

C.C. Myers, Inc.

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

San Diego County Decks/Slabs
Contract #11-238604
California Department of Transportation
Bids: September 6, 2012 at 2:00 p.m.

916-635-9370 See page 3 for the Full Ad

O.C. Jones & Sons, Inc.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS:

Hwy 580 Widening, Livermore
Caltrans # 04-2908C4
BID DATE: September 19, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Fencing, Temporary Creek Diversion System, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Water Quality Monitoring Report

510-526-3424 See page 4 for the Full Ad

UCLA

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

ACKERMAN 1390L INFRASTRUCTURE AND TERRACE IMPROVEMENTS
Project Number 940380.01
Bid Deadline: 2:00 p.m., September 14, 2012

310-825-7015 See page 8 for the Full Ad



Is Entrepreneurship For You?

Starting your own business can be an exciting and rewarding experience. It can offer numerous advantages such as being your own boss, setting your own schedule and making a living doing something you enjoy. But, becoming a successful entrepreneur requires thorough planning, creativity and hard work.

Consider whether you have the following characteristics and skills commonly associated with successful entrepreneurs:

Comfortable with taking risks: Being your own boss also means you're the one making tough decisions. Entrepreneurship involves uncertainty. Do you avoid uncertainty in life at all costs? If yes, then entrepreneurship may not be the best fit for you. Do you enjoy the thrill of taking calculated risks? Then read on.

Independent: Entrepreneurs have to make a lot of decisions on their own. If you find you can trust your instincts — and you're not afraid of rejection every now and then — you could be on your way to being an entrepreneur.

Persuasive: You may have the greatest idea in the world, but if you cannot persuade customers, employees and potential lenders or partners, you may find entrepreneurship to be challenging. If you enjoy public speaking, engage new people with ease and find you make compelling

arguments grounded in facts, it's likely you're poised to make your idea succeed.

Able to negotiate: As a small business owner, you will need to negotiate everything from leases to contract terms to rates. Polished negotiation skills will help you save money and keep your business running smoothly.

Creative: Are you able to think of new ideas? Can you imagine new ways to solve problems? Entrepreneurs must be able to think creatively. If you have insights on how to take advantage of new opportunities, entrepreneurship may be a good fit.

Supported by others: Before you start a business, it's important to have a strong support system in place. You'll be forced to make many important decisions, especially in the first months of opening your business. If you do not have a support network of people to help you, consider finding a business mentor. A business mentor is someone who is experienced, successful and willing to provide advice and guidance. Read the Steps to Finding a Mentor article for help on finding and working with a mentor.

Still think you have what it takes to be an entrepreneur and start a new business? Great! Now ask yourself these 20 questions to help ensure

Continued on page 9

Visit www.sbeinc.com and click on the CA High Speed Rail Authority banner ad (Right hand side of the webpage)



Sub-Bids Request Ads
»P. 3, 4, 5



Public Legal Notices
»P. 8, 9



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Call 1-800-800-8534 or visit us at www.sbeinc.com



SMALL BUSINESS EXCHANGE



SBE is Now is Your Bridge to Effective Online Marketing

The Small Business Exchange Inc. now offers its customers an easy, cost-effective way to maintain a presence on the Internet. Whether you're new to the Web or you're simply looking to upgrade your existing website, SBE Inc. can assist in making the Web work for you in a way you've never experienced.

Your new website will be integrated into your listing on SBEInc.com, which guarantees exactly the type of exposure you want when looking for prospective clients. From one-page e-Card websites to full-fledged multi-page sites, we'll capture the concept and image of your business in a way that will truly speak to your company's future.

**** PLEASE CALL FOR PRICING ****

One Page E-Card Website

Including:

- Introductory text, contact info and graphics
- Personalized, custom design
- Link from your company's profile on SBEInc.com
- One custom-designed banners circulated on SBEInc.com

Best Builders provides construction design, consulting and project management services to small to mid-size enterprises. We offer total solutions to help give businesses the competitive advantage.

Our clients enjoy full access to our extensive knowledge of and experience with all aspects of the process. From helping you to meet your environmental compliance requirements and obtaining permits through productivity analysis and award-winning interior design.

We are committed to providing reliable service and quality solutions, focusing on the details and expectations of our customers' construction needs. We look forward to working with you on your next construction project.

Contact Us for a Free Consultation

Best Builders
1000 Best St.
Best, CA 11111

Sales:
info@bestbuilders.com

Client Services
clients@bestbuilders.com

voice: (101)101-1111
toll free: (800) 555-5555
fax: (101) 101-1112

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Example of one-page E-Card website

Five Page Mini Website

Including:

- Homepage
- About Page
- Services Page
- Contact Page
- Clients Page or another page of your choice
- Unlimited e-mail addresses with webmail (accessible from anywhere)
- Link from your company's profile on SBEInc.com
- Two custom-designed banners circulated on SBEInc.com
- Built-in content management system (you control the content)
- Submission of your site to top search engines
- Your own domain name (www.YourCompany.com)
- This and much more ...

Options/Additions

- Online Portfolios or Photo Galleries
- Flash Intros
- E-commerce solutions
- Submission of your website to numerous search engines

For more onfo on our websites and other marketing solutions:

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San Francisco, CA 94103

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Email: sbe@sbeinc.com

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CALIFORNIA SUB-BID REQUEST ADS

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 99 Ashlan Ave.
Contract # 06-442624
Fresno and Madera Counties
Bids: September 7, 2012 at 10:00 a.m.**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
(916) 635-9370 • FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**San Diego County Decks/Slabs
Contract #11-238604
California Department of Transportation
Bids: September 6, 2012 at 2:00 p.m.**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

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REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 101 - Petaluma River Bridge
Contract # 04-2640U4
Sonoma County
Bids: September 5, 2012 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

Ghilotti Bros. Inc./C.C. Myers, Inc. JV is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

Ghilotti Bros. Inc./C. C. Myers, Inc. JV

525 Jacoby Street 3286 Fitzgerald Rd.
San Rafael CA 94901 Rancho Cordova, CA 95742
415-454-7011 (916) 635-9370
Fax 415-454-8376 FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact Ghilotti Bros. Inc./C. C. Myers, Inc. JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 99 - Yosemite Avenue
Contract #10-0E6134
San Joaquin County
Bids: September 12, 2012 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities JV. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

**C. C. Myers, Inc. / Bay Cities Paving
a Joint Venture**

3286 Fitzgerald Rd. 5029 Forni Dr
Rancho Cordova, CA 95742 Concord, CA 94520
916-635-9370 925-687-6666
Fax 916-635-1527 Fax 925-687-2122

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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CALIFORNIA SUB-BID REQUEST ADS

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 580 Widening, Livermore
Caltrans # 04-2908C4**

BID DATE: September 19, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Fencing, Temporary Creek Diversion System, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Water Quality Monitoring Report, Water Quality Sampling & Analysis, Construction Area Signs, Traffic Control System, Noise Monitoring, Abandon Culvert, Adjust Inlet, Cold Plane AC, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Y-1, ADL), Lead Compliance Plan, ADL Burial Location Report, Structure Excavation, Imported Biofiltration Soil, Erosion Control, Lime Stabilized Soil, Asphaltic Emulsion (Curing Seal), Lean Concrete Base, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Jointed Plain Concrete Pavement, Precast Prestressed Concrete Pavement, Seal Pavement Joint, Seal Isolation Joint, Ground Anchor, Soil Nail, Steel Piling, Structural Concrete, Minor Concrete, Paint Bridge Identification, Fractured Rib Texture, Drill and Bond Dowel, Clean Expansion Joint, Rapid Setting Concrete, Sound Wall (Precast), Joint Seal, Bar Reinforcing Steel, Shotcrete, Sign Structure, Roadside Signs, CIDH Concrete Pile, Underground, Misc. Iron & Steel, Misc. Metal, Delineator, Object Marker, MBGR, Thrie Beam Barrier, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Crack Concrete Pavement, Inject Crack Epoxy and Construction Materials.

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



A Joint Venture in Association with LANI TY Lin

**Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension
Project C700**

Procurement opportunities through
Skanska-Shimmick-Herzog
will be diverse and ongoing.

Please visit:
www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

Intercare Holdings Insurance Services, Inc. is requesting Sub-bids from Minority Business Enterprise (MBE) and Women's Business Enterprise (WBE) Subcontractors/Vendors for:

Copy Service, Court Reporters, Ergonomic Specialists, Interpreters, Transportation Companies for the
Housing Authority of the City of Los Angeles
RFP#7567 for Workers' Compensation
Third Party Claims Administration
Bid Due Date: 09/21/2012

For submission of bids and information on the availability of plans and specifications and Intercare's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact

Jill McEntire, jmcentire@intercareins.com
PH: (916) 677-2105 • FX: (916) 781-5579
PO Box 579 • Roseville, CA 95661



SBE/LSBE/DBE Bidding Opportunities
Exposition LRT Project Phase 2 for Metro Exposition
Line Construction Authority (EXPO)

Opportunities to provide sub-quotes include:

- Traction Power Substation Ductbank
- Traction Power Substation Site Grounding
- Traction Power Substation Utility switchgear
- Furnish Communication Cable
- General Electrical Supply

Time Frame: Work is expected to begin in
November 2012 and go through February 2014

Notice of Interest Response Deadline:
September 7, 2012

Contact Information:
Kyle Speck (972-505-4700)

Mass. Electric Construction Co.
Is an Equal Opportunity Employer



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949
415-382-1188 • Fax: 415-883-7529

Contact: Kathy Rowan

REQUESTS QUOTATIONS FROM
CERTIFIED UDBE SUBCONTRACTORS,
SUPPLIERS & TRUCKERS FOR
THE FOLLOWING PROJECT:

COTATI TRAIN DEPOT – CONTRACT #E12-01
FEDERAL PROJECT #CML 5383(009)
COTATI, SONOMA COUNTY, CA
OWNER: CITY OF COTATI
BID DATE: SEPTEMBER 13, 2012 AT 3:00 PM
ESTIMATE: \$1,600,000 - \$1,700,000
UDBE CONTRACT GOAL: 2.45%

Trades needed but not limited to: earthwork, site utilities, landscaping, irrigation, site furnishings, concrete, rebar, stone wall, masonry, structural steel, chain link fences and gates, rough carpentry, finish carpentry, laminated plastics, casework, insulation, roofing, composite wall panels, sheet metal, sealants and caulking, doors, frames and hardware, aluminum windows, glass & glazing, drywall, flooring, painting & coatings, louvers, signage, tensioned fabric structures, toilet accessories, fire alarm, HVAC, plumbing, fire sprinklers, electrical & communications

Bonding, insurance, technical assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders Inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

**We are signatory to the Carpenter's and Laborer's
Collective Bargaining Agreements**
An equal opportunity employer

GRANITE CONSTRUCTION COMPANY
is seeking WBE, MBE, and DVBE Qualified
Sub-Contractors on the following Project

Project Owner: California American Water Company
Estimate # 2518

Project: Carmel River Reroute and San Clemente Dam
Removal Design-Build Project

Lead Estimator: Alber Youssef Phone 831-728-7516

Bid Date: 9/21/12 @ 3:00P.M.

Please Fax Quotes to 408-327-7090 by 9/5/12

Additional Forms Will be Required from

All Bidding Sub Contractors

Scope of Work: Rerouting the Carmel River into San Clemente Creek at a location upstream of the San Clemente Dam. The new combined flow reach will be restored with a focus on steelhead passage. The accumulated sediment in San Clemente Creek arm and Reservoir will be excavated and relocated to the abandoned Carmel River arm. The accumulated sediment in Carmel River arm will be stabilized in place to form the sediment stockpile. A diversion dike will be constructed to divert the Carmel River flow into the San Clemente Creek drainage through the reroute channel. A stabilized sediment slope will be constructed at the downstream end of the abandoned Carmel River arm. Work also includes the removal of San Clemente Dam, removal of Old Carmel River Dam "deductive work" and post construction monitoring by DB of 5 years.

Granite Construction Company (Granite) is requesting quotes from all qualified subcontractors and suppliers including certified WBE, MBE, and DVBE firms for the following items of work, including but not limited to, Field Investigation, Survey, Temporary Facilities, Diversion System "materials", Dewatering, Site Preparation, Reroute Channel, Diversion Dike, Erosion Control and SWPPP, Miscellaneous Site Restorations, Residential Demolition & Hazardous Material Removal, Roadway Improvements, Irrigation, Environmental Mitigation. Trucking and Hauling.

GRANITE CONSTRUCTION COMPANY
Estimating Assistant:

Barbara Jacob 408-327-7013

Tel: (408) 327-7000 / Fax: (408)327-7090

Granite Construction Company (Granite) is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. 100% performance and payment bonds may be required for the full amount of subcontract price. Granite will pay for bond premium up to 1.5%. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage meeting Granite's requirements and will be required to sign the standard Granite Subcontract Agreement. A copy of the insurance requirements and agreement can be obtained by contacting the estimator. Plans and specifications are available for viewing at our office located at 715 Comstock St., Santa Clara, CA., 95054 or by on our ftp site: <http://gcipublic.gcinc.com> (please call for User name and Password) Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Granite intends to work cooperatively with all qualified firms seeking work on this project. Granite is an equal opportunity employer.

Portions of work can be made available upon request prior to bid date. Please call if any assistance is needed.

Sub-Bids Requested From Qualified DBE, MBE, WBE, DVBE Subcontractors & Suppliers
As-Needed Civil and Structural Engineering Consultant Services

Solicitation No. AED 7739813

Project Location: Alhambra, California

Bid Date: 9/6/2012

Seeking:

Civil Engineering, Structural Engineering

Wheeler & Gray Consulting Engineers

650 Sierra Madre Villa Avenue, Suite 300

Pasadena, California, 91107

Phone: (626) 432-5850 • Fax: (626) 432-5858

Contact: John Kelly

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.

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in association with **AECOM**

**I-805 North Improvement
Design Build Project
Caltrans Contract No:
11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through
Skanska's Procurement website

Please visit:

www.usa.skanska.com/I805North

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site.

REQUESTING BIDS FROM SBE/VSB
subcontractors and suppliers for:

**Project: Spec HD-S2378, Pier E Terminal,
North Gate Redevelopment, Phase II
Long Beach**

**Project Owner: City of Long Beach,
Harbor Commissioners**

Bid Date: 9/5/12 @ 2:00PM

(Please respond prior to bid date)

**Subcontractors/Vendors: SWPPP, Demolition,
Excavation, Shoring, Concrete, Paving, Chain
Link Fencing, K-Rail, Structural Steel, Electrical,
Concrete Deck Motor Truck Scales**

Blois Construction Company, Inc. will assist in obtaining access to the plans, specifications, bonding, lines of credit and insurance, if requested. Please submit bids at least 24 hours to bid date and time, and include any certification you may have.

Plans and specs for this Project can be viewed at the office of Blois Construction, or may be obtained from the Owner by calling 562.283.7353.

For Questions or assistance, please contact
Delia (Crissy) Gonzales, Project Manager at
Blois Construction, FAX: 805.485.0338 or email
deliagonzales@bloisconstruction.com

Blois Construction, Inc.

3201 Sturgis Road • Oxnard, CA 93030
Phone: 805-656-1432 • 805-485-0338

Voith Hydro Inc. is seeking Sub-bids from
qualified Minority Business Enterprise,
Women Business Enterprise, and Other Business
Enterprise vendors in the following areas:

- (1) Steel Casting, Forging & Machining Services,
- (2) Lubricating Oil Suppliers,
- (3) Hardware Suppliers,
- (4) Bearing Rebabbling Services,
- (5) NDE Inspection Services,
- (6) Site Facilities Services,
- (7) Painting,
- (8) Trucking Services.

**Project Name: UMC Gorge Power Plants Generator
& Turbine Reliability Improvement (RFP90066)**

Owner: City of Los Angeles

Department of Water and Power

**Proposal due date and time: Monday, September
10, 2012, 02:00 p.m. PST**

For a copy of the plans and specifications and/or information on our policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

To inquire about sub opportunities, please contact us no later than **September 3, 2012.**

Voith Hydro Inc.

Contact: **Christopher Barrios de León**
Supplier Diversity Coordinator
760 East Berlin Road • York, PA 17404
P: 626-818-0954 F: 626-316-7103

CALIFORNIA SUB-BID REQUEST ADS

McCarthy Building Companies, Inc. IS SEEKING BIDS FROM QUALIFIED MBE & WBE SUBCONTRACTORS & SUPPLIERS:

Jet Propulsion Laboratory West Arroyo Design-Build Parking Structure Pasadena, CA

McCarthy Building Companies, Inc. is bidding on the above referenced project as a General Contractor and is requesting proposals from qualified Subcontractors and Suppliers.

BIDS ARE DUE THURSDAY, SEPTEMBER 6, 2012 BEFORE 3:00 PM.

Please submit your scope letters at least two (2) days before the bid date and time.

The scope of work includes the construction of a new freestanding multi-level design-build Parking Structure with a minimum of 1000 stalls including the roadway, hardscape, and landscape improvements.

Work Categories Include: Demo of Existing Buildings; Site Clearing, Demo of Existing Parking Lot(s), Earthwork; Shoring; AC Paving; Site Concrete; Pavement Markings; Landscape & Irrigation Systems; Site Utilities; Reinforcing Steel & PT Cables; Masonry; Misc. Metal; Barrier Cables; Waterproofing/Sealants & Caulking; Sheet Metal; Security Grilles; Hollow Metal Doors & Frames; Lath/Plaster/Drywall; Painting; Signs; Fire Extinguishers & Cabinets; Elevator; Fire Protection; Plumbing; HVAC; and Electrical.

Bid Documents: Drawings, specifications, and other project documents are available for free download from McCarthy's ftp site.

- Using Filezilla or Coreftp LE access the documents. Directory for accessing the ftp site: ftp.mccsocal.com Username: jplps Password: mccarthy.
- Drawings are also available for a non-refundable purchase by contacting ARC (714-751-2680) and providing them with the ftp site information above.
- Drawings are also available for viewing in McCarthy's Plan View Room at our home office in Newport Beach.

This is a prevailing wage project. Davis Bacon and Related Act Regulations apply in accordance with JPL General Provisions. General Wage Determinations can be viewed online at <http://www.dol.gov/>.

100% Performance and Payment Bonds are required from an admitted surety for contracts over \$25,000. McCarthy will pay actual bond cost, up to 1.5% of the bid amount. Upon request, subcontractors will be required to provide evidence of their ability to provide said bonds within twenty-four (24) hours.

This project is subject to "Buy America Act".

McCarthy is an equal opportunity employer and encourages Small, Local, Emerging, MBE, WBE, DVBE and DBE participation.

Please contact us should you have any questions regarding project specifics.

McCarthy Building Companies, Inc.

20401 S.W. Birch St., Suite 300, Newport Beach, CA 92660

Phone: (949) 851-8383 • Fax: (949) 756-6841

WE ARE AN EQUAL OPPORTUNITY EMPLOYER.

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

Alameda County Various Locations on Routes 238 and 580

Caltrans Contract No. 04-151134

Federal Aid Project No. ACIM-X001(568)E

Engineer Estimate: \$7,318,000

350 Working Days

Bids: September 12, 2012 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Clear & Grub, Lean Concrete Base, Concrete Barrier, Minor Concrete Structure, Construction Area Signs, Traffic Control Systems, AC Dike, Erosion Control / Hydroseeding, Striping, Electrical, MBGR and Trucking.

Scope of Work: Install Ramp Metering and Traffic Operation System Elements

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550

Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office. Contact **Aaron Heppner 925-606-2400** for any questions, including bonding, lines of credit, insurance or equipment and material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

An Equal Opportunity Employer

DIVERSITY OUTREACH SERVICES

- ★ Win the Bid
- ★ Achieve Goals
- ★ Demonstrate Good Faith Efforts

Outreach Professionals

- Review and analyze specific requirements to ensure compliance with regulations
- Provide customized reports upon request
- Quick turnaround to ensure deadlines are met efficiently

An Outreach Standard

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

One Location... Thousands of Certified Businesses

- SBE imports State DOT DBE's (nationwide)
- SBE imports US SBA "Pro-Net" listed businesses (nationwide)
- SBE maintains businesses certified by more than 50 local agencies

SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project

Construction on Route 395 in San Bernardino County from 7.9 miles North of State Route 18 to 10.4 miles South of State Route 58

District 8 on Route 395

Contract No.: 08-0C1214

DBE Goal: 7%

Bid Date: Sept 13, 2012 - 2:00PM

Plans and Specifications are available for view at our main office in Riverside, at the California Department of Transportation website or by calling 916/654-7028.

Quotes requested for supplies and services including, but not limited to:

Biological Monitor, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Fencing, Erosion Control, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Portable Changeable Message Signs, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Roadside Sign, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Traffic Stripe, Pavement Marker, Temporary Soil Binder, Temporary K-Rail, Cold Plane Asphalt, Erosion Control Bonded Fiber Matrix, Transplant Joshua Trees, Ground-in Rumble Strip

All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Plans and Specifications are available for view at our main office in Riverside, at the California Department of Transportation website or by calling 916/654-7028

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible.

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449 • Email Tom.Mehas@skanska.com

REQUESTING SUB-BIDS

From All Qualified UDBE/DBE/SBE/WBE/ MBE and other small business (OBE) Subcontractors/Sub-consultants/Suppliers/Vendors for:

BALDWIN AVENUE GRADE SEPARATION PROJECT

STATE PROJECT NO. 0712000280

ACE CONTRACT NO. 12-04

Owner: Ace Construction Authority

Reyes Construction is requesting bids for: SWPPP, Quality Control Testing, Surveying, Temporary Fencing, Clear & Grubbing, Demolition, Earthwork, Trucking Aggregates, Pipe Jacking, Steel Piling, Utilities (Water, Sewer & Storm Draining), Minor Concrete Structures, Asphalt & Concrete Paving, Signage & Striping, Temporary Traffic Control, Landscape & Irrigation, Fencing & Railing, Traffic Signal, Electrical, Street Lighting, Minor Concrete (Curb & Gutter, sidewalk, ramps and driveways,) Stamped Concrete, Structural Concrete (Bridge, Retaining Walls & Pump Station), Precast Pre-Stressed Concrete Girders, Rebar, CMU Block Walls, Waterproofing, Railroad Work, Misc. Metals, Protective Coatings, Manufactured Steel Bridge.

BID DATE: September 05, 2012 @ 2:00 pm

Reyes Construction, Inc.

State License Number 507561

1383 S. SIGNAL DRIVE, POMONA, CA 91766

Phone: 909.622.2259 • Fax: 909.622.3053

Contact: Estimating Dept Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications and all attachments can be viewed online at no additional cost at:

1. <http://www.bidmail.com/Sublogin.aspx>
(To request an invite please email estimating@reyesconstruction.com)

2. Via the AGENCY'S online bidding system www.theaceproject.org/contract.htm
Please fax quotes to: 909.622.3053

SMALL **BUSINESS** EXCHANGE

SMALL BUSINESS EXCHANGE, INC

Phone: (415) 778-6250
Fax: (415) 778-6255
Email: sbe@sbeinc.com
Website: www.sbeinc.com



PORT OF OAKLAND

The Community

Nestled between the San Francisco Bay and the California coastal mountains, the City of Oakland has a rich history, diverse culture and expanding local economy. Its temperate Bay Area climate - rated the best in the nation - combined with a vast network of arts, entertainment, recreational and educationally-enriching amenities make Oakland a thriving setting for its 447,000 residents and a tourist destination for thousands of visitors annually. The City's diverse landscape is a lively urban-suburban mix of beautiful hillside residential neighborhoods, a large stock of historic homes and buildings, two lakes and the Oakland Estuary, 19 miles of shoreline. In addition to more greenery and open space per capita than any other city in the Bay Area.

Having served as a staging area for the Gold Rush, the western hub for the first trans-continental railroad, and an important military industrial base during both world wars, Oakland has historically been a thriving commerce center. This tradition continues today as Oakland is home to the fourth largest container port in the country, a state-of-the-art technological infrastructure, a vast transportation network and one of the fastest-growing airports in the country.

Oakland is rated among the top cities for business in the U.S. and considered a leader among America's top technology cities. Since 1999, Oakland has emerged as a prime center for business in the region, attracting hundreds of major companies and thousands of new jobs.

Oakland is also one of the nation's most diverse cities, with residents speaking nearly 125 different languages and dialects. This diversity helps to uniquely position Oakland as an ideal point for international businesses seeking trade and business relationships in the United States. Oakland's diversity is also reflected in the more than 600 year-round cultural fairs and events citywide. Other recreational, cultural and entertainment activi-

ties take place in 106 parks, Lake Merritt, Jack London Square, Knowland Park Zoo, the Oakland Museum of California and the Paramount Theater, among other welcoming venues.

For sports fans, Oakland is the only city in California with the "big three" professional football, baseball and basketball franchises: NFL Oakland Raiders, MLB Oakland Athletics and the NBA Golden State Warriors. Oakland is in close proximity to some of California's most famous destinations - San Francisco is just minutes away and the world renowned Napa Valley wine country is a short distance further. In addition, Oakland is just three hours from Lake Tahoe and the Sierra Mountains, less than three hours from Monterey,

Carmel and Mendocino, and a short one-hour flight to Southern California. For longer trips, travelers can take advantage of the generous flight schedule offered by the numerous major carriers at Oakland's International Airport. Encompassing a wide range of housing and educational choices for its residents while providing all the elements of an attractive urban city make Oakland a great place to live and work.

The Port of Oakland was established in 1927 and is an independent department of the City of Oakland governed by, the Oakland Board of Port Commissioners, vested with control and management of Port property and revenues by the City of Oakland Charter. The seven Commissioners are nominated by the Mayor and appointed by the City Council to four-year terms. Headquartered in Oakland, the Port manages and controls over 16,000 acres of property along the eastern shore of San Francisco Bay. The Port generates revenue across three distinct business lines, Maritime, Aviation and Commercial Real Estate.

The Port of Oakland's three Revenue Divisions include:

Aviation: The Port owns and operates Oakland International Airport, the second larg-



Image credit by conservativerefocus.com

est San Francisco Bay Area airport, which offers approximately 140 commercial passenger nonstop flights daily to domestic and international destinations; serves general aviation; and is home to the largest air cargo facility in Northern California

Maritime: The Port owns and manages the fifth busiest cargo container port in the United States. The Port is an international gateway, with approximately 88% of its trade with international trading partners/regions, and the remaining 12% representing domestic trade within the United States.

Real Estate: The Port owns and oversees 876 acres of real estate along the Oakland Estuary which includes commercial developments such as Jack London Square and hundreds of acres of public parks and habitat conservation areas. The Port of Oakland also serves as trustee for waterfront property serving commercial, recreational and public access purposes.

The Port of Oakland does not receive tax revenues and is financially self sustaining. Port operating revenues are generated through tenant and customer-related business activities, and expended on Port operations, debt obligations, capital facilities, and in support of programs related to environmental stewardship and social responsibility. Port capital development programs are funded through one or more of the following funding sources: grants, special fees (such as Passenger Facility Charges), debt, and general revenues from the Port's three business lines.

The Port of Oakland, as the third-busiest Port on the West Coast, with an easily accessible airport conveniently located to serve the San Francisco Bay Area and Silicon Valley and significant real estate holdings, is a vital driver in the regional, national and international economies. The Port provides valued service, facilities and infrastructure to its customers and partners, enabling their success while promoting stewardship, in the community.

THE DIRECTOR OF SOCIAL RESPONSIBILITY POSITION

The Director of Social Responsibility is appointed by and reports to the Executive Director. As a key member of the executive management team, the Director will provide the strategic vision and leadership in the development of the Port's overall social responsibility and economic development strategy and policies in alignment with the Port's #1 strategic priority of increasing job creation and small business growth within the Oakland community and region. The director's primary responsibility will be to collaborate with a broad range of public, private and community based organizations to advance economic development strategies through program and policy development that enhance economic growth and vitality to the region; and develops strategic partnerships with business leaders to ensure business development projects within the Maritime, Aviation and Commercial Real Estate sectors of the Port contain job creation and small business contracting opportunities.

Additionally, the Director will also ensure that the existing divisional goals and objectives within the following major functional/ programmatic areas: the Non-Discrimination and Small Business Utilization Policy, Alternative Project Delivery Approach, Contracting and Procurement Requirement, Disadvantage Business Enterprise/ Airport Concessions Disadvantaged Business Enterprise Federal Program, Living Wage, Worker Retention Program, Port Internship Program, Maritime Project Labor Agreement, 360 Access (Labor Exchange) Program and other special programs and projects are accomplished.

KEY PRIORITIES:

- Interprets and analyzes economic impact data and conducts a comprehensive organizational assessment of the social responsibility department's functions, goals, priorities and staff; recommends and implements



Image credit by oaklandnorth.net

SAN FRANCISCO BAY AREA



New Online One-Stop Shop Makes Working With The City Easier For Local Contractors

Public Works' new website portal to improve access and transparency throughout the contract and bidding process

The Department of Public Works (DPW) announced today the launch of a one-stop shop on its website that will make it easier for contractors to search for contracts, bid on projects, find project information, access documentation and track their payments for DPW's construction projects and professional services.

"This new website portal is an effective and simple method that works to support the City's mission to hire San Franciscans and employ local contractors for City-funded projects," said Naomi Kelly, City Administrator. "Increasing transparency for payment tracking and expanding access to contract documentation and information helps San Francisco residents and businesses connect with work on our public projects."

The new website portal features a user-friendly design with simple and intuitive navigation and saves time for local contractors by improving access to information and transparency along all stages of the contract process. The contracts and bids website portal is accessible through DPW's website at sfdpw.org/contractsandbids.

"DPW strives to use technology to improve how we deliver our services to the public," said Mohammed Nuru, Director of the Department of Public Works, "We really want

to take the guess work out of getting a contract with DPW by creating a friendly platform that helps to make us more responsive to businesses by enhancing access, increasing efficiency, and making the system easier to navigate."

Prior to the portal, contractors had to navigate information about construction projects through a maze of various posting venues that were not in real-time, such as newspapers and manually updated web pages found on DPW's website. In addition, when project listings on the Office of Contract Administration site expired – on average one month after the bid's opening – interested parties who wanted information after the expiration had to fill out a public information request form with DPW – straining the department's staff time and resources.

DPW's new system of advertising projects allows contractors to access detailed project summaries; easily locate bidding information, such as requirements, due dates, and contact information; download official project advertisements (legal notices); and find important project links – all in real-time.

After a contract has been advertised for bid, contractors will be able to access information such as bid results of up to 12 months, award summaries, Awards of Contract and Certificates of Completion. Also, DPW anticipates the new payment tracking system to be a popular function that will help contractors manage their finances in real-time. The new site also features a search function, which allows interested

parties to locate a project without sifting through the city's myriad of postings.

DPW offers three types of contracts: construction contracts for the construction, repair, and improvement of public buildings, streets, parks and playgrounds; professional services contracts for services rendered by engineers, architects, auditors, and consultants; and contracts for equipment, supplies and other general services that provide materials necessary for the maintenance or repair of the city's infrastructure.

DPW is responsible for the care and maintenance of San Francisco's streets and much of its infrastructure. The department cleans and resurfaces streets; plants and maintains City street trees; designs, constructs and maintains city-owned facilities; inspects streets and sidewalks; constructs curb ramps; removes graffiti from public property; and partners with the diverse neighborhoods in San Francisco to provide stellar cleaning and greening services.

Website: www.sfdpw.org

Source: San Francisco Department of Public Works (DPW)



NOTICE INVITING BIDS

NOTICE IS HEREBY GIVEN that sealed bids will be received in the Office of the Secretary of the District, Golden Gate Bridge, Highway and Transportation District (District) either by U.S. Postal Service addressed to its mailing address, P.O. Box 9000, Presidio Station, San Francisco, CA 94129-0601; or by courier or personal delivery to the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, on **Tuesday, September 25, 2012, by 2:00 p.m., Pacific Standard Time**, at which time bids will be publicly opened and read in the Board Room of said building for the following:

CONTRACT NO. 2013-B-4 ULTRA-HIGH PRESSURE WATER JETTING MACHINE

The District seeks bids for furnishing one (1) ultra-high pressure water jetting machine. Bids shall be submitted on the District's "Bid Form" and enclosed in a sealed envelope marked, "CONTRACT NO. 2013-B-4, ULTRA-

HIGH PRESSURE WATER JETTING MACHINE," and plainly endorsed with the Bidder's name and address.

The District hereby notifies all Bidders that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin or sex in the award and administration of contracts. Bidders are strongly encouraged to obtain Disadvantaged Business Enterprise (DBE) participation on this project, although there is no contract-specific DBE goal. For DBE assistance, contact Gail Jackson, DBE Program Administrator, at (415) 257-4581.

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing on **Tuesday, September 11, 2012, by 4:30 p.m., Pacific Standard Time**.

Bids will be examined and reported to the General Manager within ninety (90) calendar days after the bids have been opened. The District reserves the right to reject any and all bids; or to waive any irregularities or informalities in any bid or in the bid procedure; or to postpone the bid opening for good cause. No Bidder may withdraw its bid for a period of ninety (90) calendar days after the date of opening of the bids. Each Bidder will be notified of award of contract, if award is made.

The Bid Documents are available for download on the District's web site. To download the documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bridge Division and look for 2013-B-4. For those who wish to download the Bid Documents from the District's web site, your name will not appear on the District's "List of Potential Bidders" unless you notify the Office of the Secretary of the District. The District requests

that all potential Bidders who download Bid Documents complete the "List of Potential Bidders" form in Word format, posted with the Bid Documents, and return the form to the Office of the Secretary of the District. Ultimately, it is the responsibility of the Bidder to check the District's web site for any Addenda that may be issued relative to this Bid.

To inspect and obtain the Bid Documents or for additional information, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by telephone at (415) 923-2223, by e-mail at districtsecretary@goldengate.org, or by facsimile at (415) 923-2013.

Janet S. Tarantino, Secretary of the District

Dated at San Francisco, this 28th day of August 2012.

GGBD - Mission Statement

Our Mission Statement is "The mission of the Golden Gate Bridge, Highway and Transportation District (District) is to provide safe and reliable operation, maintenance and enhancement of the Golden Gate Bridge and to provide transportation services, as resources allow, for customers within the U.S. Highway 101 Golden Gate Corridor." This streamlined version of the Mission Statement was adopted by the Board of Directors on January 17, 2003.

Photo of GGT Buses in Maintenance ShopThe longer version of the Mission Statement, adopted by the Board on December 21, 1990, reads as follows: The Mission of the Golden Gate Bridge, Highway and Transportation District is to provide safe, efficient and reliable means for the movement of people, goods, and services within the Golden

Gate Corridor. In carrying out this mission, the District operates and maintains the Golden Gate Bridge in structurally sound condition to provide safe and efficient travel for vehicles and other modes of transportation; provide public transit services, such as buses and ferries, which operate in a safe, affordable, timely and efficient manner; and carries out its activities in a cost-effective and fiscally responsible manner. The district recognizes its responsibility to work as a partner with federal, state, regional and local governments and agencies to best meet the transportation needs of the people, communities and businesses of San Francisco and the North Bay.

Additional Background Information

In 1969, with the mandate from the California State Legislature to enter the public transit business, the District planned, developed, and implemented what is today a nationally renowned bus and ferry system. The District is also unique among Bay Area transit operations because it provides transit services without support from local sales tax measures or dedicated general funds. As the District does not have the authority to levy taxes, the use of surplus Bridge toll revenue is the only available local means the District has to support the District's regional transit services. Presently, Golden Gate Transit bus and Golden Gate Ferry operations are funded nearly 50 percent by surplus Golden Gate Bridge tolls and 20 percent by transit fares. The remainder is met by federal, state and local subsidies along with advertising, concessions, and property equipment rental revenues and District reserves.

Website: <http://www.goldengate.org/>

CALIFORNIA PUBLIC LEGAL NOTICES



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for **Request for Proposals (RFP) No. 2013-MD-3, Janitorial Services for District Facilities**. Interested Proposers must submit sealed proposals to the Office of the Secretary of the District on **Tuesday, October 2, 2012, by 4:00 p.m., PST**.

A Pre-Proposal Conference will be held in the Board Room at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA on **Tuesday, September 11, 2012, at 9:30 a.m., PST**.

Requests for modifications or clarifications of any requirement must be submitted in writing on **Tuesday, September 18, 2012, by 4:30 p.m., PST**.

The RFP Documents are available for download on the District's web site. To download the RFP Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Multiple Divisions and look for 2013-MD-3.

To inspect and obtain the RFP Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by telephone at (415) 923-2223, by e-mail at districtsecretary@goldengate.org, or by facsimile at (415) 923-2013.

/s/ Janet S. Tarantino,
Secretary of the District
Dated: August 30, 2012
8/30/12
CNS-2369399#
SMALL BUSINESS EXCHANGE

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

LONG MARINE LAB – MARINE SCIENCE CAMPUS OVERLOOKS Project Number: 4900-025A

Description of Work: Contractor shall provide all services, materials, tools equipment, and labor required to perform and complete all work per the Public Access Overlooks drawings and specifications. Work includes minor grading, installation of pathways, soil preparation, planting, pour-in-place concrete retaining walls, and constructing a small wood shelter.

Bid Deadline: Sealed bids must be received on or before **Tuesday, September 18, 2012 at 3:00 PM**.

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on Tuesday, **September 4, 2012** beginning promptly at **1:30 PM**. **BOTH THE CONFERENCE AND THE JOB WALK WILL TAKE PLACE AT LONG MARINE LAB.**

**PLEASE VISIT OUR WEBSITE AT:
<http://ppc.ucsc.edu> FOR THE TEXT OF THE FULL ADVERTISEMENT AND INFORMATION ON HOW TO OBTAIN BID DOCUMENTS.**



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2013-MD-2, Larkspur Ferry Terminal and San Rafael Transit Center Bicycle Racks and Signage**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District on **Tuesday, September 25, 2012, by 2:00 p.m., PST**, at which time bids will be publicly opened and read.

This Public Works Project consists of, in general, installing bicycle racks and signage at the Larkspur Ferry Terminal, located at 101 East Sir Francis Drake Boulevard, Larkspur CA, and at the San Rafael Transit Center, located at 850 Tamalpais Avenue, San Rafael CA. The Larkspur Ferry Terminal work includes: modifications to existing planters in the paid waiting area of the terminal including removal and disposal of planter soils, reinforced concrete planter walls and braces, concrete leveling slabs, in-deck planter assemblies, metal framed glass panels, irrigation pipes and electrical conduits; installation of new reinforced concrete planter walls and new braces, installation of new irrigation pipes and electrical conduits, and installation of new bicycle racks. The San Rafael Transit Center work includes:

installation of map cases, informational kiosks, signposts, and bicycle racks; and furnishing all additional labor, materials, tools, equipment, services, supervision, and incidental work items as required to complete the Project titled Larkspur Ferry Terminal and San Rafael Transit Center Bicycle Racks and Signage, as shown on the Contract Plans and as specified in the Contract Documents.

A non-mandatory pre-bid conference will be held at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA on **Tuesday, September 11, 2012, at 10:00 a.m., PST**.

This is a Public Works contract. Bidders bidding as the prime contractor shall possess either a valid **State of California Class A General Engineering Contractor's License** or a valid **State of California Class B General Building Contractor's License** with minimum of five (5) projects' experience with public agencies in the past five (5) years at the time of Contract award. All subcontractors, if any, shall be properly licensed by the State of California to perform specialized trades.

Bids must be accompanied by a deposit either in the form of cash, a certified or cashier's check, or Bidder's bond, as described in the Contract Documents, which shall be applied to damages sustained by District if the successful Bidder fails or refuses to enter into a contract awarded to it.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu

of the District withholding funds from progress payments (retention) during the Project.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department of Industrial Relations will apply to this Contract. The prevailing wage rates established by the California Department of Industrial Relations can be viewed at the District's Engineering Office, and are available at <http://www.dir.ca.gov/DLSR/#PWD>.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Multiple Division and look for Contract No. 2013-MD-2.

To inspect and obtain Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, 94129-0601 by telephone at (415) 923-2223, or by e-mail at districtsecretary@goldengate.org, or by facsimile at (415) 923-2013. There is a non-refundable purchase price of fifty dollars (\$50) for hard copies of the Bid Documents. Full sized Contract Plans, not available for download, will be available for purchase upon request for an additional forty dollars (\$40).

/s/ Janet S. Tarantino,
Secretary of the District
Dated: August 30, 2012
8/30, 9/6/12
CNS-2369162#
SMALL BUSINESS EXCHANGE



UCLA

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

ACKERMAN 1390L INFRASTRUCTURE AND TERRACE IMPROVEMENTS Project Number 940380.01

DESCRIPTION OF WORK: Provide architectural, electrical, mechanical and plumbing infrastructure to support a future tenant improvement project at the Ackerman Union dining area. Work shall also include provision of new planters, deck covering and gas lines at an exterior terrace.

The estimated construction cost is \$996,000.00.

BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on August 24, 2012 and will be issued at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://social.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:

2:00 p.m., September 14, 2012

MANDATORY PRE-BID CONFERENCE & JOB WALK: A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on August 31, 2012 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Michael L Grant-Martin at 310-206-1531.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

B License (General Building)

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
(Visit our website at: <http://www.capital.ucla.edu>)

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www.sbelosangeles.com

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SAN FRANCISCO FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0345222-00

Fictitious Business Name(s):

1. Dirt To Dish
Address
764 Andover Street, San Francisco, CA 94110
Full Name of Registrant #1
Maria Victoria Ahearne
Address of Registrant #1
764 Andover Street, San Francisco, CA 94110

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/13/12**.

Signed: **Maria Victoria Ahearne**

This statement was filed with the County Clerk of San Francisco County on 8/13/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Mariedyne L. Argente
Deputy County Clerk
8/13/2012

8/16/12 + 8/23/12 + 8/30/12 + 9/6/12

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0342602-00

Fictitious Business Name(s):

1. Fifty/Fifty
Address
3157 Geary Blvd. San Francisco, CA 94118
Full Name of Registrant #1
Van Phan
Address of Registrant #1
400 Alemany Blvd. #17, San Francisco, CA 94110
Full Name of Registrant #2
Kevin Phan
Address of Registrant #2
217 Morton Drive, Daly City, CA 94015

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/2/2012**.

Signed: **Van Phan**

This statement was filed with the County Clerk of San Francisco County on 8/2/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
Deputy County Clerk
8/2/2012

8/09/12 + 8/16/12 + 8/23/12 + 8/30/12

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0345348-00

Fictitious Business Name(s):

1. Grats Decor
Address
1954 Union Street, Unit #A, San Francisco, CA 94123
Full Name of Registrant
Anna Grats
Address of Registrant
1279 38th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/21/2012**.

Signed: **Anna Grats**

This statement was filed with the County Clerk of San Francisco County on 8/20/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jennifer Wong
Deputy County Clerk
8/20/2012

8/23/12 + 8/30/12 + 9/6/12 + 9/13/12

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0345264-00

Fictitious Business Name(s):

1. IL Canto Cafe
Address
275 Battery Street, San Francisco, CA 94111
Full Name of Registrant #1
Sandy Clyne
Address of Registrant #1
15 Driftwood Ct., Pacifica, CA 94044
Full Name of Registrant #2
Brian M. Clyne
Address of Registrant #2
15 Driftwood Ct., Pacifica, CA 94044

This business is conducted by **A Husband and Wife**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/15/12**.

Signed: **Sandy Clyne**

This statement was filed with the County Clerk of San Francisco County on 8/2/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
Deputy County Clerk
8/15/2012

8/23/12 + 8/30/12 + 9/6/12 + 9/13/12

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0345042-00

Fictitious Business Name(s):

1. Petites Fleurs
Address
1935 Franklin St. #305 San Francisco, CA 94109
Full Name of Registrant #1
Miriam R. Parrott
Address of Registrant #1
1935 Franklin St. #305 San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/3/2012**.

Signed: **Miriam R Parrott**

This statement was filed with the County Clerk of San Francisco County on 8/3/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Magdalena Zevallos
Deputy County Clerk
8/3/2012

8/09/12 + 8/16/12 + 8/23/12 + 8/30/12

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0345238-00

Fictitious Business Name(s):

1. Rickhouse
Address
246 Kearny Street, San Francisco, CA 94108
Full Name of Registrant #1
Future Beverage Inc. (CA)
Address of Registrant #1
561 Geary Street, San Francisco, CA 94102

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/1/2010**.

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on 8/14/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
Deputy County Clerk
8/14/2012

8/16/12 + 8/23/12 + 8/30/12 + 9/6/12

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0345243-00

Fictitious Business Name(s):

1. The Underground Shop
2. The Underground Smoke Shop
Address
994 Market Street, San Francisco, CA 94102
Full Name of Registrant #1
Gamal Salem Alewah
Address of Registrant #1
994 Market Street, San Francisco, CA 94102

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/14/12**.

Signed: **Gamal Salem Alewah**

This statement was filed with the County Clerk of San Francisco County on 8/14/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jennifer Wong
Deputy County Clerk
8/14/2012

8/16/12 + 8/23/12 + 8/30/12 + 9/6/12

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0344940-00

Fictitious Business Name(s):

1. Artisak
2. Karin Care
Address
2601 43rd Avenue #104, San Francisco, CA 94116
Full Name of Registrant #1
Karin O. Sack
Address of Registrant #1
2601 43rd Avenue #104, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/31/2012**.

Signed: **Karin O. Sack**

This statement was filed with the County Clerk of San Francisco County on 7/31/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jennifer Wong
Deputy County Clerk
7/31/2012

8/30/12 + 9/6/12 + 9/13/12 + 9/20/12

CHANGE OF NAME

CHANGE OF NAME

AMENDED ORDER TO SHOW CAUSE FOR CHANGE OF NAME
CASE NO. CNC 12-548720

PETITIONER OR ATTORNEY

Huirao Chen
165 Ashton Avenue, San Francisco, CA 94112

TO ALL INTERESTED PERSONS:

1. Petitioner **Huirao Chen** for a decree changing names as follows:

Wan Ying Yang changed to **Stephanie Ying Yang**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **October 2, 2012** Time: **9:00 AM**
Dept.: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

CAROL BALISTRERI, Clerk
DATED - August 7, 2012

8/09/12 + 8/16/12 + 8/23/12 + 8/30/12

Young Entrepreneurs

Continued from page 1

you've thought about the right financial and business details.

20 Questions Before Starting a Business

So you've got what it takes to be an entrepreneur? Now, ask yourself these 20 questions to make sure you're thinking about the right key business decisions:

- Why am I starting a business?
- What kind of business do I want?
- Who is my ideal customer?
- What products or services will my business provide?
- Am I prepared to spend the time and money needed to get my business started?
- What differentiates my business idea and the products or services I will provide from others in the market?
- Where will my business be located?
- How many employees will I need?
- What types of suppliers do I need?
- How much money do I need to get started?
- Will I need to get a loan?
- How soon will it take before my products or services are available?
- How long do I have until I start making a profit?
- Who is my competition?
- How will I price my product compared to my competition?
- How will I set up the legal structure of my business?
- What taxes do I need to pay?
- What kind of insurance do I need?
- How will I manage my business?
- How will I advertise my business?

Source: U.S. Small Business Administration



The Port of Oakland

Continued from page 6

changes that align with the Port's strategic economic development objectives of job creation and small business development for the community it serves.

- Works with the Executive Director and the Board of Port Commissioners to develop a social responsibility policy and impact clause that ensures that any business development deal done by the Port meets the economic development goals of job creation and small business inclusion.
- Develops and maintains mutually beneficial partnerships with local community based organizations, non-profits, government agencies, educational institutions and other advocacy groups that provide workforce development services and apprentice programs that provide trained and viable local talent for job opportunities with the Port and its respective property tenants.
- Fosters relationships and strategic partnerships with business and civic leaders in the surrounding community to develop a network of business resources for entrepreneurs, small businesses and underserved (minority and women owned) businesses seeking to start or expand a business; provides forums to prepare for and acclimate businesses with Port requirements to participate in contracting and other economic and commercial opportunities.

KEY RESPONSIBILITIES:

- Establishes economic development goals relative to encouraging economic diversity, supporting private sector job growth and sustainable living wages for the community.
- Develops and/or recommends social responsibility policy or contractual language that ensures all business development projects contain investment in the local community through the creation of employment and/or contracting opportunities.
- Develops targeted recruitment, retention and other strategies to attract local small businesses in West Oakland, East Oakland and the surrounding communities, to business opportunities with the Port; and collaborates with local community based organizations, colleges, universities, non profits to enhance economic development programs.
- Oversees the development and preparation of an annual budget for the division, directs the preparation, administration and evaluation of assigned division budget to ensure costeffective operation and sound resource management.
- Directs the work of staff engaged in grants, applications and community agency contract administration; and establishes evaluation methods to ensure effective and economical service delivery and to assess community needs and participation in both Port and independently operated programs.
- Advocates for economic development and growth opportunities through maximizing state and federal grants as well as leveraging private sector capital.
- Administers, implements and monitors the Port's Small/ Local Business Enterprise Program, the Airport Concessions Disadvantaged Business Enterprise Program/ Disadvantaged Business Enterprise Program (ACDBE/DBE) and the Port's Contract Compliance Program; and other related programs that support equity in industrial and commercial development awards/opportunities.
- Coordinates the preparation of reports for the Executive Director, Board of Port Commissioners, boards and commissions and

outside agencies.

- Represents the Port and advances the Port's interests before organizations including other governmental agencies, private entities, professional and community organizations, citizen boards and commissions and the general public.
- Develops comprehensive performance-based evaluation systems for assigned programs and staff to ensure that the Port's short and long-range strategies, goals and objectives are being achieved in accordance with the Strategic Plan.
- Selects, supervises and evaluates division personnel.

THE IDEAL CANDIDATE

The ideal candidate should possess the following expertise and attributes:

- Strategic big picture thinker and collaborator with demonstrated accomplishments applying economic development practices including enterprise development; sustainable growth opportunities; workforce development; small business development; and business retention and expansion.
- Experience developing and implementing large and complex services and programs; Working knowledge of the social, political and environmental issues influencing program administration.
- Experience with public sector contract administration and evaluation.
- Experience with data gathering, analysis and compilation techniques for strategic program and policy development.
- Extensive knowledge of the principles, practices and methods of public grants and sources, private and foundation funding sources.
- Successful negotiator, mediator and outstanding consensus builder.
- Knowledge of employment and unemployment economic trends and community needs and resources.
- Solid administrator with a track record of analyzing complex technical and administrative problems, evaluating alternative solutions and adopting effective courses of action.
- Strong leadership skills with the demonstrated ability to develop and implement goals, objectives, programs, policies, procedures, performance standards and internal controls.
- Ability to build, lead, motivate, develop and evaluate highly skilled staff.
- Proven track record of establishing and maintaining cooperative and effective working relationships with a variety of stakeholders including representatives of public and private organizations, members of boards and commissions, local, state and federal officials, Port and City staff and the general public.
- Exceptional interpersonal and presentation skills; Excellent oral and written communication skills.

QUALIFICATIONS

Bachelor's degree from an accredited college or university in Public or Business Administration, social sciences or a related field plus seven years of senior-level executive management experience developing economic development/growth policy and programs preferably in a large, sophisticated, diverse, urban municipal, corporate, and/ or large non-profit organization is required. Experience working with citizen groups is highly desirable.

Labor Day in United States



Labor Day is annually held on the first Monday of September. It was originally organized to celebrate various labor associations' strengths of and contributions to the United States economy. It is largely a day of rest in modern times. Many people mark Labor Day as the end of the summer season and a last chance to make trips or hold outdoor events.

What do people do?

Labor Day is a day of rest or the last chance for many people to go on trips before the summer ends. For students, it is the last chance to organize parties before school starts again. In some neighborhoods, people organize fireworks displays, barbecues and public arts or sports events. The football season starts on or around Labor Day and many teams play their first game of the year during Labor Day weekend.

Traditionally, people did not wear white clothes, particularly shoes, after Labor day. However, this custom is slowly dying out. More and more people now wear white all year round, rather than just in the summer. Similarly, it is the custom to wear a straw cowboy hat from Memorial Day until Labor Day, then a felt one until Memorial Day comes around again.

Public life

Labor Day is a federal holiday. All Government offices, schools and organiza-

tions and many businesses are closed. Some public celebrations, such as fireworks displays, picnics and barbecues, are organized, but they are usually low key events. For many teams, it is the start of the football season. As it is the last chance for many people to take summer trips, there may be some congestion on highways and at airports. Public transit systems do not usually operate on their regular timetables.

Background

The first Labor Day was held in 1882. Its origins stem from the desire of the Central Labor Union to create a holiday for workers. It became a federal holiday in 1894. It was originally intended that the day would be filled with a street parade to allow the public to appreciate the work of the trade and labor organizations. After the parade, a festival was to be held to amuse local workers and their families. In later years, prominent men and women held speeches. This is less common now, but is sometimes seen in election years. One of the reasons for choosing to celebrate this on the first Monday in September was to add a holiday in the long gap between Independence Day and Thanksgiving.

Source: <http://www.timeanddate.com>

COMPENSATION & BENEFITS

The salary range for this position is \$160,000 to \$180,000. Placement within the range will be dependent on the qualifications of the successful candidate. The Port also offers an attractive benefits package including:

- 2.5% @ 55 PERS retirement.
- Health, dental and vision plans for employees and dependents (cash in lieu of medical benefits is available).
- Management leave, vacation leave, sick leave and 12 paid holidays (plus second half of work shift on Christmas Eve and New Year's Eve).
- Port pays 100% premium for life insurance up to one times annual salary.
- Port pays 100% of premium for Long Term Disability Insurance.
- Education tuition reimbursement.
- Optional plans including: Deferred Compensation Plan, EAP, Medical, Dental, Vision, AFLAC, Credit Union, 125 Flexible Spending Plan, and 132 Commuter Reimbursement Program.

APPLICATION PROCESS

The Director of Social Responsibility recruitment is being conducted on a national basis. All

written materials received will be screened and evaluated by Bill Hawkins and/or Brett Byers of The Hawkins Company.

The most highly qualified candidates will be invited to participate in an on-site selection process.

To be considered, please submit your resume and cover letter with current salary information electronically to Ms. Brett Byers at brett@thehawkinscompany.com or Mr. Bill Hawkins at bill@thehawkinscompany.com by September 28, 2012. Your resume should reflect size of staff and budgets you have managed and should also clearly outline your relevant job related experience. You may also forward your materials to:

The Hawkins Company
11040 Bollinger Canyon Road,
Suite E-216
San Ramon, CA 94582
www.thehawkinscompany.com
For additional information or
questions, please
contact Brett Byers at 323-403-8279 or
Bill Hawkins at 310-348-8800.

The Port of Oakland is an Equal Opportunity Employer

Source: Port of Oakland

BANKING \$ FINANCE

Online Payment Services – Are They a Good Fit for Your Small Business?

by Caron Beesley

Credit cards are a common online payment option for small businesses, but what about other services like PayPal, Bill Me Later and Google Wallet?

These now ubiquitous tools make it easier than ever for anyone – not just e-tailers – to buy and sell goods online and via mobile devices. However, as with all business tools, they have their pros and cons. Here's what you need to know.

What Are Online Payment Services?

Online payment services allow businesses to receive payment from any customer with an existing PayPal, Bill Me Later or Google Wallet account. As a seller, you set up a business or merchant account, follow a few steps to add code to your website – and off you go. Once you're set up, customers' payments can be directly deposited into your account. You can also issue invoices, swipe credit cards on mobile devices (with a special widget) and accept payments on the go.

Here's a quick breakdown of how each service works:

PayPal – Still the world's largest online payment option, PayPal offers numerous multi-channel options for business owners to accept payments. With a PayPal account, businesses can accept payments online without a merchant account, process major credit cards, scan checks via smart phones, and process payments via mobile devices by using a card swiper.

PayPal fees are 2.9 percent plus 30 cents per transaction (2.7 percent for PayPal Here mobile services), and a basic PayPal account is free to set up, with no monthly fee. You can lower the cost per transaction with volume discounts - the more you transact the less you pay. Funds are credited to your PayPal account as soon as payments are processed.

Additional value-add services are available for a fee (such as payment processing without the customer leaving your website).

Bill Me Later – Owned by PayPal, Bill Me Later offers instant credit to consumers for online purchases without using a credit card. Unlike PayPal, consumers aren't required to set up an account in advance. Instead, a company called WebBank makes a real-time credit decision each time at the point of purchase. Here's the crux for small businesses: Bill Me Later targets larger retailers with annual sales well into the millions. Read more in this article from MutliChannel Merchant: Alternative Payment Methods Gain Acceptance.

Google Wallet – Formerly Google Checkout, Google Wallet (like PayPal) serves both online and mobile payments. Registered Google Wallet users can pay for goods with their phone anywhere MasterCard PayPass is accepted. Customers can also make one-click online purchases on an enabled merchant website using credit card information stored in a secure cloud platform. Google hasn't yet embarked on a targeted campaign for a share of the small business market and most merchants tend to be larger retailers and known brands.

Rates vary depending on your sales volume but can be as low as 1.9 percent plus 30 cents per transaction. Google is competitive too – there are no monthly, set-up or gateway fees. Google's website doesn't publicly state the cost of the in-store Mastercard PayPass reader, so it's not clear what upfront investment business owners can expect.

Read more about whether Google Wallet is the right fit for small businesses in this article from SmallBizTrends.

The Pros and Cons

You might well ask, "Why would I opt for an online payment service?" One of the biggest reasons is, quite simply, your

customers are using these services. There are more than 100 million active PayPal accounts in the U.S. and the proliferation of secure online technology and mobile apps means wallet-less transactions are here to stay.

Other pros to these services are ease of use and low cost. Opening an online payment services account is often faster, easier and less expensive than setting up a merchant account for credit and debit card transactions.

Cons?

For customers, one of the biggest drawbacks of online payment processing sites like PayPal and Bill Me Later is that they often have to leave your website to complete a transaction (although you can pay an additional fee to avoid this). Many customers might be familiar with this experience, while others may find it confusing and abandon the purchase.

Customer service is also cited on the web as a frequent issue. If transactions are questioned, service providers can contractually lock your account and even withdraw funds from your account – leaving merchants waiting for days for their accounts to be reinstated. Not something any small business owner can afford to risk.

The Bottom Line: Offering online payment options can help increase online sales. However, don't put all your eggs in one basket. Online payment services should be an option for you and your customers, but not the only option. Find the right balance of options – something that differs for every business. Do your research, understand your customer needs and demographics and test the market with low-cost, low-risk entry-level solutions like the Standard offering from PayPal or Google Wallet's online payment processing service

Source: U.S. Small Business Administration

Get Your Credit Score Out Of The Dumps

Credit score does not get much run time on the business channels you frequent. Nor does it feature high on the economic dailies agenda. But having a bad credit can nip that billion dollar idea or dream home right in the bud. A blemished credit is near suicidal and can set you back by a hefty amount and a few years. It can cripple your finances at the snap of a finger.

Thus it is paramount that you take steps and methods to check that falling credit score and rise to a respectable level, something which will carry colossal benefits with it.

WHAT IS A CREDIT SCORE

Credit scores are like grading cards. It's a three-digit "grade" you get on a scale that ranges from 300 to 850. The score is a measure of your creditworthiness to potential lenders, banks, landlords, and insurance companies.

They are reliable parameters to base your likely action on. Scoring systems though are never disclosed and may include minor variations from bank to bank.

They not only control what kind of products you get but also dictate the quality of product you get. For example, a high credit rating entitles you to a loan at a far lower interest than you can ever bargain for with a sky high score.

You can get your credit report from each of the three major reporting agencies—Equifax, Experian, and TransUnion—for free once a year at annualcreditreport.com.

Before we proceed to discuss tips to improve your credit rating, it's important to remember the colourful description by myFI-CO- 'It's a bit like losing weight: It takes time and there is no quick way to fix a credit score.'

1.) Sign up for a Credit Card

One of the biggest myths circulation is you have to carry a balance for a good score. Don't let that rubbish ever get you. Owning and using a credit card, ensuring you cough up the bank bills every month is an extremely efficient tool to build up your credit scores.

2.) Pay those bills on time

Be careful to ensure all your bills are paid on time. Delinquencies are not popular with credit rating agencies. Entertain the idea of setting up automatic withdrawals from your checking account for those bills you rack up. The payment history decides the fate of 35% of your credit score. Lagging behind weakens your case.

3.) Avoid closing unused accounts

A closed account still finds its way into your credit report and might affect your scores.

And anyways having a lengthy credit history pumps up your score. So hanging onto those old plastic cards is not that bad an idea.

4.) Use the cards judiciously

Irrespective of your spotless payment record, racking up a huge balance can affect

your scores adversely. What the scores fixates over is the balance printed on your last statement.

So it's essential that you stay well within your credit card limit.

5.) Build Goodwill

Building relations and goodwill with your creditors and bankers never goes down the drain. While net banking may have extinguished this practice, it's necessary to build bridge with the man who could drag you out of late payment red mark.

Author of this post Lauren Devaney is a financial consultant and works with <http://www.paydayloansuk.org.uk/>. Lauren has written a lot of articles and posts helping people improve their credit scores.

Source: SBAloans-123.com

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SBE Rate Sheet

(5% goes to AGC California Construction Education Foundation)

BRONZE PACKAGE	2.5 Inch Print			Eblast (50)			Web Ad			Total Savings
	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	
13 Weeks	1,247.00	1,209.00	38.00	525.00	0.00	525.00	600.00	0.00	600.00	1,163.00
26 Weeks	2,432.00	2,392.00	40.00	525.00	0.00	525.00	1,200.00	0.00	1,200.00	1,765.00
52 Weeks	4,952.00	4,836.00	116.00	525.00	0.00	525.00	2,400.00	0.00	2,400.00	3,041.00

SILVER PACKAGE	3 Inch Print			Eblast (50)			Web Ad			Total Savings
	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	
13 Weeks	1,428.35	1,390.35	38.00	525.00	0.00	525.00	600.00	0.00	600.00	1,163.00
26 Weeks	2,844.70	2,780.70	64.00	525.00	0.00	525.00	1,200.00	0.00	1,200.00	1,789.00
52 Weeks	5,677.40	5,561.40	116.00	525.00	0.00	525.00	2,400.00	0.00	2,400.00	3,041.00

GOLD PACKAGE	4 Inch Print			Eblast (50)			Web Ad			Total Savings
	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	
13 Weeks	1,894.06	1,853.80	40.26	525.00	0.00	525.00	600.00	0.00	600.00	1,165.26
26 Weeks	3,773.86	3,707.60	66.26	525.00	0.00	525.00	1,200.00	0.00	1,200.00	1,791.26
52 Weeks	7,533.46	7,415.20	118.26	525.00	0.00	525.00	2,400.00	0.00	2,400.00	3,043.26

PLATINUM PACKAGE	5 Inch Print			Eblast (50)			Web Ad			Total Savings
	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	
13 Weeks	2,361.08	2,317.25	43.83	525.00	0.00	525.00	600.00	0.00	600.00	1,168.83
26 Weeks	4,704.33	4,634.50	69.83	525.00	0.00	525.00	1,200.00	0.00	1,200.00	1,794.83
52 Weeks	9,390.83	9,269.00	121.83	525.00	0.00	525.00	2,400.00	0.00	2,400.00	3,046.83

DIAMOND PACKAGE	9 Inch Print			Eblast (50)			Web Ad			Total Savings
	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	Old	Promo Rates*	Savings	
13 Weeks	4,229.14	4,171.05	58.09	525.00	0.00	525.00	600.00	0.00	600.00	1,183.09
26 Weeks	8,426.19	8,342.10	84.09	525.00	0.00	525.00	1,200.00	0.00	1,200.00	1,809.09
52 Weeks	16,820.29	16,684.20	136.09	525.00	0.00	525.00	2,400.00	0.00	2,400.00	3,061.09

* Free typesetting & tear sheets

You can also go to this link to download the ad order form in a PDF format: <http://tinyurl.com/8tqgn3x>

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 SUB-BIDS REQUESTED FROM QUALIFIED: MBE WBE DBE DVBE OBE LBE UDBE

PROJECT: _____

PROJECT LOCATION: (City, County, or District) _____

PROJECT NUMBER: _____ BID DATE: _____

BID TIME: _____ RESPOND BY: (if other than bid date) _____

COMPANY NAME: _____

ADDRESS: _____

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