Ellen Johnson Sirleaf that he and a delegation of several Black-American leaders toured Liberia and committed to revitalizing the historic relationship between Black-Americans and the war-torn country. This led to the creation of the \$30 million Liberia Enterprise Development Fund. Months later Johnson wrote a controversial letter to the Washington Post advocating that the new AFRICOM Military Command be based in Liberia. Johnson has also called for "African-Americans to support Liberia like Jewish-Americans support Israel". He was inducted into Junior Achievement's U.S. Business Hall of Fame in 2008.

On October 24, 2008 Barbados' Daily Nation newspaper revealed that the Cabinet of Barbados named Robert Johnson as their honorary Consul to North and South Carolina.

Involvement in 2008 Democratic Presidential Primary

In January 2008, Johnson became the target of criticism for remarks he made to supporters of Hillary Clinton about Barack Obama. Johnson said, "As an African-American, I'm frankly insulted that the Obama campaign would imply that we are so stupid that we would think Bill and Hillary Clinton, who have been deeply and emotionally involved in black issues when Barack Obama was doing something in the neighborhood that I won't say what he was doing, [but] he said it in his book." This statement was widely interpreted as a criticism of Obama's acknowledged use of marijuana and cocaine in his youth. The Clinton campaign denied this, submitting that the comments were referring to Obama's work as a community organizer. In subsequent days, Johnson was roundly criticized for his comments as hypocritical given the prodigious glorification of drug use and sale by artists prominently featured on BET.

On January 17, 2008, Johnson sent Obama the following apology: "I'm writing to apologize to you and your family personally for the uncalled-for comments I made at a recent Clinton event. In my zeal to support Senator Clinton, I made some very inappropriate remarks for which I am truly sorry. I hope that you will accept this apology. Good luck on the campaign trail"

On April 14, 2008, Johnson made comments to the effect that Obama would not be the Democratic Party's leading candidate if he were not black, in support of the prior statement made by Geraldine Ferraro. He also went on to say "I make a joke about Obama doing drugs (and it's) 'Oh my God, a black man tearing down another black man.'

Source: http://en.wikipedia.org/wiki/Robert_L._ Johnson

FEDERAL · STATE · CITY/COUNTY

NORTHERN CALIFORNIA CONSTRUCTION OPPORTUNITIES

This is a partial listing of Northern California construction Bids. Visit www.sbeinc.com for a full list of bid opportunities

SACRAMENTO COUNTY

Ref#: VA26112B1342

AHU 1 REPLACEMENT BLDG 650 MATHER 1st reported in SBE: 7/19/12 Location: McClellan, CA Date: 8/31/12 Bid Date Extended from: 6/05/12

Description available through electronic services.

Estimate: \$2,550,000 - \$5,000,000 Owner: Department of Veterans Af

McClellan CA 95652-2600, McClellan, CA, 95652-1012,

Ashok Singh SIC: 236220

SMART GRID EVSE CHARGING STATIONS

1st reported in SBE: 8/02/12 Location: Sacramento, CA Date: 8/23/12 3:00PM

Ref#: PW120002

Prebid Conf: 8/14/12 1:30PM

Description available through electronic services.

License Reqd: C-10

Estimate: \$240,000 - \$240,000

Owner: CA CSU SACRAMENTO, SUZANNE SWARTZ, (916)278-5797

E:MAIL SWARTZSD@CSUS.EDU

SAN MATEO COUNTY

DESIGN-BUILD MENLO PARK ENTRY

1st reported in SBE: 7/19/12 Location: Menlo Park, CA Date: 8/29/12

Bid Date Extended from: 6/07/12

Ref#: VA26112R0979

Description available through electronic services. Owner: Department of Veterans Af, 975 Kirman

Menlo Park, NV, 89502-2597, Joseph Mulstay SIC: 236220 date changed 07/13/12

SANTA CLARA COUNTY

AMES MULTIPLE AWARD CONSTRUCTION

CONTRAC 1st reported in SBE: 7/05/12 Location: Moffett Field, CA Date: 9/04/12

Bid Date Extended from: 6/12/12 Ref#: NNA12MAC2R-PFM

Description available through electronic services. Owner: National Aeronautics and, JA:M/S 241-1. Moffett Field, CA, 94035-0001, Patricia F. Mendoza

SIC: 236220 patricia.l.finnell-mendoza@nasa.gov

SONOMA COUNTY

VARIOUS PUBLIC WORKS PROJECTS 1st reported in SBE: 8/02/12 Location: Sonoma, CA Date: 6/30/13 5:00PM Ref#: 20122013

Description available through electronic services Owner: CA CSU SONOMĂ STATE, TAMI CON-NOR, (707)664-3239

E:MAIL TAMI.CONNOR@SONOMA.EDU

FEDERAL · STATE · CITY/COUNTY

SOUTHERN CALIFORNIA CONSTRUCTION OPPORTUNITIES

This is a partial listing of Southern California construction Bids. Visit www.sbeinc.com for a full list of bid opportunities

LOS ANGELES COUNTY

IDIQ ASBESTOS ABATEMENT VISN 22 Location: Long Beach, CA Date: 9/14/12

Bid Date Extended from: 7/27/12

Ref#: VA26212R1218 Description available through electronic services. Owner: Department of Veterans Af, Suite 600,

Long Beach, CA, 90815, James Barber SIC: 562910

YORBA SLAUGHTER ADOBE PROTECTION,

1st reported in SBE: 7/19/12 Location: Los Angeles, CA Date: 8/28/12

Bid Date Extended from: 6/05/12

Ref#: W912PL-12-B-0007

Description available through electronic services Owner: Department of the Army, P.O. Box 532711, Los Angeles, CA, 90053-2325, Julie Ayala

SIC: 237990 SBSA

REPLACE PLUMBING SYSTEM B 300 1st reported in SBE: 8/02/12 Location: Los Angeles, CA

Date: 9/06/12

Bid Date Extended from: 6/01/12 Ref#: VA26212B1277 Description available through electronic services.

Owner: Department of Veterans Af, Suite 600, Los Angeles, CA, 90815, Francisco Celis SIC: 236220

CHANNEL ISLANDS AND PORT HUENEME

HARBORS

1st reported in SBE: 7/26/12 Location: Los Angeles, CA Date: 9/12/12

Ref#: W912PL-12-B-0006

Description available through electronic services. Owner: Department of the Army, P.O. Box 532711,

Los Angeles, CA, 90053-2325, Pat Bonilla SIC: 237990

RIVERSIDE COUNTY

I-15/1-215 INTERCHANGE IMPROCEMENTS

1st reported in SBE: 7/26/12 Location: Riverside, CA Date: 8/22/12

Ref#: 08-0K7104

Description available through electronic services. Owner: San Bernardino County, 1995 Agua Mansa

Riverside, CA, 92509, (951)684-5360, Fax (951)788-2449

www.usa.skanska.com

SAN BERNARDINO COUNTY

BIG BEAR AND LYTLE CREEK CARPET REPLA-

Location: Fawnskin, CA

Date: 8/27/12 Bid Date Extended from: 6/21/12 Ref#: AG-9A23-S-12-0024 Description available through electronic services. Owner: Department of Agriculture, Fawnskin, CA,

Linda M. Phipps, (559)568-1500, Fax (559)788-

0188 SIC: 238330

lphipps@fs.fed.us SBSA

Questions to Ask When Buying a Business

■ Continued from page 1

transitions that could put the business at risk?

- Is the business's customer base growing? Is the business adequately diversified, or is it overly dependent on one or two big customers?
- How does this business compare to competitors in its industry? How many competitors are there? What are their strengths and weak-
- What is the state of the region where the business is located? Are people moving into the area or are they moving out? What about businesses? Is the local economy growing or shrinking?
- What kind of staff does the business have? Do employees have skills that are difficult to find elsewhere? Are their wages average, above average, or below average for the

industry? What benefits does the company

- Is there a lot of turnover at the company? How long have key employees been with the company? Are key personnel likely to stay with the company after a change in owner-
- What is the company's reputation in the industry and the community? Businesses are often up for sale because of problems the owner may try to hide. Go online and ask around in the community to learn as much as you can about the reputation the company has among customers, vendors, and prospects.
- your due diligence (see "Complete Due Diligence Before Buying a Business") will provide answers to these and other ques-

Source: AllBusiness.com, Inc.

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p. (415) 778-6250 • f. (415) 778-6255 • e. sbe@sbeinc.com

AUGUST 9, 2012 - AUGUST 15, 2012 **SMALL BUSINESS EXCHANGE 11**

BANKING S FINANCE



4 Reasons That Could Lead a Household to a Certain **Financial Doom**

When it comes to managing personal finances, everyone has their own opinions and distinct styles. However, most people make glaring glitches in the way they handle their finances. These mistakes are not considered to be "big" because of the amount of money involved, but more so because of the long-term impact they have on an individual's future financial security and freedom. Here is a list of the top 5 most commonly made financial mistakes, which if not avoided can lead a household to a certain financial doom:

Living from paycheck to paycheck: The idea of living from paycheck to paycheck seems very appealing and in theory it should work. If a person's expenses do not exceed their earnings, then living from paycheck to paycheck is a fine way to manage money. Sadly, life does not work that way and it certainly does not plan itself out to accommodate your spending habits. It is very important to start building up savings from the very first paycheck. Most households go into debt because of unforeseen expenses due to an emergency. Wouldn't it be a relief during such times of uncertainty to know that there is enough cash stocked up for you to fall back on and not having to deal with loans and interest rates for the rest of your life?

Treating credit cards like cash: The biggest mistake people make with credit cards is to treat it like cash-in-hand. The credit limit on the card signifies the amount an individual can have charged to the account; most people instead decide to treat the credit limit as free cash. A c-credit card should be used for what it really is – a tool that lets you avoid carrying cash, especially for large payments. To use the credit card for any other purpose is to invite a completely different sort of trouble, namely the high interest rates charged by the credit card companies.

Breaking the budget: We would all like to claim that we have never done it, but the truth is that, at least once, each one of us has overspent beyond the budget we allot for ourselves. When the expense is small, people can usually get away by breaking the budget. However, people do not simply go beyond the budget for small items; they do so for massively

expensive items like a house or a car. The main reason to create a budget is to ensure that the expenses do not land you in a heap of financial trouble. By breaking the budget, people are voluntarily inviting financial trouble into their lives. The golden rule for budgeting always remains the same: avoid all temptations and stick to the budget.

Increasing disposable income by tapping into home equity: Of all the huge financial mistakes, tapping into the home equity to gain disposable income is probably the newest troublemaker of the group. Retired people and senior citizens with fixed income are more likely to fall prey to such schemes. Though you may gain access to some hard cash, you end up losing your house brick-by-brick as you keep tapping into the

Alon Huri loves writing on numerous finance blogs and he is the CTO Of Pageonce which helps in providing sears payment online.

Source: SBALoans-123.com

Which Type of Cloud Is Right For | What to Look For in Your Business Your Business?

If you've been looking for a new way to make your business more efficient, cloud computing may be the answer. In a nutshell, cloud computing works by connecting business resources through a network called a "cloud," and this cloud can then be connected to other clouds by using managed data center services. Connecting your business resources through cloud computing allows you and your employees to have access to these resources from virtually any location that offers Internet access, and you can access resources from various operating platforms, including mobile devices. In addition, your business can also take advantage of the following cloud services:

1.) Infrastructure as a Service

Cloud computing using infrastructure as a service allows business owners to take advantage of pre-built networks, servers, virtual machines and more. These services are used by a variety of business types, including retail and marketing, and they're generally centered on ensuring that website traffic is handled correctly and expediently. The benefit of using infrastructure-as-a-service cloud computing is that your business won't have to spend as much capital on setting up a cloud or purchasing expensive and complex equipment, and it also won't have to spend as much time dealing with maintenance issues, as these are handled by a data center services provider.

2.) Platform as a Service

If your business needs a development environment for applications, you may also be interested in using platform-as-a-service cloud computing. Platform-as-a-service cloud computing offers businesses the chance to create, test and debug online applications before making them live on the Internet, and in most cases, the service provider will be able to offer tools for logging statistical data related to application usage, errors and more.

3.) Software as a Service

Many business owners are also turning to software-as-a-service cloud computing. This type of cloud computing involves end users having access to your software without having to actually install anything on their own computers. This can be very beneficial for both the customer and your business, as it allows all information related to software usage, included saved files, to be stored in a central location where they can be accessed from any Internet connection. Your business can also turn to software-as-a-service providers in order to access your own business files from any Internet connection, and employees can work on files, as well as save and transfer data, all in real time.

Cloud computing is also a great way to expand your business, as it allows your business to share and partner with other businesses. In the past, if you wanted to offer extra services from your business website, it often required hiring a contracting company to upgrade equipment, install hardware and software and maintain all of it. Using cloud computing, you can find business partners who may already have their own software, infrastructure, platforms and more, and by simply connecting with these partners through a cloud, your business has the chance to expand and grow without the hassle of traditional business partnership methods.

It should also be noted that, while cloud computing is a simple concept, your business may need to consult with a cloud computing professional in order to devise a plan of action. Having a strong action plan now can help you to create a virtually limitless cloud in the future.

Molly Henshaw is a small business owner in the DC metro area. She is also a contributing author for the cloud computing experts at QTS. Cloud computing can really be the answer to streamlining all of your business IT needs!

Source: SBALoans-123.com

Loan Agreement's Fine Print

by Caron Beesley, Community Moderator

Applying for a business loan and securing its approval can be a lengthy process. The actual approval time varies widely depending on the type of loan, its complexity, and the borrower's timeliness providing the necessary information. This guide from SBA can help you gather the right paperwork, whether you're applying for an SBA loan or a regular business loan

But knowing exactly what you're signing up for is just as important as rounding up the details and completing the paperwork accurately. If you've ever purchased a car and found vourself surprised when extra line items turn up on your monthly billing statement, then you'll know the feeling. With loan agreements, there are devils in the details. That's why it's critical to pay attention to the fine print, often found in the promissory note or security interest section of the agreement.

Here are some tips for what to look for and how to avoid potentially costly mistakes:

Common Details Buried in the Fine Print

Some of the key terms that make up a loan agreement aren't always as explicit as one might hope. The fine print, for example, can include detailed and complex technicalities, qualifications or restrictions of the agreement, and even vital information about the loan's terms. Things to look out for include:

- Whether the interest rate is fixed or variable (and when it will change)
- Payment schedules, grace periods and late
- Prepayment penalties if you pay off the loan
- The lender's definitions of default and the penalties incurred

You may think it would be impossible to overlook these details. But often in the excitement of the moment, there's a risk of signing a loan agreement without having a clear understanding of what you're getting into - always a bad move.

Do Your Research

Obviously, be wary of scams, or of lenders who promise loan approvals within hours, if not days. Consult the Better Business Bureau (look for information about complaints made about unfair terms or hidden costs) or talk to your local SBA Office if you aren't sure of a lender's

Review, Review

Avoid surprises by taking the time to read all your loan-related documents in their entirety as early as you can. Ask your lender if you can see an example of the loan agreement, even before you've submitted your loan application.

Prepare Questions

Before you sign anything, prepare a list of questions so that you have a clear understanding of the terms. For example, even if you don't think you'll ever be likely to make a late payment or pay off the loan early, familiarize yourself with the policy.

Got questions about the loan application or approvals process? Post them in the SBA Loans & Grants Discussion Thread.

Useful Resources

- SBA Loan Application Checklist Guides you through the forms and documents you need to collate and complete when applying for an SBA loan program.
- Business Loan Application Checklist (Non-SBA) – Explains the typical items you will need to support a business loan application.
- · SBA Loans and Grants Search Tool
- Small Business Lending is Improving: Tips for Finding and Securing the Right Loan

Source: U.S. Small Business Administration

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