# BUSINES

Vol 28, Edition 38 December 20, 2012 Weekly Publication \$2.00

www.sbeinc.com



Voice of Small, Emerging Diversity Owned Businesses Since 1984 · SBE is a certified DBE publication

#### **Merriwether & Williams Insurance Services**

is requesting immediate sub-bids from all certified CBE's for the **Contractor Bonding** 

**Assistance Program Administrative Services Contract for** Los Angeles County. Scope of work is as follows:

**Community Outreach** 

Bid due date and time: January 8, 2013, 2:00pm

Email: Paulette@imwis.com/ Phone: 213.258.3080

213-258-3080

See page 3 for the Full Ad

#### **PANKOW BUILDERS**

**GRAND AVENUE-PARCEL M PROJECT** 



### Coming **January 14, 2013**

**SBE Business Talk Radio** KCAA 1050-AM **5pm Mondays** 

- Advertise Opportunities
- **Promote Your Business**

# **SBA Lender Awards for Fiscal** Year 2012 (San Diego District)



Left to right - James Hammersley, SBA Assistant Associate Administrator, Office of Field Operations; Steven Doss, VP Regional Manager, Wells Fargo Bank; Ruben Garcia, SBA District Director, San Diego.

Steven Doss, VP Regional Manager, Wells Fargo Bank receives the SBA's 2012 Advocacy Award for his Accomplishments & Sustained Commitment in helping Small Businesses Achieve Success.

#### **Advocacy Award**

For his Accomplishments & Sustained Commitment in helping Small Businesses Achieve Success

Steven W. Doss, Vice President and Regional Manager, Wells Fargo Bank

The San Diego District Office "Advocacy Award", honors an individual or organization that has made a significant contribution to the San Diego small business community.

Mr. Steve Doss, Vice President and Regional Manager of Wells Fargo Bank's SBA lending division for the San Diego, Santa Ana, and Continued on page 7

### **KIEWIT**

REQUEST FOR SUB-ESTIMATES FROM **DISADVANTAGE BUSINESS** ENTERPRISES (DBES) SUBCONTRACTORS, MATERIAL CONTRACTORS AND SUPPLIERS

**OWNER: RIVERSIDE COUNTY TRANSPORTATION** 

COMMISSION (RCTC)
PROJECT: SR-91 CORRIDOR IMPROVEMENT PROJECT
REQUEST FOR PROPOSAL # 12-31-113-00

FUNDED BY RCTC CONTRIBUTIONS, TOLL REVENUE BONDS (CIBS & CABS), STIP FUNDS, AND A TIFIA LOAN

PROJECT LOCATION: RIVERSIDE COUNTY, CA BID DATE: JANUARY 29, 2013 @ 3:00 PM

project listed above and is seeking sub-estimates

valid California Contractor's license and provide acceptable insurance. Responsible subcontractors

(562) 946-1816

See page 4 for the Full Ad

Request for Quotes from Subcontractors and Suppliers for: Folsom Dam Auxiliary Spillway-Project- Joint Federal Project (JFP) Phase IV **Including Approach channel, Chute,** and Stilling Basin Solicitation No. W91238-13-R-0001 **Owner** 

**U.S. Army Corps of Engineers, Sacramento District** Folsom Dam Road · Folsom, CA 9560 **Bid Date: Friday February 08, 2013** 

See page 5 for

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On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13:

> **African American** Chinese **Hispanic**

# Developer Lennar Corp. Borrows \$1.7B From Chinese Bank for Two San Francisco Projects

By Martha Brannigan, The Miami Herald

Miami-based Lennar Corp. has gotten approval on \$1.7 billion in loans from China Development Bank to fund the development and construction of two major projects in San Francisco, according to a person familiar with the transaction.

The contract, set to close by Dec. 31 subject to various conditions, would mark the first U.S. loan by the big state-owned Chinese bank. One condition -- tagged the "Chinese component"-- is that China Railway Construction Corp. be included as a general contracting partner in the project, the person said.

Closing by year's end is crucial because of new tax rules set to take effect, the person added.

The agreement, first reported in The Wall Street Journal, would provide funding for the first six years of what is envisioned to be a 20-year project.

The loan agreement, reached Dec. 7 after Lennar officials met in China with bank officials, provides for \$1 billion in financing to a partnership led by Lennar to redevelop Hunters Point Shipyard-Candlestick Point, a site in southeast San Francisco spanning more than 700 acres, the person said. Plans for the mixed-use community call for nearly 12,000 residential units on the site. Construction is expected to begin in the first quarter of 2013.

Under the pact, the Chinese bank would provide another \$700 million to a partnership of Lennar, Stockbridge Capital Group and Wilson Meany, a real estate investment and development firm, to redevelop Treasure Island and Yerba Buena Islands in San Francisco Bay. Some 8,000 units of housing are planned for the mixed-use project on 535 acres. The U.S. Navy is set to turn over the first parcel of land to the development company in late 2013.

Source: © 2012 The McGraw-Hill Companies, Inc; enr.construction. com; (c)2012 The Miami Herald

About Lennar

Lennar Corporation, founded in 1954, is headquartered in Miami, Florida and is one of the nation's leading builders of quality homes for all generations. Lennar builds affordable, move-up and retirement homes in Communities that cater to almost any lifestyle – such as urban, golf course, Active Adult or suburban Communities.

Website: http://www.lennar.com/

#### WE ARE RESPONSIBLE FOR:



# FDIC Report Provides Overview of Mobile Payments Services



Mobile payments have the potential to significantly change how consumers pay for goods and services. "Mobile Payments: An Evolving Landscape," which appears in the Winter 2012 issue of Supervisory Insights released today, describes the range of mobile payments options, identifies the risks associated with their use, and looks at how banks that offer mobile payments services can ensure compliance with existing laws and regulations.

"Banks may work with nonbank third parties to offer mobile payments services to their customers. However, these third-party providers may not be knowledgeable about the regulatory environment in which banks operate," said Sandra L. Thompson, Director, Division of Risk Management Supervision. "Therefore, banks' oversight of third-party relationships will become increasingly important as the mobile payments area evolves."

Also in this issue, "High-Yield Checking Accounts: Know the Rules" reviews the typical features of these accounts and the issues that FDIC examiners have sometimes observed with the disclosures and marketing materials associated with these accounts. This article also high-

lights how examiners review banks' offerings of high-yield checking accounts for compliance with laws and regulations.

Supervisory Insights provides a forum for discussing how bank regulation and policy are put into practice in the field, sharing best practices, and communicating about the emerging issues that bank supervisors face. The journal is available on the FDIC's Web site at http://www.fdic.gov/regulations/examinations/supervisory/insights/index.html. Suggestions for future topics and requests for permission to reprint articles should be e-mailed to supervisoryjournal@fdic.gov. Requests for print copies should be e-mailed to publicinfo@fdic.gov.

Congress created the Federal Deposit Insurance Corporation in 1933 to restore public confidence in the nation's banking system. The FDIC insures deposits at the nation's 7,181 banks and savings associations, and it promotes the safety and soundness of these institutions by identifying, monitoring and addressing risks to which they are exposed. The FDIC receives no federal tax dollars—insured financial institutions fund its operations.

FDIC press releases and other information are available on the Internet at www.fdic.gov, by subscription electronically (go to www.fdic.gov/about/subscriptions/index.html), and may also be obtained through the FDIC's Public Information Center (877-275-3342 or 703-562-2200). PR-147-2012

FDIC Mission, Vision, and Values

#### Mission

The Federal Deposit Insurance Corporation (FDIC) is an independent agency created by the Congress to maintain stability and public confidence in the nation's financial system by: insuring deposits, examining and supervising financial institutions for safety and soundness and consumer protection, and managing receiverships.

#### Vision

The FDIC is a recognized leader in promoting sound public policies, addressing risks in the nation's financial system, and carrying out its insurance, supervisory, consumer protection, and receivership management responsibilities.

Source: Federal Deposit Insurance Corporation (FDIC)

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#### **Editorial Staff**

#### **Editor in Chief:**

Gerald W. Johnson [gwj@sbeinc.com]

#### **Managing Editors:**

Valerie Voorhies [vvv@sbeinc.com]; Fungai Muzunze [fmuzunze@sbeinc.com]

#### **General Manager**

Kevin Grant [kgrant@sbeinc.com];

#### **Marketing & Sales Staff**

#### **Sales Director:**

Willie Lewis-Sims [wsims@sbeinc.com]

#### **Production Staff**

#### **Production Manager:**

Nabil Vo [nvo@sbeinc.com]

#### **Graphics Design:**

Tyler Chen [tchen1129@gmail.com]

#### Webmaster:

Dana Honn [dhonn@telarts.com]

#### Writer:

Cheryl Hentz [cheryl.hentz@gmail.com]

#### Staff:

Shirley Cherry [scherry@sbeinc.com]
Amy Diorio [adiorio@sbeinc.com]

703 Market Street, Suite 1000 San Francisco, CA 94103

Email: sbe@sbeinc.com Website: www.sbeinc.com Telephone: (415) 778-6250, (800) 800-8534 Fax: (415) 778-6255 Office Hours: 8:00 a.m. - 5:00 p.m.

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Outstanding Entrepreneur Mayor's Advisory Board, ADVOCATE

Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES
Black Business Association,
Outstanding Entrepreneur

• SAN FRANCISCO BAY AREA
BACCOA
Champion of Diversity

#### MEMBERSHIPS













ISSN 0892-5992

SBE is a certified DBE - CA UCP Firm #5988

# **CALIFORNIA SUB-BID REQUEST ADS**

Requesting Sub-bids from Qualified MBE/WBE/OBE Subcontractors/Vendors for:

Bid #464, Transformers, 34.4-kV, Power, for Customer Station Los Angeles Department of Water & Power <u>Bid Deadline: January 1, 2013</u>

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

#### Solution Services Inc

100 N. Citrus St, #632, West Covina, CA 91791 Telephone: 626-858-8999 • Fax: 1-888-707-4876 Email address: solutionservicesco@gmail.com

## Requests EXPRESSIONS OF INTEREST

from All Qualified **DBE** Subcontractors/Suppliers for:

RCTC SR-91 Corridor Improvement Project In Orange County, Riverside County and the City of Corona RFP No. 12-31-113-00 RFP Due Monday, January 14, 2013 @ 3:00 pm

#### **Description of Work:**

Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement Supply, Concrete Supply, Contaminated Soils Removal & Hauling, Curb & Gutter, Demolition, Dowels and Tie Bars, Earthwork, Electrical, Erosion Control, Fence, Import Borrow, Laboratory Testing, Landscaping, Masonry, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, MSE Wall Supply, Overhead Sign Structures, Painting, Pavement Markings, Pile Driving, Pipe Jacking, Potholing, Precast Bridge, Precast Prestressed Concrete Panels, Prestressing, Rebar, Sawcutting, Sidewalk, Signs, Storm Drain, Survey, SWPPP, Traffic Control, Trucking, Water/Sewer Relocations.

#### Atkinson/Walsh, A Joint Venture

27422 Portola Parkway, Suite 250 • Foothill Ranch, CA 92610
Phone: 949-855-9755. Fax: 949-855-9923
For additional information or assistance:
Contact Margo Gawelko at 949-382-7145 / margo.gawelko@atkn.com

To see plans, specs and addenda go to: http://www.rctc.org/doing-business/rfps-rfqs-ifbs/91-design-build/91-design-build-rfp

Plans and specs are also available for viewing in our Santa Ana office at 2020 E. 1st Street, Suite 500, Santa Ana, CA. Please call to set an appointment time. 100% Performance & Payment Bonds will be required for subcontractors greater than \$100,000. Atkinson/Walsh will pay the cost of bonds up to 1.5%.

**An Equal Opportunity Employer** 

#### Merriwether and Williams Insurance Services

is requesting immediate sub-bids from all certified CBE's for the Contractor Bonding

Assistance Program Administrative Services Contract for Los Angeles County. Scope of work is as follows:

Community Outreach
Bid due date and time: January 8, 2013, 2:00pm

#### **Merriwether & Williams Insurance Services**

Email: Paulette@imwis.com/ Phone: 213.258.3080

Plans and specifications are available for downloading at: http://dpw.lacounty.gov/general/contracts/opportunities/

For assistance in bonds, lines of credit, and/or insurance, please contact us.

RGW Construction Inc. is seeking all qualified DBE's, MBE's & WBE's for the following project:

SMD 3 Regional Sewer Project No. 40131, Loomis, CA Owner: County of Placer Bid Date: 1/4/13 Bid Time: 3:30pm

Engineer's Estimate: \$5,705,000 Completion Date: 12-31-13 Goals: MBE: 24% WBE 6%

Requesting Sub-quotes for (including but not limited to): Electrical, Fence, Reinforcing Steel, Striping/Markers, Slurry Seal, Surveying, Traffic Control and Trucking.

Scope of Work: Construction of a new wastewater pumping station, 13,200 linear feet of new 10" wastewater force main, conversion of existing sand filter into an equalization storage basin and conversion of existing biofilter into an equipment storage pad. Demolition and abandonment of remaining SMD 3 WWTP structures.

RGW is willing to breakout any portion of work to encourage MBE/WBE participation. Contact us for a specific item list.

#### **RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or from the Office of Procurement Services, 2964 Richardson Drive, Auburn, CA 95603 (530) 889-7776 or ordered online at www.placer.ca.gov/constructionbids. Angelo Sposeto 925-606-2400 for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

An Equal Opportunity Employer

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

# Rt. 101 – Old Redwood Hwy · Contract #04-0A1854 · Sonoma County Bids: January 8, 2013 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

Ghilotti Bros. / C. C. Myers, Inc. a Joint Venture is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

#### Ghilotti Bros. / C. C. Myers, Inc. a Joint Venture

525 Jacoby Street San Rafael, CA 94901 415-454-7011 Fax 415-454-8376 3286 Fitzgerald Rd. Rancho Cordova, CA 95742 (916) 635-9370 FAX (916) 635-1527

 $Each \ Subcontractor \ shall \ be \ prepared \ to \ submit \ faithful \ performance \ and \ payment \ bonds \ equal \ to \ 100\% \ of \ their \ quotation. \ The \ Contractor \ will \ pay \ standard \ industry \ rates for \ these \ bonds.$ 

Contact Ghilotti Bros. / C. C. Myers, Inc. a Joint Venture for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

## MBE/WBE/OBE SUBCONTRACT OPPORTUNITY NOTICE OF BIDS REQUEST

#### **GRAND AVENUE-PARCEL M PROJECT**

Pankow Builders is seeking bids from MBE/WBE/OBE subcontractors and suppliers for construction of the **GRAND AVENUE-PARCEL M** project. Certified MBE/WBE firms must provide a copy of their current certification issued by the CITY OF LOS ANGELES, LA METRO or CLATRANS. The Grand Avenue-Parcel M project is a CRA LA prevailing wage project, covered by a Project Labor Agreement (PLA), with local hiring goals requirements.

#### THE FOLLOWING TRADES ARE SCHEDULED TO BID ON JANUARY 8, 2013 AT 2:00 PM:

Ceilings
Exapnsion Control
Final Cleaning
Flashing & Sheet Metal
Flooring
Helistop Equipment
Landscaping & Irrigation
Lockers & Wire Mesh Storage
Misc/Ornamental Metal

Paint & Wallcovering
Roofing
Rough Carpentry
Signage & Striping
Site Carpentry
Site Utilities
Specialty Doors
Toilet & Bath Accessories

Misc/Ornamental Metal Trash Chutes & Compactors
Operable Partitions Waterproofing
Postal Specialties Window Treatments

All questions and information regarding the technical scopes of work must be received in writing no later than December 27, 2012, and sent to:

Ed Paganini, Sr. Project Manager epaganini@pankow.com (626) 696-2778

Additional information relative to resources available to MBE/WBE/OBE firms seeking assistance in bonding, finance, and insurance, please contact Pamela Penn at (562) 461-2133 or email at pamela.penn@pdaconsultinggroup.com.

Bids can be emailed to the attention of Ed Paganini (epaganini@pankow.com), no later than January 8, 2013, 2:00 pm. Bid documents will be available immediately upon receipt of confirmation to bid. Please respond to this ad with your intention to bid by no later than Wednesday, 12/27/2012. Contact Ed Paganini with Pankow.

Plans and specifications may be reviewed and purchased via **Bid Mail, Pankow ftp site**, or through your company's prepaid delivery service provider.

Pankow Builders is an Equal Opportunity Employer that is committed to, and encourages participation of MBE/WBE/OBE subcontractors and suppliers on the GRAND AVENUE-PARCEL M project.

Subcontractor's must be Union in accordance with the terms of the Project Labor Agreement. Subcontractor's shall be required to be qualified to enroll in Contractor's Subguard program or in some cases may provide a payment and performance bond.

Visit **www.sbeinc.com** to download a **PDF version** of the latest **SBE Newspaper** and **SBE Newsletter** 

# **CALIFORNIA SUB-BID REQUEST ADS**



I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through Skanska's Procurement website

Please visit: www.usa.skanska.com/I805North

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site.



Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension Project C700

Procurement opportunities through **Skanska-Shimmick-Herzog** will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

**EEO** 

Requesting Sub-bids from Qualified DVBE/DBE/MBE/WBE Subconsultants for Architectural team for:

As Needed Architectural and Engineering Design and/or Design Review Services
County of Los Angeles Department of Public Works
Bid deadline: December 26, 2012

For information on the Request for Proposals and policy concerning assistance to subconsultants in obtaining bonds, lines of credit, and/or insurance, please contact our office:

#### Jubany-NAC|Architecture

Contact Person: Suzanne Ali
3951 Medford Street, Los Angeles, CA 90063. Phone: 323.859.3100 • Fax: 323.859.3110
Email: Sali@nacarchitecture.com

#### IBI Group - REQUEST FOR BIDS & NOTICE OF INTEREST

IBI Group is bidding on the following project as a Prime Contractor: As-Needed Architectural and Engineering Design and/or Design Review Services for the County of Los Angeles, Dept of Public Works.

IBI Group is seeking certified **Community Business Enterprise** (CBE) firms interested in submitting qualifications as sub-consultants as part of the IBI team. All CBE firms including **disabled veterans, disadvantaged business enterprises, and minority-women-and other owned business enterprises** may submit information for the following disciplines: Landscape Architecture, Mechanical/HVAC/Plumbing, Structural, Civil, Electrical, Low-voltage Electrical, Cost Estimation, Elevator, Hardware, Food Services, LEED/Sustainability, Building Commissioning, Specification, Security, Signage/Graphics, Supplemental Specialized Technical Services; Environmental, Surveyor, Acoustical, Fire Protection/Code.

This proposal is in alignment with the L.A. County Community Business Enterprise (CBE) Program. In addition, the IBI group can provide assistance to interested CBE's in obtaining the required bonds, lines of credit, and/or insurance. IBI Group intends to conduct itself in good faith in regards to all CBE firms.

All interested firms should email a two-page firm overview including resumes and a recent project list in, SF330 form, that is similar in scope to the County of L.A., Dept of Public Works, As-Needed Architectural and Engineering Design and/or Design Review Services Request for Proposals, and certification documentation no later than EOD on December 27, 2012 to kirk.shimazu@ibigroup.com. A copy of the RFQ can be provided upon request by contacting Ms. Carolyn Cross at 213-250-7440 or can be downloaded at the following: http://dpw.lacounty.gov/general/contracts/opportunities/AED\_RFP/ProjectDetail.aspx?project\_id=AED7739833&frm=aedrfp. Specific questions regarding this RFQ may be emailed to Kirk.Shimazu@ibigroup.com

# Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange**.

With a monthly readership of **45,000**, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Call **1-800-800-8534** or visit us at **www.sbeinc.com** 



REQUEST FOR SUB-ESTIMATES FROM DISADVANTAGE BUSINESS ENTERPRISES (DBES) SUBCONTRACTORS, MATERIAL CONTRACTORS AND SUPPLIERS

OWNER: RIVERSIDE COUNTY TRANSPORTATION COMMISSION (RCTC)
PROJECT: SR-91 CORRIDOR IMPROVEMENT PROJECT
REQUEST FOR PROPOSAL # 12-31-113-00
FUNDED BY RCTC CONTRIBUTIONS,
TOLL REVENUE BONDS (CIBS & CABS), STIP FUNDS,
AND A TIFIA LOAN

PROJECT LOCATION: RIVERSIDE COUNTY, CA BID DATE: JANUARY 29, 2013 @ 3:00 PM

Kiewit Infrastructure West Co. (Kiewit) is bidding as a prime contractor for the construction of the project listed above and is seeking sub-estimates from Disadvantaged Business Enterprises (DBEs) and all other business enterprises.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. The subcontractor must be able to accept all terms and conditions of the project under the subcontract.

Kiewit is requesting estimates from interested subcontractors, material suppliers, professional services, and equipment suppliers, including, but not limited to;

Traffic Control, MSE Walls, Cast-in-Place Walls, Wet Utilities, Dry Utilities, Saw Cutting, Joint Seal, Water Proofing, Street Sweeping, Metals, Trucking, Surveying, Quality Control and Testing, Site Demolition Masonry, Electrical / Lighting, Communication systems "Tolling", Structures, Sound Wall, Guardrail, Fences and Gates, Curb and Gutter, Reinforcing Steel, Striping and Marking, Concrete and Flatwork, Seacant Walls, Soldier Pile Walls, Soil Nail Walls, Shoring, Drainage, Dewatering, Pile Driving, Cast in Drill Hole Pile (CIDH) Pile, Concrete Paving, Asphalt Paving, Irrigation, Landscaping, Post Tensioning, Concrete Barrier, Roadway Signage, Street Signalizations, Misc.

Kiewit intends to conduct itself in good faith with all disadvantaged business enterprises and other enterprises regarding participation on the project. All DBEs must be certified as a DBE by the California Unified Certification Program (CUCP) at the time of bid.

To obtain more information about this bid or for assistance with the requirements of the proposal, project scheduling, insurance, bonding, lines of credit, equipment, supplies, and/or technical assistance, please contact Kiewit or the project web site: www.sr91kiewitteam.com

#### **Kiewit Infrastructure West Co.**

(AN EQUAL OPPORTUNITY EMPLOYER) 10704 SHOEMAKER AVE. SANTA FE SPRINGS, CA 90670 (562) 946-1816 • (562) 946-3823 FAX EOE/AA/MFDV

Sub-Bids Requested From MBE and WBE Subcontractors & Suppliers for:

SMD 3 Regional Sewer Project · Project No. 40131 Location: County of Placer · <u>Bid Date: January 4, 2013 @ 3:30 PM</u>

**TRADES:** Surveying, Traffic Control, Demolition, Dewatering, Blasting, Paving, Rebar, Precast Concrete, Grout, CL Fence, Misc. Metals, Access Hatches, Coating Systems, Signs, Submersible Pumps, Electrical Motors, Prefabricated Bldg, RC Pipe, Steel Pipe, Ductile Iron Pipe, Plastic Pipe, Copper Pipe, HDPE Pipe, Electrical, Gate, Check & Air-Release & Vacuum Valves, Submersible WW Pumps, SCADA System, Instrumentation, Radios & Appurtenances.

#### **SYBLON REID**

P.O. BOX 100 • Folsom, CA 95763 • Phone: (916) 351-0457 • Fax: (916) 351-1674 • Contact: **Karen Reichenberger** 

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications. Subcontractors and suppliers must be licensed to comduct business in the state of California. Must be able to provide payment and preformance bonds. Upon approval of surety company SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

Sub Bids Requested From Qualified MBE Subcontractors & Suppliers for County of Placer - SMD 3 Regional Sewer Project • Project No. 40131 • Location: Loomis, CA Bid Date: 1/4/2013 @ 3:30 PM

McGuire and Hester is seeking trades for the above referenced project for the following: asphalt & concrete sawcutting; demolition; survey & staking; striping & signage; fencing; hydroseeding & revegetation; rebar; electrical & instrumentation; painting & coating; rock drilling & blasting; metal fabrication & installation; important & offhaul trucking; sewer bypass pumping, wastewater pump supplier, piping & valve supplier; and aggregates & asphalt supplier. McGuire and Hester will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Assistance in obtaining MBE/WBE/DBE certification is available, as well as plans and specifications for viewing.

#### **McGuire and Hester**

9009 Railroad Avenue • Oakland, CA 94603 • Phone: 510-632-7676 • Fax: 510-562-5209 • Contact: Don Crivello
An Equal Opportunity Employer

# **CALIFORNIA SUB-BID REQUEST ADS**

Request for Quotes from Subcontractors and Suppliers for:

Folsom Dam Auxiliary Spillway-Project- Joint Federal Project (JFP) Phase IV Including Approach channel, Chute, and Stilling Basin Solicitation No. W91238-13-R-0001

**Owner** 

U.S. Army Corps of Engineers, Sacramento District Folsom Dam Road Folsom, CA 9560

Bid Date: Friday February 08, 2013

Please submit quotes by February 01, 2013 for timely review and evaluation

Dragados-USA is seeking quotes from all qualified subcontractors and suppliers including certified and qualified SBs, SDBs, WOSBs, HUBZone, Veteran Owned Small Business and Service Disabled Veteran Owned Small Business (SDVOSB) subcontractors and suppliers who can perform any of the following work items:

SWPPP and Environmental Plans and Implementation, SWPPP Inspection, Surveying, Demolition, Exploratory Boring, Excavation, Rock Bolts, Upper Chute Concrete, Stepped Chute Concrete, Stilling Basin Concrete, Reinforcing Steel, Shotcrete, Underdrains, Marine Survey and Controls, Dredging, Diving, Temp. Embankment Dam, Embankment Fill, Concrete Cutoff Wall Secant Pile, Instrumentation, Approach Channel Walls and Slab, Spur Dyke Embankment, Dewatering, Turbidity Curtains, Access Roads / Aggregate Base and AC Paving, Traffic Control, Lighting / Electrical, Fencing, Cofferdam, Blasting, Geotechnical Monitoring, Noise Monitoring, Vibration Monitoring, Seismic Specialist, Trucking, Signing & Striping, Drainage and Utilities, Aggregates, Rock Crushing, Concrete, Asphalt, Cement, Secant Pile Drilling, Concrete Plants, Concrete Pumps, Concrete Conveyors, Metal Railing, Miscellaneous Metals, Painting/Coating, Corrosion Protection, Cathodic Protection, Site Security, Diesel Supply, Crane Rental, Equipment Rental, Quality Control Testing and Inspection, and Jobsite Office Trailers and Furnishings, Construction Schedule, Curb & Sidewalk, Earthwork, Grading, Ground Improvement, Landscaping, Sanitation, Security, Soil Disposal, Anchor Bolts, Shoring.

#### Dragados -USA

3200 Park Center Drive, Suite 600 • Costa Mesa, CA 92626 Phone – 657-229-7818 • Fax- 657-229-7637

Contact: Ron Leach

Plans and Specifications are available directly from the U.S. Army Corps of Engineers To receive access to the documents it is required that interested bidders submit a request on company letterhead to Ray Greenheck (raymond.r.greenheck@usace.army.mil) with a CC to Anna Cayanan (anna.r.cayanan@usace.army.mil). This letter shall contain your formal request for access to the RFP documents and indicate 2 emails that the access shall be sent to.

FedBizOpps website www.fbo.gov Solicitation No. W91238-13-R-0001 100% Performance & Payment bond may be required Dragados will pay for bond premiums up to 1.5%

Please call Dragados for assistance with Bonding, Insurance, Necessary Equipment, Materials, and / or Supplies

Dragados is willing to break out any portion of work to encourage SB participation.

**An Equal Opportunity Employer** 



Project Name: Franciscan Towers Renovation Location: 217 Eddy Street San Francisco, CA

Bid Date: December 27, 2012 @ 2:00pm

Nibbi Brothers has been selected as the General Contractor for the Franciscan Towers project in San Francisco, CA. We are requesting Design-Build bids from Solar Hot Water & Photovoltaic Subcontractors & Suppliers including those certified with the San Francisco Human Right Commission as small local business enterprises. Subcontractors are to submit bids no later than Thursday, December 27, 2012 @ 2:00pm.

#### **Project Description:**

Franciscan Towers is a six-story mixed-use building located at 201-229 Eddy Street at the corner of Taylor Street in San Francisco. The ground floor contains the Tenderloin Neighborhood Development Corporation (TNDC) main office and the TNDC-operated Tenderloin After School Program (TASP). The residential portion of the building, entered through 217 Eddy Street, contains 105 units of affordable housing: five one-bedroom units, 75 efficiency studios and 25 large two-room studios. This is a 13 month project slated to start by March 2014 and be complete by summer 2015.

To obtain bid and contract documents please email kristinm@nibbi.com.

FAX OR EMAIL BID PROPOSALS TO NIBBI BROTHERS GENERAL CONTRACTORS

AT:

415-241-2951 OR BIDS@NIBBI.COM

For information regarding this project contact:

ATTN: Wil Bailey (wilb@nibbi.com) or Kristin Medwick (kristinm@nibbi.com)

Nibbi Brothers General Contractors 415-863-1820 Phone • 415-241-2951 Fax



#### C. Overaa & Co - General Building Contractor

200 Parr Blvd., Richmond, CA 94801 510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers including Disadvantaged Business Enterprises for:

Paso Robles Wastewater Treatment Plant Upgrade
Paso Robles, CA
Bid Date: January 23, 2013 before 2:00PM

**Project Description:** The Work includes furnishing all labor, materials, equipment, services, startup and testing, permits, temporary controls and construction facilities, and all general conditions, general requirements and incidentals required to complete the Work for the 4.9 million gallon per day capacity Wastewater Treatment Plant Upgrade Project in its entirety as described in the Contract Documents, which includes, but is not necessarily limited to, the following: site work, building construction, facility demolition, installation of major process equipment, Supervisory Control and Data Acquisition (SCADA) system, and related systems and facilities.

The Work will generally include construction of new facilities and modifications and rehabilitation of existing facilities. Existing facilities will need to remain in service throughout construction. Refer to Section 01311 for construction constraints. The new major process equipment and facilities include a headworks facility, BNR basins, aeration system blowers, three secondary clarifiers, DAFT facilities, operations building, vehicle canopy, warehouse building, cogeneration facilities, RAS pump station, WAS equalization tank, scum pump station, chemical feed facilities, W-3 pump station, various hydraulic flow split structures, and effluent polishing channel. The work associated with existing structures includes rehabilitation of existing primary clarifiers, modifications to existing chlorine contact basins, and rehabilitation of existing primary scum pump station, and conversion of existing recirculation pump station to a primary effluent pump station.

Trades include but are not limited to: Earthwork, demolition, underground pipe, concrete formwork, concrete reinforcement, concrete place and finish, grout, masonry, metal hand railing, grating, structural and misc. metals, rough carpentry, caulking, thermal insulation, masonry water repellant coating, doors & frames, finish hardware, glass & glazing, ceramic tile, flooring, painting and coatings, acoustical ceilings, toilet accessories, misc. specialties, pumps, digester equip., municipal equip., blinds, furniture, metal buildings, tanks, Special Construction, fire sprinkler systems, instruments, screw conveyors, pipes, valves, tubing, gates, cast-iron slide gates, plumbing, hydronic specialties, refrigeration systems, air distribution systems, building systems, electrical, low-voltage switchgear, 600 volt, single conductor lighting cable, power cable, shielded instrument cable and switchboards.

Notes: Project duration: 915 Days. Substantial Completion: 12/2014 / Final Completion 07/2015

Engineer's Estimate: \$40,000,000

Prevailing Wages

Project funded in part by State Revolving Fund Loan Program. DBE Participation is encouraged.

Bid Walk: December 18, 2012 at 9:00AM Located at 3200 Sulphur Springs Road, Paso Robles, CA 93446

The Contract Documents "City of Paso Robles - Wastewater Treatment Plant Upgrade Project" will be available electronically, at no cost, at www.ciplist.com

Documents are also available for public inspection at Public Works Department at 1000 Spring Street, Paso Robles, CA & for viewing in the Overaa plan room at 200 Parr Blvd., Richmond, CA and on Isqft, login required.

If you have any questions, need additional information and/or clarification regarding this bid, please contact Larry Etcheverry for Architecture/concrete, Ben Evans or Rich Pappas for Underground Piping, Lupe Hernandez for Above Ground Piping, Equipment/Div 5/Plumbing/HVAC, Jeff Naff for Div 2 and Div 16 at (510) 234-0926.

We encourage bids from all Subcontractors/Suppliers including DBE/MBE/MBE/SBE/DVBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. We are signatory to both Carpenters and Laborers. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their worker compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com. Overaa utilizes the environmentally-friendly Textura electronic invoicing and payment system to streamline and expedite subcontractor invoicing and payment. Please contact our office if you would like more information.

AECOM is seeking qualified LBE Subcontractors/Suppliers firms for:

Contract No. 9185.9: Program Management Support Services for Terminal 1 Redevelopment Location: San Francisco International Airport

Bid Date: January 22, 2013

Trades seeking:

PS019 (Administrative Services)
PS051 (Aviation Planning & Research)
PS058 (Construction Management)
PS007 (Technical & Misc. Writing/Editing Services)
AE014 (Value Quality Engineering)

AE019 (Architectural, Including Historical and Conservator Services)

**AECOM** 

300 California Street, Suite 600 San Francisco, CA 94104 Phone: 415-955-2810 • Fax: 415-796-8200 Email: SFO-Terminal1@aecom.com Contact: Diane Dunmire

**AECOM** is an Equal Opportunity Employer

Visit **www.sbeinc.com** to download a **PDF version** of the latest **SBE Newspaper** and **SBE Newsletter** 



# SAN FRANCISCO BAY AREA

# Mayor Lee Issues Executive Directive to Improve **Delivery of Capital Projects & Promote Efficiency**

#### **Directive to Tackle Partnering & Prompt Payment Contracting Policies** on City Projects

Mayor Edwin M. Lee today issued a Mayoral Executive Directive to require City Departments to enter into new partnerships with private sector contractors to help assure on-time and on-budget delivery of City projects. The directive focuses on the City departments with contracting authority including the Department of Public Works, Port of San Francisco, Recreation and Park Department, San Francisco International Airport, San Francisco Municipal Transportation Agency, and the San Francisco Public Utilities Commission.

"Partnering with private sector contractors can result in increased competition for City projects, lower costs and more timely projects," said Mayor Lee. "By identifying and resolving problems before projects even begin, we can avoid costly conflicts down the line. It's important that every City department knows that this is essential to delivering capital projects on time and on budget.'

The Executive Directive will ensure better communication, require more frequent face-toface meetings and create a process for raising concerns and addressing those concerns in a timely manner with private sector contractors. The directive also focuses on new payment procedures for subcontractors assuring faster and more transparent payments.

'San Francisco government can and should serve as a model of how to do business the right way," said City Administrator Naomi Kelly. "That means great customer service and fulfilling promises, including prompt payments to our contracting partners. By having common protocol across all City departments, contractors know what to expect when they bid on our jobs.

The Mayoral Executive Directive was developed as a result of two working groups to devise new ways to improve the City's business practices with construction contractors. The Mayoral Executive Directive calls for renewed commitment by City departments to assure that subcontractors on public projects are paid promptly by the City and their general contractors. It also institutes a commitment to develop a culture of "partnering" to improve communications between City agencies and construction contractors to minimize disputes as projects progress. DPW Director Mohammed Nuru led the two working groups over the past six months.

"After several meetings with City Departments and contractors, we have agreed to adopt better processes to ensure that construction projects run smoothly," said DPW Director Nuru. "In addition, contractors and their subcontractors will be able to track and receive information about their

"On behalf of the construction industry stakeholders, I would like to commend the efforts of the City of San Francisco and Mayor Lee, in instituting a culture of project partnering," said Ghilotti Brothers President Mike Ghilotti. "It has been truly astonishing how quickly and efficiently all City Departments have implemented this world-class partnering program. Public Works Director Mohammed Nuru has displayed true leadership in embracing this transformation which will solidify the City into an agency of choice to do business with."

"San Francisco is a city that leads the nation in creating solutions for financing projects, creating job opportunities, and protecting the local work force," said Yerba Buena Engineering & Construction President Miguel Galarza. "We will now provide an environment that protects and fosters emerging and small construction businesses that beautify, enhance and protect the public and the infrastructure that we live and work around. As banks and lending institutions pull back on small business financing, we as a city stand ready to ensure small businesses survive and thrive by paying them in a timely fashion.'

"The new prompt payment and partnering program demonstrates to the city and others around the country how public agencies and the construction industry can come together to address how business can be done more efficiently in the public works arena," said Associated General Contractors of California North Bay District Manager Kevin Rowe. "Currently, subcontractors want to get paid faster and know that they can solve issues quicker by having the city partner with the

The City met with contractors from Associated General Contractors, National Association of Minority Contractors, and United Contractors to develop these recommendations for the Mayoral Executive Directive. Members of the International Partnering Institute provided expert advice and

For more information on the City and contractor partnership, go to www.sfdpw.org.

Source: City and County of San Francisco ©2000-2012

# **CALIFORNIA SUB-BID REQUEST ADS**

AECOM is seeking qualified LBE Subcontractors/Suppliers firms for:

Contract No. 9185.9: Program Management Support Services for Terminal 1 Redevelopment **Location: San Francisco International Airport** 

Bid Date: January 22, 2013

Trades seeking:

PS019 (Administrative Services) PS051 (Aviation Planning & Research) PS058 (Construction Management) PS007 (Technical & Misc. Writing/Editing Services) AE014 (Value Quality Engineering) AE019 (Architectural, Including Historical and Conservator Services)

**AECOM** 300 California Street, Suite 600 San Francisco, CA 94104 Phone: 415-955-2810 • Fax: 415-796-8200 Email: SFO-Terminal1@aecom.com

**AECOM** is an Equal Opportunity Employer

#### Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 45,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Call 1-800-800-8534 or visit us at www.sbeinc.com



**Project Name: Franciscan Towers Renovation** Location: 217 Eddy Street San Francisco, CA

Bid Date: December 27, 2012 @ 2:00pm

Nibbi Brothers has been selected as the General Contractor for the Franciscan Towers project in San Francisco, CA. We are requesting Design-Build bids from Solar Hot Water & Photovoltaic Subcontractors & Suppliers including those certified with the San Francisco Human Right Commission as small local business enterprises. Subcontractors are to submit bids no later than Thursday, December 27, 2012 @ 2:00pm.

Franciscan Towers is a six-story mixed-use building located at 201-229 Eddy Street at the corner of Taylor Street in San Francisco. The ground floor contains the Tenderloin Neighborhood Development Corporation (TNDC) main office and the TNDC-operated Tenderloin After School Program (TASP). The residential portion of the building, entered through 217 Eddy Street, contains 105 units of affordable housing: five one-bedroom units, 75 efficiency studios and 25 large two-room studios. This is a 13 month project slated to start by March 2014 and be complete by summer 2015.

> To obtain bid and contract documents please email kristinm@nibbi.com.

FAX OR EMAIL BID PROPOSALS TO NIBBI BROTHERS GENERAL CONTRACTORS

415-241-2951 OR BIDS@NIBBI.COM

For information regarding this project contact:

ATTN: Wil Bailey (wilb@nibbi.com) or Kristin Medwick (kristinm@nibbi.com)

**Nibbi Brothers General Contractors** 415-863-1820 Phone • 415-241-2951 Fax

# SBA Lender Awards for Fiscal Year 2012 (San Diego District)



#### ■ Continued from page 1

Los Angeles districts, since 2005, has led Wells Fargo Bank to be the number one SBA lender in the State of California. In the San Diego district alone, Steve's leadership has accounted for 824 loans with a dollar value of \$217 million, which is an average of 103 loans worth \$27 million per year.

In addition to Steve's SBA lending accomplishments, he is a member of the National Association of Government Guaranteed Lenders (NAGGL); National Association of Certified Development Companies (NACDC); current board member for the San Diego CDC Small Business Finance Corp.; a current member of the Wells Fargo Community Support Campaign for Greater Los Angeles and Orange Counties and he also does volunteer work for Special Olympics and other charitable organizations.

#### **Appreciation Award**

for his Support of the San Diego District Office and It's Lending Community



James W. Hammersley SBA Assistant Associate Administrator Office of Field Operations

Retiring after 36 years of Federal Government

Mr. Hammersley was appointed to his present position in October 2011. He serves as a liaison between the financial assistance programs and the SBA's 68 district offices.

Prior to his current position, he served as Deputy Assistant Administrator for Policy and Strategic Planning. In this position, he was responsible for evaluating the existing policies and programs of the Small Business Administration and seeking policy changes designed to improve program delivery. While he was in the policy office, he oversaw a complete rewrite of SBA's Standard Operating Procedures for the application and processing of Section 7(a) and Section 504 loans and headed the team that created the pooling program for 504 first mortgage loans.

Previously, Mr. Hammersley served as the Director of the Office of Loan Programs. In this position, he was responsible for loan policy development for SBA's Section 7(a) Guaranteed Business Loan Program and Section 504 Certified Development Company Loan Program. He also supervised the secondary market activities of these two loan programs.

Mr. Hammersley has a Bachelor of Science Degree in Finance from the University of Virginia and a Master of Business Administration degree from the College of William and Mary, where he was elected to Beta Gamma Sigma.

#### **Special Achievement Award**



Award accepted by: Michael Valenti, Senior VP/SBA Division Manager, San Diego Private Bank

#### San Diego Private Bank

It is our pleasure to present the 2012 Special Achievement Award to our newest lending partner, San Diego Private Bank.

San Diego Private Bank became a SBA participating lender in March of this fiscal year. They launched an independent SBA Department in April and their first loan was approved in May. In the following four months, ending September 30, 2012, they approved a total of six high quality loans totaling \$6.3 million dollars.

San Diego Private Bank applied for "PLP Status", on August 23, 2012 and was approved on October 3, 2012, a process of only six weeks. Due to the bank's highly experienced expert SBA department and their approval of high quality loans, they attained "PLP Status" in the shortest timeframe of any lender in the history of SBA's San Diego District Office.

Congratulations and we look forward to your continued support of the small business community.

#### Vibra Bank



#1 Lending Partner Among Small Size Banks for largest number & dollar volume of 7(a) loans

Award accepted by: **Joe Kennedy** (left), SBA Business Development Officer, Vibra Bank

#### Bank of Southern California

#1 Lending Partner Among Medium Size Banks for largest number & dollar volume of 7(a) loans



Award accepted by: Nathan Rogge, President/CEO, Bank of Southern California

#### **CDC Small Business Finance**



#1 CDC Lending Partner for largest number & dollar volume of 504 loans

Award accepted by: Kurt Chilcott, President/CEO, CDC Small Business Finance

#### **Bank of America**



#1 Third Party 504 Lending Partner for largest dollar volume of 504 loans

**Award accepted by: Patricia King**, VP Business Banking - Pacific Southwest Region, Bank of America Merrill Lynch

#### JP Morgan Chase Bank



#1 Third Party 504 Lending Partner for largest number of 504 loans

Award accepted by: Ray Weamer, VP, Chase Business Banking

#### SBA Seeks Applications from Investment Fund Managers For Year Two of its Early Stage Capital Program

The U.S. Small Business Administration is inviting experienced early stage investment fund managers to apply for licensing as Early Stage Innovation Funds as part of SBA's Small Business Investment Company capital investment program. The deadline for filing the Management Application Questionnaires (MAQs) for the Early Stage Innovation Fund program is March 1, 2013, 5:00 p.m. EST.

Application details are in the call notice published in today's Federal Register: https://www.federalregister.gov/articles/2012/12/18/2012-30431/small-business-investment-companies-early-stage-sbics.

Last year, in its first year, the program attracted 33 applications and gave "Green-Lights" to six qualified funds to continue through the licensing process after raising their private capital.

The agency has committed up to \$1 billion in SBA guaranteed leverage over a five-year period to selected Early Stage Innovation Funds using its current program authorization. Licensed Early Stage Innovation Funds can receive up to a maximum of \$50 million in SBA-guaranteed funding to match their privately raised capital. Early Stage Innovation Funds must invest at least 50 percent of their investment dollars in early stage small businesses.

"This initiative promotes innovation and creates jobs by encouraging private sector investment in early stage small businesses," said SBA Administrator Karen Mills. "Early stage small businesses face difficult challenges accessing capital in this financial climate, while venture capital funds are finding it difficult to raise money from institutional investors. By licensing and providing SBA financial backing to Early Stage Innovation Funds, we hope to expand entrepreneurs' access to capital and encourage innovation as part of President Obama's ongoing Start-Up America Initiative launched in 2011."

High-growth potential, early stage companies commonly experience a gap in the availability of funding between \$1 million and \$4 million levels. This gap is often referred to in the venture capital industry as the "Valley of Death." Since January 2006, less than 10 percent of all U.S. venture capital dollars went to seed funds investing at those levels, and 69 percent of those dollars went to just three states: California, Massachusetts, and New York.

The Early Stage Innovation Fund initiative targets this gap by licensing and guaranteeing leverage to funds focused on early/seed stage investments. SBA's

Continued on page 8

#### **SAN FRANCISCO** FICTITIOUS BUSINESS NAMES

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0347732-00

Fictitious Business Name(s):

**Auto Tint** 

Address

1454 Van Dyke Avenue, San Francisco, CA 94124 Full Name of Registrant #1

Jin Yuan Zhou

Address of Registrant #1

1454 Van Dyke Avenue, San Francisco, CA 94124

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/17/12.

Signed: Jin Yuan Zhou

This statement was filed with the County Clerk of San Francisco County on 12/17/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed Susanna Chin

Deputy County Clerk 12/17/2012

12/20/12 + 12/27/12 + 1/3/13 + 1/10/13

#### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0347447-00

Fictitious Business Name(s):

**Epic Leasing** 

Address

227 Telegraph Hill Blvd, San Francisco, CA 94133

Full Name of Registrant #1

**Everett Chan** 

Address of Registrant #1

227 Telegraph Hill Blvd, San Francisco, CA 94133

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable.

Signed: Everett Chan

This statement was filed with the County Clerk of San Francisco County on 11/30/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Susanna Chin

Deputy County Clerk 11/30/2012

12/06/12 + 12/13/12 + 12/20/12 + 12/27/12

#### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0347662-00

Fictitious Business Name(s):

**Smart Chiropractic** 

2665 Ocean Avenue, Suite C, San Francisco, CA 94132

Full Name of Registrant #1

Calvin J. Wong Address of Registrant #1

1483 Sutter Street #1403, San Francisco, CA 94109

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/1/1992.

This statement was filed with the County Clerk of San Francisco County on 12/11/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Susanna Chin

Deputy County Clerk

12/13/12 + 12/20/12 + 12/27/12 + 1/3/13

#### **CHANGE OF NAME**

#### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 12-549150

PETTITIONER OR ATTORNEY

Sungra Cheon

125 Cambon Drive #10E San Francisco, CA 94132

TO ALL INTERESTED PERSONS:

1. Petitioner Sungra Cheon for a decree changing names as

Sungra Cheon changed to Sarah Sungra Cheon

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING Date: February 14, 2013 Time: 9:00 AM Dept.: 514

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA. 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

ELIAS BUTT, Clerk DATED - December 11, 2012

12/13/12 + 12/20/12 + 12/27/12 + 1/03/13

# Marketing on A Shoestring

#### A Customized Marketing Push

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#### Benefits "Marketing on a Shoestring Budget" include...

- · Reduction of cold calls, saving time and
- Assistance in prioritizing sales calls and introductions to specific markets based upon whom you want to reach.
- · A well-trained and experienced telemarketing staff dedicated to clearly communicating your message.
- · Computer generated reports identifying interested prospects
- Targeted, prescreened leads
- · Print and electronic advertising.



### **CALIFORNIA PUBLIC LEGAL NOTICES**

### UNIVERSITY OF CALIFORNIA SANTA CRUZ

#### ADVERTISEMENT FOR CONTRACTOR **PREQUALIFICATION**

Subject to conditions prescribed by the University of California, Santa Cruz Campus, responses to the University's

prequalification documents for a LUMP SUM contract are sought from prospective bidders for the following project:

> **Infrastructure Improvements Phase 2:** Stormwater **Project Number: 9077** UNIVERSITY OF CALIFORNIA, SANTA CRUZ

#### PREQUALIFICATION OF PROSPECTIVE **BIDDERS**

The University has determined that bidders who submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California contractor's license(s):

General Engineering Contractor, License Code A, Earthwork, C12, or Landscape C27

GENERAL DESCRIPTION OF WORK Repairs to existing natural drainages in environmental sensitive areas and installation of new storm water control devices at multiple sites around the UCSC campus including: limited sensitive and steep access points and work in narrow channels under permits from resource agencies, with the majority of the work occurring in identified Campus Natural Reserves protected for teaching and research in the university environment. Work sites include biologically sensitive areas that are in complex hydrologic regimes with surface and subsurface water flow, and complex geologic conditions with subsurface fractures, fissures, and caverns. The prequalification will include a requirement for experience performing work under similar conditions.

#### PREQUALIFICATION SCHEDULE

On Thursday, January 3, a set of prequalification documents will be issued at:

> CONTRACTS OFFICE, PHYSICAL PLANNING AND CONSTRUCTION

UNIVERSITY OF CALIFORNIA. SANTA CRUZ 1156 HIGH STREET, BARN G SANTA CRUZ, CA 95064 831-459-2366

On Thursday, January 17, the completed Prequalification Questionnaire and associated documents will be received at:

CONTRACTS OFFICE. PHYSICAL PLANNING AND CONSTRUCTION UNIVERSITY OF CALIFORNIA, SANTA CRUZ 1156 HIGH STREET, BARN G SANTA CRUZ, CA 95064 831-459-2366

The Prequalification Questionnaire and associated documents is due on Thursday, January 17, 2013 at 1:00 PM. Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest.

However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive nonmaterial irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

THE REGENTS OF THE UNIVERSITY OF CALI-**FORNIA** 

University of California, Santa Cruz January 2013

#### **SBA Seeks Applications from Investment Fund Managers**

#### ■ Continued from page 7

improved licensing times complement the Early Stage Innovation Fund program.

SBICs are privately-owned and managed investment firms that are licensed and regulated by SBA. SBICs use a combination of funds raised from private sources and money raised through the use of SBA guarantees to make equity and mezzanine capital investments in small businesses. There are nearly 300 SBICs with more than \$17 billion in capital under management.

A final rule, effective April 27, 2012, was published in the Federal Register at http://www.gpo.gov/fdsys/pkg/FR-2012-04-27/pdf/2012-10120.pdf . It sets forth regulations for Early Stage Innovation Funds with respect to licensing, capital requirements, distributions, and capital impairment among other things.

More information on the Early Stage Innovation Fund initiative and the regulations governing these SBICs may be found at www.sba.gov/inv/earlystage.

For more information about the SBA's Investment Division, SBIC program, Impact Investment Initiative and Early Stage Innovation Funds, go to www.sba.gov/INV. The web site offers much useful information including segments for: SBIC Applicants, SBIC Licensees, Private Partners & LPs, and Entrepreneurs & Small Business Owners. The site also includes useful SBIC forms, up-to-date news and reports, and detailed information and descriptions of the Impact Investment Initiative and Early Stage Innovation Fund.

Source: U.S. Small Business Administration

### SMALL BUSINESS EXCHANGE, INC.

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# **CALIFORNIA PUBLIC LEGAL NOTICES**



Contract No. 1966.J (ID No. FCE13027) PAVEMENT RENOVATION, WATER MAIN INSTALLATION, AND SEWER **REPLACEMENT - 17TH AND 18TH STREETS** 

Sealed bids will be received at 875 Stevenson St, Rm 420, San Francisco, California 94103 until 2:30 p.m. on January 23, 2013, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/ biddocs, or purchased on a CD format from 875 Stevenson St, Rm 420, San Francisco, CA 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is payement renovation, water main installation, and sewer replacement on 17th St from Ord St to Market St and on 18th St from Hattie St to Sanchez St. including demolition, traffic routing, curb ramps, and all related work. The time allowed for completion is 360 consecutive calendar days. The Engineer's estimate is in excess of \$2,500,000. For more information, contact the Project Manager, Ramon Kong at (415)-554-8280.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 25% LBE. Call

Selormey Dzikunu at (415)-558-4058 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the prebid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on January 8, **2013**, **1:30** p.m., at 1680 Mission St, 3rd Flr.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

CNS-2421355# SMALL BUSINESS EXCHANGE



Contract No. 1901.I (ID No. FCE12055)

#### VARIOUS LOCATIONS PEDESTRIAN COUNTDOWN SIGNALS CONTRACT NO. 1

Sealed bids will be received at 875 Stevenson St, Rm 420, San Francisco, CA 94103 until 2:30 p.m. on January 23, 2013, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 875 Stevenson Street, Room 420, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www. sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is is new pedestrian countdown signals. traffic signal modifications, curb ramps, traffic routing and all related work at various intersection locations.. The time allowed for completion is 270 consecutive calendar days. The Engineer's estimate is in excess of \$1,000,000. For more information, contact the Project Manager, Steven Lee at 415-558-5226.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **20% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements,

all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on January 9, 2013, at 1:30 pm, at 30 Van Ness Ave, 5th Flr.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "A or C-10" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Executive Director/CEO of Municipal Transportation Agency recommends the contract for award, and the Municipal Transportation Agency Board of Directors then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

12/20/12

CNS-2421405# SMALL BUSINESS EXCHANGE



#### ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

#### SUNSET VILLAGE - DELTA TERRACE MAILROOM RENOVATION Project Number 946382.01

**DESCRIPTION OF WORK:** Renovation of a portion of the Delta Terrace residence hall to establish a central mailroom for undergraduate students on the northwest campus. Scope to include demolition of fourteen student rooms with private baths and two double height student lounges to accommodate approximately 6,888 mail boxes, a transaction counter, office space, storage and public access. Displaced lounges will be relocated to the second floor by building new structural floors over the double height space and the ground floor lobby and elevator will be upgraded to support the new use. Trade work includes: structural, HVAC, electrical, fire/life safety, interior finishes, lighting, window treatments and signage.

#### **BIDDING DOCUMENTS:**

1. Bidding Documents will be available beginning on December 18, 2012 and will be issued

ARC 2435 Military Ave. Los Angeles, CA 90064 Telephone (310) 477-6501 Website: http://socal.fordgraphics.com/

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

PRODUCT SUBSTITUTION DEADLINE: All products, materials and equipment related to this Project are hereby designated for evaluation of substitution prior to award. Requests for said substitutions will only be accepted at the following location:

Contracts Administration University of California, Los Angeles 1060 Veteran Avenue, Suite 125 Box 951365 Los Angeles, California 90095-1365 (310) 825-7015

and will not be accepted after:

11:00 a.m., January 14, 2013

BID DEADLINE: Bids will be received only at the following location:

> Contracts Administration University of California, Los Angeles 1060 Veteran Avenue, Suite 125 Box 951365 Los Angeles, California 90095-1365

310-825-7015

and must be received at or before: 2:00 p.m., January 24, 2013

MANDATORY PRE-BID CONFERENCE &

JOB WALK: A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on January 3, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Joseph Barajas at 310-267-4057.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

#### B License (General Building)

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: http://www.capital.ucla.edu)



Visit www.sbeinc.com to download a PDF version of the latest SBE Newspaper and **SBE Newsletter** 

# **CALIFORNIA PUBLIC LEGAL NOTICES**



CALIFORNIA LOTTERY

Invitation for Bid (IFB) #7929 Maintenance & Batteries for Uninterrupted Power Source Units

The California Lottery (Lottery) is inviting from qualified responses provide maintenance, vendors to repairs, inspections, technical support and battery replacement on five (5) Uninterrupted Power Source (UPS) units at the Lottery Headquarters and Distribution Centers. At the time of submission, bidders must have: minimum of five (5) years of experience working on Liebert UPS and Shadow Wave Rider Emergency Lighting UPS units; a valid C10 (Electrical) license; legally authorized to do business in the State of California; and meet all other qualifications and certifications required in the solicitation.

It is anticipated the IFB will be released in January 2013. Copies of the solicitation will be available at calottery.com/Vendors.



CALIFORNIA LOTTERY
Request for Proposal
(RFP) #5470
Project Portfolio
Management Software &
Implementation Services

The California Lottery (Lottery) is inviting bids from qualified bidders to provide Commercial Off the Shelf (COTS) Project Portfolio Management solution. software implementation and training, and ongoing maintenance and support through an annual user license agreement. Bidders must have: 1) a commercially available Project Portfolio Mgmt. software product that meets the technical and functional requirements described in the Scope of Services; 2) the proposed software installed and currently in use at a State of California Department or at a Lottery in the United States or Canada: 3) been providing the proposed software as a hosted or SaaS solution for at least three (3) years; and 4) annual revenues greater than \$5 million.

The solicitation document is anticipated for release in January 2013, and will be available to download on the Lottery Website at <a href="https://www.calottery.com">www.calottery.com</a> under Vendors



Visit www.sbeinc.com to download a PDF version of the latest SBE Newspaper and SBE Newsletter

#### UNIVERSITY OF CALIFORNIA San Francisco

#### RE-ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

MISSION BAY 2ND PARCEL SURCHARGE AND INFRASTRUCTURE PHASE 4 AND PHASE 5 Project No.: M8408 / Contract No.: L00434

#### DESCRIPTION OF WORK:

The contract scope of work consists of surcharging two areas on the campus and the construction of a parking lot on a portion of Block 18. The contractor will coordinate with PG&E to have electrical service disconnected in the surcharge area and reconnected to serve the campus.

The surcharge work includes demolition of existing concrete and asphalt concrete pavements, demolition and removal of the existing Site Development Trailer, clearing and grubbing, site preparation, installation of prefabricated vertical wick drains, monitoring instrumentation, construction of site grading fill and surcharge fill embankments. The contract scope of work will be divided into two phases, Phase 4 and Phase 5, to be constructed over a 12 to 18 month period ahead of proposed Campus utility and building projects. Approximately 395,000 linear feet of wick drains will be installed within the surcharge areas.

The parking lot will require construction of an access road, lighting, fencing, and the import of aggregate base-rock.

**BIDDER QUALIFICATIONS:** To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as an attachment to the Bid Form.

#### PROCEDURES:

Bidding Documents will be available at 10:00 AM, November 29, 2012 and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM) 1855 Folsom Street, Room 135 San Francisco, CA 94103

Contact Persons: Ben La (415) 476-5030 (9:00 AM – 5:00 PM)

Customer Service Line (415) 514-2054

(before & after working hours) Fax No. (415) 476-8278 Log into http://www.cpfm.ucsf.edu/contracts/index.htm

Click on the UCSF Documents, Media & Mail button

A NEW mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on January 3, 2013 beginning promptly at 10:00AM. All Bidders who attended the previous mandatory Pre-Bid Conference on December 5, 2012 must also attend this mandatory Pre-Bid Conference on January 3, 2013. Only those Bidders who attend the mandatory Pre-Bid Conference on January 3, 2013 will be allowed to submit a Bid to the University. Participants shall meet at UCSF Mission Bay Construction Trailer, 1750 3rd Street, San Francisco, CA 94158. Only bidders who participate in both the Conference and the Job Walk in their entirety will be allowed to bid on the Project as prime contractors. For further information, contact University's Project Manager Mark Smolley at (650) 815-5840

Bids will be received and opened only at Minnesota St. Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343. Bid Deadline: Sealed bids must be received on or before 3:00 PM, January 17, 2013.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

#### LICENSE CLASSIFICATION: General Engineering

#### LICENSE CODE: A

### ESTIMATED CONSTRUCTION COST: \$2,200,000 - \$2,500,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA University of California, San Francisco December, 2012

#### UC IRVINE

# NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine (UCI) from General Contractors (GC) wishing to submit DESIGN BUILD proposals for the SUE & BILL GROSS HALL 4TH FLOOR BUILD-OUT, PROJECT NO. 994040.

Prequalification questionnaires will be accepted from contractors teamed with architects that have completed comparably sized design-build projects as described in the questionnaire.

**DESCRIPTION:** Build-out approximately 12,600 gsf / 10,600 asf of tenant improvements in the unfinished shell space of the 4th floor of Sue & Bill Gross Hall. Existing shell space includes all structural elements; MEP capacity to serve the space and points of connections to all future systems; and lighting and fire suppression systems suitable for shell space. Tenant improvements to be built-out include open research wet labs; one large divisible conference room; and faculty offices. Project completion time: 10 Months.

PROJECT DELIVERY: Design Build

ESTIMATED DESIGN AND CONSTRUCTION COST: \$6,000,000

<u>PROCEDURES:</u> Prequalification questionnaires will be available electronically at 2 PM on 12/12/12 from UCI Design & Construction Services.

Mandatory Prequalification Conference will be held at 9:00 AM on 12/21/12 at UCI Student Center Emerald Bay A, Building 113 on Campus Map, corner of West Peltason Drive and Pereira Drive, Irvine, CA 92697.

**Prequalification questionnaires** must be received by **2 PM on 1/11/13** only at UCI Design & Construction Services, 101 Academy, Ste 200, Irvine, CA 92697.

UCI reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem GCs prequalified to submit proposals for the project. To prequalify, GCs must agree to comply with all proposal conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance reqs. A contract will be awarded to the contractor/architect team ("design builder") who offers UCI the best value. General Building "B" California Contractors License req'd.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Contact Brenda Duenas (949) 824-9586, blduenas@uci.edu for the questionnaire. For other opportunities: www.designandconstruction.uci.edu

# EPA Study Reveals Shift in Housing Developments Across the U.S

## More communities embrace redevelopment

The U.S. Environmental Protection Agency (EPA) released a new report examining residential construction trends in America's metropolitan regions, which finds that nearly three out of four large metropolitan regions saw an increased share of new housing development in previously developed areas during 2005 - 2009 compared to 2000 - 2004.

Known as infill housing, this type of development provides economic and public health benefits to metropolitan areas while protecting the local environment. Infill housing saves money and energy by taking advantage of previous investments in existing infrastructure (such as water, sewer, and roads). This type of development can also help preserve open space, protect natural resources, and reduce transportation emissions and the amount of polluted stormwater washing off new roadways and other paved surfaces.

Infill housing has also been shown to help raise property values, increase a community's tax base, and attract retail businesses to serve the larger residential population.

This report examines data on the location of new home development in metropolitan regions, as well as data on pre-existing land cover. The report also includes a listing of resources available to local, regional, and state leaders who wish to coordinate land use, housing, and transportation policies.

The findings of the report demonstrate that infill has become a significant portion of the U.S. housing market. Among all 209 metropolitan regions examined, 21 percent of new homes were infill, while the remaining share was built on undeveloped land outside existing communities. Seventy-one percent of large metropolitan regions saw an increased share of infill housing development. Among 51 large metropolitan regions examined in this study, 36 saw an increased share of infill housing development during 2005-2009 compared to 2000-2004. For example, eight out of ten new homes in San Jose, Calif. were infill. New York, Los Angeles, and San Francisco all saw a majority of new home construction in previously developed areas during the same time period.

EPA published the first and second editions of Residential Construction Trends in America's Metropolitan Regions in 2009 and 2010. This 2012 report builds on previous work with the HUD-DOT-EPA Partnership for Sustainable Communities to measure metropolitan development trends.

More information on the report, prior studies, and a map showing regional trends: http://www.epa.gov/smartgrowth/construction\_trends.htm

More information on the Partnership for Sustainable Communities: http://www.sustainablecommunities.gov/index.html

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Born in the wake of elevated concern about environmental pollution, EPA was established on December 2, 1970 to consolidate in one agency a variety of federal research, monitoring, standard-setting and enforcement activities to ensure environmental protection. Since its inception, EPA has been working for a cleaner, healthier environment for the American people.

Source: U.S. Environmental Protection Agency



# Are You Aware of How Much Fraud Can Impact Your **Business?**

Disgruntled employees and customers are unpleasant facts for any successful business. Business owners must cope with employee theft, frivolous lawsuits, excessively demanding customers, and even criminals on a daily basis. However, nothing will harm a business as much as a credible allegation that the business or its directors is engaging in criminal acts.

#### The Economic Impact of Fraud Allegations

The economic impact of a credible allegation of fraud is substantial. Our Maryland criminal defense attorney firm know that allegations of fraud can cripple a business either by diminishing its brand or by causing other problems. When a party makes credible allegations that a business is engaging in unlawful conduct or if the local law enforcement authorities begin investigating the company, the company and its brand names will be diminished in the public eye. Branding is critical to any marketing activities, and it takes time and money to build a brand image. If a business becomes less associated with quality and service than with crime and deception, no customer will want to patronize the business. All business is based on trust, and if a customer believes that the transaction will not be completed as advertised or if his or her information is not safe, there will be no trust between the customer and the business.

A business may still find it difficult to operate even without a sharp decrease in sales. Businesses often buy goods on credit from vendors. If a business is investigated for any type of fraudulent activity or if the business gains a reputation for defrauding suppliers, vendors will be unlikely to sell anything to the business without highly favorable payment terms, if at all. If the allegations of fraud pertain to credit card skimming or misuse of customer information, credit card companies may no longer permit a business to accept their cards. In an increasingly paperless age, this minor move can eliminate a high percentage of a business' sales. If the allegations of fraud pertain to a large business' failure to institute oversight procedures costing investors billions of dollars, fines and scrutiny from regulatory agencies can hinder an otherwise honest business.

#### **Recovering from Fraud Allegations**

Recovering after an investigation into criminal conduct or any other serious matter that questions the business' moral standing is challenging. In any case that is made public, the business' reputation will be heavily damaged. It is important to reassure customers that the alleged misconduct has nothing to do with the current company or its officers. Existing customers must be reassured that the conduct was isolated to a single employee who has been terminated. Businesses may attract new customers via a marketing campaign that includes generating good will; donations to children's sports teams and other charitable activities are common ways to improve a company's image.

In the worst-case scenarios, recovery within the existing legal entity will be impossible. In situations involving serious criminal misconduct being revealed to the community, some businesses will have no choice but to abandon the brand name and begin anew. Dissolving the company's legal entity and restarting the business under a new name and possibly new ownership will be expensive, and liquidating the company may be challenging if the business has a wide number of investors. However, it may be the only choice.

#### **Common Sources of Fraud Allegations and Investigations**

Slander and libel can come from many different sources. Disgruntled customers and employees will frequently make false claims that a business is engaging in misconduct. These allegations, though false, can still harm a company's reputation. Filing a lawsuit for defamation is possible, but calculating the damages caused by a defamatory statement can be very difficult.

Employees are a common source of criminal activity. Many businesses require low-level employees, such as cashiers, clerks, data entry technicians, and customer service representatives. These individuals are placed into jobs wherein they handle large amounts of cash and customer information, receive low pay, and undergo potentially limited oversight. If the fraud is legitimate, victims will complain to credit card companies or to the police; those entities will perform an investigation into the alleged conduct. Intentional acts by malicious employees, such as theft or fraud, can greatly harm a business. The employer is vicariously liable in civil court for the actions of his or her employees.

Credible claims that a business is engaged in fraud can destroy it. There are many different types of fraudulent activities, ranging from skimming credit cards at a local fast food restaurant to the recent case involving a rogue trader at UBS that had cost the company over two billion dollars. Regardless of the nature of the fraud, businesses must take steps to distance themselves from any criminal activities, train employees to recognize fraud, and institute oversight procedures to avoid employee fraud in the future.

Georgina Clatworthy is a freelance writer who regularly posts on topics relating to law, business and consumer issues. She contributes this article for Maryland based law firm, Price Benowitz LLP. Allegations of fraud can have serious consequences, and certainly require the services of an experienced, reputable Maryland criminal defense attorney. Their defense attorneys will work with you at every step to ensure the best possible outcome for your case.

Source: SBALoans-123.com

# Chargebacks cost you time and money

#### Here are some tips to help you reduce chargebacks

A chargeback is a disputed transaction that takes you time to research. Even though a chargeback may not be caused by merchant error, every chargeback costs you time to resolve the issue, and money out of your pocket.

But there are steps you can take to help reduce the number of chargebacks you receive, and most of them are common-sense techniques that you should share with your staff to keep it from happening again. Here are some of the most common chargeback situations, with tips for handling them.

- Your store name is different from the name shown on the cardholder's bill, so the customer thinks it may be a fraudulent charge. In the future, on your receipt or other documents, be sure that your familiar store name is shown, as well as your DBA business name.
- · Merchandise not received. The customer claims he never received the item he purchased. You must be able to provide accurate records of shipping and evidence of delivery. Going forward, you may want to email tracking numbers to your customers, as well as require signed proof of delivery.
- Unauthorized use. For a card-not-present transaction, a customer says he never made the purchase and did not authorize anyone else to use

his card. Be sure that for every transaction you always use the CVV code number (Card Verification Value) shown on the card, and be ready to provide proof of delivery with the customer's signature.

- Duplicate charge. A customer thinks the same transaction was processed more than once. If you find that both transactions are legitimate, you must provide copies of both receipts and evidence of delivery. Include any signed receipts that may show that these were each valid purchases.
- Missing refund. Your customer says his refund was never processed. You'll need to send proof that you already issued the refund. If you haven't yet issued the refund, determine whether you're waiting for the item to be returned by the cardholder, and ask for his proof of shipping. In future, you should email a confirmation of the refund or give a receipt right away.

Regardless of Wells Fargo's growing size, scope and reach, our common vision and distinct values form the fabric that holds us together wherever we are, whatever we do. Our shared vision and values unite us as One Wells Fargo.

Source: Wells Fargo Merchant Connect

# What are convenience fees?

Here's what you can — or can't charge to your customers

Some merchants need to charge fees to recoup extra costs, such as shipping or added convenience services. Charging appropriate fees for legitimate services can help you improve your

But to be sure your practices are well within guidelines, and to help you recover all the incidental costs you can, this article provides a convenient summary of the fees you may charge.

Visa®, MasterCard® and Discover® have rules that define the fees you're allowed to pass on to your customers. Be sure to review each payment network's detailed rules and regulations.

What is a convenience fee? It's a fee that allows you to recoup legitimate costs. Visa defines it as a flat fee charged for a bona fide (true) convenience, on a non-face-to face transaction, through an alternate payment channel (such as mail, telephone, and online orders). Here's an example:

A magazine lets customers pay their subscriptions right away online, giving them immediate access to premium online content, instead of sending payments by mail. For this extra convenience, they're charged a fee. The same fee is charged on all online transactions, whether the customer pays with any brand of credit or debit card, automated clearing house (ACH), or

Customers understand when a business has invested in setting up extra systems to offer more convenience and easier access for their customers. If you decide a fee is appropriate to recover your costs, you'll want to consider the impact it may have on your sales, as well as on your bottom line

How can you use convenience fees? In general, you are allowed to charge a convenience fee if the fee is applied equally to all transactions through that same channel, no matter what form of payment is used. If you charge a convenience fee, you must be sure it is:

- Charged for a legitimate convenience for the use of an alternative payment channel instead of your usual payment channels (such as mail, phone, online, or self-attended terminals)
- Properly disclosed to your customer before completing the transaction, so they have the opportunity to cancel the transaction
- Added only to non-face-to-face transactions
- · A fixed amount, not a percent of the total transaction amount
- And it must be applied the same way to all forms of payment accepted in that payment channel (including non-card payments like checks), and included as part of the transaction, not processed separately.

Are you allowed to add a surcharge? A surcharge is any extra fee charged for accepting card payments. Visa and MasterCard don't allow merchants to add a surcharge to their card payment transactions. For instance, you may not charge cardholders a "checkout fee" for using their cards. Discover allows a surcharge only if surcharges are imposed for every card brand.

Source: Wells Fargo Merchant Connect



#### SBE has been designated as an Outreach for the City of San Francisco

2009

Bay Area Contract Compliance Officers Association -25 Years of Service to the Women and Minority Business Community

)5

U.S. Dept. of Commerce Minority Business Development Agency - Minority Media Cornerstone Award

1990

LA Mayor's Advisory Board, Office of Small Business Assistance - Mayor Tom Bradley 2007

National Assn. of Minority Contractors of Southern CA - Minority Business Advocate of the Year

1995

Black Business Association of Los Angeles -Outstanding Entrepreneur Award

1990

Minority Business Enterprise of the Year Award

"I have always had the peace of mind knowing that the Small Business Exchange has been 100% in compliance with the minority regulations from the various Owners that we bid projects with. The Small Business Exchange has a professional and competent staff and I have nothing but the highest praise for the Small Business Exchange."

- Skanska USA Civil West California District Inc
- "We have never been rejected for being out of compliance due to activity deliverables from SBE. That makes business for both entities much more profitable."
- Xerox Corporation
- "SBE's documentation is superb!"
- IKON

"You're at the top of my list. Whenever I have an outreach requirement, I just grab the phone and call SBE."

- Expedient Energy

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."

- Atkinson Construction
- "I know that when a representative of SBE, indirectly represents McCarthy contacts subcontractors it is always with professionalism."
- McCarthy Building Companies, Inc.
- "SBE has really added value to this whole operation."
- Unisys

#### **Contact Us Today**

703 Market Street, Suite 1000, San Francisco, CA 94103
Phone: 415.778.6250 or 800.800.8534 - Fax: 415.778.6255
sbe@sbeinc.com - Www.sbeinc.com - UCP DBE cert # 5988
DBE Certs: CA DOT - NY DOT - New Orleans RTA

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