Vol 28, Edition 18
August 2, 2012
Weekly Publication

\$2.00







Voice of Small, Emerging Diversity Owned Businesses Since 1984 • SBE is a certified DBE publication

Granite Construction Co.

GRANITE CONSTRUCTION COMPANY is seeking WBE, MBE, and DVBE Qualified Sub-Contractors on the following Project

Project Owner: California American Water Company
Estimate # 2518
Project: Carmel River Reroute and San Clemente Dam
Removal Design-Build Project
Bid Date: 9/21/12 @ 3:00P.M.

408-327-7013

See page 3 for the Full Ad



REQUEST FOR SUB-QUOTES

Project: I-405 Sepulveda Pass Widening Project, Contract No. C0882
Owner: Los Angeles County Metropolitan
Transportation Authority (LACMTA)
Permanent Crash Cushions
Notice of Interest Requested by August 17, 2012

See page 4 for the Full Ad

310-846-2400

SKANSKA

I-805 North Improvement Design Build Project Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through Skanska's Procurement website

Please visit: www.usa.skanska.com/I805North

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site.

Partnerships Built To Last For Small Business: SBA Forges New Alliance With US Black Chamber



Marie Johns is Deputy Administrator of the U.S. Small Business Administration; Ron Busby, Sr. President, U.S. Black Chamber

By Marie Johns, SBA Deputy Administrator

Over the last three years, SBA has provided small businesses owners and entrepreneurs with the tools they need to not only survive, but thrive in tough economic times. We've supported more than \$80 billion in loans to more than 150,000 businesses in tight credit markets and worked to bring 1,000 community banks back to SBA lending. Today, we're seeing commercial markets improve, but

we know gaps still remain, especially in underserved communities.

At the SBA, and across the Administration, we are committed to building strong communities and creating an economy built to last. I was excited to participate in the Administration's annual African-American Women's Forum earlier this week at the White House to underscore

Continued on page 5

Commissioner Timothy Alan Simon to Receive the Black Economic Council's "Game Changer Award"

Congratulations Commissioner Simon, on being awarded the Black Economic Council's "Game Changer Award."

An important date for all of us was May 1988. That's the date that G.O. 156 was ratified by the CPUC.



Another important date was February 15th, 2007, the date you were appointed to the CPUC by Governor Schwarzenegger. During your term you immediately harnessed your position to make a difference by developing meaningful programs to procure not only African-American business enterprises but also women-owned and

Continued on page 4

Sub-Bids Request Ads



Public Legal Notices



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Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange**.

With a monthly readership of **45,000**, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Call **1-800-800-8534** or visit us at **www.sbeinc.com**



Shoestring
MARKETING
by Alf Nucifora

Rake in the Deal With Balance of Art & Science

Whether one-on-one or in a group selling environment, a successful presentation is a balanced combination of art and science. The art of the presentation addresses the chemistry, nuance, intangibility and often unspoken elements of the pitch. The science resides in following the rules which if applied correctly prevent mistakes and increase the odds of success. In twenty-five years of selling the intangibility of thoughts, ideas and concepts as an operative in the ad agency and marketing consulting fields, I give you a baker's dozen tips which will move you from the losing to the winning column in your next new business solicitation venture.

Tell Them About Them:

The subject may be you, your company or your product, but the object is always the prospect. The prospects only concern? "What's in it for me." As you plan the presentation always ask the question, "So what?" For every statement that you make to the prospect a benefit must be overtly communicated or strongly implied. If it's not, it's most likely nothing more than a self-serving comment aimed more at inflating you or your company's reputation rather than generating and delivering a prized benefit to the prospect

It's Context, Stupid!:

Remember that context is always more important than content; relevance more important than facts. It goes back to the "So What?" rule. How do these facts, how does this data, how will that information bring relevance and value to the prospect?

It's All Emotion:

Most of what is communicated in the pitch is emotion...confidence, enthusiasm, excitement, fear, hesitation, lack of guts, sensitivity, etc. Prospects have remarkable antennae. They sense our strengths and weaknesses, our self-confidence and vulnerability through some radar-like process that hones in on the aura that we emit during the presentation and the sale.

Remember the 3 C's:

We are always selling chemistry (does the prospect like me?); confidence (do they trust me...that I will deliver as promised...that my advice is sound...that I know enough about their need or opportunity to provide a well-reasoned and likely-successful solution?); and conviction (will they go out of their way for me...work through the night to get that special report completed in time...get that material produced for an important trade show on a ridiculously compressed time schedule?)

Stress the Human Side:

Let them know that we're human, that we laugh, we scratch...just like they do. Reduce the tension. We should feel "right" to the prospect. They should feel that working with us will result in good karma not constant dissonance and discord. It's that chemistry thing again.

They're Already a Client:

Deal with the prospect as if he or she is already a client. That should be the tone of the presentation. But remember, there is always a fine line between confidence and arrogance. Don't trip up.

Have an Escape Route:

Always leave a way out when presenting new or rough ideas, particularly if the presentation has been built on limited information and research. Never sail into uncharted waters even if the prospect wants to take you there. If you don't know, say "I don't know, but I'll find out and get back to you post haste."

Q&A Time:

Remember to always save time for Q&A. It gets the dialog going, the blood flowing, positions you as equals discussing a point rather than the lecturer and the lectured to. It's also an ideal opportunity to fill in the information voids that didn't get covered during the presentation itself.

Ask For the Order:

Say the words, "May I have your business please?" Don't hedge or imply. Be forthright. Let them know that you want the

business, that it means a lot to you. It's that conviction thing again.

No Dull Case Histories Please:

Use case histories but relate them to the prospect's business. Avoid unnecessary irrelevance and chest-thumping. Keep them brief; three to five minutes tops, including audio-visual elements. As for format, first, present the results; next, state the situation and make it as dire as possible; third, present the strategy; lastly, talk about the tactics used to achieve the results. What this format does is start with success and continues to reinforce that notion down each layer of the waterfall.

They Don't Always Get It:

State, restate and restate again the relevancy of every key point that you make. You assume that they get it, but they don't. Not always on the first try. After all, you do want them to remember your point of view long after you leave the room.

Final Reminder:

Before finalizing your presentation remember to ask the following questions:

Continued on page 7



Small Business Exchange is Proud to Support the AGC of California Construction Education Foundation

California is projected to have a shortfall of 1 million construction workers by 2018

This unprecedented demand for skilled labor means it's critical that the youth of today understand that the industry represents significant, long term employment in a variety of skilled trade capacities. As partners in the national construction industry for over 28 years, Small Business Exchange sees the importance of building the next generation of the construction workforce. SBE supports the AGC of California Construction Education Foundation in its efforts on awareness and development of the future workforce.

This is to advise that AGC members and industry partners can support the AGC CEF by advertising in the Small Business Exchange (SBE). SBE Inc. has committed to donating 5% of its annual advertising sales revenue to the CEF. For more information about SBE, please visit www.sbeinc.com or call us at 1-800-800-8534.

Each of the following packages represents discounted advertising rates, as well as additional bonus visibility in print and online. The opportunity to showcase your company as a supporter of the Foundation is a great way to publish your message, build a positive image, and create a favorable perception of your company, while contributing to the efforts to prepare the workforce of the future. (Larger Ad sizes - custom pricing available.)

BRONZE Package	SILVER Package	GOLD Package
3 months, weekly 4" Sub-Bid Request ad Company Listing on "Foundation for the Future" webpage Mention in Career Awareness Day publication Larger ads @15% discount (from open rate) 15% discount on Tower Banner Ad 3 months weekly = 13 weeks	6 months weekly 4" SBR ad Company Listing on "Foundation for the Future" webpage Banner Ad (Endowed) on Resources page of sbeinc.com 6 months = 26 weeks	12 months weekly 4" SBR ad Company Listing on "Foundation for the Future" webpage Banner Ad (Endowed) on Home page of sbein.com Feature article on your company and sponsorship of the Foundation. Print and Online 12 months @ 52 weeks
\$1579	\$3292	\$5207

Reserve your space, and support the AGC of California Construction Education Foundation

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Champion of Diversity

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ISSN 0892-5992

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CALIFORNIA SUB-BID REQUEST ADS

American R/D in Anniston, AL is seeking a WBE/MBE Freight Service provider to transport Iron Gate Valves from home warehouse to California destinations.

If you are a certified WBE/MBE Freight Service provider and interested in this business please call 256.676.3306.

GRANITE CONSTRUCTION COMPANY is seeking WBE, MBE, and DVBE Qualified Sub-Contractors on the following Project

Project Owner: California American Water Company Estimate # 2518

Project: Carmel River Reroute and San Clemente Dam Removal Design-Build Project Lead Estimator: Alber Youssef Phone 831-728-7516 Bid Date: 9/21/12 @ 3:00P.M. Please Fax Quotes to 408-327-7090 by 9/5/12 Additional Forms Will be Required from **All Bidding Sub Contractors**

Scope of Work: Rerouting the Carmel River into San Clemente Creek at a location upstream of the San Clemente Dam. The new combined flow reach will be restored with a focus on steelhead passage. The accumulated sediment in San Clement Creek arm and Reservoir will be excavated and relocated to the abandoned Carmel River arm. The accumulated sediment in Carmel River arm will be stabilized in place to form the sediment stockpile. A diversion dike will be constructed to divert the Carmel River flow into the San Clemente Creek drainage through the reroute channel. A stabilized sediment slope will be constructed at the downstream end of the abandoned Carmel River arm. Work also includes the removal of San Clemente Dam, removal of Old Carmel River Dam "deductive work" and post construction monitoring by DB of 5 years.

Granite Construction Company (Granite) is requesting quotes from all qualified subcontractors and suppliers including certified WBE, MBE, and DVBE firms for the following items of work, including but not limited to, Field Investigation, Survey, Temporary Facilities, Diversion System "materials", Dewatering, Site Preparation, Reroute Channel Diversion Dike Erosion Control and SWPPP. Miscellaneous Site Restorations Residential Demolition & Hazardous Material Removal, Roadway Improvements, Irrigation, Environmental Mitigation. Trucking and Hauling.

GRANITE CONSTRUCTION COMPANY **Estimating Assistant:** Barbara Jacob 408-327-7013 Tel: (408) 327-7000 / Fax: (408)327-7090

Granite Construction Company (Granite) is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. 100% performance and payment bonds may be required for the full amount of subcontract price. Granite will pay for bond premium up to 1.5%. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage meeting Granite's requirements and will be required to sign the standard Granite Subcontract Agreement. A copy of the insurance requirements and agreement can be obtained by contacting the estimator. Plans and specifications are available for viewing at our office located at 715 Comstock St., Santa Clara, CA., 95054 or by on our ftp site: ftp://gcipublic.gcinc.com (please call for User name and Password) Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Granite intends to work cooperatively with all qualified firms seeking work on this project Granite is an equal opportunity employer.

Portions of work can be made available upon request prior to bid date.

Please call if any assistance is needed.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 580 Widen & Rehab, Caltrans # 04-2908E4 Livermore, Pleasanton, Dublin BID DATE: August 29, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Fencing, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Water Quality Monitoring Report, Water Quality Sampling & Analysis, Construction Area Signs, Traffic Control System, Crash Cushion, Natural Resource Protection Plan, Temp Creek Diversion System, Noise Monitoring, Reconstruct BART Barrier, Adjust Inlet, Cold Plane AC, Cap Inlet, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Y-1 ADL), Lead Compliance Plan, ADL Burial Location Report, Imported Material, Highway Planting, Erosion Control, Lime Stabilized Soil, Lean Concrete Base, Geosynthetic Pavement Interlayer, Data core, AC Dike, Tack Coat, Precast Prestressed Concrete Pavement, Dowel Bar Retrofit, Structural Concrete, Minor Concrete, Paint Bridge Identification, Fractured Rib Texture, Drill & Bond Dowel, Rapid Set Concrete Patch, Bar Reinforcing Steel, Shotcrete, Sign Structure, Roadside Signs, Underground, Misc. Iron & Steel, MBGR, Concrete Barrier, Pipe Handrailing, Concrete Barrier, Striping & Marking, Electrical, Asphaltic Emulsion (Curing Seal), Lean Concrete Base-Rapid Setting, Precast Concrete Panels, Jointed Plain Concrete Pavement, Seal Joints, Grated Line Drain, Construction Mate-

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Greg Souder An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_



Santa Clara Valley **Transportation Authority Design-Build Contract DB1102F Silicon Valley Berryessa Extension Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

> Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

Requests

EXPRESSIONS OF INTEREST

from Qualified DBE Subcontractors/Suppliers for: I-15/215 Devore Interchange Caltrans DB Contract 08-0K7104 In San Bernardino County

Price Proposal Due to Caltrans August 31, 2012

Description of Work: Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/ Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement Supply, Concrete Supply, Demolition, Dowels, Earthwork, Electrical, Erosion Control, Fence, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, Painting, Pavement Markings, Piling, Potholing, Precast Bridge, Precast Prestressed Concrete Panels, Prestressing, Rebar, Signs, Soundwalls, Steel Bridge, Storm Drain, Striping, SWPPP, Tie Bars, Traffic Control, Trucking.

Atkinson Contractors, LP

27422 Portola Parkway, Suite 250 Foothill Ranch, CA 92610 Phone: 949-855-9755 Fax: 949-855-9923 Contact Andrew Nelson at 949-204-7140

To see plans, specs and addenda go to: http://www.dot.ca.gov/hq/oppd/designbuild/ devore-index.htm

100% Performance & Payment Bonds will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 1.5%. Insurance requirements per ITB Book 1 - DB Contract, Section 9.

An Equal Opportunity Employer

Request for UDBE Quotes This Project Has A 7.17% UDBE Goal ** I-10 Cherry Avelnterchange IMP Project in City of Fontana

SANBAG C12224 Bid Date: Tuesday, Aug. 14, 2012 @ 2:00 PM Please respond by 5:00 p.m., Aug. 13, 2012

We are seeking sub-bids from UDBE subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: SWPPP, Erosion Control, Sweeping, Construction Area Signs, Traffic Control, MBGR/Fence, Barrier, Road Side Signs, Removals/Demo, Clear & Grub, Lead Compliance Plan, Highway Planting, Rock Blanket, Irrigation, HMA, AC Dike, Aggregates, Saw & Seal Joints, Grind Concrete, Piling, CIDH, Prestressing, Minor Concrete, Anti-Graffiti Coating, Drill & Bond Dowel, Precast Girders, Sound Wall Masonry, Joint Seals, Bar Reinforcing Steel, RCP, Underground/Sewer, Rip Rap, Misc Iron & Steel, Misc Metals, Chain Link Railing, Striping & Marking, Electrical, Trucking.

Coffman Specialties, Inc.

9685 Via Excelencia, Ste 200 • San Diego, CA 92126 Phone: 858-536-3100 • FAX 858-536-3131 Contact: Maria Corrao

Email: maria@coffmanspecialties.com

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through SANBAG and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-UDBE Subs/Suppliers: Indicate 2nd tier UDBE participation offered on your quotation as it will be evaluated with your price.

> E-mail inquiries/quotes to: maria@coffmanspecialties.com Please fax Quotes to (858) 586-0164



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949 415-382-1188 • Fax: 415-883-7529 Contact: Kathy Rowan

REQUESTS QUOTATIONS FROM CERTIFIED LBE/SLBE/MBE/WBE SUBCONTRACTORS & SUPPLIERS FOR THE FOLLOWING PROJECT:

PERITA NAKS SEISMIC & TENANT IMPROVEMENTS ALAMEDA COUNTY GENERAL SERVICES AGENCY OAKLAND, CA

BID DATE: AUGUST 14, 2012 2:00 PM ESTIMATE: \$16,363,600

Trade items include but not limited to: Earthwork and paving, concrete, rebar, masonry, structural steel, casework, roofing, drywall, plaster, ceramic tile, flooring, painting, glass & glazing, fire sprinklers, plumbing, HVAC, and electrical.

Bonding, insurance, technical assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders Inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptabe to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsent to their workers compensation insurance

We are signatory to the Carpenter's and Laborer's Collective Bargaining Agreements

An equal opportunity employer

Condon-Johnson & Associates, Inc. -Nicholson Construction Company Joint Venture (CJA-NCC JV)

REQUEST FOR QUALIFIED SBE/DBE SUBCONTRACTORS AND SUPPLIERS FOR **City and County of San Francisco Municipal**

Transportation Agency
Third Street Light Rail Program Phase 2 **Central Subway, Union Square/ Market Street Station** Bid Date: August 15, 2012 @ 3:00 P.M.

CJA-NCC JV is requesting quotes from all qualified subcontractors and suppliers including certified SBE/DBE firms. CJA-NCC JV is willing to further break down items into economically feasible units to facilitate and encourage participation. We are requesting quotes on the following material supply items and scopes of work, including but not limited to:

Photographic documentation, testing and inspection, handling transportation and disposal of grout spoils, supply structural steel bracing and piles, fabricate structural steel bracing and piles, supply cement, supply concrete backfill, supply specialty drilling equipment, supply fuel oil and grease, supply welding equipment and welding supplies, furnish and provide temporary power, furnish and provide construction water, excavation demolition and backfill of existing obstructions, saw cutting, geotechnical instrumentation and monitoring, structural instrumentation and monitoring, supply oscillator casing, supply micropiles, supply tiebacks, dewatering wells and discharge, buy and weld studs, form and pour guide walls.

Bid documents may be procured at no cost from the SFMTA, ATTN: Mr. Bernie Ancheta, One South Van Ness Avenue, 3rd Floor, San Francisco, CA 94103, fax (415) 701-4300 phone (415) 701-4278. We are available to assist you in such matters as clarifying questions regarding the scope of work, obtaining plans and specifications, bid preparation, obtaining bonds, lines of credit, or insurance as required by contract. Must be properly licensed for the type of work performing and may be required to furnish bonding for insurance, equipment, material and/or supplies. For assistance or if there are questions please contact us by phone (510) 636-2100 or fax (510) 568-8569. The estimator for this project is Mark Morrison. An Equal Opportunity Employer

VISIT SBE @ WWW.SBEINC.COM

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CALIFORNIA SUB-BID REQUEST ADS



REQUEST FOR SUB-QUOTES

Project: I-405 Sepulveda Pass Widening Project,
Contract No. C0882

Owner: Los Angeles County Metropolitan Transportation Authority (LACMTA) Permanent Crash Cushions

Notice of Interest Requested by August 17, 2012 Kiewit Infrastructure West Co. (Kiewit) is the design-builder for the I-405 Sepulveda Pass Widening Project and is seeking sub bids and quotes

design-builder for the I-405 Sepulveda Pass Widening Project and is seeking sub bids and quotes from Disadvantaged Business Enterprises (DBE). Opportunities for subcontractors, professional services and material and/or equipment suppliers will occur throughout the life of the project. Requests for sub-bids and quotes (RFQ) will be ongoing as needed. All DBE's must be certified by the California Unified Certification Program (CUCP).

Currently, Kiewit is requesting your notice of interest response to provide a sub-quote for the Permanent Crash Cushions. Work is expected to begin approximately 3rd Quarter 2012, and will continue through 4th Quarter 2013. Please submit a Notice of Interest by August 17, 2012, no later than 4:00 p.m. PST to receive a bid package.

All responsive subcontractors must possess a valid California contractor's license and provide acceptable insurance. Responsible subcontractors are expected to provide bonding for 100% (if required) of their contract. Kiewit will reimburse bond premiums. Firms performing onsite labor must be signatory to the appropriate union labor agreement governing their onsite work. All agreements issued on behalf of this project with a value of \$100,000 or greater must satisfy the LACMTA Prequalification Application requirements.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this opportunity and to receive a Bid package, or to discuss this design-build project, requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our project office.

Kiewit Infrastructure West Co.

I-405 Sepulveda Pass Widening Project Attn: **Sandra French** 6060 Center Dr., Suite 200, Los Angeles, CA 90045 I405.DBE@Kiewit.com

Boerner Truck Center is seeking MBE, WBE for:

Los Angeles Department of Water & Power
Fuel And Lube Service Trucks
Specification No. 7030
Location: Los Angeles, CA
Bid Date: 8/6/2012

Seeking: Heavy Duty Commercial Truck and Body Equipment, CNG Fuel Systems, Fuel and Lube Service Bodies, Automotive, Truck Equipment, Natural Gas, Truck Body MFG, Towing / Hauling.

Boerner Truck Center

3620 E. Florence Avenue Huntington Park, CA 90255 Phone: 323-560-3882 • Fax: 323-560-1835 Contact: Greg Davis

Email: gregdavis@boernertrucks.com

Contact Boerner Truck Center for assistance with bonds, insurance, lines of credit or project plans & specifications.

A downloadable specifications/bidding document is available at the Los Angeles Department of Water and Power's (LADWP) Electronic Request-Solicit-Procure System (eRSP) website https://ersp.ladwp.com

REQUESTING BIDS FROM QUALIFIED DVBE/SBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

> Rt. 5 – San Antonio Drive Contract # 07-215944 Los Angeles County Bids: August 9, 2012 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking. FCC/C.C. Myers, Inc. JV is willing to break down items of work into economically feasible units to encourage DVBE/SBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/ esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

FCC/C. C. MYERS, INC. JV

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 (916) 635-9370 • FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact FCC/C. C. Myers, Inc. JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING SUB-BIDS FROM QUALIFIED MBE/WBE/OBE SUBCONTRACTORS/VENDORS FOR:

RFP #90062 - Identity Management System Enhancement

> Department of Water and Power, of the City of Los Angeles Due August 20, 2012, 2:00 PM

Areas of work included in, but not limited to, the specialties: Requirement gathering and department analysis, Creating test cases for Oracle Identity Management, Creating Functional test cases for LADWP, Conducting functional testing of Oracle Identity Management, and conducting functional testing of LADWPs current applications.

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bond, lines of credit, and/or insurance. Please contact our office before August 8, 2012 to review with us your proposed scope of work.

AST Corporation

Stacie Henn

1755 Park Street, Suite 100 Naperville, IL 60563 (630) 778-1180, ext. 224 • (630) 778-1179 – fax shenn@astcorporation.com An Equal Opportunity employer McCarthy Building Companies, Inc.
IS SEEKING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS & SUPPLIERS:

Lawndale High School Student Services Building Addition Lawndale, CA

McCarthy Building Companies, Inc. is requesting proposals from all qualified subcontractors and suppliers for this project.

SUBCONTRACTOR BIDS ARE DUE Tuesday, August 21, 2012 prior to 2:00 PM.

This project includes construction of all buildings and site work related to the approximately 114,889 sf. three Story classroom and administration building. Work includes but is not limited to: concrete, masonry, structural steel, misc. metals, millwork, doors, frames and hardware, waterproofing, insulation, fireproofing, flashing and sheet metal, metal panels, roofing, glass and glazing, metal framing, drywall, plaster, flooring, acoustical ceilings, acoustical wall panels, painting, specialties, window treatments, elevators, plumbing, HVAC, electrical including communications and fire alarm, earthwork, site utilities, site concrete, asphalt, pavement markings, fencing, landscaping and irrigation.

Roofing bids from Garland approved applicators only.

This is a Lease-Leaseback project, Prevailing Wages shall apply. PLA and local hiring requirements apply. The project is tentatively scheduled to start September 24, 2012 with substantial completion no later than July 30, 2014.

The construction documents, prepared by the Architect of Record are available to interested Proposers from Internet Blueprint's Bid Mail service; proposers should make requests directly through Bid Mail by going to www.Bidmail. com, then register, "Login" and view the bid documents online. Should you need further help, contact Internet Blueprint at (714) 673-6000 for ordering of these documents.

Bid documents are also available for viewing at McCarthy Newport Beach office plan room (open 8am to 5pm).

Please do not contact the Owner, Architect or Consultants. Any questions must be submitted in the form of a type-written RFI and sent via email to Roger Stickels (Email: rstickels@mccarthy.com). The last day for RFI's is August 9, 2012 prior to 5:00pm.

100% Performance and Payment Bonds are required from an admitted surety for contracts over \$25,000. McCarthy will pay actual bond cost, up to 1.5% of the bid amount. Upon request, subcontractors will be required to provide evidence of their ability to provide said bonds within twenty-four (24) hours. McCarthy Building Companies, Inc. is an equal opportunity employer and encourages Minority and Small Business Enterprise participation. A 3% DVBE participation goal is applicable to this project.

McCarthy Building Companies, Inc.

Roger Stickels x419, Preconstruction Director 20401 SW Birch Street, Suite 300, Newport Beach, CA 92660 Phone: (949) 851-8383 • Fax: (949) 756-6843

General Electric International, Inc.

Request bids from certified MBE/WBE/OBE subcontractors on the following:

LADWP, RFP 9066 "UMC Gorge Plants Generator and Turbine Reliability Improvement Project"

<u>Bid Deadline August 27, 2012, 2PM PST</u>

Bid interest is being requested for electrician labor, laborer workforce, telecommunications (phones & internet connections), asbestos and lead testing and sampling, asbestos and lead stripping, blasting and disposal, welding services, industrial materials and tooling, and transportation services associated with industrial equipment and hydro generators within the fleet of LADWP owned and operated power plants.

Interested bidders should respond by August 6, 2012. MBE/WBE/OBE subcontractors or suppliers interested in becoming a qualified GE supplier on this or potentially other projects but who are unable to respond at this time are encouraged to provide their technical capabilities for future consideration.

For additional information on plans, specifications, requirements, please contact Greg Williams, GE International, Inc., 2120 Diamond Blvd., Suite 100, Concord, CA 94520, (707) 447-5620, email:gregory.d.williams@ge.com.

GE will advise and assist interested contractors and vendors in obtaining required bonds, lines of credit, and Insurance, as required by the Specifications.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of **45,000**, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.

Call **1-800-800-8534** or visit us at **www.sbeinc.com**



"Game Changer Award"

■ Continued from page 1

service disabled veteran enterprises in securing contracts from utilities. You have dedicated a large part of your career to promoting and supporting diversity. Under your leadership and guidance you established the highly collaborative New Connections, among other attributes, in your commitment to help advance inclusion and diversity. You've already seen seventeen New Connections symposiums dating back to 2007 to name but one of many achievements. For all you've done and all you do for diversity, for the State of California and nationally, this is certainly a deserving award befitting merely one aspect of your many visionary accomplishments.

You have not only become a man of success, but also a man of value.....to us all.

Congratulations!

Ron Quigley

Managing Director Head Fixed Income Syndicate, Utilities DCM & Primary Sales

Mischler Financial Group

Source: Mischler Financial Group

AUGUST 2, 2012 - AUGUST 8, 2012 SMALL BUSINESS EXCHANGE 5

CALIFORNIA SUB-BID REQUEST ADS

Sub-Bids Requested From Qualified UDBE Subcontractors & Suppliers:

I-15/I-215 Interchange Improvements – Devore Design-Build Project In San Bernadino County
Contract No.: 08-0K7104, Project No.:08000003664
Subcontractor Proposals Due: August 22, 2012

The SGJV is interested in soliciting in Good Faith all subcontractors and suppliers, as well as certified UDBE companies for this project. Proposals are requested for supplies and services including, but not limited to: Biological Monitor, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Fencing, Erosion Control, Temporary Traffic Stripe/Markings, Temporary Railing, Portable Changeable/ Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Place Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Imported Borrow, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Profile Grinding, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Precast Concrete, Structural Concrete, Bridge Structural Concrete, Retaining Wall, Minor Concrete, Soundwall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign), Roadside Sign, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Irrigation and Landscaping, Rock Slope Protection, Slope Paving, Minor Concrete, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Transition Railing, Transition Railing, Terminal System, Crash Cushion, Aggregate Bases and Structural Backfill, Pavement Delineation, Concrete Barrier, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Electric Service (Irrigation), Traffic Monitoring Station, Closed Circuit TV System, Ramp Metering System, Earth Retaining Structures.

In order to assist UDBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible.

If you are interested in submitting a proposal, and would like access to the Plans and Specifications, please visit the SGJV website and complete the contractor's questionnaire on the following website: www.usa.skanska.com/devoreinterchange

SKANSKA

GRANTE

a Joint Venture, in Association with

HNTE

1995 Agua Mansa Road • Riverside, CA 92509-2405 Phone: (951) 684-5360 • Fax: (951) 788-2449 Contact Email: www.usa.skanska.com/devoreinterchange

Official Bid packages will be issued pending Prime Contractor selection, at which time the SGJV will assist qualified subcontractors in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. The SGJV insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by SGJV. SGJV will pay bond premium up to 1%. SGJV is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract All interested subcontractors, please indicate all lower tier UDBE participation offered on your quotation as it will be evaluated with your price. SGJV is an equal opportunity employer

WEST BAY BUILDERS INC.

is requesting bids from certified DVBE/SBE subcontractors, suppliers, & truckers for the following project:

Angel Island State Park Access Modifications - Solicitation No. C12E0006

Marin County, CA · California Dept. of Parks and Recreation · Estimate \$100,000.00 to \$200,000.00

Bid Date: August 16, 2012 @ 2:00PM · DVBE contract goal 6% SBE goal 25%

SCOPE (including but not limited to): Perform ADA remedial work for the visitor's center (Ayala Cove) and existing comfort station (adjacent to immigration station).

TRADES NEEDED (but not limited to): Selective structure demo, CIP concrete, railings, rough/finish carpentry, weather barrier, joint sealants, door hardware, automatic door operators, modular ramp threshold assemblies, gypsum board, tiling, exterior/interior painting, signage, project and construction signs, site furnishings, mechanical materials, plumbing piping, water, sanitary waste and storm drain piping, electrical, site clearing, water pollution control, earth moving, excavation, asphalt and concrete paving, pavement markers, subdrainage.

We are signatory to both the Carpenters Collective Bargaining Agreement and the Laborers Collective Bargaining Agreement. Certification of insurance for General Liability and Workers' Compensation are required. A Waiver of Subrogation will also be required with all Subcontract Agreements. Subcontractors' faithful performance and payment bonds in the amount of the subcontract price will be required. Reasonable market rate bond premium will be reimbursed by West Bay Builders, Inc.

Please call to discuss how West Bay Builders, Inc. can assist you with obtaining bonding, insurance, and various equipment, supplies, and/or related services. Plans may be viewed at local Builders Exchanges , downloaded at www.bidsync.com (you will need to register on this site in order to get the plans and specifications), or can be viewed in our office at 250 Bel Marin Keys Boulevard, Building A, Novato, CA. Please call if you are interested in submitting a bid for this project.

WBB IS AN EQUAL OPPORTUNITY EMPLOYER

Contact: Cindy Orme (415) 456-8972 • FAX: (415) 459-0665 • EMAIL: cindyo@westbaybuilders.com

MARTIN LUTHER KING, JR. MEDICAL CENTER MULTI-SERVICE AMBULATORY CARE CENTER ("MACC") LOS ANGELES, CA INVITATION TO PREQUALIFY AND BID PACKAGE #8

McCARTHY BUILDING COMPANIES, INC. is accepting competitive sealed bids for the following work categories: 54. Imaging 55. Dental-Sinus Imaging 56. Central Sterile 57. Dental Equipment & Cabinetry 58. Opthalmology Equipment & Cabinetry

Project Scope: The proposed project includes construction of a new, fully built out 4-level, 138,000 square foot Multi-Service Ambulatory Care Center building. The new MACC Building will be physically connected on the ground floor to the existing North Support Building (NSB) to provide connectivity between the patient accessible support services in the NSB and clinical functions in the new MACC. The existing NSB is 51,700 square feet. Approximately 34,000 square feet of tenant improvements will be performed in the NSB to provide space for various MACC departments. There are also minor tenant improvements in the South Support Building (SSB). McCarthy received Notice to Proceed (NTP) from the County of Los Angeles on January 9, 2012. Early construction activities are in progress and the Project will have an approximate remaining duration of fourteen (14) months from bid date.

Bid Proposals will be received until 2:00 P.M. on Thursday, August 9, 2012 at:

McCarthy Building Companies, Inc., Attn: Mr. Jon Quigley
12021 S. Wilmington Ave., North Support Building 2nd Floor, Los Angeles, CA 90059

Emailed and faxed copies are acceptable.

At bid time all bidders, for any bid over \$100K, will be required to provide a 15% Bid Security (on the McCarthy Bid Bond Form provided in the Front Ends). Along with the Bid Bond, the following documents will be required at Bid Time: Bid Proposal completed on McCarthy's Bid Form, completed McCarthy Pre-Qualification Questionnaire, Bid Bond on McCarthy provided form. A 100% Performance and Payment Bond from an admitted surety will be required upon award of contract.

Bid documents are available from Davis Blueprint:

Main Office: 3205 N. Main Street, Los Angeles, CA 90031 | T: 323.225.7483 | F: 323.225.2622

Bid Documents may also be viewed online at http://www.biddox.com/pnonline/

Project Password: MLKMACCBP8 (case sensitive)

All bidders must have been prequalified by McCarthy for this project. Having prequalified for other McCarthy projects does not count. The Subcontractor's Pre-qualification Statement is specific for this project and is required at bid time. In addition to the Subcontractor's Pre-qualification Statement, all Subcontractors must have Tier 1 prequalification approval prior to entering into a subcontract with McCarthy, please go to https://prequalification.mccarthy.com/ to start the Tier 1 prequalification process upon receipt of this notice.

Do not contact the County, Architect or any Consultants. All questions will be sent to Jon Quigley via email at: (jquigley@mccarthy.com).

- * -This is a best value selection. (i.e. award will be based upon price, qualifications, experience, schedule, claims history, safety, qualified Small Business Enterprise participation, and adherence to the architectural room layout/floor plan, medical equipment structural support, electrical, plumbing, and mechanical basis of design criteria). Should the bidder's submitted equipment require additional revisions or modifications than what is currently shown in these documents the cost to perform such modifications will be included in the analysis of the bidder's proposal.
- * This is a Prevailing Wage Project. There is also a Community Workforce Agreement (CWA) in place.
- * A 100% Performance and Payment Bond from an admitted surety will be required upon award of contract for all trades.
- * McCarthy is signatory to union agreements with the Carpenters, Laborers, and Cement Masons. Subcontractors will comply with such labor agreements for all of Subcontractor's Work falling within the jurisdiction of such labor agreements. Subcontractor agrees to require its subcontractors and their subcontractors, if any, to be bound in a like manner.
- * McCarthy is an equal opportunity employer and encourages qualified Community Business Enterprises (CBE) which includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority and women-owned business enterprises. McCarthy also endeavors to hire Local Small Business Enterprises (Local SBE) businesses and Local Worker Hiring.

For assistance in obtaining bonds, lines of credit, or insurance, please visit the Los Angeles County Office of Small Business – Procurement Technical Assistance Center at laosb.org

McCarthy Building Companies, Inc.

12021 S. Wilmington Ave., North Support Bldg., 2nd Floor, Los Angeles, CA 90059 TEL: 310-884-9007 FAX: 310-885-5856

WE ARE AN EQUAL OPPORTUNITY EMPLOYER



Partnerships Built To Last

Continued from page 1

that commitment and highlight SBA's efforts increase access and opportunity in our community.

We've stepped up our outreach to underserved communities and held eight White House Economic Forums to connect small business owners and entrepreneurs with the resources and networks they need to start, expand and create more jobs. Through that effort, we've had tangible results, reaching thousands of small business owners and millions more through social media. In addition, we established the Advisory Council on Underserved Communities (CUC) to get invaluable input on ways to improve our programs and services for our customers in underserved communities.

And we continue to look for new opportunities to expand our reach. That's why today, I formalized a partnership with the U.S. Black Chamber, Inc. to build on our efforts to support underserved communities that have been hit hard by the recession. This

partnership is designed to increase the participation of African American small businesses in SBA programs, including:

- Loan programs and access to capital initiatives;
- Government contracting programs like the 8(a) program and the Women-Owned Small Business Program; and
- Up-to-date information and access to SBA's extensive resource partner network.

President Obama has fought since the beginning of his Administration to support small businesses. The success of America's small businesses is critical to our economy, our communities and our future. The partnership established today is yet another example of our commitment to creating an economy built to last-one that is inclusive, resilient and robust and brings more access and opportunity to more communities.

Source: U.S. Small Business Administration

6 SMALL BUSINESS EXCHANGE AUGUST 2, 2012 - AUGUST 8, 2012



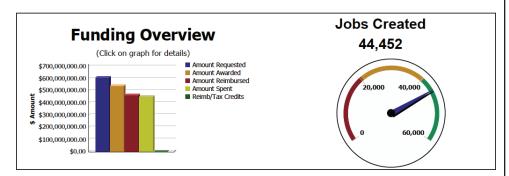
THE CITY OF LOS ANGELES



Los Angeles County Stimulus Funding

On Feb. 17, 2009, President Barack Obama signed into law the American Recovery and Reinvestment Act (ARRA) with the stated goals to "create jobs, restore economic growth, and strengthen America's middle class..." The Recovery Act mandates a significant level of transparency and accountability for those agencies that receive ARRA funds. This website was created to provide maximum transparency and the most current information on ARRA funding received by the County of Los Angeles. Below you will find information on the help that is available to our constituents and the regional efforts underway to respond to the current economic downturn.

Go to this link to download the full report: e8.octadyne.net/clientFiles/8023/cms1_149988.pdf



Capital Projects - Award: ARRA Assistance to Firefighters FS Construction Grants

	Project Name	Amount Reimbursed	Amount Spent	Jobs Created
	FSCU Developer Fee Area 2	\$0	\$0	0
l	FSCU Fire Station 128	\$0	\$3,578,860	813
ı	FSCU Other Costs	\$0	\$0	0

Capital Projects - Award: Compton/Woodley Airport Pavement Rehabilitation Project - Amount Awarded: \$8,215,590

Project Name	Amount	Amount	Jobs
	Reimbursed	Spent	Created
PW-Compton AP Pavement Rehab Ph I	\$8,215,590	\$8,494,265	268

using Authority of the County of Los Angeles - Award: Capital Fund ARRA Formula Grant - Amount Awarded: \$7,401,512

Project Name	Amount Reimbursed	Amount Spent	Jobs Created
HACOLA-Capital Fund ARRA Formula	\$7,401,512	\$7,401,512	126

Public Works Department - Award: 120th St, Et Al. (CON) - Amount Awarded: \$179,041

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	Project Name	Amount Reimbursed	Amount Spent	Jobs Created		
	120th St. Et Al.	\$179,041	\$195,896	24		

Public Works Department - Award: Angeles Forest Highway, Et Al. (CON) - Amount Awarded: \$2,655,815

	Project Name	Amount Reimbursed	Amount Spent	Jobs Created
Angeles Forest Hwy, Et Al.		\$2,531,015	\$2,526,894	131

Public Works Department - Award: Avenue G, Et Al. (CON)

ı	- Amount Awarded: \$4,694,810					
l	Project Name	Amount Reimbursed	Amount Spent	Jobs Created		
ı	Avenue G, Et Al	\$4,537,879	\$4,530,062	183		

ublic Works Department - Award: Avenue N, Et Al. (CON) - Amount Awarded: \$3,825,347

Project Name	Amount	Amount	Jobs
	Reimbursed	Spent	Created
Avenue N, Et Al.	\$3,821,991	\$3,818,050	164

Public Works Department - Award: Colima Rd, Et Al. (CON) - Amount Awarded: \$2,945,874

Project Name	Amount Reimbursed	Amount Spent	Jobs Created
Colima Rd Et Al	\$0	\$ 0	138
COLIMA RD, ET AL	\$2,453,095	\$2,444,102	0
COLIMA RD. ET AL	\$244,507	\$243,154	0

ublic Works Department - Award: Crenshaw, Blvd, Et Al. (CON)

Amount Awarded: \$726,800

Project Name	Amount	Amount	Jobs
	Reimbursed	Spent	Created
Crenshaw Bl Et Al	\$726,800	\$733,682	68

ublic Works Department - Award: El Segundo Blvd, Et Al. (CON)

Amount Awarded: \$741,958

CALIFORNIA PUBLIC LEGAL NOTICE



ADVERTISEMENT FOR PREQUALIFICATION (GENERAL CONTRACTOR)

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a Best Value contract are sought from prospective general contractor bidders (hereafter "bidders") for the follow-

WASSERMAN TENANT IMPROVEMENTS Project Number 948456.01 UNIVERSITY OF CALIFORNIA, LOS ANGELES

PREQUALIFICATION OF PROSPECTIVE **BIDDERS:** The University has determined that bidders who submit bids on this project must be

1. Prequalification of Prospective Subcontractors: Additionally, University has determined that mechanical (HVAC), electrical, plumbing, fire sprinkler and millwork subcontractors (hereafter "subcontractors") must be also be prequalified, which shall occur under separate cover. General Contractors who wish to self-perform any of the aforementioned trade work shall be required to submit separate subcontractor prequalification documents. University will furnish a list of prequalified general contractors and prequalified subcontractors in the bidding documents for the Project. Only prequalified subcontractors will be approved by University for use in the above-designated portions of the work

Prequalified bidders will be required to have the following California contractor's license(s):

B License (General Building)

GENERAL DESCRIPTION OF WORK: The Project will construct six-stories, approximately 83,000 gsf of tenant improvement work to be LEED® certified, targeting a Silver rating, in a recently completed core and shell building. The lower level and a portion of the plaza level are designed to OSHPD 3 standards and shall accommodate operating rooms, patient prep and recovery and support space for outpatient eye surgery, central processing, medical gas tank farm, procedure rooms and a pharmacy with nurse call and security systems. All remaining shall accommodate clinics, procedure rooms, diagnostic rooms, support spaces and private offices, including a surgical training laboratory, conference facility and telemedicine room. The scope of work shall also include connections to campus utilities and horizontal distribution of the existing mechanical, electrical and plumbing systems installed in the core & shell project; provision for building lighting, medical equipment utilities and environmental control systems.

The estimated construction cost is \$28,000,000.00.

PREQUALIFICATION SCHEDULE: On July 27, 2012, prequalification documents will be available to intending bidders online at www.capital.ucla.edu and will be issued at no cost at:

> University of California, Los Angeles 1060 Veteran Avenue, Suite 125 Box 951395 Los Angeles, California 90095-1395 310-825-7015

Contracts Administration

MANDATORY PRE-QUALIFICATION CON-FERENCE: A Mandatory Pre-Qualification Conference will be conducted on August 3, 2012 begin-

ning promptly at 10:00 a.m. Only general contractor bidders who participate in the Conference in its entirety will be allowed to submit prequalification documents and, if prequalification is achieved, bid on the Project as general contractors. Participants must arrive at or before the above-specified time. Persons arriving later than said time will not be allowed to submit prequalification documents or submit bids as general contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact University's Project Manager Victoria Groh at (310) 825-6002.

NOTES:

- 1. Attendee shall be a staff member of the general contractor bidder's firm who will be actively involved in responding to this Prequalification, and who is highly knowledgeable of the firm's potential response to the prequalification criteria.
- 2. Attendees are advised that parking may be difficult. Attendees must allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.

On August 17, 2012, the completed Prequalification Questionnaire and associated documents will be received at the above-specified address.

The Prequalification Questionnaire and associated documents is due on August 17, 2012 at 3:00 p.m.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor

THE REGENTS OF THE UNIVERSITY OF **CALIFORNIA**

(Visit our website at: http://www.capital.ucla.edu)

SAN FRANCISCO BAY AREA



Mayor Lee Celebrates SPUR Ocean Beach Master Plan

Mayor Edwin M. Lee celebrates the completion of the Ocean Beach Master Plan, a landmark climate adaptation plan developed by San Francisco Planning and Urban Research Association (SPUR) through a twoyear interagency effort to envision a sustainable long-term future for Ocean Beach.

"In recent years, conditions at Ocean Beach have been degraded by severe storms, and the City along with our community and government partners has taken short-term steps to stabilize the National Park, but we need long-term solutions so Ocean Beach remains a destination to be enjoyed for generations to come," said Mayor Lee. "I congratulate SPUR and all our partners for developing this long-term framework and vision for

"The process of bringing together key stakeholders and community partners sets up a lasting and important collaboration to helps us deal with the real issues of erosion while maintaining both our natural recreational resource and critical infrastructure of Ocean Beach," said Supervisor Carmen Chu. "I would like to commend SPUR and the many partners for working together to create a plan that will continue to make Ocean Beach a healthy, accessible, sustainable and enjoyable open space for all to enjoy for years to come."

"The Ocean Beach Master Plan grew out of a decade of community advocacy and represents a collaborative vision of many different public agencies, community groups and advocates," said SPUR project manager Benjamin Grant. "It tackles serious challenges, including the looming effects of climate change and sea level rise, while improving public access and



Image credit: http://www.spur.org/ocean-beach

ecological conditions."

The SPUR Ocean Beach Master Plan lays out an ambitious and proactive vision a 3.5-mile stretch of an urban open space on the Pacific Coast of San Francisco. The plan adapts to the National Park's rising seas, protect infrastructure, restore coastal ecosystems, and improve public access to this unique open space. The plan addresses coastal management, ecology, and public access

through 2050 in the context of severe erosion and climate-induced sea level rise.

The SPUR Ocean Beach Master Plan presents a series of recommendations designed to improve and restore conditions at Ocean Beach - even as coastal hazards worsen -by adapting proactively to the changing coastline, including:

Reroute Great Highway behind the SF Zoo via Sloat and Skyline Boulevards, replace with a

spectacular coastal trail;

- Protect the Lake Merced tunnel in place, combining limited hard structures with softer cobble and sand:
- Reduce the width of the Great Highway from Sloat to Lincoln to provide improved visitor amenities and space for coastal retreat;

Continued on page 12

SAN FRANCISCO FICTITIOUS BUSINESS NAMES

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): 1. Bay Pros Construction 2448 Great Hwy, San Francisco, CA 94116 Full Name of Registrant Mario Funes Address of Registrant 2448 Great Hwy, San Francisco, CA 94116

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/23/2012.

This statement was filed with the County Clerk of San Francisco County on 7/23/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Mariedvne L. Argente Deputy County Clerk

7/26/12 + 8/2/12 + + 8/9/12 + 8/16/12

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME File No. A-0343752-0

The registrant(s) listed below have abandoned the use of the

1.) Green Bay Builders

Located at 2448 Great Hwy, San Francisco, CA 94116

This fictitious business name was filed in the County of San Francisco under file <u># A-0343752-00</u> on: <u>May 30, 2012</u>

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1

Mario Funes 2448 Great Hwy San Francisco, CA 94116

This business was conducted by AN INDIVIDUAL.

Signed: Mario Funes

This statement was filed with the County Clerk of San Francisco County on $\underline{July~23,2012}$

Filed: Mariedyne L. Argente. Deputy County Clerk 7/23/2012

7/26/12 + 8/2/12 + 8/9/12 + 8/16/12

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 12-548818

PETTITIONER OR ATTORNEY

Liam Murphy-Hoffmann 2111 26th Street Unit 101, San Francisco, CA 94107

1. Petitioner Liam Murphy-Hoffmann for a decree changing names as follows

Liam Murphy-Hoffmann changed to Liam Woods

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING Date: September 25, 2012 Time: 9:00 AM Dept.: 514

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

FLIAS RUTT Clerk DATED - JULY 24, 2012

7/26/12 + 8/2/12 + 8/9/12 + 8/16/12

Rake in the Deal

■ Continued from page 2

What need is the prospect facing on his/ her side of the fence? What do you have to offer? And, how do you arrange what you have to offer to match precisely that need that the prospect is facing?

It Ends In Three Questions:

When it's all said and done, the prospect will always be asking three primary questions: Do I like them? (chemistry); Do they understand my business and my needs? (confidence); Will they move my business forward? (confidence and conviction)

Website: www.nucifora.com Alf's syndicated writings appear in business publications throughout



8 SMALL BUSINESS EXCHANGE AUGUST 2, 2012 - AUGUST 8, 2012

CALIFORNIA PUBLIC LEGAL NOTICES



CITY & COUNTY OF SAN FRANCISCO

Contract No. 6735A (ID No. FCA11083) 1640/1650 MISSION STREET EMERGENCY GENERATOR, DESIGN /BUILD ALTERATION &

DESIGN /BUILD ALTERATION & TENANT IMPROVEMENTS REMODEL

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until 2:30 p.m. on August 29, 2012, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at http://bsm.sfdpw.org/contractadmin , or purchased on a CD format from 875 Stevenson St., Rm 420, S F, CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: http://mission.sfgov.org/ OCABidPublication/

The Work is to provide design and construction services for the replacement of the emergency power system at 1640/1650 Mission St. building, including, but not limited to, design services, demolition, furnishing and installing new diesel generator and automatic transfer switch, sound enclosure, concrete pads, tank system, fire alarm system, structural supports, and all appurtenant work. The time allowed for completion is 280 consecutive calendar days. The Architect's estimate is in excess of \$890,000. For more information, contact the Project Manager, Paul Travis at (415) 557-4631.

Pursuant to San Francisco Administrative Code (SFAC) Sec. 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 18% LBE. Call James Soncuya at (415) 558-4080 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held 1:30 p.m. on August 15, 2012 in the Main Conference RM at 30 Van Ness Ave, Suite 4100, San Francisco, CA.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

8/2/12

CNS-2353431# SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 7431A-2(R) (ID No. FCA12067) ESER 1 FIRE STATIONS

ESER 1 FIRE STATIONS
NO. 2, 10, AND 13 ROOF REPLACEMENT

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until 2:30 p.m. on August 15, 2012, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at http://bsm.sfdpw.org/contractadmin, or purchased on a CD format from 875 Stevenson St., Room 420, S F, C A 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: http://mission.sfgov.org/ OCABidPublication/

The work is demolition of existing roofing and wood decking, installation of new roofing system, HVAC work, painting, and all other associated work. Bids will be evaluated using the A+B bidding method. The maximum time allowed for substantial completion is 75 consecutive calendar days. The Architect's estimate is in excess of \$500,000. For more information, contact the Project Manager, Youcef Bouhamama at (415) 557-4798.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 14% LBE. Call

Romulus Asenloo at (415) 252-2539 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **August 1**, **2012 10:00 a.m.** at 30 Van Ness Ave., 5th Fl, Main Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "C-39" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$500,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

8/2/12

CNS-2354713# SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO

Contract No. 1643J
(ID No. FCE12075)
PLYMOUTH AVENUE PAVEMENT
RENOVATION AND SEWER
REPLACEMENT

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until **2:30 p.m. on August 22, 2012**, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at http://bsm.sfdpw.org/contractadmin, or purchased on a CD format from 875 Stevenson St., RM 420, SF, CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: http://mission.sfgov.org/OCABidPublication/

The work is located on Plymouth Ave., from Sagamore St. to Ocean Ave. in San Francisco, California and consists of traffic routing, sewer

replacement, asphalt grinding, asphalt paving, curb ramps, and all related work. The time allowed for completion is 140 consecutive calendar days. The Engineer's estimate is in excess of \$1,400,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 25% LBE. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **August 7**, **2012**, **1:30** p.m., at 1680 Mission St., 3rd Floor.

For information on the City's Surety Bond Pro-

gram, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

8/2/12 CNS-2355220# SMALL BUSINESS EXCHANGE

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

THIMANN LABORATORIES LAB 137 CONVERSION TO ANCIENT DNA LAB Project Number: 1442

Description of Work: Renovation of approx. 750 sq. ft. of space in an existing science building.

Bids will be received only at:

Physical Planning and Construction, UNIVERSITY OF CALIFORNIA, Santa Cruz 1156 High Street, Barn G, Contracts Trailer Santa Cruz, CA 95064 831-459-2366

<u>Bid Deadline</u>: Sealed bids must be received on or before **Tuesday**, **August 21**, **2012 at 3:00 PM**.

A <u>mandatory</u> Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **Wednesday**, **August 15**, **2012** beginning promptly at <u>1:30 PM</u>.

The successful Bidder will be required to have prequalified for this project and have the following California current and active contractor's license at the time of submission of the Bid: B – General Contracting Estimated construction cost: \$920,000.00

PLEASE VISIT OUR WEBSITE AT: http://ppc.ucsc.edu FOR THE TEXT OF THE FULL ADVERTISEMENT AND INFORMATION ON HOW TO OBTAIN BID DOCUMENTS.

CALIFORNIA PUBLIC LEGAL NOTICES

UNIVERSITY OF CALIFORNIA DAVIS HEALTH SYSTEM

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for Prime Trade Contracts are invited for the following work:

PROJECT NO. 9559110 RADIOCHEMISTRY RESEARCH AND TRAINING FACILITY BID RELEASE #2 (BP-02; BP-03; BP-04; BP-05)

The Radiochemistry Research and Training Facility project will be constructed by multiple prime trade contractors, each working under a separate contract or contracts with the University. This procurement is for a prime contractor to perform the work identified in each of the Bid Packages listed below. The contractor who is awarded the contract will be referred to as a "Prime Trade Contractor." License requirements are stated in each Bid Package in accordance with California State Law.

Bid Packages:

BP-02 Mechanical and Plumbing

License Class: C20 - HVAC and C36 - Plumbing Estimated Construction Cost: \$465,000

BP-03 Electrical/Low Voltage

License Class: C10 - Electrical Estimated Construction Cost: \$200,000

BP-04 Building Management, Security and Surveillance

License Class: B - General Building Estimated Construction Cost: \$175,000

BP-05 Fire Sprinklers

License Class: C16 – Fire Protection Estimated Construction Cost: \$35,000

Bidder Qualifications: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Qualifications Questionnaire included in the bid documents. Bidders must submit the qualification documents as an attachment to the Bid Form

A Mandatory Pre-Bid Conference and Job Walk will be conducted on Tuesday, August 7, 2012, at 10:00 a.m.

Bids will be received only at: Facilities Design and Construction.

Bid Deadline: Sealed bids for all bid packages must be received on or before 11:00 a.m. on Tuesday, August 21, 2012.

As described in more detail in the bidding documents. significant features of this multiple prime contract method of constructing the project are as follows:

The University will award separate prime trade contracts to the various trades necessary to construct the entire project. The Prime Trade Contractor will be required to work at a project site shared by other Prime Trade Contractors and contractors ("Separate Contractor") hired by the University, to cooperate with such other contractors, and to coordinate its work with the work of the other contractors.

The Prime Trade Contractor will be required to perform its work in accordance with a Master Project Schedule to be developed, updated, and maintained by the University Representative after award of the Prime Trade Contract. The Prime Trade Contractor will be required to provide specified scheduling information necessary for the development, updating, and maintenance of the Master Project Schedule by the University

The Prime Trade Contractor will be required to commence its work on or after September 27, 2012.

The Prime Trade Contract must be fully completed on or before July 15, 2013.

The Radiochemistry Research and Training Facility project is the addition of a radiochemistry lab into an existing occupied laboratory building located at 2921 Stockton Boulevard on the University of Davis Medical Center Campus. Also known as Phase 3B, the project consists of an approximately 5000 SF laboratory suite with an open laboratory area and lab support spaces, including cell culture, equipment/microscope, and fume hood rooms. There are also several "hot" rooms: Training Hot Cell Room, Hot Cell Room, OC Laboratory and Radioisotope Fume Hood Room. The office support spaces will include an open office, postdoctorate area with coffee bar, and two private offices. The work includes removal and replacement of the existing roofing and some minor demolition and repair of an exterior wood frame and stucco facade.

Bidding Documents will be available to Bidders beginning on Friday, July 27, 2012 and will be issued only at:

> Facilities Design & Construction 4800 2nd Avenue, Suite 3010, Sacramento, CA 95817 Tel: 916-734-7024; Fax: 916-734-7751 www.ucdmc.ucdavis.edu/facilities/

Checks for a non-refundable fee will be required in the amount of \$50.00 per set of Bidding Documents. Checks are to be made payable to "The Regents of the University of California." The bidding documents are not to be returned.

Bids will not be accepted after the date and time stipulated above for all Bid Packages.

Bid Security in the amount of 10% of the Lump Sum Base Bid, excluding alternates, shall accompany each Bid. The Surety issuing the Bid Bond shall be on the Bid Deadline, an admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120).

All Pre-Bid Conference and Job Walk participants shall meet at Facilities Design and Construction, 4800 2nd Ave., Suite 3010, Sacramento, and must be present no later than the scheduled start time for the pre-bid conference and job walk in order to bid as a Prime Bidder. Bidders must attend both the Conference and the Job Walk in their entirety. For further information, contact University's Representative, Eduardo Avellaneda at 916-734-4712; efavellaneda@ucdavis.edu.

PARKING INSTRUCTIONS: Pre-Bid Conference and Job Walk attendees should plan to arrive at least 45 minutes prior to scheduled meeting time to arrange for parking. Limited 2-hour free parking is available (on a first-come, first-serve basis) in the front of the Facility Support Services Building (FSSB) located at 4800 2nd Avenue, Sacramento. Additional free parking is available at the Contractors Parking Lot on 2nd Avenue.

Bidder Qualifications: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Qualifications Questionnaire included in the bid documents for each bid package. Bidders must submit the qualification documents as an attachment to the Bid Form.

The successful Bidder and its Subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the Work.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALI-**FORNIA**

University of California, Davis Health System July 2012

UNIVERSITY OF CALIFORNIA DAVIS HEALTH SYSTEM

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for Prime Trade Contracts are invited for the following work:

PROJECT NO. 9559070 BGI AT UC DAVIS JOINT GENOMIC CENTER BID RELEASE #2 (BP-02; BP-03; BP-04; BP-05)

The BGI at UC Davis Joint Genomic Center project will be constructed by multiple prime trade contractors, each working under a separate contract or contracts with the University. This procurement is for a prime contractor to perform the work identified in each of the Bid Packages listed below. The contractor who is awarded the contract will be referred to as a "Prime Trade Contractor." License requirements are stated in each Bid Package in accordance with California State

Bid Packages:

BP-02 Mechanical and PlumbingLicense Class: C20 – HVAC and C36 – Plumbing Estimated Construction Cost: \$1,132,800

BP-03 Electrical/Low Voltage

License Class: C10 - Electrical Estimated Construction Cost: \$384,000

BP-04 Building Management, Security and Sur-

License Class: B - General Building Estimated Construction Cost: \$288,000

BP-05 Fire Sprinklers

License Class: C16 - Fire Protection Estimated Construction Cost: \$86,400

Bidder Qualifications: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Qualifications Questionnaire included in the bid documents. Bidders must submit the qualification documents as an attachment to the Bid Form.

A Mandatory Pre-Bid Conference and Job Walk will be conducted on Thursday, August 9, 2012, at

Bids will be received only at: Facilities Design and Construction.

Bid Deadline: Sealed bids for all bid packages must be received on or before 11:00 AM on Thursday, August 23, 2012.

As described in more detail in the bidding documents, significant features of this multiple prime contract method of constructing the project are as follows:

The University will award separate prime trade contracts to the various trades necessary to construct the entire project. The Prime Trade Contractor will be required to work at a project site shared by other Prime Trade Contractors and contractors ("Separate Contractor") hired by the University, to cooperate with such other contractors, and to coordinate its work with the work of the other contractors.

The Prime Trade Contractor will be required to perform its work in accordance with a Master Project Schedule to be developed, updated, and maintained by the University Representative after award of the Prime Trade Contract. The Prime Trade Contractor will be required to provide specified scheduling information necessary for the development, updating, and maintenance of the Master Project Schedule by the University Representative.

The Prime Trade Contractor will be required to commence its work on or after October 4, 2012.

The Prime Trade Contract must be fully completed on or before June 13, 2013.

The BGI at UC Davis Joint Genomic Center project is the addition of a Genomics Sequencing Laboratory into an existing occupied laboratory building located at 2921 Stockton Blvd on the University of California Davis Medical Center Campus. This new laboratory is about 9,600 SF and is to include two open laboratory areas with laboratory support spaces to include: Gel Rooms, Fume Hoods and Cell Culture Rooms. Office

support spaces to include: and open office area with coffee bar area. Exterior work is to include removal and replacement of the roof, and some concrete flat-

Bidding Documents will be available to Bidders beginning on Friday, July 27, 2012 and will be issued

> Facilities Design & Construction 4800 2nd Avenue, Suite 3010, Sacramento, CA 95817 Tel: 916-734-7024; Fax: 916-734-7751 www.ucdmc.ucdavis.edu/facilities/

Checks for a non-refundable fee will be required in the amount of \$50.00 per set of Bidding Documents. Checks are to be made payable to "The Regents of the University of California." The bidding documents are not to be returned.

Bids will not be accepted after the date and time stipulated above for all Bid Packages.

Bid Security in the amount of 10% of the Lump Sum Base Bid, excluding alternates, shall accompany each Bid. The Surety issuing the Bid Bond shall be on the Bid Deadline, an admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120).

All Pre-Bid Conference and Job Walk participants shall meet at Facilities Design and Construction, 4800 2nd Ave., Suite 3010, Sacramento, and must be present no later than the scheduled start time for the pre-bid conference and job walk in order to bid as a Prime Bidder. Bidders must attend both the Conference and the Job Walk in their entirety. For further information, contact University's Representative, Eduardo Avellaneda at 916-734-4712; efavellaneda@ucdavis.edu.

PARKING INSTRUCTIONS: Pre-Bid Conference and Job Walk attendees should plan to arrive at least 45 minutes prior to scheduled meeting time to arrange for parking. Limited 2-hour free parking is available (on a first-come, first-serve basis) in the front of the Facility Support Services Building (FSSB) located at 4800 2nd

Avenue, Sacramento, Additional free parking is available at the Contractors Parking Lot on 2nd Avenue.

The successful Bidder and its Subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the Work.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALI-FORNIA

University of California, Davis Health System July 2012



10 SMALL BUSINESS EXCHANGE AUGUST 2, 2012 - AUGUST 8, 2012

CALIFORNIA PUBLIC LEGAL NOTICES

UC IRVINE

ANNOUNCEMENT TO PREQUALIFIED PROPOSERS UNIVERSITY OF CALIFORNIA, IRVINE

UC Irvine (UCI) invites prequalified Proposers to submit proposals for Crawford Hall Renovation & Expansion, Project No. 991028. Maximum Acceptance Cost: \$1,578,000.

DESCRIPTION OF WORK: Demolish existing interior improvements and renovate approximately 14,000 sf in Crawford Hall for a new Weight Room and Academic Center. Weight Room includes installation of gym flooring; construction of 2 conference rooms, an ADA ramp, and glass doors at archway and entrance; new ceiling, lighting and flooring at lobby; and ADA compliant restrooms. Academic Center includes open ceiling, reuse of existing lighting and HVAC distribution, expansion into adjacent space, and new carpet. Project completion time: 300 Calendar Days

PROJECT DELIVERY: Design Build

PREQUALIFIED PROPOSERS: Hunt Construction Group, Inc., Irvine, CA 92614, (949) 862-1100; J.R. Abbott Construction, Inc., Arcadia, CA 91006, (626) 462-9557; and Slater Builders, Inc., Costa Mesa, CA 92626, (714) 434-4887.

PROCEDURES: RFP avail 8/1/12, 2 PM. Prequalified Proposers receive 2 sets at UCI Design & Construction Svcs, 5201 California Ave, Ste 250, Irvine, CA 92697. Purchase at C2 Reprographics, Costa Mesa, CA (949) 545-0112. Planrooms: F.W. Dodge (626) 930-8991 and Reed (800) 424-3996.

PROPOSALS DUE: Technical Proposal, 9/25/12, 4 PM and Lump Sum Base Price Proposal, 9/26/12, 4 PM received only at UCI Design & Construction Services, 5201 California Ave, Suite 250, Irvine, CA 92697, (949) 824-6630.

MANDATORY PREPROPOSAL CONFERENCE & SITE VISIT: 8/8/12, 8:30 AM, UCI Design & Construction Services, 5201 California Avenue, Suite 250, Irvine, CA 92697.

Required: General Building Contractor – B, California Contractors License and 10% bid bond from admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120). The successful GC and its subs req'd to follow the nondiscrimination reqs set forth in the RFP and pay prevailing wage rates at the location of the Work.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

David Donovan, Asst. Director of Contracts, (949) 824-6582. ddonovan@uci.edu

Bid Board: www.designandconstruction.uci.edu





UCL

ADVERTISEMENT FOR PREQUALIFICATION (SUBCONTRACTORS)

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a Best Value contract are sought from prospective specialty contractors in the mechanical (HVAC), electrical, plumbing, fire sprinkler, and millwork trades (hereafter "subcontractors") for the following project:

WASSERMAN TENANT IMPROVEMENTS Project Number 948456.01

UNIVERSITY OF CALIFORNIA, LOS ANGELES

PREQUALIFICATION OF PROSPECTIVE SUB-CONTRACTORS: The University has determined that subcontractors who submit bids to prequalified general contractors on this project must be prequalified.

1. Prequalification of General Contractors: Additionally, University has determined that General Contractors must be also be prequalified, which shall occur under separate cover. General Contractors who wish to self-perform mechanical (HVAC), electrical, plumbing, fire sprinkler, and/or millwork trade work shall be required to submit subcontractor prequalification documents as specified in these prequalification documents. University will furnish a list of prequalified general contractors and prequalified subcontractors in the bidding documents for the Project. Only prequalified subcontractors will be approved by University for use in the above-designated portions of the work.

Prequalified subcontractors will be required to have the following respective California current and active contractor license(s) at the time of submission of the Prequalification Questionnaire:

Subcontractor Required License

Mechanical (HVAC): C-20 Warm-Air Heating, Ventilating and Air-

Conditioning OR
B General Building
(if General Contractor is self-performing HVAC work)
C-10 Electrical OR
B General Building (if General Contractor is self-performing electrical work)

C-36 Plumbing OR
B General Building (if
General Contractor is selfperforming electrical work)

Sprinkler: C-16 Fire Protection

Electrical:

Plumbing:

Millwork: C-6

Cabinet, Millwork and
Finish Carpentry OR
B General Building
(if General Contractor is
self-performing electrical

work)

GENERAL DESCRIPTION OF WORK:

1. The Project will construct six-stories, approximately 83,000 gsf of tenant improvement work to be LEED® certified, targeting a Silver rating, in a recently completed core and shell building. The lower level and a portion of the plaza level are designed to OSHPD 3 standards and shall accommodate operating rooms, patient prep and recovery and support space for outpatient eye surgery, central processing, medical gas tank farm, procedure rooms and a pharmacy with nurse call and security systems. All remaining shall accommodate clinics, procedure rooms, diagnostic rooms, support spaces and private offices, including a surgical training laboratory, conference facility and telemedicine room. The scope of work shall

also include connections to campus utilities and horizontal distribution of the existing mechanical, electrical and plumbing systems installed in the core & shell project; provision for building lighting, medical equipment utilities and environmental control systems.

The estimated construction cost is \$28,000,000.00.

- 2. Mechanical (HVAC) Subcontractor: Mechanical system scope includes installation of tenant improvement work for the existing building. HVAC systems include: chilled beams for heating and cooling; overhead air distribution system for heating and cooling; constant and variable volume terminal units; operating rooms air distribution integrated into special ceiling system; radiant floor systems for heating and cooling including heat exchangers and pumps; dedicated exhaust systems including fans; heating hot water, chilled water, condensate drain, high temperature chilled water, low pressure and medium pressure steam and steam condensate distribution piping; and building management DDC system. All systems serving TI shall be seamlessly integrated with the existing shell and core systems and complete systems shall be balanced to required performance.
- 3. Electrical Subcontractor: Electrical system scope includes: connecting and expanding part of an existing shell and core electrical system; new architectural lighting; expansion and additions to a network lighting controls; modification of a standard fire alarm system to an audio mass notification fire alarm system; telecom conduit and backbox distribution; electrical connections to medical equipment; electrical OSHPD 3 and health care related code conformance; lighting and power location; and device coordination.
- 4. <u>Plumbing Subcontractor</u>: Plumbing system scope includes: connection to / from existing shell and core utility services for potable hot and cold water for fixtures; industrial hot and cold water to serve medical sterilization equipment, sanitary waste and vent drainage piping. Partial slab demolition is required for tying new drains into the existing sanitary piping at the lower level. Plumbing fixtures included are wall hung water closets, urinals, counter mounted and wall hung lavatories, sinks, showers, wall boxes, floor drains and floor sinks, trap primers, access panels for valves and other specialties. Horizontal and vertical mains and branch piping shall be provided with isolation valves throughout.

Medical services includes gas manifolds with automatic changeover for medical oxygen, nitrous oxide, nitrogen cylinders. New medical alarms, zone valves and pressure switches, medical air and medical vacuum piping and risers extended from existing vacuum pumps and air compressors WAGD vacuum system located at mechanical penthouse to serve operating rooms at lower level. Medical gas piping shall distribute to operating room gas outlets at booms at ceiling, recovery area headwalls and various other locations.

- 5. Fire Sprinkler Subcontractor: Fire sprinkler system scope includes: labor, materials, equipment and services necessary; fabrication, installation and testing for a fully operational and safe sprinkler, fire standpipe and control systems. All systems serving TI shall be seamlessly integrated with the existing shell and core systems.
- 6. Millwork Subcontractor: Millwork scope includes: wood veneer-clad casework, countertops and matching wood base; wood transaction tops and benches; factory finishing architectural woodwork; site painted woodwork; plastic laminate-clad casework and matching base; plastic laminate, epoxy and quartz countertops; hardware and structural supports for the casework. LEED® requirements.

PREQUALIFICATION SCHEDULE: On July 27, 2012, prequalification documents will be available to subcontractors online at www.capital. ucla.edu and will be issued at no cost at:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951395
Los Angeles, California 90095-1395
310-825-7015

MANDATORY PRE-QUALIFICATION CON-**FERENCE:** A Mandatory Pre-Qualification Conference will be conducted on August 3, 2012 beginning promptly at 10:00 a.m. Only M/E/P, Fire Sprinkler and Millwork subcontractors who participate in the Conference in its entirety will be allowed to submit subcontractor prequalification documents and, if pregualification is achieved, submit bids to pregualified general contractors. Participants must arrive at or before the above-specified time. Persons arriving later than said time will not be allowed to submit prequalification documents or submit bids to prequalified general contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact University's Project Manager Victoria Groh at (310) 825-6002.

NOTES

- 1. Attendee shall be a staff member of the general contractor bidder's firm who will be actively involved in responding to this Prequalification, and who is highly knowledgeable of the firm's potential response to the prequalification criteria.
- 2. Attendees are advised that parking may be difficult. Attendees must allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.

On August 17, 2012, the completed Prequalification Questionnaire and associated documents will be received at the above-specified address.

The Prequalification Questionnaire and associated documents is due on August 17, 2012 at 3:00 p.m.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each subcontractor may be required to show evidence of its equal employment opportunity policy. Subcontractors will be required to follow the non-discrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: http://www.capital.ucla.edu)

AUGUST 2, 2012 - AUGUST 8, 2012 SMALL BUSINESS EXCHANGE 11

BANKING S FINANCE



Net Operating Loss Carryback/ Liability from theft of your Bank Account/ IT Vendor

I have written previously about AB 2408 which would repeal the Net Operating Loss carry back. This is an awful bill and will hurt small businesses as they will be prohibited from carrying back losses for two years. As an example say in 2010 and 2011 you made a profit and in 2012 you suffer a loss. The repeal of the carry back provision would not allow you to carry back the losses into the two profitable years You may however carry these losses forward.

This runs counter to federal tax law and will have a negative impact on small businesses investing in their business and will be bad for the economy of California.

Small Business California has put together a letter of opposition and we have about 15 associations around the state signatory to the letter. We will be putting together a letter for individual business and if you have not already agreed to sign onto the letter p[lease let me know if you would sign. I will send a copy of the letter to you when we have all the company names/.

For more information on this bill go to www.leginfo.ca.gov

Businesses can be held responsible for theft from their bank account if their password is obtained by a third party. This may occur because of malware and a Trojan horse that gets into their computer or if their computer is breached. I suggest you contact your bank to see what protections you have. Ask them what happens if you computer is breeched by malware or if your computer

Do you outsource your IT functions to vendors and entrust sensitive data to these third parties? If so take a look at your contract with them. There are usually four types of contracts.

- 1. The contract has a full indemnity clause protecting you from a loss. This is the ideal contract
- 2. The contract has a cap on losses. Take a look at the cap and determine if this is enough to cover a loss
- 3. The contract has a limitation of liability. Usually this will be amount you have paid the vendor for services. This most likely will not cover your loss.
- 4. A disclaimer of consequential damages like business interruption. This should be rejected.

I think you will be surprised when you look at your contract. If any of you have a full indemnity provision please let me know.

Source: Small Business California

5 Personal Injury Claims That Business Owners Are Not Expecting

Business owners have an almost endless list of things to worry about upon opening their business. These things usually never came up in their dreams of owning a business, but they are completely necessary in the day-to-day functioning of any company. One of these important nuisances is insurance. This includes general liability and workers' compensation. There are five specific personal injury claims that business owner may never see coming, and some of them are not covered by regular insurance. Knowing these incidents in advance can help a business owner properly prepare for their possible occurrence

Employee Violence

Many business owners don't consider the fact that they are liable for their employees while the employees are working. This means if a customer makes an employee mad enough to attack them, the victim will likely be able to sue their attacker as well as the business. General liability insurance doesn't usually cover this, so it is important to properly screen all new employees. If a potential employee has a violent past, it may not be a good idea to hire them into high stress situations involving customers.

Employee Injuries

Another thing some business owners don't consider is the fact that their general liability insurance will not cover employee injuries. If a Georgia based company doesn't have workers' compensation insurance, they will likely hear from an Atlanta personal injury lawyer who will not have good news for them. It is important to ensure that every business has all necessary insurance, and for them to know which policies cover what.

Professional Liability Insurance

Most small business owners don't spend extra money for professional liability insurance, but it could save their company if they're ever sued for professional errors. General liability insurance doesn't normally cover professional mistakes. Medical malpractice insurance is a form of professional liability insurance. If an individual is harmed due to an employee not following the rules

and standards of one's profession, they will likely get an Atlanta injury attorney and sue the company directly. Professional liability insurance may never be necessary in a business, but not having it when it is needed can destroy a company.

Most Common Accidents

Many business owners who are just starting out are not aware of the most common accidents around a business. Slips and falls due to negligence make up a huge amount of workers' compensation claims. If accidents occur, it is very likely that a person's workers' compensation insurance will go up. In these cases it is best to be proactive. Properly train employees on how to handle these small hazards that can lead to huge problems.

Defective Products

It is important for business professionals to find out if their insurance covers any defective products that they may produce. General liability insurance doesn't usually cover this, so it is important to get product liability insurance if a company is producing and selling a product. Any injuries caused by these products will usually be considered the fault of the company, so any business that produces a product should consider getting product liability insurance to protect itself.

Every business owner should be prepared for possible personal injury claims against them. Having the appropriate insurance can save a huge headache in the case of any of the aforementioned situations. There are, however, certain things that general liability and workers' compensation insurance will not cover. In these cases, it is best to proactively prevent these scenarios from taking place. Even if a business owner's insurance doesn't cover everything, an ounce of prevention is still worth a pound of the cure.

Molly Henshaw is a small business owner living in the DC metro area. She is also a contributing author for the injury attorneys at Buddoo & Associates. It is important to have all of your insurance ducks in a row to protect your business from liability claims!

Can Fractional Ownership Maximize Your Investment?

The current economy has made investing in just about anything a fearful prospect. Unfortunately, many people already own their investment homes and are now seeing a decrease in profit due to the recession. The maintenance and upkeep costs of investment homes are usually going to stay high regardless of whether the homes are being used or not. Some people may think that they are just going to have to take a loss during this recession, but there are methods that can actually maximize a person's profits, even during this economic downturn. Owning fractions of an investment property is one of these methods, and in actuality, it is one of the safer methods of owning investment homes.

Fractional Ownership?

Owning fractions of a property may seem out of the ordinary, but it is something that more and more people are doing every day. Many people are pooling their money together to purchase high end items such as jets, yachts, luxury cars and even homes. Most people take advantage of this ownership agreement because they do not use these luxury items all year, and if they owned them by themselves, they would have to foot the bill for all upkeep costs. Fractionally owning properties allows owners to share all of the risks of owning the properties, which in turn reduces their liability. Luckily, if a home appreciates in value, everyone involved in the ownership will also see a profit.

Benefits

There are several benefits related to converting an investment home into a fractional ownership real estate deal. In the current economy, any investment home is likely to not be inhabited year-round. As mentioned earlier, this presents a risk for the owner of the investment property. They have to foot the entire bill for maintenance costs and taxes, even when a property is not being used. A person who allows their investment property to be fractionally owned will be immediately reimbursed for the fractions of ownership they are relinquishing.

Fractional Properties in the Current

This type of investment also promises to be a sound choice for even this economic reces-

sion. People are always going to be interested in owning second homes, and this recession has caused people to keep a large amount of capital at their disposal in case the economic climate gets any worse. Once the economy rebounds, this capital will be used to purchase high end items such as homes. The government is also taking steps that will have a positive effect on owners of fractional property, even though they may not realize it. The current government influx of money into the private sector is likely to cause at least minor inflation. When this occurs, people will want to invest their money into tangible properties, including homes. Since they may not want to take on the entire risk of a second home, they are likely to purchase fractions of ownership. This means anyone who owns these fractions will likely continue to see profits coming in from those who want the luxury of a second home without all of the risk.

When a person chooses to convert their current investment homes into fractional properties, they make a decision that decreases their risks while still allowing them to see a profit if a property appreciates. Each fractional owner will only be responsible for a small portion of any losses associated with a property, which can save a huge headache in the future if the housing market continues to go down. The economy will eventually rebound, and when it does, everyone involved in fractional properties will turn a profit.

Molly Henshaw is a freelance writer about small business ideas and travel subjects. She is also a contributer for the fractional owner experts at the Ritz Carlton Club. Travelers are looking for new ways to travel, time shares offer them a unique choice!



12 SMALL BUSINESS EXCHANGE **AUGUST 2, 2012 - AUGUST 8, 2012**



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SPUR Ocean Beach Master Plan

- Continued from page 7
- Restore the native dune habitat between Sloat and Lincoln;
- Improve the connection between Golden Gate Park and Ocean Beach, with visitor amenities, improved pedestrian crossings, vegetation; and
- Significant bicycle and pedestrian improvements north of Balboa.

Given the complex and overlapping Federal, State and local jurisdictions overseeing Ocean Beach, SPUR convened numerous public agencies, stakeholders, advocates and community members to develop the Ocean Beach Master Plan. Three public meetings solicited public input and feedback, presented project research into the complex challenges at Ocean Beach and explored a wide range of solutions. The process built on the work of two community-led task forces over the preceding decade.

Ocean Beach has been subjected to severe erosion by winter storms. In the El Nino winter of 2009-10, storm-driven waves caused bluffs to recede forty feet in some locations, resulting in partial closure of the Great Highway for nearly a year. Emergency coastal armoring (in the form of boulder revetments) has been controversial for its negative impacts on coastal ecology, access and aesthetics. Construction fill (rubble) under the road and parking lot has also crumbled onto the beach.

More challenging still, a major complex of wastewater infrastructure, lies immediately behind many parts of the beach, and is vulnerable to coastal hazards. It protects coastal water quality from combined sewer discharges, which have been reduced from 60-70 per year to fewer than seven after its completion in 1993. This complex includes the Oceanside Water Pollution Control Plant, the Westside pump station (at Sloat/Great Highway) and large underground storage and conveyance structures, out of sight below the Great Highway. The most vulnerable of these is the Lake Merced Tunnel, a 14-foot diameter pipe under the Great Highway south of Sloat Boulevard.

The recommendations in the SPUR Ocean Beach Master Plan lay out implementation over a period of forty years by numerous different agencies. The cost of the full package of recom-

mendations is estimated at approximately \$350 million, which would come from a wide variety of sources. Savings would also be realized, through protection of vulnerable infrastructure and the retention of significant revenues from visitation, which would be compromised were the beach to degrade further.

The SPUR Ocean Beach Master Plan is a non-regulatory guidance document developed in close coordination with affected agencies. In January, SPUR was awarded an additional \$825,000 from the California State Coastal Conservancy, the San Francisco Public Utilities Commission and the National Park Service to develop implementation studies that will help agencies translate the plan's recommendations into implementable projects, develop more detailed technical analysis, and conduct environmental review. These studies will include a traffic study, coastal management framework and open space planning. The SPUR Ocean Beach Master Plan document is available at: www.spur.org/oceanbeach.

The process of creating the SPUR Ocean Beach Master Plan has helped to improve coordination among responsible agencies at Ocean Beach and is already helping to facilitate improvements in the area. The SFPUC began experimenting last winter with heavyduty sandbags for coastal protection south of Sloat, a softer approach in lieu of additional boulders in the area most vulnerable to erosion. The SFPUC is also coordinating a project next month with the GGNRA to move significant quantities of excess sand from the North end of Ocean Beach to the sandstarved south end to provide softer, "sacrificial" coastal protection.

This winter, the San Francisco Department of Public Works, working with the San Francisco Recreation and Parks Department, will be adding planted medians to the Great Highway North of Lincoln Boulevard as part of a streetscape project that includes repaving. These medians will be installed in place of striped paint and will improve pedestrian access & safety, clarify vehicular circulation and improve aesthetics and environmental performance.

Source: City and County of San Francisco ©2000-2012