



Voice of Small, Emerging Diversity Owned Businesses Since 1984 • SBE is a certified DBE publication

C. Overaa & Co.

We request bids from all qualified subcontractors and suppliers including Disadvantaged Business Enterprises for:

BART Earthquake Safety Station Structures A Line
LOCATIONS: Alameda Line ("A" Line): San Leandro Station, Hayward Station, South Hayward Station, and Fremont Station.
Bid Date: December 18, 2012 before 2:00PM

510-234-0926 See page 2 for the Full Ad

Coffman Specialties, Inc.

Request for DBE Quotes
 THIS PROJECT HAS A 7% DBE Goal

PROJECT: Main Street Bridge over Murrieta Creek (Replacement)
Contract No.: PW03-05
Owner: City of Temecula, Dept of Public Works
BID DATE: Thursday Nov. 29, 2012 • BID TIME: 10:00 A.M.
Please respond by 5:00 p.m., Nov. 28, 2012

858-536-3100 See page 3 for the Full Ad

Proven Management, Inc.

Requests proposals/quotes from all qualified SFHRC certified (Local) Small & Micro-LBE subcontractors, suppliers, and truckers for the following project:

GEARY ROAD BRIDGE
SFPUC Contract No. WD-2649
Bids: December 6, 2012 @ 2:00 pm
LBE Subcontracting Goal- 15%

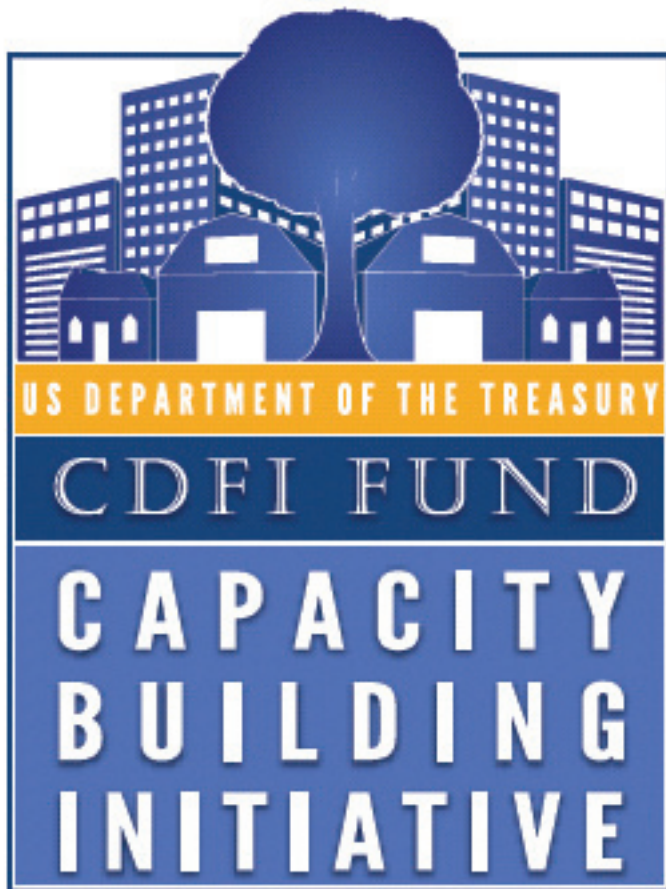
415-421-9500 See page 4 for the Full Ad

Innovations in Small Business Lending

Building upon its commitment to provide extensive trainings and reference materials for Community Development Financial Institutions, the Community Development Financial Institutions Fund added a new Capacity Building Initiative Resource Bank to its website today. The new "Innovations in Small Business Lending" Resource Bank will help business-oriented CDFI lenders establish and enhance services that are vital to the needs of small and medium enterprises.

The "Innovations in Small Business Lending" Resource Bank provides links to expert sources and reference materials that cover a wide range of topics, including innovative market opportunities for small business lenders, small business lending tools, and relevant data and research. The Resource Bank was compiled through the Capacity Building Initiative's "Innovations in Small Business Lending" training series, administered by Deloitte Financial Advisory Services LLP.

The Resource Bank will be updated as more materials become available. To view the Resource Bank, and to learn more about the "Innovations in Small Business Lending" training series, as well as the other series available under the Capacity Building Initiative, please visit www.cdfifund.gov/cbi.



CDFI Fund Announces Training Schedule for Microfinance Capacity Building Initiative Series

The Community Development Financial Institutions Fund (CDFI Fund) is pleased to invite Community Development Financial Institutions (CDFIs) involved in microfinance or small dollar lending to participate in the Capacity Building Initiative training series Scaling Up Microfinance. The training will enhance the exposure of microfinance CDFIs to best practices in the field, explain tools for determining appropriate strategies to scale microfinance operations, and include advanced technical assistance opportunities. The series will be provided by Opportunity Finance Network (OFN).

"Microfinance is a rapidly growing sector for CDFIs, and I am pleased that the CDFI Fund is providing innovative support for institutions that provide microfinance and small dollar lending," said CDFI Fund Director Donna J. Gambrell. "By providing the Scaling Up Microfinance series, we are directly assisting CDFIs that support entrepreneurs and start-ups in non-traditional and highly effective ways."

In January and February 2013, the Scaling Up Microfinance series will offer two-day training sessions in New York, San Francisco,

Continued on page 8

Atkinson Contractors, LP

All Qualified MBE / WBE / SBE
 Subcontractor/Vendor Bids Requested
Bart A-Line Stations
Contract No. 15PJ-110B
Location: Alameda County, San Leandro, Hayward, and Fremont
Bids: December 18, 2012

The scopes of work include: Traffic Maintenance and Control, Demolition, Asbestos and Lead Paint Abatement and Disposal, Concrete Reinforcing, Cast-in-Place Concrete, Cast-in-Place Concrete (Foundation), Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Electrical and Communication Work, Structural Excavation, Structural Backfill, Shoring and Underpinning for Safeguarding Structures, Asphalt Paving, Concrete Paving, Concrete Curbs, Gutters and Walks, Signage and Pavement Markings, Chain Link Fences and Gates, Planting & Irrigation, Plumbing, Welded Wire Steel Fabric, High Strength Rods Assembly with Prestressing.

949-855-9755 See page 5 for the Full Ad

O.C. Jones & Sons, Inc.

REQUEST FOR DVBE & LBE
 Subcontractors and Suppliers for:

Helms Middle School
Sports Fields & Landscaping, San Pablo
West Contra Costa Unified School District
BID DATE: November 27, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Fencing, Building Trades, Concrete, Landscape, Electrical, Survey, Underground and Construction Materials

510-526-3424 See page 6 for the Full Ad

This is a Complimentary Copy. Paid subscribers receive first class mail.

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On June 28 2012 San Francisco Board of Supervisors designated the *Small Business Exchange* newspaper as a minority outreach newspaper for the following communities for FY 12-13:

African American
Chinese
Hispanic

Talent tensions ahead: A CEO briefing

By: Richard Dobbs, Susan Lund, and Anu Madgavkar
Source: McKinsey Global Institute

Looming imbalances in global labor pools could make it harder for some companies to find enough skilled workers and for some less-skilled workers to find jobs.

Technological advances, industrialization, and liberalized trade have created a staggering 900 million nonfarm jobs in developing countries since 1980, lifting hundreds of millions of people out of poverty. As global companies have tapped (and helped fuel the growth of) low-cost labor sources, they also have created high-wage jobs for more than 50 million high-skill workers, while boosting productivity in developed and emerging markets alike.

This virtuous cycle appears to be reaching its limits, however, and there is a growing sense that something has gone wrong with the machinery that, for decades, delivered GDP growth, higher productivity, rising wages, and better standards of living. Indeed, new research from the McKinsey Global Institute (MGI) suggests that by 2020, the world could have 40 million too few college-educated workers and that developing economies may face a shortfall of 45 million workers with secondary-school educations and vocational training. In advanced economies, up to 95 million workers could lack the skills needed for employment.¹

The projected gaps we identified are notional, and global labor markets will adjust in response to them. But their consequences would be serious: higher levels of unemployment (even as companies struggle to fill select vacancies), rising income inequality, and heightened social tensions testing political stability in countries around the world.

Senior executives and policy makers should study these imbalances closely because together they outline where dangers and opportunities will arise, and they provide a framework that business leaders and policy makers can use to guide their decisions. In this article, we'll look at the most significant labor imbalances by geography and then discuss the moves companies can begin making now to prepare for the talent tensions to come.

A new world for work

To better understand the evolving global labor market, we analyzed 70 countries, representing 87 percent of global population and 96 percent of GDP. Segmenting these countries by educational achievement (a rough proxy for skill), median age, and GDP per capita highlighted clusters of countries sharing similar attributes (Exhibit 1). Using these clusters as a starting-off point, we modeled a "momentum" base case that combines current trajectories in demographics, GDP, educational attainment, and the supply of and demand for labor by skill level, all with the intention of highlighting potential labor imbalances that companies around the world might soon face. Four areas deserve close scrutiny from senior executives.

China's high-skill gap

In recent decades, China's industrialization has moved hundreds of millions of workers from farms into urban manufacturing and services. These changes boosted the country's GDP per capita and productivity, while providing the developed world with a massive source of low-cost labor. More recently, China has expanded beyond its role as "workshop to the world" and become a vital growth market for global companies operating there.

Yet a confluence of factors—including China's aging population, the rapid growth of the country's service sectors, and the move into more skill-intensive manufacturing—means that by 2020 the economy will probably need 23 million more college-educated workers than it can supply (Exhibit 2). This gap, equivalent to 16 percent of estimated labor demand, will probably emerge despite massive investments, already made or planned, in education. (China, for example, is already on track to add more than 50 million workers with a college education by 2020.) The implications of the gap are huge, as an adequate supply of highly educated workers will be critical to securing the growth of higher-value-added industries and the productivity gains needed to sustain China's GDP trajectory, not to mention realizing the growth aspirations of companies around the world.

Continued on page 10

Editorial Staff

Editor in Chief:

Gerald W. Johnson [gwj@sbeinc.com]

Managing Editors:

Valerie Voorhies [vvh@sbeinc.com];
Fungai Muzunze [fmuzunze@sbeinc.com]

Marketing & Sales Staff

Sales Director:

Willie Lewis-Sims [wsims@sbeinc.com]

Production Staff

Production Manager:

Nabil Vo [nvo@sbeinc.com]

Graphics Design:

Tyler Chen [tchen1129@gmail.com]

Webmaster:

Dana Honn [dhonn@telarts.com]

Writer:

Cheryl Hentz [cheryl.hentz@gmail.com]

Staff:

Shirley Cherry [scherry@sbeinc.com]
Amy Diorio [adiorio@sbeinc.com]

703 Market Street, Suite 1000
San Francisco, CA 94103

Email: sbe@sbeinc.com
Website: www.sbeinc.com
Telephone: (415) 778-6250, (800) 800-8534
Fax: (415) 778-6255
Office Hours: 8:00 a.m. - 5:00 p.m.

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- COUNTY OF LOS ANGELES Black Business Association, Outstanding Entrepreneur
- SAN FRANCISCO BAY AREA Black Business Association, BACCOA Champion of Diversity
- NAMCSC
- MINORITY ADVOCATE

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ISSN 0892-5992

SBE is a certified DBE - CA UCP Firm #5988

CALIFORNIA SUB-BID REQUEST ADS



C. Overaa & Co - General Building Contractor

200 Parr Blvd., Richmond, CA 94801
510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers including Disadvantaged Business Enterprises for:

BART Union City Intermodal Station Improvements - Union City, CA

Bid Date: December 11, 2012 before 2:00PM

Bid Contact: Bryan Dissman - 510 234-0926, Bid Fax: 510 237-2435

Project Description: Project consists of constructing a 2000 sf concourse addition on the east side of the Union City Station and a re-configuration of the existing station concourse, include finish surface upgrades, to provide a free passage through the station for future connection to 11th Street. The reconfiguration will require construction of a new Station Agent Booth and two new platform elevators to replace the existing booth and elevators that will be demolished to enable the free passage. The patron restrooms will be reconstructed and the Station Agent break room and locker room will be constructed on the west side of the station. New fare collection equipment and fare gates will be furnished and installed in the expanded concourse area. Two new end of platform emergency exit stairs will be constructed at each end of the east side platform with safe dispersal areas. The construction includes the abatement of existing hazardous materials. Work includes, but not limited to demolition, abatement, restoration & new concrete work, precast, masonry, stonework, structural steel and miscellaneous metals, decorative metal, rough carpentry, case-work, waterproofing, coatings, insulation, Bit Roofing, cool roof coating, sheet metal, fireproofing, expansion control, sealants, glazing, window restoration & replacement, doors/frames/hardware, skylights, tile, plaster, gypsum board, ceiling system, flooring, wall cladding, painting, signage, toilet accessories, metal lockers, unit kitchens, appliances, site furnishings, station booth, hydraulic elevators, plumbing, fire protection, HVAC, Electrical, Communications, earthwork, controlled density fill, shoring & underpinning, aggregate base, AC paving, concrete paving, curbs & gutters, traffic barriers, chain link fence & gates, site utilities, and fare collection system.

Notes: DBE goal: 15%, Minority Participation 25.6%, Female Participation 6.9%

Matchmaking Session on 11/20/12 from 5-7pm at Rm LKS-2100 (21st Floor) 300 Lakeside Drive, Oakland, CA for all DBE subcontractors and those who would like to attend.

Subject to Buy America requirements

730 calendar day duration, 6 stages of work

Estimated Value: \$11,000,000-\$13,000,000

Please let us know you are interested in bidding this project. Plans and specifications are available for viewing in our plan room at 200 Parr Blvd., Richmond, CA and on Isqft, login required. Please call for additional information.

We encourage bids from all Subcontractors/Suppliers including DBE/MBE/WBE/SBE/DVBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. We are signatory to both Carpenters and Laborers. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their worker compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com. Overaa utilizes the environmentally-friendly Textura electronic invoicing and payment system to streamline and expedite subcontractor invoicing and payment. Please contact our office if you would like more information.

REQUESTING SUB-QUOTES FROM QUALIFIED DBE SUBCONTRACTORS/SUPPLIERS FOR:
Bus Stop Pavement Improvements FY 12
Contract No.: C12127F
Federal Grant No. FTA CA-90Y97300
Owner: Santa Clara VTA
Engineers' Estimate: \$1,000,000.
BID DATE: November 28, 2012 @ 1:00 PM

Items of work include but are not limited to: Landscape Irrigation, Striping, Signs, Sawcutting and Trucking.

Granite Rock Company dba Pavex Construction Division 'Pavex' is signatory to Operating Engineers, Laborers, Teamsters, and Cement Masons unions. 100% payment and performance bonds in the amount of the subcontractors bid will be required from a qualified surety company. Bonding assistance is available. Pavex will pay bond premium up to 1.5%. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors are encouraged to contact Pavex Estimating for insurance requirements, or if any other assistance is needed. Subcontractors will be required to enter into our standard contract. Pavex intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company dba Pavex Construction Division is an equal opportunity employer.

GRANITE ROCK COMPANY DBA PAVEX CONSTRUCTION DIVISION

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548

Contact: **Rob Snyder**

Email: rsnyder@graniterock.com

We Are An Equal Opportunity Employer

SMALL BUSINESS EXCHANGE

CALIFORNIA SUB-BID REQUEST ADS

Request for DBE Quotes ****THIS PROJECT HAS A 7% DBE Goal****

PROJECT: Main Street Bridge over Murrieta Creek (Replacement)
Contract No.: PW03-05

Owner: City of Temecula, Dept of Public Works

BID DATE: Thursday Nov. 29, 2012 - BID TIME: 10:00 A.M.

Please respond by 5:00 p.m., Nov. 28, 2012

We are seeking sub-bids from DBE subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: **AC Pavement, Minor Concrete, Storm Drain, Rip Rap, Fence, Signing & Striping, Irrigation / Landscape, Fire Hydrant, Bridge Removal, Surveying, Drive Piling, Joint Seal, Rebar, Architectural Treatment, Metal Railing, Lighting, Electrical, Pipe, ABS Drain Line, Core Drill, Planting, Colored Concrete, Furnish & Erect Steel Truss Bridge, CML & Waterline**

Coffman Specialties, Inc.

9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: 858-536-3100 • FAX 858-536-3131

Contact: **Maria Corrao** • Email: maria@coffmanspecialties.com

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through our San Diego Office or City of Temecula. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

Fax Quotes to 858-586-0164 or email to maria@coffmanspecialties.com

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 680 Widening, Danville, San Ramon
Caltrans #04-2285H4

BID DATE: November 28, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary Fence, Health & Safety Plan, SWPPP, Temporary Erosion Control, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Noise Monitoring, Abandon Culvert, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Y-1 ADL), Structure Excavation, Subgrade Enhancement Geotextile, Erosion Control, Compost, Planting & Irrigation, Check Dam, Lime, Lean Concrete Base, AC Dike, Seal Pavement Joint, Seal Isolation Joint, Ground Anchor, Soil Nail, CIDH Piling, Structural Concrete, Minor Concrete, Reinforced Concrete Sewer Pipe Protection, Architectural Treatment, Sound Wall (Masonry Block), Bar Reinforcing Steel, Shotcrete, Sign Structure, Roadside Signs, Underground, Misc. Iron & Steel, Delineator, Object Marker, MBGR, Concrete Barrier, Striping & Marking, Electrical, Lime Stabilized Soil, Impermeable Liner, LCB Rapid Setting, Asphaltic Emulsion – Curing Seal, Jacked 12" WSP, Fencing and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: **Jean Sicard**

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Request For Qualified San Francisco Small & Micro LBE's Subcontractors and Suppliers For:

San Francisco Public Utilities Commission

Contract No. WD-2649

Geary Road Bridge

The project consists of removing an existing bridge & construct a steel bridge, roadways, culvert & gate in Sunol in Alameda County.

Bid Date: December 6, 2012 at 2:00PM

Requesting quotes for the following, but not limited to: Rebar, AC Paving, Drilling, Landscaping, Clearing & Grubbing, Excavation & Backfill, Culvert, Fences & Gates, Guardrails, Signage, Trucking, Materials & Supplies.

CEC, an Equal Opportunity Employer, is willing to breakout any portion of work to encourage LBE participation. Plans & specs are available for viewing at our Pleasanton office. They are also available at SFPUC 525 Golden Gate Ave, San Francisco 1st Floor Customer Service Desk or call 415-551-4603. Visit <http://sfwater.org/contracts> for updates. 100% Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval. CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifications. Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed.

California Engineering Contractors, Inc.

20 Happy Valley Road, Pleasanton, CA 94566 • Phone (925) 461-1500 Fax (925) 461-0510

Steve Banke-Estimator

AN EQUAL OPPORTUNITY EMPLOYER

AMCAL GENERAL CONTRACTORS
REQUESTS SUB-BIDS FROM QUALIFIED DBE/MBE/WBE/SBE
SUBCONTRACTORS/SUPPLIERS FOR:

Terracina Apartments
1218, 1226 & 1254 W. Imperial Hwy.
Los Angeles, CA 90044

Bids Due: December 3, 2012

Plans Available: November 1, 2012

Construction Scheduled to Start: December 17, 2012

Project Description: 72 Unit Garden Walk Up, Apartment Project, New Construction, Affordable Housing

Scopes of work to include but are not limited to: Paving, Erosion Control, Site Concrete, Landscape, Structural Concrete, Site Furnishings, Structural Steel, Steel Stairs, Ornamental Iron, Rough Carpentry, Finish Carpentry, Drywall, Paint, Plumbing, Roofing, Cabinetry, Countertops, Waterproofing, Windows, Plaster, Appliances, Elevator, Mechanical, Fire Sprinklers, Electrical, Low Voltage, Fire Alarm, Construction Clean-up, etc.

Bid Package: Please fax your name, company information and proof of MBE/WBE/DBE certification to the Purchasing Department at 818-706-3050 to request a bid package.

Requirements: This is a prevailing wage project with Federal Prevailing Wage and Davis Bacon hiring requirements.

AMCAL General Contractors, Inc.

An Equal Opportunity Employer

30141 Agoura Road, Suite 100, Agoura Hills, CA 91301

Contact: **Joan-Marie Goodrich**, jmgoodrich@amcalhousing.com

Phone: 818-706-0694, ext. 180 Fax: 818-706-3050

An Equal Opportunity Employer

11/22/12

SMALL BUSINESS EXCHANGE

CNS-2409793

SKANSKA
in association with **AECOM**

I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through Skanska's Procurement website

Please visit: www.usa.skanska.com/I805North

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site.

Skanska
Shimmick
Herzog

A Joint Venture in Association with LAN | TY Lin

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension Project C700

RGW Construction Inc. is seeking all qualified San Francisco (Local) Small & Micro-LBEs subcontractors and suppliers for the following project:

Geary Road Bridge - SFPUC Contract No. WD-2649

Engineer Estimate: \$3,900,000 - LBE Goal: 15%

Bids: December 6th @ 2:00 PM

Certified LBE firms are encouraged to provide a quote to RGW for all items of work listed on the bid list, particularly these: Rebar, AC Paving, Landscaping, Clear & Grub, Excavation & Backfill, Culvert, Guardrails, Structural Steel, Structural Concrete and Trucking.

Scope of Work: Removing an existing bridge and construction of a new steel bridge, roadways, culvert and gate in Sunol, CA.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or the SFPUC 525 Golden Gate Ave., San Francisco, 1st floor or call 415-551-4603. Visit website sfwater.org/contracts for updates. Contact Tim Ross 925-606-2400 for any questions, regarding bonding, lines of credit, insurance or material & supplier information. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

An Equal Opportunity Employer

CALIFORNIA SUB-BID REQUEST ADS

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 680 – Crow Canyon

Contract No. 04-2285H4

Contra Costa County

Bids: November 28, 2012 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Cor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities JV. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C. C. Myers, Inc. / Bay Cities Paving a Joint Venture

3286 Fitzgerald Rd.
Rancho Cordova, CA 95742
(916) 635-9370
FAX (916) 635-1527

5029 Forni Dr
Concord, CA 94520
925-687-6666
Fax 925-687-2122

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

Requests proposals/quotes from all qualified and certified subcontractors, suppliers, and truckers for the following project:

SEISMIC RETROFIT OF COLISEUM WAY BRIDGE OVER DAMON SLOUGH, OAKLAND (REBID)

CITY OF OAKLAND PUBLIC WORKS AGENCY

CITY PROJECT #C346810 & FEDERAL PROJECT #STPLZ-5012(094)

Bids: December 6, 2012 @ 2pm

GOAL: DBE – 13%

DEMOLITION – PILE DRIVING – REBAR – FENCING – CONCRETE – DRILLING & DOWELING – EXCAVATION & BACKFILL – CISS PILES – MISC. METAL WORK

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704

Phone: 415-421-9500 • Fax: 415-421-9600

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE firms. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE firms.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Requests proposals/quotes from all qualified SFHRC certified (Local) Small & Micro-LBE subcontractors, suppliers, and truckers for the following project:

GEARY ROAD BRIDGE

SFPUC Contract No. WD-2649

Bids: December 6, 2012 @ 2:00 pm

LBE Subcontracting Goal- 15%

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704 • Phone: 415-421-9500 • Fax: 415-421-9600

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LBE firms. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested LBE firms.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Requests proposals/quotes from all qualified and certified SBE/MBE/WBE/DBE subcontractors, suppliers, and truckers for the following project:

UNION CITY INTERMODAL STATION PHASE II

BART STATION IMPROVEMENTS (REBID)

BART Contract No. #01VM-110A

Bids: December 11, 2012 @ 2 pm

SUBCONTRACTING GOAL – DBE – 15%

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704

Phone: 415-421-9500 • Fax: 415-421-9600

Trades include but not limited to – demolition; asbestos abatement; cast-in-place concrete; Portland cement concrete; rebar; concrete masonry units; concrete curbs, gutters & walks; stonework; metal welding; structural steel framing; metal decking; cold-formed metal framing; metal fab; misc. & decorative metals; rough carpentry; wood casework; waterproofing; coatings; bldg. insulation; fireproofing; vapor retarders; expansion control; metal doors/frames; access doors/panels; metal-framed skylights; glazing; window restoration & replacement; overhead coiling doors; door hardware; drywall; tile; painting; resilient flooring; building specialties; unit kitchens; station agent booths; hydraulic elevators; fire sprinkler system; sanitary sewer; storm drainage; sump pumps; plumbing, HVAC; communications; electrical; electronic safety & security; utilities; chain link fences/gates; earthwork; shoring & underpinning; fare collection system, etc.

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 91 - Brookhurst - Contract #12-0C5704

Orange County

Bids: November 29, 2012 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Cor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. Rancho • Cordova, CA 95742 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc. is a Union Contractor.

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www.sbeinc.com

CALIFORNIA SUB-BID REQUEST ADS

Requesting Sub-bids from Qualified MBE/WBE/OBE Subcontractors/Vendors for

**Smart Grid RDP Consulting Services For Operations Phase
Los Angeles Department of Water & Power
December 6, 2012**

For more information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

SAIC

Steven S. Rupp
3800 Watt Avenue • Sacramento, CA 95821
206-695-4715
Steven.S.Rupp@saic.com

**All Qualified MBE / WBE / SBE
Subcontractor/Vendor Bids Requested
Bart A-Line Stations
Contract No. 15PJ-110B
Location: Alameda County,
San Leandro, Hayward, and Fremont
Bids: December 18, 2012**

The scopes of work include: Traffic Maintenance and Control, Demolition, Asbestos and Lead Paint Abatement and Disposal, Concrete Reinforcing, Cast-in-Place Concrete, Cast-in-Place Concrete (Foundation), Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Electrical and Communication Work, Structural Excavation, Structural Backfill, Shoring and Underpinning for Safeguarding Structures, Asphalt Paving, Concrete Paving, Concrete Curbs, Gutters and Walks, Signage and Pavement Markings, Chain Link Fences and Gates, Planting & Irrigation, Plumbing, Welded Wire Steel Fabric, High Strength Rods Assembly with Prestressing, High Strength Rods Assembly without Prestressing, Fiber Reinforced Polymer (FRP) Column Casing, Structural Steel Framing, Architectural Work, Fire Suppression Standpipe, Support and Protection of Utilities, Controlled Density Fill

Atkinson Contractors, LP

27422 Portola Parkway, Suite 250
Foothill Ranch, CA 92610
Phone: 949-855-9755 • Fax: 949-855-9923
Contact: Mark Padien

Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. 100% Performance & Payment Bonds from approved sureties will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 1.5%.

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**Requests
EXPRESSIONS OF INTEREST**

from All Qualified **DBE**
Subcontractors/Suppliers for:
**RCTC SR-91 Corridor Improvement Project
In Orange County, Riverside County and the City of Corona
RFP No. 12-31-113-00
RFP Due Monday, January 14, 2013 @ 3:00 pm**

Description of Work:

Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement Supply, Concrete Supply, Contaminated Soils Removal & Hauling, Curb & Gutter, Demolition, Dowels and Tie Bars, Earthwork, Electrical, Erosion Control, Fence, Import Borrow, Laboratory Testing, Landscaping, Masonry, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, MSE Wall Supply, Overhead Sign Structures, Painting, Pavement Markings, Pile Driving, Pipe Jacking, Potholing, Precast Bridge, Precast Prestressed Concrete Panels, Prestressing, Rebar, Sawcutting, Sidewalk, Signs, Storm Drain, Survey, SWPPP, Traffic Control, Trucking, Water/Sewer Relocations.

Atkinson/Walsh, A Joint Venture

27422 Portola Parkway, Suite 250
Foothill Ranch, CA 92610
Phone: 949-855-9755. Fax: 949-855-9923
For additional information or assistance:
Contact Margo Gawelko at 949-382-7145 /
margo.gawelko@atkn.com

To see plans, specs and addenda go to:

<http://www.rctc.org/doing-business/rfps-rfqs-ifbs/91-design-build/91-design-build-rfp>

Plans and specs are also available for viewing in our Santa Ana office at 2020 E. 1st Street, Suite 500, Santa Ana, CA. Please call to set an appointment time. 100% Performance & Payment Bonds will be required for subcontractors greater than \$100,000. Atkinson/Walsh will pay the cost of bonds up to 1.5%.

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C. Overaa & Co - General Building Contractor

200 Parr Blvd., Richmond, CA 94801
510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers including Disadvantaged Business Enterprises for:

**BART Earthquake Safety Station Structures A Line
LOCATIONS: Alameda Line ("A" Line): San Leandro Station, Hayward Station,
South Hayward Station, and Fremont Station.**

Bid Date: December 18, 2012 before 2:00PM

Bid Contact: Bryan Dissman - 510 234-0926, Bid Fax: 510 237-2435

Project Description: Work includes the seismic retrofit for 4 Bart stations on the Alameda Line (the "A" Line): San Leandro Station, Hayward Station, South Hayward Station, and Fremont Station. Additionally, work includes, but is not limited to structural retrofit of pier foundations/columns/pier caps, demolition of selected existing facilities, abatement, shoring for excavation support, excavation, restoration & new concrete work, reinforcing, epoxy injection, FRP column casings, steel & concrete structure retrofit at girders & stairs, structural steel/misc metals/decorative metal, drilling and bonding dowels in concrete, electrical work at piers and the main concourse, architectural work at stairs, retrofit of escalator trusses, restoration of paving, striping, sidewalks, expansion control, firestopping, joint protection, glazing, doors/frames/hardware, overhead coiling doors, tile, acoustical ceilings, metal plank ceilings, epoxy resin terrazzo, painting, bird control devices, fire sprinklers, plumbing, electrical, communications, fire alarm and security, earthwork, shoring & underpinning, aggregate base, AC paving, concrete paving, fencing & gates, planting & irrigation and site utilities.

Notes: SB participation goal of 18%, Availability Percentages are: MBE 23%, WBE 12%
Duration - 700 calendar days Estimated Value: \$10,000,000-\$12,000,000

Pre-Bid Matchmaking session for SB firms and all others interested on 12/4/2012 from 5-7pm at 300 Lakeside Dr, 18th Floor, Oakland, CA 94612

Plans, specifications and addenda: Plans and Specs are available for purchase from BART and for viewing on our Bid Center Site login is required contact Jasonc@overaa.com for access then go to www.isqft.com or go to www.isqft.com/access and enter access #:11876. Documents are also available for viewing in our plan room at 200 Parr Blvd, Richmond, and available to purchase from Richmond Blue at 510-234-2632.

We encourage bids from all Subcontractors/Suppliers including DVBE/DBE/MBE/WBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their workers compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com. Overaa utilizes the environmentally-friendly Textura electronic invoicing and payment system to streamline and expedite subcontractor invoicing and payment. Please contact our office if you would like more information. We are signatory to both the Carpenters and the Laborers Union Collective Bargaining Agreements.

If you have any questions, need additional information and/or clarification regarding this bid, please contact Bryan Dissman - Project Manager / Estimator at (510) 234-0926, email: bryand@overaa.com.

Requests proposals/quotes from all qualified and certified SBE/MBE/WBE/DBE subcontractors, suppliers, and truckers for the following project:

**BART EARTHQUAKE SAFETY PROGRAM
FOUR STATION STRUCTURES - A LINE
San Leandro, Hayward, South Hayward, Fremont Stations
BART Contract No. #15PJ-110B
Bids: December 18, 2012 @ 2 pm
SUBCONTRACTING GOAL - SB - 18%**

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704
Phone: 415-421-9500 • Fax: 415-421-9600

Trades include but not limited to - demolition; lead-based paint abatement; concrete reinforcing; post-tensioning; cast-in-place concrete; concrete finishing; epoxy injection; FRP column casings; metal welding; metal fabrications; metal railings; decorative metal; firestopping; rough carpentry; window restoration & replacement; metal doors & frames; overhead coiling doors; aluminum windows; architectural work; acoustical panels; tiling; metal plank ceilings; epoxy resin terrazzo; plumbing & HVAC insulation; bird control devices; electrical systems; fire-suppressive standpipe; wet-pipe sprinkler system; sanitary sewerage; storm drainage; electrical work; low & medium voltage wires & cables; lighting; earthwork; shoring & underpinning; signs; pavement markings; parking bumpers; chain link fences & gates; landscaping; trenching & backfill for utilities, etc.

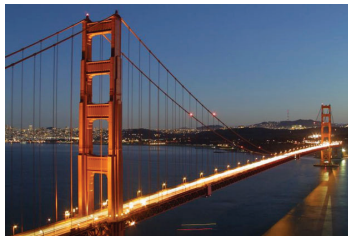
PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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SAN FRANCISCO BAY AREA



Business Outreach Committee (BOC) Contracting Newsletter #18, Autumn/Winter 2012

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area transportation agencies.

UPCOMING EVENTS

Prime/Sub Contractor Meet and Greet Event and Pre-Bid Conference for the Third Street Light Rail Program's Central Subway Stations, Surface, Track and Systems (Contract No. 1300): When: Tuesday, November 27, 2012 - Meet and Greet from 9a.m.-12 p.m. and Pre-Bid Meeting from 1p.m.-3 p.m. Where: San Francisco Public Library (Main Branch), 100 Larkin Street, San Francisco, CA 94102. Please register online at (<http://goo.gl/wvg99>) by November 20, 2012. This event is sponsored by the San Francisco Municipal Transportation Agency.

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES):

ALAMEDA CONTRA COSTA TRANSIT DISTRICT (AC TRANSIT)

RTC Discount Card Medical Verifier Servicer – Released 11/12
Claims & Risk Management Service (RFI) – Released 11/12

ALAMEDA COUNTY TRANSPORTATION COMMISSION

Transit Oriented Development Technical Assistance Program – Due to Release in Fall 2012
Countywide Travel Demand Model Update – Due to Release in Winter 2012
East Bay Greenway Construction – Due to Release in Spring 2013

SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT (BART) (SELECTED PROJECTS)

Procurement of Wide Gauge Locomotives – Release Date TBD

Legislative Advocacy Program – Release Date TBD

Wayside Fence Refurbishment – R Line – Release Date TBD

Workers Compensation Administration Services – Release Date TBD

West Oakland Station Floor Elevation Change – Release Date TBD

Fence Modifications at 1009 East 36th Avenue – Release Date TBD

GOLDEN GATE BRIDGE, HIGHWAY & TRANSPORTATION DISTRICT (GGBHTD)

Improvements to Berths at San Francisco Ferry Terminal – Due to Release in Autumn 2012

Wetland Restoration Design and Permitting Support Services – Due to Release in Winter 2012

Golden Gate Bridge All Electronic Tolling Signage Fabrication & Installation – Due to Release in Winter 2012

METROPOLITAN TRANSPORTATION COMMISSION (MTC)

Subcontract Construction at Regional Agency Headquarters – Release Date TBD

Prequalify at <https://prequalification.mccarthy.com>

Leasing Agent/Property Management Services – Due November 27, 2012

Hub Signage Program Phase IV – Purchase, Fabrication, Installation – Due November 29, 2012

CITY OF RIO VISTA

Airport Fuel - Due to Release in January 2013

Purchase and Operate Rio Vista Municipal Airport – Due to Release in Winter 2013

SAN MATEO COUNTY TRANSIT DISTRICT/PENINSULA CORRIDOR JOINT POWERS BOARD (SAMTRANS/CALTRAIN)

Contracted Bus Shuttle Services – Release Date TBD

Operate SF Caltrain Bicycle Parking Facility – Due December 12, 2012

On Call General Engineering Design Services – Due November 29, 2012

Signal Preemption Improvement Project – Release Date TBD

Purchase and Removal of Surplus Locomotives – Release Date TBD

Program Management Oversight Services – Release Date TBD

Signal System Rehabilitation Project – Release Date TBD

Concrete Replacement – Release Date TBD

SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY (SFMTA)

Muni Metro Turnback Rail Rehabilitation Project – Due December 7, 2012

Provision and Maintenance of Vending Machines – Due December 19, 2012

Central Subway – Stations, Surface, Track and Systems – Due January 23, 2013

RFP for Procurement of Parking Meters and Paystations – Due January 4, 2013

Request for Information on Proposed Taxi Real Time Data System – Due on November 30, 2012

SOLANO COUNTY TRANSIT (SOLTRANS)

Transit Operations – Due January 18, 2013

TRANSBAY JOINT POWERS AUTHORITY (TRANSBAY CENTER)

Structural Steel Superstructure	SBE Goal: 24%	Issue Date: 10/31/12	Est. \$: 110-120M
Glazing Design Build	SBE Goal: 20%	Issue Date*: early 2013	Est. \$: 40M

WATER EMERGENCY TRANSPORTATION AUTHORITY (SAN FRANCISCO BAY FERRY)

Bay Breeze Midlife Overhaul/Vessel Refurbishment – Release Date October 29, 2012

Ferry Terminal Refurbishment Construction Management Services - Release Date December 2012

Inflatable Buoyancy Apparatus Purchase and Installation – Release Date TBD

Construction Management Services for the Vallejo Ferry Maintenance Facility – Release Date November 9, 2012

WHERE TO FIND CONTRACTING OPPORTUNITIES:

AC TRANSIT: http://www.actransit.org/purchasing/	SFMTA: http://mission.sfgov.org/OCABidPublication
Alameda CTC: http://www.alamedactc.org/app_pages/view/3999	SOLTRANS: http://www.soltranside.com/procurement
BART: http://www.bart.gov/about/business/contracts.asp	TJPA: http://transbaycenter.org/tjpa/doing-business-with-the-tjpa
CCCTA: http://www.cccta.org/	VTA: http://www.vta.org/procurement/solicitations/
RIO VISTA: http://www.riovistacity.com/whats-new	WETA: http://www.watertransit.org/contract_opp.aspx
GGBHTD: http://www.goldengate.org/contracts/	WESTCAT: http://www.westcat.org
MTC: http://procurements.mtc.ca.gov	
SAMTRANS/CALTRAIN: http://procurement.samtrans.com	

CALIFORNIA SUB-BID REQUEST AD

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS FOR:

Phelan Loop Development Project Contract No.: 1263

Owner: City and County of San Francisco

Engineers' Estimate: \$4,800,000.

BID DATE: November 27, 2012 @ 3:00 PM

Items of work include but are not limited to: Building Demolition, Overhead Contact System, Electrical Work, Traffic Signal, Landscape, Restroom Building, Striping, Plumbing, Windows, TV Pipe Inspection, Fencing and Gates, Flagpole.

Granite Rock Company dba Pavex Construction Division 'Pavex' is signatory to Operating Engineers, Laborers, Teamsters, and Cement Masons unions. 100% payment and performance bonds in the amount of the subcontractors bid will be required from a qualified surety company. Bonding assistance is available. Pavex will pay bond premium up to 1.5%. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors are encouraged to contact Pavex Estimating for insurance requirements, or if any other assistance is needed. Subcontractors will be required to enter into our standard contract. Pavex intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company dba Pavex Construction Division is an equal opportunity employer.

GRANITE ROCK COMPANY DBA PAVEX CONSTRUCTION DIVISION

120 Granite Rock Way, San Jose, CA 95136 • Phone (408) 574-1400 Fax (408) 365-9548

Contact: Rob Snyder

Email: rsnyder@graniterock.com

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REQUEST FOR DVBE & LBE Subcontractors and Suppliers for:

Helms Middle School Sports Fields & Landscaping, San Pablo

West Contra Costa Unified School District
BID DATE: November 27, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Fencing, Building Trades, Concrete, Landscape, Electrical, Survey, Underground and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE & LBE participation. Plans & Specs are available for viewing at our office.

LOS ANGELES SOUTH



First Electronic Metro ExpressLanes Display Message Boards go Live

14-miles of the I-10 San Bernardino Freeway set to Debut in early 2013

Following on the heels of the successful opening of 11-miles of Metro ExpressLanes along the Harbor Freeway and with more than 50,000 FasTrak® ExpressLanes transponders issued, motorists this week will begin seeing messages on the giant display message boards along the I-10 San Bernardino Freeway in preparation for the opening of the ExpressLanes along this stretch of freeway in early 2013.

The large electronic digital ExpressLane message boards will display information regarding the program. No date has been set for the official opening of the ExpressLanes along the 10 San Bernardino Freeway but work is progressing for a possible late January/early February opening.

“We encourage San Gabriel Valley commuters to get their FasTrak transponders now so they will be ready to enjoy all the benefits of the ExpressLanes when the lanes open on the 10 freeway next year,” said Duarte Mayor and Metro Board Member John Fasana. “With the successful opening of the I-110 ExpressLanes, we look forward to seeing how the I-10 ExpressLanes will reduce traffic congestion in the San Gabriel Valley.”

Metro, in partnership with Caltrans, is embarking on a one-year demonstration program that converts 11 miles of HOV (High Occupancy Vehicle) lanes on the I-110 (Harbor Freeway Transitway) between the 91 Freeway and Adams Boulevard near downtown Los Angeles and 14 miles on the I-10 San Bernardino Freeway between Union Station/Alameda Street and the I-605

Freeway to HOT (High Occupancy Toll) lanes that allow solo drivers to use the lanes for a toll. The Harbor Freeway ExpressLanes opened to the public on Saturday, Nov. 10.

The ExpressLanes program seeks to reduce congestion by improving travel choices in the two corridors. Carpools, vanpools, and motorcycles will travel toll free. All will need a FasTrak® transponder to travel in the ExpressLanes.

When the I-10 ExpressLanes open next year, the rules for carpools on the I-10 freeway will stay the same as they are today. Carpools are three or more people traveling during peak travel times of 5 a.m. to 9 a.m. and 4 p.m. to 7 p.m. Monday to Friday, with holidays excluded. During peak travel times, carpools of just two people can travel in the I-10 San Bernardino ExpressLanes for a toll. All other times, they will travel toll-free in the Expresslanes.

At all times on both freeways, the general purpose lanes are not tolled. Net toll revenues will be reinvested in the corridor where they are generated for transportation improvements. To prevent backups in the ExpressLanes, the tolls will be adjusted from .25 cents a mile to a maximum of \$1.40 a mile and will increase as the number of vehicles in the ExpressLanes increase.

Construction workers have been busy over the last year installing a host of power and utility support units needed for the operation of the dynamic message signs (DMS) along the I-10 San Bernardino Freeway corridor. These signs will begin their testing phase this week displaying information regarding the ExpressLanes program. The testing will continue until the system is opened to the public in early 2013. **Visit www.sbeinc.com to read the full article**

CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project

Pavement Rehabilitation on Rt. 62 at Joshua Tree and Twentynine Palms from Yucca Mesa Rd to Bermuda Ave.

District 08 & Route 62

Contract No.: 08-0Q7304

Bid Date: December 6, 2012 @ 2:00PM

Quotes requested for supplies and services including, but not limited to: Biological Monitor, Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Water Trucks, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Cold Place Concrete Pavement, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Roadside Sign, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Minor Concrete, Chain Link Fence, Survey Monument, Chain Link Railing, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Pavers, Misc Metals.

Plans and Specifications are available for view at our main office in Riverside or at the California Department of Transportation website at http://www.dot.ca.gov/hq/esc/oc/weekly_ads/index.php

Skanska is interested in soliciting in Good Faith non and DBE certified subcontractors, suppliers and vendors for this project. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. In order to assist DBE's, we will divide total requirements into smaller packages or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. All subcontractors need indicate all lower-tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will pay bond premium up to 1%. Please call if you need assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. Skanska is an Equal Opportunity Employer.

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449 • Contact: Tom Mehas • tom.mehas@skanska.com

Shimmick Construction Company, Inc./FCC Construction S.A./Impregilo S.p.A, A Joint Venture (SFI) is a Prime Contractor seeking quotes from subcontractors/suppliers for the following project:

GERALD DESMOND BRIDGE REPLACEMENT PROJECT

Construction of a new 2000 ft cable stay main span bridge with approximately 3 miles of approach bridge structures for the Port of Long Beach.

Bid packages include, but not limited to, the following: Reinforcing Steel, Structural Steel, Bridge Demolition, Building Removals, Landscaping, Asphalt Paving, Post Tensioning, Flat Work & Minor Concrete, Paintings & Coatings, Fencing & Guard Rail, Concrete Barrier, Strong Motion Sensor Instrumentation, Barge/Tug, PCC Paving, Polyester Concrete Overlay, Asbestos/Lead Abatement, Dewatering & Treatment, Overhead Signage, Maintenance Building, Lightweight Fill, Stone Columns, Traffic Striping, Environmental Compliance, Geotechnical Investigations, Shoring, Public Information, Survey, Disposal, QA/QC, Aggregates, MSE Wall, Falsework Material, Bearings, Dampers, Precast Deck Panels, Stay Cables, Expansion Joints and Seals, Concrete, Permanent Elevators, Inspection/Maintenance Travelers, Maintenance Equipment, Pipe Materials, Formwork, Precast Drainage Material, Electrical and Lighting, Misc Metals, Traffic Control

All subcontractors must register on the www.smartbidnet.com website to be considered. All contract documents, bid packages, and required forms will be available for download on the website. If you need to register your company please contact: **Trina Clay** by email at tclay@shimmick.com.

***Bid Proposal Due Dates:** Varies by package. Proposal due dates and calendar will be available on the SmartBidNet website.

For any additional project specific information or to discuss obtaining necessary equipment, supplies, and/or materials please call **Azzam Sadd** at (949) 398-6120 or email at SFI.GDB.outreach@shimmick.com

SFI, A Joint Venture is an Equal Opportunity Employer and actively requests bids from Underutilized Disadvantaged Business Enterprises (UDBE). The Project has an 11% UDBE goal. Items of work may be broken down into economically feasible packages to encourage participation. SFI, A Joint Venture intends to conduct itself in good faith with all firms for participation on this project.

100% Performance and Payment bonds with a surety company subject to approval of SFI, A Joint Venture. are required of subcontractors for this project. SFI, A Joint Venture will pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the Project Labor Agreement (PLA) and to execute an agreement utilizing the latest SFI, A Joint Venture Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

SAN FRANCISCO FICTITIOUS BUSINESS NAMES

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0343704-00

Fictitious Business Name(s):

1. Asian American Cultural Society of San Francisco

Address

55 Fillmore Street, San Francisco, CA 94117

Full Name of Registrant

Asian American Cultural Society of San Francisco

Address of Registrant

55 Fillmore Street, San Francisco, CA 94117

This business is conducted by a **Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/8/2012**.

Signed: **Ricky T. Lau**

This statement was filed with the County Clerk of San Francisco County on **5/25/12**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Michael Jaldon
Deputy County Clerk
5/25/2012

5/31/12 + 6/7/12 + 6/14/12 + 6/21/12 + 11/21/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0347008-00

Fictitious Business Name(s):

Friction Quartet

Address

717 Panorama Dr., San Francisco, CA 94131

Full Name of Registrant #1

Douglas Machiz

Address of Registrant #1

717 Panorama Dr., San Francisco, CA 94131

This business is conducted by an **Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: **Douglas Machiz**

This statement was filed with the County Clerk of San Francisco County on **11/5/12**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Melissa Ortiz
Deputy County Clerk
11/5/2012

11/8/12 + 11/15/12 + 11/21/12 + 11/29/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0347241-00

Fictitious Business Name(s):

India House

Address

522 Jones Street, San Francisco, CA 94104

Full Name of Registrant #1

Madan Lal

Address of Registrant #1

33806 10th Street, Union City, CA 94587

This business is conducted by an **Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: **Madan Lal**

This statement was filed with the County Clerk of San Francisco County on **11/16/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Melissa Ortiz
Deputy County Clerk
11/16/2012

11/21/12 + 11/29/12 + 12/06/12 + 12/13/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0347182-00

Fictitious Business Name(s):

Northbound Films

Address

1012 Geneva Ave, San Francisco, CA 94112

Full Name of Registrant #1

Jerome Palencia

Address of Registrant #1

1012 Geneva Ave, San Francisco, CA 94112

This business is conducted by an **Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/1/2012**.

Signed: **Jerome Palencia**

This statement was filed with the County Clerk of San Francisco County on **11/14/12**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
Deputy County Clerk
11/14/2012

11/21/12 + 11/29/12 + 12/06/12 + 12/13/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0346763-00

Fictitious Business Name(s):

Persuasive Presentations

Address

5450 Fulton Street #4, San Francisco, CA 94121

Full Name of Registrant #1

KTN Solutions LLC (CA)

Address of Registrant #1

5450 Fulton Street #4, San Francisco, CA 94121

This business is conducted by a **Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/1/2012**.

Signed: **Elbert Thompson**

This statement was filed with the County Clerk of San Francisco County on **10/25/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Mariedyne L. Argente
Deputy County Clerk
10/25/2012

11/1/12 + 11/8/12 + 11/15/12 + 11/21/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0347096-00

Fictitious Business Name(s):

TALYER

Address

795 Sutter Street #502, San Francisco, CA 94109

Full Name of Registrant #1

Dara Villonco

Address of Registrant #1

795 Sutter Street #502, San Francisco, CA 94109

This business is conducted by an **Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/8/2012**.

Signed: **Dara Villonco**

This statement was filed with the County Clerk of San Francisco County on **11/8/12**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
Deputy County Clerk
11/8/2012

11/15/12 + 11/22/12 + 11/29/12 + 12/06/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0346553-00

Fictitious Business Name(s):

Wenyuan Transportation Co.

Address

627 Excelsior Avenue, San Francisco, CA 94112

Full Name of Registrant #1

Xiaowen Zhong

Address of Registrant #1

627 Excelsior Avenue, San Francisco, CA 94112

This business is conducted by an **Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/16/2012**.

Signed: **Xiaowen Zhong**

This statement was filed with the County Clerk of San Francisco County on **10/16/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Mariedyne L. Argente
Deputy County Clerk
10/16/2012

11/1/12 + 11/8/12 + 11/15/12 + 11/21/12

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

File No. A-0340970-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) REDGATEMEDIAGROUP, LLC
Located at **78 Buchanan Street #606, San Francisco, CA 94102**

This fictitious business name was filed in the County of San Francisco under file # **A-0340970-00** on: **February 1, 2012**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
REDGATEMEDIAGROUP, LLC (CA)
78 Buchanan Street #606
San Francisco, CA 94102

This business was conducted by a **LIMITED LIABILITY COMPANY**.

Signed: **Julian Levant**

This statement was filed with the County Clerk of San Francisco County on **10/25/2012**

Filed: Michael Jaldon
Deputy County Clerk
10/25/2012

11/21/12 + 11/29/12 + 12/06/12 + 12/13/12



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CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME
CASE NO. CNC 12-549114

PETITIONER OR ATTORNEY

Melissa Eileen Ippolito

3324 Octavia Street, Apt. 4

San Francisco, CA 94123

TO ALL INTERESTED PERSONS:

1. Petitioner **Melissa Eileen Ippolito** for a decree changing names as follows:

Melissa Eileen Ippolito changed to
Melissa D'Ambrosio Ippolito

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **January 22, 2013** Time: **9:00 AM** Dept.: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

ELIAS BUTT, Clerk
DATED - November 20, 2012

11/21/12 + 11/29/12 + 12/06/12 + 12/13/12

Innovations in Small Business

Continued from page 1

and Atlanta for CDFIs. The training has been developed around four themes integral to scaling microfinance operations:

- Innovative Business Models
- New Microfinance Products
- Technology to Improve Performance and Efficiency
- Developing a Culture of Innovation and Talent Management

Training participants will access up to 20 hours of free one-on-one technical assistance with OFN's roster of experts, including staff from OFN, FIELD at the Aspen Institute, The National Federation of Community Development Credit Unions, the Center for Financial Services Innovation, and Resources for Leadership, Inc. Attendees will also have the opportunity to participate in mentored working groups to develop solutions to challenges that impede scaling operations. Additionally, the trainings are designed to provide an opportunity for collaboration between loan funds and community development credit unions offering microfinance products.

The workshops are free; however, advance registration is required. There is room for thirty participants per training, and up to two representatives from an organization may attend.

OFN will be holding a webinar to provide more information about the Scaling Up Microfinance training sessions on Thursday, December 6, 2012, at 3:30 p.m. EST. Sign up for the webinar here.

Source: *Community Development Financial Institutions Fund (the CDFI Fund)*

SMALL BUSINESS EXCHANGE

CALIFORNIA PUBLIC LEGAL NOTICES

OAKLAND UNIFIED SCHOOL DISTRICT

CALIFORNIA UNIFORM PUBLIC CONSTRUCTION COST ACCOUNTING ACT

The Oakland Unified School District ("District") adopted the California Uniform Public Construction Cost Accounting Act (CUPCCAA) in February, 2009. This allows the District to informally bid small construction and maintenance projects with estimated costs of \$175,000 or less.

If you would like to have your firm added to a mailing list to receive our Notice to Contractors for projects \$175,000 or less being bid under CUPCCAA, please provide the following information:

1. Name and address of the firm
2. Name of contact person

3. Firm's telephone number
4. The type(s) of work (e.g. painting, electrical, etc.) you are interested in and currently licensed to do
5. Class of California contractor's license(s) held by firm contractor license number(s)
6. Other California State certifications held by firm (ASB or HAZ).

SEND THIS INFORMATION TO:

Oakland Unified School District
CUPCCAA Projects / Contractors List
c/o Juanita White
955 High St., Oakland CA 94601

THERE IS NO SUBMITTAL DEADLINE; NAMES WILL BE ADDED TO THE MAILING LIST AS THEY ARE RECEIVED. For more information, contact juanita.white@ousd.k12.ca.us

UNIVERSITY OF CALIFORNIA DAVIS HEALTH SYSTEM

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for a lump-sum contract are invited for the following work:

PROJECT NO. 9559810 HOSPITAL DATA CLOSET UPGRADES CP#1 - DAVIS TOWER DATA CLOSETS UPGRADES

Description of Work: Project scope of work provides for installation of University furnished UPS units, additional cooling capacity, and electrical power upgrades in data rooms on the ground floor, 2nd floor, 7th floor, 8th floor, 11th floor, 12th floor, and 14th floor.

Procedures: Bidding Documents will be available at 9:00 AM on 11/26/2012, and will be issued only at:

Facilities Design and Construction
4800 2nd Avenue, Suite 3010, Sacramento, CA 95817
Tel.: 916-734-7024; Fax: 916-734-7751
contracts@ucdmc.ucdavis.edu

Bidders must attend a **MANDATORY** pre-bid conference at 10:00 AM on Tuesday, December 4, 2012. For

details, see our website (<http://www.ucdmc.ucdavis.edu/facilities/>) that provides all details including location and parking instructions.

Bids will be received only at: Facilities Design and Construction

Bid Deadline: Sealed bids must be received on or before 11:00 AM, Tuesday, December 18, 2012.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: B: General Building **OR** C-10: Electrical Contractor **OR** C-20: Warm-Air Heating, Ventilating & Air Conditioning.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Estimated Construction Cost: \$405,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, Davis Health System
NOVEMBER 2012

UNIVERSITY OF CALIFORNIA DAVIS HEALTH SYSTEM

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for a lump-sum contract are invited for the following work:

PROJECT NO. 9577060-REBID MIND PSYCH Sound Proof Room 1228

Description of Work: Project consists of renovating exam room 1228 to accept a manufactured sound booth (installed by others) with internal booth finishes, remodel the adjacent observation room (1226) for utilities being relocated out of room 1228 and to provide an access closet for above booth utilities in room 1228. Work includes installing ceiling access doors in room 1265 (Staff Toilet) and room 1263 (Staff Toilet) and remodel of staff toilet room 1265 to have a shower and salon sink complete. Contractor shall provide complete dust and access controls for rooms 1226, 1228, 1263, and 1265 for the duration of the project and take particular care to color tone closures to mirror surrounding finishes to minimize patient disruption during business hours while maintaining secure access to construction crew during off hour work schedule.

Procedures: Bidding Documents will be available at 9:00 AM on November 16, 2012, and will be issued only at:

Facilities Design and Construction
4800 2nd Avenue, Suite 3010, Sacramento, CA 95817
Tel.: 916-734-7024; Fax: 916-734-7751
contracts@ucdmc.ucdavis.edu

Bidders must attend a **MANDATORY** pre-bid conference at 1:00 PM on Wednesday, November 28, 2012. For details, see our website (<http://www.ucdmc.ucdavis.edu/facilities/>) that provides all details including location and parking instructions.

Bids will be received only at: Facilities Design and Construction

Bid Deadline: Sealed bids must be received on or before 10:00 AM, Tuesday, December 11, 2012.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: General Building - B.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Estimated Construction Cost: \$103,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, Davis Health System

CALIFORNIA SUB-BID REQUEST AD

Sub-Bids Requested From Qualified DVBE Subcontractors & Suppliers
For Construction on State Highway In Orange County In Anaheim And Fullerton From 0.3 Mile West of Brookhurst Street To 0.2 Mile East Of State College Boulevard and Near Anaheim At Route 55/91 Separation And In Irvine At The Traffic Management Center At 6681 Marine Way
Project ID 1200000079
Location: 12-Ora-91-0.9/5.4 • Contract No. 12-0C5704
Bid Date: 11/29/2012 @ 2:00 PM

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Our office hours are 8:00 am to 4:30 pm. Copying service are available.

Chumo Construction, Inc.

14425 Joanbridge Street • Baldwin Park, CA 91706 Phone: (626) 960-9502 • Fax: (626) 960-3887
Contact: George Chumo 100%

Performance and Payment bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable item prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact George Chumo at 626-960-9502.

An Equal Opportunity Employer

SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project

Construction of Perris Valley Line Commuter Rail Extension Project In Riverside County, California Agreement No. 13-33-049-00 DBE Goal: 12.4%

Bid Date: December 17, 2012 - 2:00PM

Project information, announcements, subcontracting requirements will be available for view on our project website: www.usa.skanska.com/perrisvalleyrail. Plans and specs will be available upon request.

Quotes requested for supplies and services including, but not limited to:

Biological Monitor, Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Place Concrete Pavement, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joining, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Ballast, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Class 1 Concrete (Box Culvert), Minor Concrete, Soundwall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign) Roadside Sign, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Precast Concrete Pipe, Rock Slope Protection, Slope Paving, Minor Concrete, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Wrought Iron Fence, Chain Link Fence, Survey Monument, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Platform Stations, Plumbing, Water Line, Oil-Water Separator, Sanitary Sewer, Sump Pump, Compressed Air System, Hollow Metal Doors and Frames, Overhead Coiling Doors, Modular Building, Vertical Wheelchair Lift, Masonry, Structural Steel Framing, Metal Railings, Metal Roof Panels, Site Furnishings, Ultra Sonic Testing.

All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

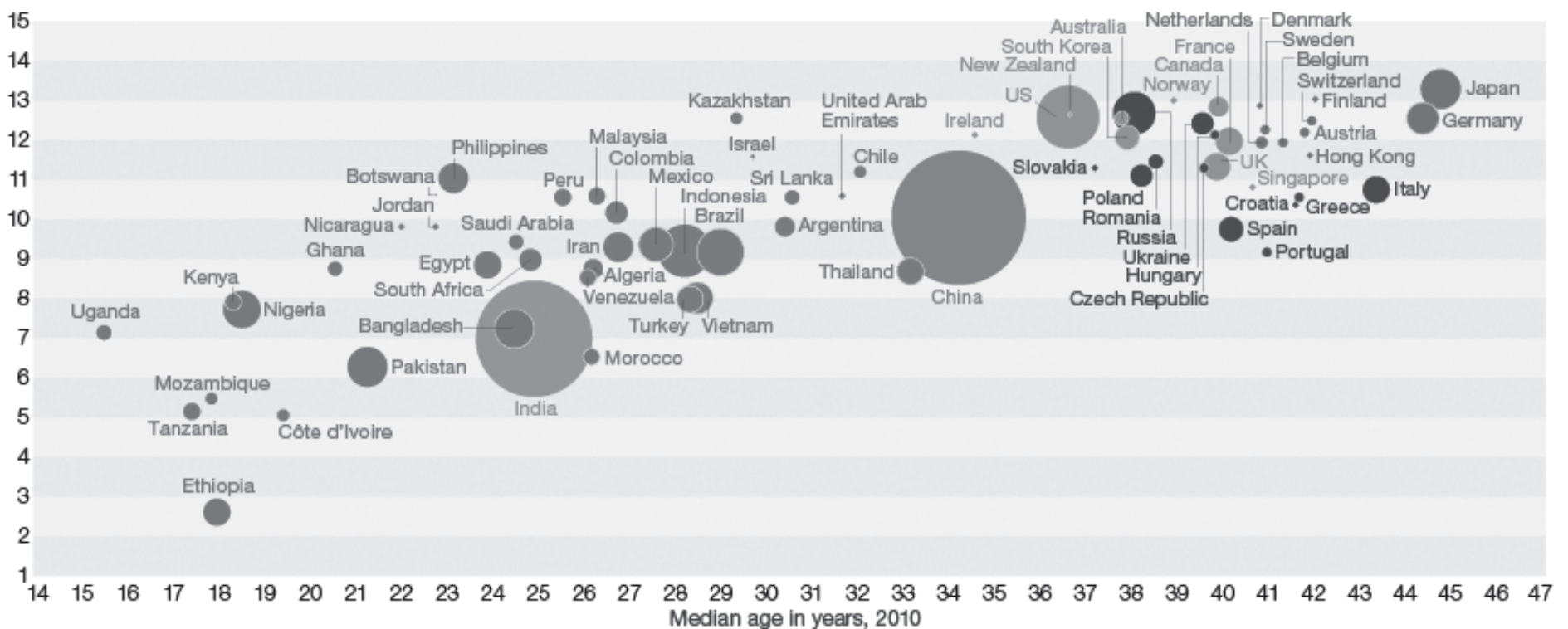
Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360 • Fax: (951) 788-2449 • Email ham.kazerooni@skanska.com

A CEO briefing

Continued from page 2

Education index, 2010¹

○ Size of circle indicates size of cluster's working-age population in 2010

● Young developing 322 million workers <\$3,000 GDP per capita ²	● Young middle income 640 million workers \$3,000–\$20,000 GDP per capita ³	● Young advanced 290 million workers \$25,000–\$50,000 GDP per capita ⁴	● Aging advanced 145 million workers \$30,000–45,000 GDP per capita
● India 469 million workers \$3,000 GDP per capita	● China 783 million workers \$7,000 GDP per capita	● Russia, Central and Eastern Europe 141 million workers \$10,000–\$20,000 GDP per capita ⁵	● Southern Europe 60 million workers \$20,000–\$30,000 GDP per capita

¹Education-attainment levels weighted by years of schooling and by working-age population; median age weighted by total population.

²All GDP per capita expressed at 2005 purchasing power parity; for "young developing," Morocco is an exception (\$7,100).

³Except United Arab Emirates (\$28,500).

⁴Except South Korea (\$23,500).

⁵Except Czech Republic (\$22,300) and Ukraine (\$6,000).

Source: UN International Labour Organization (ILO); UN Population Division (2010 revision); International Institute for Applied Systems Analysis (IIASA); McKinsey Global Institute analysis

Boosting the share of college graduates in the labor force would help—it currently stands at 11 percent—but that will be tough. Getting to 17 percent by 2020 would require more than 85 percent of China's secondary-school graduates to complete a college education, compared with about 50 percent at present.

India's missing middle

India is a much younger country than China, and its shift out of agriculture and up the value curve is proceeding more slowly. From 2000 to 2010, India created just enough nonfarm jobs (about 67 million) to keep pace with the growth of its labor force, but not enough to move workers out of agriculture in substantial numbers. Consequently, India faces a unique set of labor market imbalances. In fact, it could be among the few countries with a surplus of highly skilled workers: in our momentum case, 36 million college graduates will join its labor force in the coming decade, about 6 million more than its domestic industries can employ.

Nonetheless, the share of India's working-age population with a secondary education is less than half that of China and many other developing economies. Further, India's relatively low secondary-school graduation rate could mean a shortage of medium-skill workers, such as plumbers and welders, to fill the jobs created by the country's burgeoning construction, manufacturing, retail- and wholesale-trade, and service sectors. All told, we project a gap in medium-skill workers of 13 million, or about 10 percent of demand in 2020 (Exhibit 3). India already faces a shortage of medium-skill workers, a fact reflected in high wage growth for vocationally trained people in sectors such as construction and mining.

Finally, if current population and education trends persist, India could have 27 million too many low-skill workers by 2020. This growing surplus of low-skill workers

implies adverse social outcomes: millions of people trapped in low-productivity, low-income jobs. India would need an unprecedented increase in job creation and education levels (including vocational education) to address these labor market challenges.²

From surplus to shortage

As China's labor force growth slows in coming decades, the young developing countries we studied, a group that includes Bangladesh, Kenya, Morocco, and Nigeria,³ will contribute about one-third of the growth in the global labor force. Today, these countries have ample numbers of college-educated workers—often more than their industries are ready to employ. In North African countries, for example, unemployment among highly educated workers is 20 percent, which is worse than the 8 percent rate for workers with only a primary education. (This difference reflects the fact that lower-skill workers engage in subsistence activities to survive in the absence of social safety nets.)

The labor surplus many of these countries have won't last forever, because their economies are growing much faster than those of the developed world and represent important markets for multinational companies. African countries, in particular, have garnered significant attention in recent years as destinations for investment, and new research from MGI finds the continent has large untapped job potential in agriculture, manufacturing, and the retail and hospitality industries.⁴

Nonetheless, if current growth, population, and education trends persist, we conservatively project that the countries of sub-Saharan Africa and South Asia (excluding India) could have a shortage of 31 million workers with a secondary education by 2030 (Exhibit 4). Furthermore, young developing countries will need to find work for about 30 million low-skill

workers with no education or only primary schooling. By 2020, the surpluses will represent 14 percent of the supply of such workers in these countries.

High-skill shortage, low-skill surplus

Advanced economies, including those in Europe and North America,⁵ face daunting challenges, too. Trends in educational attainment and projected employment needs indicate that employers there will require 16 million to 18 million more college-educated workers than will be available in 2020, a gap representing 11 percent of demand (Exhibit 5).

The skill gap will be widest in Southern Europe, where educational attainment is lowest and populations are relatively old. These countries could have 3.5 million too few college graduates in 2020. Other advanced economies with high median ages—such as Germany—could face a shortage of college-educated workers equivalent to 10 to 11 percent of demand, despite relatively high college completion rates. In the United States, a demographically younger economy, the gaps will be less severe: perhaps 1.5 million too few workers with college or graduate degrees by 2020.

About the Authors

Richard Dobbs is a director of the McKinsey Global Institute (MGI) and a director in McKinsey's Seoul office; Susan Lund is MGI's director of research and a principal in the Washington, DC, office; Anu Madgavkar is an MGI senior fellow based in the Mumbai office.

Visit <http://www.sbeinc.com/> to read the FULL ARTICLE

Source: McKinsey & Company

BANKING \$ FINANCE

Protect your data now — before the holiday rush begins

The holiday season is an exciting time for business owners, who expect to make their largest sales toward the end of the year.

But data thieves look forward to the holidays, too. They count on business owners and their employees to be too overwhelmed with sales to guard against unexpected attacks. Here's why:

- Increased holiday volume and larger amounts are more attractive to thieves
- Less experienced temporary staff are easier prey
- Small businesses are often more vulnerable than large corporations, because they're less likely to consistently follow Payment Card Industry (PCI) compliance guidelines
- Business owners are more concerned with making holiday sales goals than checking for skimming devices or monitoring logs for unauthorized access

According to the 2011 Symantec U.S. Cost of a Data Breach Report, negligence caused 39 % of data breaches, and malicious attacks caused 37 % of data breaches — an increase of 6 % from the previous year. Malicious or criminal attacks are the most costly: averaging \$222 per compromised record. Multiply that by the number of customers you have to understand your potential risk.

The 2012 Verizon Data Breach Investigations Report found that most victims of data theft were targeted because of ease of opportunity. Thieves were able to exploit an obvious weakness, and they could succeed with very little effort.

Most attacks were directed against small businesses — and most data breaches could have been prevented with a few fairly easy and inexpensive procedures.

Don't make it easy for thieves. Take action now to help protect your business and your customer data by following these simple steps before the holidays begin.

Important steps you can take before the holiday rush:

- **By following PCI Best Practices** — and using basic common sense — you can help keep your sensitive information secure and prevent data breaches. Review your compliance guidelines, have a meeting with your staff, and put your procedures into place before the holidays.
- **Next, get certified. Complete your PCI Compliance certification now** by validating your PCI compliance. You may want to use a PCI certification company like Trustwave. This will help you keep your customer information secure.
- **Regularly change** your administrative passwords on all Point of Sale (POS) systems.
- **Install a firewall and access control list** for remote access and administrative functions.
- **Install the latest version of your virus protection software** on all your equipment.
- **Inspect your POS terminals regularly** to be sure no new wires or skimming devices have been attached to your equipment. Take photos of your terminals as a record for comparison.

- **Review your computer log each day** to check for unauthorized activity. A third of criminal attacks involve malicious employees.

- **Educate your employees** about data protection procedures, and make it a daily part of their jobs. Share the article on holiday fraud on page 4 of this issue.

- **Ask your vendor** if your POS is a Payment Application Data Security Standard (PA-DSS) compliant application.

- **If a third-party vendor maintains your POS system**, ask them to document the data loss prevention procedures that have been put into place.

- **Never use any part of your POS system** to browse the internet.

- **Important: your wireless devices need extra security.** Be sure your laptops, tablets, and phones are encrypted and use passwords, to reduce risk if lost or stolen. For an overview of special requirements for wireless equipment, review the Payment Card Industry Data Security Standard (PCI DSS) Wireless Guidelines now, before the holiday season begins.

Get started early. You'll feel good about taking care of these important issues now, before the holiday season begins. Knowing that you're doing your best to keep your business data and your customers' information safe will help you to focus on serving your customers during this important time of year.

Source: Wells Fargo Merchant Connect

Save time and money when you guard against common holiday fraud and scams

A big sale may be exciting — but you still need to follow procedures to be sure that the purchaser is the legitimate owner of the card. Knowing the warning signs of a suspicious transaction and training your staff will help reduce fraud losses. Here are some examples of common scams, and action you can take:

Fraudulent use of a lost or stolen card

Use best practices to verify the legitimacy of the card and cardholder:

- Verify expiration date and security features (hologram and magnetic stripe)
- Check that signature is present and matches the signature on the receipt
- When any card is declined, never swipe it a second time — ask for another means of payment
- If doing business online, ensure that the 3–4 digit security code and billing address match what's on file with the bank

Employee fraud and theft of customer card data

- Make background checks before hiring temporary/seasonal employees
- Minimize opportunities for employees to take cards out of sight
- Keep a data access log and track which employees make which sales
- Have managers approve high-risk transactions, such as credit returns

Fraudulent “declined transactions” — using a closed or expired card

When a transaction is declined, the fraudster offers to call the card company from their cell phone to clear it up. Instead of calling the bank, they call an accomplice, and the accomplice gives a fake authorization code to the merchant to complete the transaction.

- If declined once, never swipe it again; ask for another means of payment

Shipping schemes

- Always get a valid authorization before shipping anything
- If the delivery address and billing address don't match and you suspect fraud, ask the customer for more details about their order
- Handle rush delivery requests and large orders with caution

Source: Wells Fargo Merchant Connect

AVS and CSC can help prevent fraud

Address Verification Service (AVS) is an important fraud prevention tool for card-not-present internet transactions. Plus, using AVS can help you qualify for lower interchange fees. AVS checks the address and zip code used for the purchase against the address and zip code used for their

credit card billing. You're responsible for ensuring that your AVS settings are

appropriate for the level of risk for your type of business. Note that you may not use the information collected for AVS to create marketing lists. AVS is intended to help prevent fraud, not for marketing purposes. If you have questions about using AVS, please review the VISA AVS Guide.

The Card Security Code (CSC, also known as CVV2, CVC2, or CID) is the 3 or 4 digit code printed on the card front or back, depending on the type of card. It's an extra level of security to request during a sale which can help indicate that the purchaser has the physical card in his possession.





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