



Voice of Small, Emerging Diversity Owned Businesses Since 1984 • SBE is a certified DBE publication

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Requesting Sub-bids from Qualified DBE Subcontractor/Suppliers for:  
 LACMTA Lightrail Crenshaw/  
 LAX Transit Corridor RFP  
 Project No. C0988  
 Bid Date: 11/20/2012  
 Respond By: 10/8/2012

**213-996-2200** See page 5 for the Full Ad

**C.C. Myers, Inc.**

REQUESTING BIDS FROM QUALIFIED SBE/VSBE/WBE/MBE/DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:  
 South Wilmington Grade Separation (RE-BID)  
 Specification No. 2690A  
 The Port of Los Angeles  
 Bids: October 15, 2012 at 2:45 p.m.

**916-635-1527** See page 3 for the Full Ad

**UCLA**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:  
**SCHOOL OF DENTISTRY ENDODONTICS CLINIC RENOVATION**  
 Project Number 3216789  
 Bid Dead: 2:00 p.m., November 2, 2012

**310-477-6501** See page 8 for the Full Ad

## Vibrant Small Businesses Provide Economic, Job Creation Growth



Image Credit By: Google Image

### New Orleans, National Employers, With Support, Grow More Than 1,000 Jobs

Thriving in the face of ongoing national economic woes, established small businesses reported a 14 percent job growth far in excess of the average private sector growth of 2 percent by creating more than 1,000 new jobs and preserving 73 percent of jobs on their payroll, a new report shows.

This group of successful businesses, whose leaders took bold steps to improve their efforts through education and training,

can now report a three-year total of more than 1,600 jobs created and more than 14,000 jobs retained.

The new data comes in the annual Impact Report from Interise, one of the only non-profits specifically dedicated to connecting established small business owners to the tools and know-how needed to grow their businesses and create jobs.

“These numbers prove the flawed logic of an economic development vision based almost only on startups,” said Interise CEO

Jean Horstman said. “In the worst economic downturn in memory, these small businesses are creating jobs at a staggering rate. Once we remove barriers to growth and help business owners with the tools they need, they create jobs, wealth and build communities in even the harshest environments.”

Interise has been surveying all of its current and past participants each year since 2005, tracking and reporting its results. Among the key findings of the 2012 Impact Report were (See page 7 for the chart)

Continued on page 7

**McCarthy Building Co.**

McCarthy Building Companies, Inc. IS SEEKING BIDS FROM QUALIFIED DBE & SBE SUBCONTRACTORS & SUPPLIERS:

Metro Gold Line Foothill Extension Phase 2A Intermodal Parking Facilities and Enhancements  
 Cities of Arcadia, Monrovia, Duarte, Irwindale, Azusa, and Citrus, California

**949-851-8383** See page 2 for the Full Ad

### Sub-Bids Request Ads

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### Public Legal Notices

»P. 8, 9, 10



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On June 28 2012 San Francisco Board of Supervisors designated the *Small Business Exchange* newspaper as a minority outreach newspaper for the following communities for FY 12-13:

- African American
- Chinese
- Hispanic

# Tips for Creating Championship Teams in Business

Great coaches take into consideration an athlete's talent and heart when they're building a team, but they consider group dynamics, too, says entrepreneur J. Allan McCarthy.

"It's not just a matter of getting the fastest, strongest and smartest players on your side," says McCarthy, an international scaling expert and author of *Beyond Genius, Innovation & Luck: The 'Rocket Science' of Building High-Performance Corporations* (www.mccarthyandaffiliates.com).

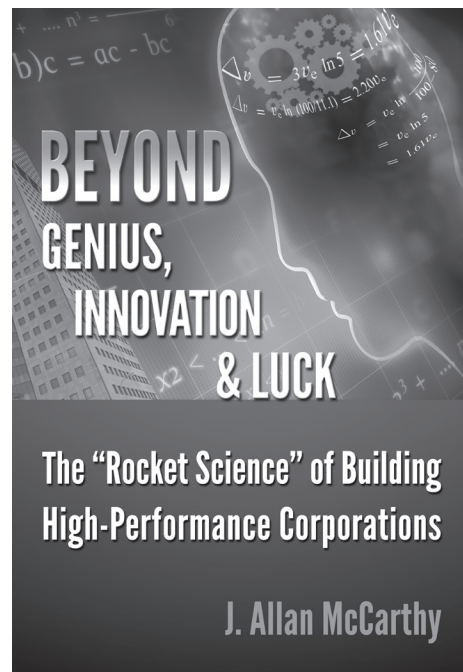
"If you're building a championship team, you're gauging how the individual athletes fit together; how their personalities, talents, drive and abilities will mesh to meet the team's goals. It's exactly what you need to do to build a winning corporate team. As Michael Jordan, put it, 'Talent wins games, but teamwork and intelligence win championships.'"

In the 2011 film *Moneyball*, Coach Billy Beane picks his players based on analysis and evidence, says McCarthy, who has worked with hundreds of companies. He doesn't ever just "go with his gut."

**McCarthy provides key points for building a successful, effective team:**

- **Lead with a team, not a group:** A team of leaders behaves very differently than a group of leaders. Many companies don't know the difference. "It comes down to clear goals, interdependencies and rules of engagement," McCarthy says. Every corporation claims to hire only the best and the brightest but it is evident that getting the best and brightest to **function as a team can be a challenge.**
- **Know your goals:** McCarthy cites Bill Gates – "Teams should be able to act with the same unity of purpose and focus as a well-motivated individual." Many big-name CEOs like to say their talent runs free with innovative ideas. "It makes for compelling literature," McCarthy says. But would that work on the football field? Corporations need their personnel to think out-of-the-box but also act in a prescriptive culture – to work within a system in order to achieve common objectives.

Continued on page 12



## CALIFORNIA SUB-BID REQUEST ADS

Subcontracting Opportunity for the East San Fernando Valley Family Support Center – Los Angeles County Department of Public Works

ARCADIS U.S., Inc. is requesting CBE subcontractor's proposals for **Project/Construction Management and Support Services for the East San Fernando Valley Family Support Center RFP** for the County of Los Angeles Department of Public Works.

ARCADIS is seeking participation by highly qualified CBE certified firms experienced in providing services for the positions outlined in the list below. Previous experience working with Public Works, Multi-Story Buildings, Parking Structures, the County of Los Angeles and a strong understanding of the local environment, laws, ordinances, regulations, policies, and permitting is preferred. ARCADIS has identified the following positions made available to CBE firms:

- **Certified Land Surveyor**
- **Move Management** – (*Management of user-occupancy planning and intermittent move/transition of existing services.*)
- **Construction Inspection**
- **Project Engineer** – (*Bachelor's Degree and Minimum 5 years of experience required*)

ARCADIS intends to conduct itself in "good faith" with CBE firms regarding participation with this contract. The RFQ is available through the Los Angeles County website or with RJ Hagel (rj.hagel@arcadis-us.com), phone (714) 508-2611 or fax (714) 730-9345.

ARCADIS can provide information on plans, specifications and requirements for this procurement. Assistance in obtaining bonds, lines of credit, insurance and/or any technical assistance related to requirements for the work is available.

If your firm is interested in submitting your qualifications, please submit your letter of interest, statement of qualifications, and the services/positions for which you wish to be considered for to RJ Hagel on or before Thursday, October 18, 2012. Late submittals will not be accepted. Qualifications can be submitted by mail, fax, or email (email preferred).

### ARCADIS-US, Inc

Attn: **RJ Hagel**, Marketing & Proposal Specialist  
320 Commerce, Suite 200 • Irvine, CA 92602  
Email: rj.hagel@arcadis-us.com  
Phone: (714) 508-2611 • Fax: (714) 730-9345

**McCarthy Building Companies, Inc.  
IS SEEKING BIDS FROM QUALIFIED DBE & SBE  
SUBCONTRACTORS & SUPPLIERS:**

**Metro Gold Line Foothill Extension Phase 2A Intermodal Parking Facilities and Enhancements  
Cities of Arcadia, Monrovia, Duarte, Irwindale, Azusa, and Citrus, California**

McCarthy Building Companies, Inc. is bidding on the above referenced project as a General Contractor and is requesting proposals from qualified Subcontractors and Suppliers

**BIDS ARE DUE MONDAY, OCTOBER 22, 2012 BEFORE 11:00 AM.**

**Please submit your scope letters at least two (2) days before the bid date and time.**

The Project includes Parking Facilities and Enhancements as specified by the Contract. Parking Facilities are comprised of four parking structures (Arcadia, Monrovia, Irwindale, and Azusa-Citrus) and a parking lot (Duarte).

Work Categories Include: Demo; Site Clearing, Demo of Existing Parking Lot(s), Earthwork; Deep Foundations; Shoring; AC Paving; Site Concrete; Pavement Markings; Landscape & Irrigation Systems; Site Utilities; Reinforcing Steel & PT Cables; Masonry; Misc. Metal; Barrier Cables; Waterproofing/Sealants & Caulking; Sheet Metal; Security Grilles; Hollow Metal Doors & Frames; Lath/Plaster/Drywall; Painting; Signs; Fire Extinguishers & Cabinets; Elevator; Fire Protection; Plumbing; HVAC; and Electrical.

Bid Documents: Drawings, specifications, and other project documents are available for free download from McCarthy's box.com site.

- Using Internet Explorer access the documents with the following web address: <https://mbc.box.com/s/ft8xpsy7nqh0abdy4loa>
- Drawings are available for a non-refundable purchase. Contact ARC (714-751-2680) and provide them with the web address above.

This project is subject to "Buy America Act".

This Project must comply with all applicable California Labor Code sections, together with all applicable regulations and the applicable Department of Fair Employment and Housing regulations, applicable Bidder Nondiscrimination and Compliance regulations, and with all applicable federal labor requirements, including those set forth in Appendices 2 and 3 to the Contract. Copies of the prevailing rate of per diem wages are on file at Metro Gold Line Foothill Extension Construction Authority's offices, and they will be made available to any interested party on request.

100% Performance and Payment Bonds are required from an admitted surety for contracts over \$25,000. McCarthy will pay actual bond cost, up to 1.5% of the bid amount. Upon request, subcontractors will be required to provide evidence of their ability to provide said bonds within twenty-four (24) hours.

McCarthy is an equal opportunity employer and encourages Small, Local, Emerging, MBE, WBE, DVBE and DBE participation.

Please contact us should you have any questions regarding project specifics.

### McCarthy Building Companies, Inc.

20401 S.W. Birch St., Suite 300, Newport Beach, CA 92660  
Phone: (949) 851-8383 • Fax: (949) 756-6833  
WE ARE AN EQUAL OPPORTUNITY EMPLOYER.

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# CALIFORNIA SUB-BID REQUEST ADS

REQUESTING BIDS FROM QUALIFIED SBE/DBE/DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 4 – Hillcrest Avenue Agreement No. 351 Contra Costa County**

**Bids: October 16, 2012 at 11:00am**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities JV. is willing to break down items of work into economically feasible units to encourage SBE/DBE/DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Please contact C.C. Myers, Inc. to view Plans and Specifications.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

**C. C. Myers, Inc. / Bay Cities Paving a Joint Venture**

3286 Fitzgerald Rd. Rancho Cordova, CA 95742 916-635-9370 Fax 916-635-1527	5029 Forni Dr Concord, CA 94520 925-687-6666 Fax 925-687-2122
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Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 101 – Lakeville Hwy Interchange Contract # 04-2640K4 Sonoma County**

**Bids: October 10, 2012 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

Ghilotti Bros. Inc./C.C. Myers, Inc. JV is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

**Ghilotti Bros. Inc./C. C. Myers, Inc. JV**

525 Jacoby Street San Rafael CA 94901 415-454-7011 Fax 415-454-8376	3286 Fitzgerald Rd. Rancho Cordova, CA 95742 916-635-9370 Fax 916-635-1527
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Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact Ghilotti Bros. Inc./C. C. Myers, Inc. JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED SBE/VSBE/WBE/MBE/DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**South Wilmington Grade Separation (RE-BID) Specification No. 2690A The Port of Los Angeles**

**Bids: October 15, 2012 at 2:45 p.m.**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage SBE/VSBE/WBE/MBE/DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Please contact C.C. Myers, Inc. for assistance with viewing plans and specifications for this project.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



**C.C. Myers, Inc.**

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742  
(916) 635-9370 • FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 5 – Charter Way Contract #10-0M7804 San Joaquin County**

**Bids: October 24, 2012 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C. C. Myers, Inc./Bay Cities JV. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

**C. C. Myers, Inc. / Bay Cities Paving a Joint Venture**

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Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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# CALIFORNIA SUB-BID REQUEST ADS

Requesting Sub-bids from Qualified DBE Subcontractor/Suppliers for:  
**LACMTA Lightrail Crenshaw/  
 LAX Transit Corridor RFP**  
**Project No. C0988**  
**Bid Date: 11/20/2012**  
**Respond By: 10/8/2012**

**URS • Dragados • Flatiron**  
**Design-Build Team**

915 Wilshire Boulevard, Suite 700  
 Los Angeles, CA 90017-3437  
 Phone: 213-996-2200  
 Contact: Dr Giovanna Brasfield

This is a request for potential subcontractors to register with the design/build team to receive a bid package.

Register at  
<http://www.wgint.com/CrenshawCorridor/opportunities.php>  
 by completing the form and submitting on line

REQUEST FOR SUB BIDS FOR QUALIFIED DGS CERTIFIED SMALL BUSINESSES AND MICRO BUSINESS SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Upper Guadalupe River Reach 7 Building Demolition and Soil Remediation at Willow Street and LeLong Strong**  
**Owner: Santa Clara Valley Water District**  
**Bid Date: 10/10/12**

DGS Certified Small Business and Micro Business Wanted For The Following Items But Not Limited To:

Soil Remediation, Trucking, Tank Removal

Please contact Paul Verga for additional information (plans, specs, etc.)

**Ferma Corporation**

1265 Montecito Avenue, Suite 200  
 Mountain View, CA 94043  
 Phone: 650-961-2742 • Fax: 650-968-3945  
 Attention: Paul Verga  
 Email: pverga@fermacorp.com

Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 128 Replace Roadway, Napa**  
**Caltrans #04-4S0304**

**BID DATE: October 16, 2012 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Water Pollution Control Program, Temporary Erosion Control, Temporary Signal System, Cellular Concrete, Cable Railing, Sweeping, Water Quality Sampling & Analysis, Water Quality Monitoring Report, Turbidity Control, Construction Area Signs, Portable Changeable Message Sign, Culvert Slurry-Cement Backfill, Clearing & Grubbing, Lead Compliance Plan, Native Material, Highway Planting, Local Topsoil, Compost, Erosion Control, AC Dike, Structural Concrete, Headwall, Minor Concrete, Bar Reinforcing Steel, Underground, Misc. Iron & Steel, Striping & Marking and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Greg Souder

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oc/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oc/weekly_ads/index.php).

RGW Construction Inc.  
 is seeking all qualified Small and Micro Local Business Entities (LBE's) for the following project:  
**Southeast Water Pollution Control Plant Oxygen Generation Plant Replacement**  
**Contract No. WW-541**  
**LBE Goal: 8%**  
**Engineers Estimate:**  
**\$11,500,000 - \$12,500,000**  
**Bids: October 11, 2012 @ 2:00 PM**

Requesting Sub-quotes for (including but not limited to): Demolition, Earthwork, Asphalt Paving, Concrete Reinforcing, Concrete Formwork, Electrical, Misc. Metals, Mechanical and Trucking.

Scope of Work: Construct an oxygen generation plant and gaseous oxygen supply piping at the Southeast Plant

**RGW Construction, Inc.**

Contractors License A/B 591940  
 550 Greenville Road • Livermore, CA 94550  
 Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or from the SFPUC 1145 Market St., San Francisco, CA 94103 415-554-1887. Contact Angelo Sposetto 925-606-2400 for any questions, including bonding, lines of credit, or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

An Equal Opportunity Employer

**Robert A. Bothman**

An Equal Opportunity Employer,  
 is requesting quotations from all qualified DBE subcontractors and material suppliers for the following project:

**EASTRIDGE TRANSIT CENTER & BUS IMPROVEMENTS**  
**City/Location: San Jose, California**  
**Owner: Santa Clara Valley Transportation Authority (VTA)**  
**Bid Date: Thursday 10/29/12 at 2:00 PM**

Robert A. Bothman, Inc. is requesting bids from qualified DBE subcontractors and suppliers for the following trades: Traffic Control System, Construction Staking, SWPPP, Testing & Inspection, Site Demolition, Hazardous Waste Removal, Underground Utilities, Earthwork (Roadway Excavation), Tree Removal, Erosion Control, Fencing, Masonry/CMU, Concrete Material/Pumping, Miscellaneous Material, Equipment Rental, Reinforcing Steel, Structural Steel, AC Paving, Pavement Markings, Signage, Building Construction, Plumbing, HVAC, Electrical/Lighting and Trucking.

Bid documents can be viewed at our office or by contacting us for a link to access the plans and specifications.

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

We are signatory to Collective Bargaining Agreements. If any utilized subcontractors employ Operating Engineers, Laborers, Cement Masons, and Carpenters and are not signatory to these Unions, a one-job agreement will be required. 100% Payment & Performance bonds may be required from utilized subcontractors. Our Subcontract Agreement can be viewed on our website at [www.bothman.com/contracting.php](http://www.bothman.com/contracting.php).

**Robert A. Bothman, Inc.**

650 Quinn Ave • San Jose, CA 95112  
 Phone: (408) 279-2277 Fax: (408) 279-2286  
 Angie Ramos • aramos@bothman.com



As the Region 1 Substance Abuse Services Coordinating Agency for the California Department of Corrections, WestCare is seeking ADP licensed/certified providers for Residential, Non-Residential, and Sober Living Environment services to serve parolees in the following counties: Kings, Merced, Placer, Shasta, Tulare, Yolo and Yuba

Interested providers contact Geri Ramirez for an application  
 Phone: (559) 265-4800 ext 20112  
 Email: [geri.ramirez@westcare.com](mailto:geri.ramirez@westcare.com)  
 Please include mailing address.

**Deadline for completed Applications is October 15, 2012**

**Shimmick Construction Company Inc.**  
 SF (Local) Small & Micro LBE Subcontractor/Supplier Bids  
 Requested For:  
**City and County of San Francisco - Public Utilities Commission Southeast Water Pollution Control Plant Oxygen Generation Plant Replacement**  
**Contract No. WW-541**  
**Bid Date: October 11, 2012 at 2:00PM**  
**Fax all quotes to 510-777-5099**

Requesting qualified MBE/OBE/WBE Subcontractor and Supplier Quotes on: Reinforcing Steel, Insulation/ Acoustical, Carpentry, Cabinets & Millwork, Masonry, Sanitation Systems, Landscape, Earthwork & Paving, Electrical, Plumbing, Painting/ Waterproofing, Roofing, Concrete, Construction Clean-Up, Trucking, Lifting Equipment & Supplies, Survey, Office Rental, Instrumentation, Safety, Water & Sewage Treatment, and Environmental.

Contract Documents are available at 525 Golden Gate Avenue, 1st Floor, Contract Administration Service Desk, San Francisco, CA 94102 (415)551-4603 or may be viewed at Shimmick Construction's Office by appointment only after confidentiality agreement is signed. (Address below)

Subcontractors and Suppliers interested in this project may contact Spencer Mullaney by phone at (510) 777-5056.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

**Shimmick Construction Company Inc.**

8201 Edgewater Drive #202 • Oakland, CA 94621  
 Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

**SKANSKA**  
 in association with **AECOM**

**I-805 North Improvement Design Build Project**  
**Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through Skanska's Procurement website

Please visit:  
[www.usa.skanska.com/I805North](http://www.usa.skanska.com/I805North)

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site.

**Skanska Shimmick Herzog**

A Joint Venture in Association with LANITY Lin

**Santa Clara Valley Transportation Authority Design-Build Contract DB1102F Silicon Valley Berryessa Extension Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit:  
[www.sshjv-c700.com](http://www.sshjv-c700.com)

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

Requesting Sub-bids from Qualified MBE/WBE/Subcontractor/Vendors for:

**Department of Water & Power The City of Los Angeles Request For Proposal (RFP) No. 90085 Bid Deadline 10/11/12**

Seeking: Medical Bill Review, Preferred Provider Organization Network, Check Writing, eBilling, Utilization Review, Pharmacy Benefits Management, Durable Medical Equipment Ergonomics, and Hearing Loss, Nurse Case Management and Home Health, Radiology Network, Dental Network, Physical Medicine Network Services

**GENEX Services, Inc.**

888 S. Disneyland Drive, Suite 510  
 Anaheim, CA 92802  
 800.477.2069 x4107 | 562.897.1515 (mobile)  
 Contact: **Schadell Elizalde, Regional Acct. Executive**  
[schadell.elizalde@genexservices.com](mailto:schadell.elizalde@genexservices.com)

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

Advertisewith the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBES, MBEs, and OBEs that match the trades and goods you need.

[www.sbeinc.com](http://www.sbeinc.com)

# CALIFORNIA SUB-BID REQUEST ADS

## SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project

**I-215 Widening from 60/91/215 Separation to Orange Show Road**

**District 8 on I-215**

**Contract No.: 08-0M94U4**

**DBE Goal: 6%**

**Bid Date: Oct 11, 2012 - 2:00PM**

**Email: Ham.Kazerooni@skanska.com**

Plans and Specifications are available for view at our main office in Riverside, on our project website: [www.usa.skanska.com/I215HOVWidening](http://www.usa.skanska.com/I215HOVWidening)

Quotes requested for supplies and services including, but not limited to: Biological Monitor, Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Place Concrete Pavement, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joining, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CID Concrete, Ballast, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Class 1 Concrete (Box Culvert), Minor Concrete, Soundwall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign) Roadside Sign, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Precast Concrete Pipe, Rock Slope Protection, Slope Paving, Minor Concrete, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Wrought Iron Fence, Chain Link Fence, Survey Monument, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Electric Service (Irrigation, Traffic Monitoring Station) Closed Circuit TV System, Ramp Metering System

All interested subcontractors: Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Please visit our website listed above for detailed contracting requirements. Quotations must be valid for the same duration as specified by the Owner for contract award.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449

## PSOMAS

### REQUEST FOR BIDS & NOTICE OF INTEREST

Psomas is bidding on the following project as a Prime Contractor:

**As-Needed General Engineering Consultant Services,**

**Architectural Engineering Division, LA County Department of Public Works (LADPW)**

**Bid Date: October 22, 2012 @ 3:00 pm**

Psomas is seeking qualifications from CBEs and other subcontractors for the following work:

- Civil Engineering
- Structural Engineering
- Mechanical Engineering (HVAC and Plumbing)
- Electrical Engineering
- Environmental Engineering
- Architecture
- Landscape Architecture
- Interior Design and Modular Furniture Consultant
- Surveying
- Cost Estimating
- Elevator Consultant
- Hardware Consultant
- Food Services Consultant
- LEED/Sustainability Consultant
- Building Commissioning
- Specifications Consultant
- Security Consultant Services
- Supplemental Specialized Technical Consultant

Experience providing similar services directly to LADPW and/or in LA County is preferred.

This proposal is in alignment with the LA County Community Business Enterprise (CBE) Program. Certified CBEs—Disabled Veterans, Disadvantaged Business Enterprises, and Minority- and Women-Owned Businesses (DVBE, DBE, MBE, WBE)—are encouraged to respond.

In addition, Psomas can provide assistance to firms in obtaining required bonds, lines of credit, or insurance. No plans are available but the RFP can be provided, if needed.

Psomas intends to conduct itself in good faith in regards to all firms.

Interested businesses should email a two-page firm overview with LADPW experience and CBE documentation by October 12, 2012 to Outreach\_LA@psomas.com.

Chambers Group is soliciting certified LA County Community Business Enterprises (CBEs) for the following:

**Agency: County of Los Angeles, Department of Public Works**

**Title: As-Needed Environmental Services**

**Due to County: 10/22/12**

**Seeking Firms to Provide: Public Outreach, Traffic, Air/Noise, and Landscape Services**

Interested CBEs should contact Ebonie Bender at (949) 261-5414 no later than 10/17/12.

Chambers Group intends to conduct itself in good faith in regards to all firms and can provide assistance to CBEs in obtaining required bonds, lines of credit, or insurance. No plans are available but the RFP can be provided, if needed.

## PSOMAS

### REQUEST FOR BIDS & NOTICE OF INTEREST

Psomas is bidding on the following project as a Prime Contractor:

**As-Needed Engineering Design and Support Services for the Road/Flood Control Construction Programs, Architectural Engineering Division, LA County Department of Public Works (LADPW)**  
**Bid Date: October 23, 2012 @ 3:00 pm**

Psomas is seeking qualifications from CBEs and other subcontractors for the following work

- Drainage/Hydrology
- Environmental Documentation and Regulatory Permitting
- Landscape Architecture
- Materials/Geotechnical Engineering
- Pavement Engineering
- Potholing
- Project Controls
- Public Relations
- Structural Engineering
- Traffic Planning
- Traffic Engineering

Experience providing similar services directly to LADPW and/or in LA County is preferred.

This proposal is in alignment with the LA County Community Business Enterprise (CBE) Program. Certified CBEs—Disabled Veterans, Disadvantaged Business Enterprises, and Minority- and Women-Owned Businesses (DVBE, DBE, MBE, WBE)—are encouraged to respond.

In addition, Psomas can provide assistance to firms in obtaining required bonds, lines of credit, or insurance. No plans are available but the RFP can be provided, if needed.

Psomas intends to conduct itself in good faith in regards to all firms.

Interested businesses should email a two-page firm overview with LADPW experience and CBE documentation by October 12, 2012 to Outreach\_LA@psomas.com.

Requesting Sub-bids from Qualified MBE, DBE, WBE

Subcontractor/Suppliers for:

**Priority 1 Sewer Replacement Project (Project 1B: Sprinkler/Humboldt Sewer and Anchor Pump Station Rehabilitation)**  
**Location: Sausalito, CA**  
**Bid Date: 10/15/2012**

Seeking: Electrical, Paving and Trucking

**Bay Pacific Pipelines Inc.**

214 Pacheco Avenue • Novato, CA 94947

Phone: 415-897-6958 • Fax: 415-897-1409

Contact: Catherine Carew

Requesting sub-bids from qualified MBE/WBE/OBE Subcontractors/Vendors for:

**Utilization Review Services For The Human Resources Workers' Compensation Office Los Angeles Department of Water & Power**  
**October 11th, 2012**

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office

**CID Management**

Attn: Ashkan Dorodyan • 2555 Townsgate Road Suite 125 • Westlake Village, CA 91361

866-301-6568 ext. 732 • Ashkan.Dorodyan@cidmcorp.com

AMCAL GENERAL CONTRACTORS  
REQUESTS SUB-BIDS FROM QUALIFIED  
DBE/MBE/WBE/SBE  
SUBCONTRACTORS/SUPPLIERS FOR:

**ARGYLE APARTMENTS**  
**1600 NORTH WESTERN AVENUE**  
**LOS ANGELES 90027**

**Bids Due :** October 25, 2012

**Plans Available:** October 5th, 2012

**Construction to Start:** November 15, 2012

**Project Description:** Forty Unit Podium Style Apartment Project, New Construction, Affordable Housing

**Scopes of work to include but are not limited to:** Grading, Shoring, Paving, Wet/Dry Utilities, Erosion Control, Site Concrete, Landscape, Structural Concrete, Site Furnishings, Structural Steel, Steel Stairs, Ornamental Iron, Rough Carpentry, Finish Carpentry, Drywall, Paint, Plumbing, Roofing, Cabinetry, Countertops, Waterproofing, Windows, Plaster, Appliances, Elevator, Mechanical, Fire Sprinklers, Electrical, Low Voltage, Fire Alarm, Construction Clean-up, etc.

**Bid Package:** Please fax your name, company information and proof of MBE/WBE/DBE certification to the Purchasing Department at 818-70-3050 to request bid package information.

**Requirements:** This is a prevailing wage project with **State Prevailing Wages** and 30% local hire requirements.

**AMCAL General Contractors, Inc.**

An Equal Opportunity Employer

30141 Agoura Road, Suite 100, Agoura Hills, CA 91301

Contact: Joan-Marie Goodrich

jmgoodrich@amcalhousing.com

Phone: 818-706-0694, ext. 180 Fax: 818-706-3050

An Equal Opportunity Employer

10/4, 10/11/12

CNS-2388392#

SMALL BUSINESS EXCHANGE

AECOM is seeking qualified  
Community Business Enterprises (CBE)  
Subcontractors and Suppliers for:

**County of Los Angeles**  
**Department of Public Works**  
**Request for Proposals Project/**  
**Construction Management & Support Services**  
**East San Fernando Valley**  
**Family Support Center**  
**Location: County of Los Angeles**  
**RFP Due Date: October 24, 2012**

Trades seeking:

Project Engineer, Scheduler, Cost Estimator,  
Document Control/Administration Manager

**AECOM Technical Services, Inc.**

515 S. Flower Street • Los Angeles, CA 90071

Contact: Dave Gettel

Phone: (714) 567-2414 Mobile: (916) 804-3350

AECOM is an Equal Opportunity Employer



# SAN FRANCISCO BAY AREA

## \$63 Million in Federal Funds for Transportation Investments in Alameda County

Alameda County - California. Alameda County will receive an estimated \$63 million over four fiscal years (FY 2012-13 through FY 2015-16) from the One Bay Area Grant (OBAG) program for transportation projects, including improvements to local streets and roads, bicycle and pedestrian projects, and transit-oriented development. Alameda County Transportation Commission (Alameda CTC) has developed a public outreach process to educate and receive public feedback on the development of the OBAG program in Alameda County.

The OBAG program supports California's climate law, SB 375, which requires a "Sustainable Communities Strategy" to integrate land use and transportation to reduce greenhouse gas emissions. Alameda CTC has a long history of working to improve environmental sustainability by reducing greenhouse gas emissions through expanding transportation choices and improving access to jobs and housing. Expanded transportation options also benefit the community by improving the health, quality of life, and mobility of all Alameda County residents.

OBAG is funded by federal funding sources and, pursuant to the OBAG requirements, Alameda CTC must program 70 percent of the funds to support projects within Priority Development Areas (PDAs). To comply with OBAG requirements, Alameda CTC will be drafting a Complete Streets policy and a PDA Investment and Growth Strategy. Numerous opportunities for public involvement are available on the development of the Alameda County OBAG program.

See the Alameda CTC OBAG Outreach Schedule for a summary of outreach activities on a monthly basis for fiscal year 2012-2013. Also visit Alameda CTC online to see the OBAG Implementation Fact Sheet (also available in Spanish and Chinese) and OBAG web page. Announcements and pertinent news be available through Alameda CTC on Facebook and Twitter.

### The Alameda County Transportation Commission

The mission of the Alameda County Transportation Commission (Alameda CTC) is to plan, fund and deliver transportation



**Alameda CTC**  
Plan • Fund • Deliver

programs and projects that expand access and improve mobility to foster a vibrant and livable Alameda County. Alameda CTC coordinates countywide transportation planning and delivers the expenditure plan for the half-cent

sales tax approved by 81.5% of county voters in 2000. For more information, visit [www.alamedactc.org](http://www.alamedactc.org).

**Source: Alameda County Transportation Commission**

### Overall OBAG Program Goals

- Support the Sustainable Communities Strategy by linking transportation dollars to land use decisions.
- Target transportation investments to support PDAs.
- Select transportation projects for OBAG funding based on an approved PDA Investment and Growth Strategy to be developed and adopted by the Alameda CTC.

### One Bay Area Grant Requirements:

- Adoption of Complete Streets resolution: January 31, 2013
- Adoption of PDA Investment and Growth Strategy: May 1, 2013 Submission of State certified housing element: January 31, 2013
- Public education and outreach: Ongoing

### Eligible Types of Investments:

- Local streets and roads preservation
- Bike and pedestrian investments
- Transportation for Livable Communities
- Safe Routes to Schools
- Priority Conservation Areas
- Planning

### OBAG Grants:

- Public agencies are eligible to apply for federal funds.
- Minimum grant size: \$500,000
  - Smaller grants on a case by case basis

### Alameda CTC public outreach activities for OBAG:

The Alameda CTC will conduct numerous outreach activities, consistent with the OBAG requirements, during the development of the Alameda County OBAG Program. Outreach activities include:

- Social media coverage of outreach: Facebook and Twitter.
- Presentation of OBAG efforts to Alameda CTC Commission, two

standing committees, and four community advisory committees.

- Publication of OBAG efforts on Alameda CTC website, in the Executive Director's Report and in e-newsletter publications.
- Distribution of the OBAG fact sheet at the Alameda CTC table at public events.
- Outreach to Alameda CTC Community and Technical Advisory Groups involved in the development of the Countywide and Transportation Expenditure Plans.
- Outreach to contacts for the Countywide and Transportation Expenditure Plan processes.

- Press releases to inform media of Alameda County OBAG implementation activities.

For more information, see the Alameda CTC Outreach Schedule that summarizes outreach activities on a monthly basis for fiscal year 2012-2013 or contact Tess Lengyel, Deputy Director of Policy, Public Affairs and Legislation at 510-208-7428 or [tlengyel@alamedactc.org](mailto:tlengyel@alamedactc.org).

**Website: [www.AlamedaCTC.org](http://www.AlamedaCTC.org)**

**Source: Alameda County Transportation Commission**

Alameda CTC OBAG Implementation Schedule	
Date	OBAG Items to Alameda CTC Board and Committees
September 2012	<ul style="list-style-type: none"> <li>• Overall OBAG approach, policy discussion, and feedback from Commission and Committees</li> <li>• Complete Streets draft policy</li> </ul>
October 2012	<ul style="list-style-type: none"> <li>• Initial Draft OBAG Program Guidelines</li> <li>• Draft PDA Strategic Plan</li> <li>• Final Complete Streets Policy</li> </ul>
November/December 2012	<ul style="list-style-type: none"> <li>• Draft OBAG Program guidelines and project and program selection criteria and process</li> <li>• Draft Final PDA Strategic Plan</li> </ul>
December 2012/January 2013	<ul style="list-style-type: none"> <li>• Final OBAG Program adoption including guidelines and project and program selection criteria and process</li> </ul>
January 2013	<ul style="list-style-type: none"> <li>• PDA Growth and Investment Strategy update</li> <li>• Report on Complete Streets Policy approvals by jurisdictions</li> <li>• Update on programming</li> </ul>
February 2013	<ul style="list-style-type: none"> <li>• Initial Draft PDA Growth and Investment Strategy Draft</li> <li>• Update on programming</li> </ul>
March 2013	<ul style="list-style-type: none"> <li>• Final Draft PDA Growth and Investment Strategy to Commission</li> <li>• Update on programming</li> </ul>
April 2013	<ul style="list-style-type: none"> <li>• Final PDA Growth and Investment Strategy Adoption by Alameda CTC and submission to MTC</li> <li>• Draft OBAG programming recommendation</li> </ul>
May/June 2013	<ul style="list-style-type: none"> <li>• Final Commission approval of OBAG programming and submission to MTC</li> </ul>

# THE CITY OF LOS ANGELES



## Making sense of the measures: Measure A



**Don Knabe, Los Angeles County Board of Supervisors (4th District)**

With the November election quickly approaching, I thought I would take some time and help you sort your way through the dozens of propositions you will have the opportunity to vote on. Each of the measures on the ballot will impact your life in one way or another.

This week, let's start with Measure A, which was spurred-on by my motion earlier this year to make the position of County Assessor an appointed one, rather than elected.

The role of Assessor has a huge impact on the lives of the residents and businesses of this County. He or she impacts what is for many taxpayers their most important asset. For the county and city governments, the taxes that are generated from the funds the Assessor oversees are the primary source of revenue to support critical services.

In addition to the extensive experience and specialized training that is required to be the Assessor, the position also demands the highest level of integrity. There cannot be even a suggestion of external pressures

or influence-peddling. A strong, reliable, non-political manager must administer this critical function in order to meet the expectations of the constituents and government entities which rely on its honest, competent and prudent oversight.

\*\*\*\*\*

*Supervisor Don Knabe was first elected to the Los Angeles County Board of Supervisors in November of 1996 and was overwhelmingly re-elected in 2000, 2004, 2008, and 2012.*

*Supervisor Knabe represents the Fourth District, which is a uniquely diverse area that is home to over two million residents and includes two of the nation's largest economic hubs; the Ports of Los Angeles and Long Beach, and Los Angeles International Airport. The Fourth District is also geographically diverse, stretching from Marina del Rey to the Palos Verdes Peninsula to Long Beach all the way east to Diamond Bar and dozens of cities in between. The Fourth District also includes Catalina Island and San Clemente Island.*

## Vibrant Small Businesses Provide Economic

Continued from page 1



In the survey, 684 past participants from the past three years responded – a 73 percent response rate.

Among the participants who responded, the average length of time as a business owner was 10 years and the average annual revenue per business was \$1.6 million (ranging from under \$250,000 in revenue to more than \$10 million in revenue). The businesses reported an average of 13 employees per business (ranging from 0.5 full-time employees to 500 full-time employees).

Ninety-two percent of participants are female, minorities, Native American, first generation immigrants or operating businesses in lower-income communities, the survey found.

“This survey offers an unprecedented glimpse into the best way small businesses, the economic engine of our economy, create jobs,” Horstman said. “There are clear lessons to be learned here for policymakers and community leaders in the midst of this election year.”

Participants praised the instructors, curriculum and the way the program allowed them to focus “on” their business rather than working “in” it. “I felt that the course encouraged me and challenged me to think about innovative ways to approach problems and look at industry and economic trends in a way that was new,” said Sandra Senegal Purdom, Vice President of Operations at QMS, Inc., a safety, environmental and health services company in Slidell. “Had I not taken the course, I probably would have given up my business ownership dream in this economic time of crisis.”

“The program elements provided us with the necessary metrics and critical thinking to take us from a survival stage to a growth stage,” said C. Denise Griffith, CEO of GS Group, LLC in Detroit, a 2011 participant. “We’ve grown our environmental business by 25 percent and landed two significant contracts. We’ve also increased our staffing by 50 percent.”

Interise partners hailed the effort. “Our participants graduate the program feeling confident, proud, connected and

supported,” said Colleen Galvin, assistant commissioner of the New York City Small Business Services, an Interise partner offering the Interise curriculum there. “They leave ready to make changes and prepared for success.”

The full Interise 2011 Impact Report can be viewed at [www.interise.org](http://www.interise.org).

\*\*\*\*\*

### Our Mission

Interise stimulates economic revitalization in lower income communities.

We provide a diverse group of small business owners with entrepreneurial education, new networks, and access to markets. Our community creates jobs, grows businesses, and develops community leaders.

### Our Values

#### Respect and Integrity

- Embrace diversity
- Collaborate
- Trust and be trustworthy
- Appreciate

### Continuous Learning and Improvement

- Focus on mission and impact
- Create connectedness
- Approach new ideas eagerly and with curiosity

- Deliver and evaluate programming efficiently, effectively, and transparently

### Grit and Vibrancy

- Engage
- Think creatively and with flair
- Preserve with resiliency
- Celebrate with success and laugh

### Our History

Interise is grounded on two key findings from Boston University research on economic revitalization: 1) only when entrepreneurs build successful businesses can they significantly give back to their communities; and 2) small business programs prioritize supporting start-ups, providing few resources for existing businesses. We determined that supporting existing businesses was the most effective strategy for promoting job and wealth creation in lower income areas.

Our first course was delivered in 2004 through Interise’s signature StreetWise ‘MBA’™ program. Our inaugural program was held in Boston and 14 urban small business owners, drawn from Boston’s lower-income communities, participated. We gathered key learnings and data from that inaugural program and brought in subject matter experts to create our StreetWise ‘MBA’™ curriculum.

Between 2004 and 2008, our experience delivering the curriculum directly helped us identify the processes and systems needed to scale our model effectively.

Since 2004, we’ve successfully scaled our mission impact by offering our StreetWise ‘MBA’™ at additional program sites throughout Massachusetts, and by offering the StreetWise ‘MBA’™ curriculum through various partners nationwide.

By the end of 2010, we reached nearly 800 entrepreneurs. By the end of 2011, we impacted over 1,100 entrepreneurs, and by the end of 2013 we’ll be serving approximately 1,000 entrepreneurs per year.

### Testimonials

“Interise has given me the tools to take my practical experience and become a better leader.” **Lucy Dearborn**, lucia lighting & design, 2011 Boston

Continued on page 9

### Job Creation

- 1,014 - New jobs created
- 73% – Companies added/preserved all jobs
- 60% – Companies offer health insurance
- \$41,865 – Average new employee salary

### Growing Businesses

- 64% - Companies with revenue increase
- 15% - Companies secured new financing
- 49% - Awarded government contracts
- 13.8 million – New business generated between participants

### Building Communities

- 80% - Companies actively involved in community
- 81% - Encourage employees to be active community
- 76% - Companies hired from local community
- 92% - Highly recommend Interise

# CALIFORNIA PUBLIC LEGAL NOTICES



**CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 1984J  
(ID No. FCE12059)  
SUNSET BOULEVARD PEDESTRIAN  
COUNTDOWN SIGNALS  
FEDERAL AID PROJECT  
NO. RPSTPLE-6328(035)**

Sealed bids will be received at 875 Stevenson St, Rm 420, San Francisco, CA 94103 until **2:30 p.m. on October 17, 2012**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at <https://stgint.sfdpw.org/biddocs>, or purchased on a CD format from 875 Stevenson St, Rm 420, San Francisco, CA 94103, telephone 415-554-6229, for a nonrefundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at [www.sfdpw.org](http://www.sfdpw.org) for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is pedestrian countdown signals and traffic signal modifications at various intersections along Sunset Boulevard, including all other electrical work, curb ramps, paving, traffic routing, and all related work. The time allowed for completion is 120 consecutive calendar days.

The Engineer's estimate is in excess of \$550,000. For more information, contact the Project Manager, Steven Lee at 415-558-5226. Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work. The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made. Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Caltrans Race-Conscious Disadvantaged Business Enterprise (DBE) program. HRC Bid Discount is not applicable to this Contract.

The DBE participation goal is 20%. Only Caltrans certifications can be used to calculate the DBE participation. Call Selormey Dzikunu at 415-558-4059 for details.

A pre-bid conference will be held on **October 4, 2012, 1:30 p.m.**, at 30 Van Ness Ave, 5th Flr.

Contractor shall perform not less than 30 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

**Class "A or C-10"** license required at time of award. In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Executive Director/CEO of Municipal Transportation Agency recommends the contract for award, and the Municipal Transportation Agency Board of Directors then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds. Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

10/4/12  
CNS-2385045#  
SMALL BUSINESS EXCHANGE



**CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2052J  
(ID No. FCE12094)  
VARIOUS LOCATIONS CURB RAMP  
CONSTRUCTION FOR PAVING PROJECTS**

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until **2:30 p.m. on October 24, 2012**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at <https://stgint.sfdpw.org/biddocs>, or purchased on a CD format from 875 Stevenson St., RM 420, S.F. CA 94103, tel 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at [www.sfdpw.org](http://www.sfdpw.org) for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at various locations within San Francisco and consists of construction of ADA compliant curb ramps, including preparation and submittal of shop drawings, traffic routing, and all related work. The time allowed for completion is 270 consecutive calendar days. The Engineer's estimate is in excess of \$430,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **October 10, 2012, 10:30 a.m.**, at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

**Class "A"** license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Sec 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

10/4/12  
CNS-2386992#  
SMALL BUSINESS EXCHANGE



**UCLA**

## ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

**SCHOOL OF DENTISTRY ENDODONTICS  
CLINIC RENOVATION  
Project Number 3216789**

**DESCRIPTION OF WORK:** Remodel approximately 1,200 square feet of clinic space at the School of Dentistry Endodontics Clinic, 3rd floor (Room 30-138). Work shall include demolition of existing space and provision of new dental chairs, utilities, sinks, cabinetry, equipment (i.e. microscopes, x-ray), partitions, glazing and finishes. All dental chairs, cabinetry and equipment to meet ADA requirements and utilities shall include vacuum, water, air, drainage and electrical. All construction activities shall be performed during evening hours.

The estimated construction cost is \$320,000.00.

### BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on October 3, 2012 and will be issued at:

ARC  
2435 Military Ave.  
Los Angeles, CA 90064  
Telephone (310) 477-6501  
Website: <http://social.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

**BID DEADLINE:** Bids will be received only at the following location:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951365  
Los Angeles, California 90095-1365  
310-825-7015

and must be received at or before:

**2:00 p.m., November 2, 2012**

**MANDATORY PRE-BID CONFERENCE & JOB WALK:** A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on October 12, 2012 beginning promptly at 1:30 p.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 1:30 p.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at [www.ucla.edu/map](http://www.ucla.edu/map)). For further information, contact Ronald Lai at 310-206-8833.

*(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)*

**LICENSE REQUIREMENTS:** The successful Bidder will be required to have the following California current and active contractor's licenses at

the time of submission of the Bid:

### B License (General Building)

**PREQUALIFICATION:** To be allowed to submit a bid, Bidders must have the minimum experience set forth in the Prequalification Questionnaire contained in the Bidding Documents and posted on the website listed below. Bidders must submit to the above-listed location a completed Prequalification Questionnaire in a sealed envelope no later than:

**3:00 p.m., October 19, 2012**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA  
(Visit our website at: <http://www.capital.ucla.edu>)

City and County of San Francisco  
October 2012 Monthly

### Assessment Appeals Board (AAB)

Notice is hereby given of 8 vacancies on the AAB. Applicants must reside in San Francisco and have at least 5 years experience as one of the following: Certified Public Accountant or Public Accountant; licensed Real Estate Broker; Property Appraiser accredited by a nationally recognized organization, or Property Appraiser certified by the California Office of Real Estate Appraisers. For additional information & application, please call 415.554.6778.

### Don't miss 2 BLOCKS OF ART

A FREE art walk showcasing over 100 local artists in 25 locations in the Central Market neighborhood community: Friday, October 19, 4-8 p.m. Market Street (between 5th and 7th streets) and 6th Street (between Market and Howard streets). Presented by Urban Solutions with support from the San Francisco Arts Commission and Grants for the Arts/Hotel Tax Fund.

### WIC Offers You Free Food And Services!

The Women, Infants, and Children (WIC) Supplemental Nutrition Program helps pregnant women, new mothers, infants and young children eat well and stay healthy. WIC offers benefits to pregnant and postpartum women, infants and children under the age of 5 years who meet federal income guidelines. WIC benefits include nutrition and breastfeeding education and support, supplemental foods and referrals to health care and community services.

WIC pregnant/breastfeeding mothers receive education and support through Breastfeeding Peer Counselors or WIC Breastfeeding Warm Line (415) 575-5688.

WIC participants receive checks for nutritious foods. WIC staff helps find community resources to meet individual needs. For more information, call (415) 575-5788. This institution is an equal opportunity provider.

### San Francisco General Hospital Foundation (SFGHF)

SFGHF is seeking nominations for its eighth-annual Heroes & Hearts Award, a service award which recognizes unsung heroes who provide exceptional and inspirational service to an individual or the community.

Nominations deadline - Thursday, November 1st. For information, visit [sfgfh.net](http://sfgfh.net).

### Transbay Block 9 Request for Proposals (RFP)

The Successor Agency to the San Francisco Redevelopment Agency is soliciting proposals from qualified development teams to purchase Transbay Block 9, a 31,000 square foot site located in Downtown San Francisco. For a copy of the RFP, visit <http://www.sfddevelopment.org>, call (415) 749-2439, or email [courtney.pash@sfgov.org](mailto:courtney.pash@sfgov.org). Proposals must be received by December 12.

### Need Help Finding a Dentist or Dental Insurance for your Child?

Did you know that Tooth Decay can affect your child's ability to do well in school, eat healthy food, and can affect self esteem?

If you live in San Francisco - call the San Francisco Women and Children's Health Referral Line 1-800-300-9950 for information about low-cost dental insurance, or to find a dentist for your child. SF Child Health & Disability Prevention (CHDP) Program

### San Francisco International Airport (SFO)

The Airport Commission has commenced the RFP process for Terminal 3 Common Use Club Lease at SFO. Submittal Deadline is changed to Wednesday, December 5, 3:00p.m. (PST) Information website is: [www.flyso.com/web/page/about/b2b](http://www.flyso.com/web/page/about/b2b) and click on Concessions and Leases.

### Port of San Francisco

The Port will soon be publishing two RFPs for youth employment oversight and a hazardous waste management on its website at [www.sfpport.com](http://www.sfpport.com)

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.



# CALIFORNIA PUBLIC LEGAL NOTICES



## UCSC SMALL PROJECTS CONTRACTOR OUTREACH

If you have ever wondered about what it is like to work on projects at the University of California, Santa Cruz, please join us for an open house and light refreshments with information on how you can become a part of our building community.

**Where:** Physical Planning and Construction, Barn G, Conference Room

**When:** Thursday, October 11, 2012 at 3:00

**What:** Learn how to bid small construction projects at the University:

- How to find out about upcoming work
- Bidding Information
- Labor Compliance Information
- Bonding Information
- Prevailing wage Information
- How to submit pay applications for your work
- Meet campus construction management staff

This event is for small project contractors new to the campus. UCSC is seeking General Building Contractors and all trades. Visit us online at <http://ppc.ucsc.edu/>.

Please **RSVP** to [khill@ucsc.edu](mailto:khill@ucsc.edu) by **October 8, 2012**, so that we can have a free parking pass ready for you.

## Vibrant Small Businesses

### Continued from page 7

"Every week, we have received useful tool and information we can apply directly to our business. I highly recommend Interise to any small business owner looking to define and realize their goals!" **Victoria Merriman**, Digital Loom, 2011 Boston

"It was one of the best growing experiences for me and my company." **Marlon Rollins**, Rollins Construction Services, Inc., Dallas 2010

"The program not only offered an educational platform of a proven metrics, it also provided a "real life" element which allowed all entrepreneurs to discuss and share trials and successes in each environment." **Derek E. White**, Native Technology Solutions, Tucson 2010

"Focus, focus, focus – that is what Interise helped me do. By focusing on our core competencies, targeting the right customers, and honing in on SMART business goals, I was able to fast track my business in the right direction and its working!" **Nicola A. Williams**, The Williams Agency, Boston 2009

"I really needed what the program offered as my company entered a rapid growth stage. I will continue to use and apply what I have learned." **Royalyn Reid**, Consumer & Market Insights, Dallas 2009

Source: *Interise*

## CALIFORNIA STATE UNIVERSITY FRESNO

### NOTICE INVITING REQUESTS FOR QUALIFICATIONS

**Project Number:** FR-774

**Project Name:** New Faculty Office/ Lab Building  
California State University, Fresno

The Trustees of The California State University (Trustees) are requesting Statements of Qualifications (SOQ) from interested and qualified construction managers to provide construction management services at risk (CMAR) for the project referenced above. CMAR consists of a preconstruction phase and a construction phase with separate contracts for each phase. The CM will be selected using a two-step process. The first step is this Request for Qualifications (RFQ) from which Proposers may submit SOQs to the Trustees. The shortlisted firms from the SOQ process will be sent a Request for Proposal (RFP). The selected Proposer will become the Construction Manager.

The Project generally consists of:

1. New two-story Building with approximately 22,000 GSF.
2. Type V-B construction.
3. A clean "green-field" site with nominal site demolition.
4. Steel moment frame construction.
5. Exterior metal and cement board cladding, Standing seam metal roofing.
6. New site utilities, landscaping and site-work.

**RFQ / SOQ Due Date: November 2, 2012 before 3:00 PM**

Trustees' Construction Budget: \$7,500,000.00  
Contractor License Requirement: B

RFQ and attached documents are available at the BIDS SYNC website on or after October 5, 2012. Register and login to [www.bidsync.com](http://www.bidsync.com) to view the RFQ documents. If you have problems viewing Bidsync contact: Arlene Lee, at 562 951-4116 or email, [alee@calstate.edu](mailto:alee@calstate.edu)

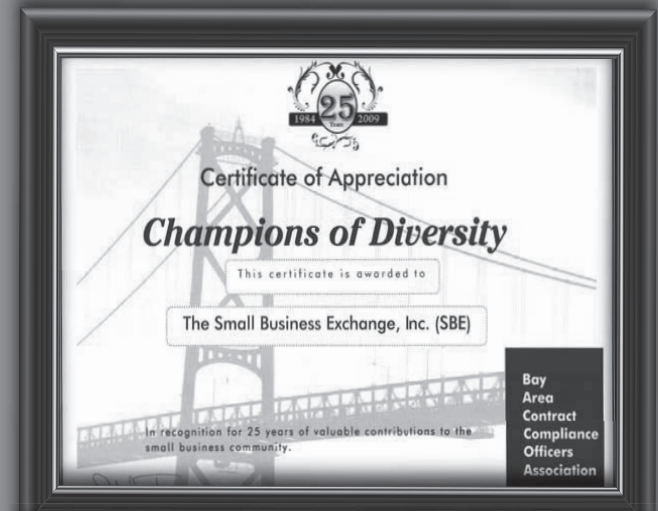
The Trustees require the successful proposer to achieve three percent (3%) Disabled Veteran Business Enterprise participation in contracting construction projects as established in the RFP documents.

This project is a public works project and is subject to prevailing wage rate laws. Additionally, this project is subject to the Trustees' Labor Compliance Program.

All contractors must be prequalified prior to receiving an RFP package. Refer to the RFP documents for further details on prequalification.

10/4/12  
CNS-2389141#  
SMALL BUSINESS EXCHANGE

Visit [www.sbeinc.com](http://www.sbeinc.com)  
to download the latest SBE  
Newspaper and Newsletter



## 28 YEARS OF LEADERSHIP

**SBE has been designated as an Outreach for the City of San Francisco**

2009

Bay Area Contract Compliance Officers Association - 25 Years of Service to the Women and Minority Business Community

2007

National Assn. of Minority Contractors of Southern CA - Minority Business Advocate of the Year

2005

U.S. Dept. of Commerce Minority Business Development Agency - Minority Media Cornerstone Award

1995

Black Business Association of Los Angeles - Outstanding Entrepreneur Award

1990

LA Mayor's Advisory Board, Office of Small Business Assistance - Mayor Tom Bradley

1990

Minority Business Enterprise of the Year Award

"I have always had the peace of mind knowing that the Small Business Exchange has been 100% in compliance with the minority regulations from the various Owners that we bid projects with. The Small Business Exchange has a professional and competent staff and I have nothing but the highest praise for the Small Business Exchange."  
- Skanska USA Civil West  
California District Inc

"You're at the top of my list. Whenever I have an outreach requirement, I just grab the phone and call SBE."  
- Expedient Energy

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."  
- Atkinson Construction

"We have never been rejected for being out of compliance due to activity deliverables from SBE. That makes business for both entities much more profitable."  
- Xerox Corporation

"I know that when a representative of SBE, indirectly represents McCarthy contacts subcontractors – it is always with professionalism."  
- McCarthy Building Companies, Inc.

"SBE has really added value to this whole operation."  
- Unisys

"SBE's documentation is superb!"  
- IKON

### Contact Us Today

703 Market Street, Suite 1000, San Francisco, CA 94103  
Phone: 415.778.6250 or 800.800.8534 · Fax: 415.778.6255  
[sbe@sbeinc.com](mailto:sbe@sbeinc.com) · [www.sbeinc.com](http://www.sbeinc.com) · UCP DBE cert # 5988  
DBE Certs: CA DOT · NY DOT · New Orleans RTA

## SAN FRANCISCO FICTITIOUS BUSINESS NAMES

### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345811-00

Fictitious Business Name(s):  
**K Macdonald Consulting**  
 Address  
**366 Precita Avenue, San Francisco, CA 94110**  
 Full Name of Registrant #1  
**Kyle Macdonald**  
 Address of Registrant #1  
**366 Precita Avenue, San Francisco, CA 94110**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/1/2012**.

Signed: **Kyle Macdonald**

This statement was filed with the County Clerk of San Francisco County on **9/13/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**  
 Deputy County Clerk  
 9/13/2012

**10/4/12 + 10/11/12 + 10/18/12 + 10/25/12**

### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345858-00

Fictitious Business Name(s):  
**Love & Delight**  
 Address  
**4064 25th Street, San Francisco, CA 94114**  
 Full Name of Registrant #1  
**Soizig Le Boulch**  
 Address of Registrant #1  
**4064 25th Street, San Francisco, CA 94114**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: **Soizig Le Boulch**

This statement was filed with the County Clerk of San Francisco County on **9/14/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
 Deputy County Clerk  
 9/14/2012

**9/20/12 + 9/27/12 + 10/4/12 + 10/11/12**

### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345575-00

Fictitious Business Name(s):  
**1. Sincerely, San Francisco**  
 Address  
**862 Haight Street #3, San Francisco, CA 94117**  
 Full Name of Registrant #1  
**Kinda Kayyali**  
 Address of Registrant #1  
**862 Haight Street #3, San Francisco, CA 94117**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/29/2012**.

Signed: **Kinda Kayyali**

This statement was filed with the County Clerk of San Francisco County on **8/29/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Michael Jaldon**  
 Deputy County Clerk  
 8/29/2012

**9/13/12 + 9/20/12 + 9/27/12 + 10/4/12**

### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345791-00

Fictitious Business Name(s):  
**1. The Underground Smoke Shop**  
**2. The Underground Shop**  
 Address  
**235 Columbus Avenue, San Francisco, CA 94133**  
 Full Name of Registrant #1  
**Gamal Salem Alewah**  
 Address of Registrant #1  
**235 Columbus Avenue, San Francisco, CA 94133**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/1/2012**.

Signed: **Gamal Salem Alewah**

This statement was filed with the County Clerk of San Francisco County on **9/12/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
 Deputy County Clerk  
 9/12/2012

**9/13/12 + 9/20/12 + 9/27/12 + 10/4/12**

### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0346130-00

Fictitious Business Name(s):  
**Wei Tan Co.**  
 Address  
**2000 Mckinnon Ave Bldg 427, Ste 13, San Francisco, CA 94124**  
 Full Name of Registrant #1  
**Manna Chen**  
 Address of Registrant #1  
**2000 Mckinnon Ave Bldg 427, Ste 13, San Francisco, CA 94124**  
 Full Name of Registrant #2  
**Zhu Hao Liang**  
 Address of Registrant #2  
**2000 Mckinnon Ave Bldg 427, Ste 13, San Francisco, CA 94124**  
 Full Name of Registrant #3  
**Man Hong Chen**  
 Address of Registrant #3  
**2000 Mckinnon Ave Bldg 427, Ste 13, San Francisco, CA 94124**

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/28/2012**.

Signed: **Manna Chen**

This statement was filed with the County Clerk of San Francisco County on **9/28/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
 Deputy County Clerk  
 9/28/2012

**10/4/12 + 10/11/12 + 10/18/12 + 10/25/12**

## DECLARATION OF CLOSED OF BUSINESS

### DECLARATION OF CLOSED BUSINESS OR CHANGE IN OWNERSHIP

Certification Number of Closing Business: **435164**  
 Registered Ownership Name: **Hsiao, Yuang-Jen**  
 DBA (Doing Business As) Name: **Tangerine Accents**

No longer conducting business in San Francisco.  
 Last date of operation: **8/28/2012**

**Run Date: 9/20/12 + 9/27/12 + 10/4/12 + 10/11/12**

## CHANGE OF NAME

### CHANGE OF NAME

ORDER TO SHOW CAUSE  
 FOR CHANGE OF NAME  
 CASE NO. CNC 12-548979

PETITIONER OR ATTORNEY  
**Jantarop Pholyiam**  
 587 Eddy Street, Apartment 108,  
 San Francisco, CA 94109

TO ALL INTERESTED PERSONS:

1. Petitioner **Jantarop Pholyiam** for a decree changing names as follows:

**Jantarop Pholyiam** changed to **Jahyahphol Pholyiam**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

### NOTICE OF HEARING

Date: **November 29, 2012** Time: **9:00 AM** Dept.: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,  
 COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET  
 SAN FRANCISCO, CA 94102**

DENNIS TOYAMA, Clerk  
 DATED - September 24, 2012

**9/27/12 + 10/04/12 + 10/11/12 + 10/18/12**

### CHANGE OF NAME

ORDER TO SHOW CAUSE  
 FOR CHANGE OF NAME  
 CASE NO. CNC 12-548961

PETITIONER OR ATTORNEY  
**Erika Jordening**  
 323 Edinburgh Street  
 San Francisco, CA 94112

TO ALL INTERESTED PERSONS:

1. Petitioner **Erika Jordening** for a decree changing names as follows:

**Erika Jordening** changed to **Jayne Erika Nielsen**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

### NOTICE OF HEARING

Date: **November 27, 2012** Time: **9:00 AM** Dept.: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,  
 COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET  
 SAN FRANCISCO, CA 94102**

DENNIS TOYAMA, Clerk  
 DATED - September 18, 2012

**9/27/12 + 10/04/12 + 10/11/12 + 10/18/12**

## CALIFORNIA SUB-BID REQUEST AD

All Qualified DBE Subcontractor/Vendor Bids Requested

**Caltrans Contract 08-0M94U4  
 91/215 Bi-County Connector in  
 Riverside and San Bernardino Counties  
 Construction on State Highway in  
 Riverside and San Bernardino Counties on  
 Route 91 from Spruce Street to 60/91/215  
 Separation and on Route 215 from 60/91/215  
 Separation to Orange Show Road and at  
 Transportation Management Center  
 Bids October 11, 2012**

**Description of Work:** Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement, Concrete Supply, Demolition, Disposal of Contaminated Soil, Dowels, Earthwork, Electrical, Erosion Control, Fence, Grout, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, Painting, Pavement Markings, Piling, Potholing, Precast, Precast Prestressed Concrete Panels, Prestressing, Rebar, Signs, Soundwalls, Storm Drainage System, Striping, Structural Steel Bridges, SWPPP, Tie Bars, Traffic Control, Trucking.

### Atkinson Contractors, LP

27422 Portola Parkway, Suite 250  
 Foothill Ranch, CA 92610  
 Phone: 949-855-9755 • Fax: 949-855-9923  
 Contact: **Curt Waggoner**

To see plans and specs go to:  
[http://www.dot.ca.gov/hq/esc/oe/project\\_ads\\_addenda/08/08-0M94U4/](http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/08/08-0M94U4/)

Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. 100% Performance & Payment Bonds from approved sureties will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 1.5%.

### An Equal Opportunity Employer

Schram Construction Inc. an Equal Opportunity Employer is requesting quotations from all qualified San Francisco (Local) MBE, WBE & OBE sub-contractors and/or material suppliers for the following project:

**SOUTHEAST WATER POLLUTION CONTROL PLANT  
 OXYGEN GENERATION PLANT REPLACEMENT  
 CONTRACT NO. WW-541 • San Francisco, CA  
 Owner: City & County of San Francisco  
 Bid Date: October 11, 2012 @ 2:00 PM**

We are requesting bids for the following trades and/or material suppliers: Concrete, Electrical Instrumentation, Landscaping, Metals, Torque Down Piles, Earthwork & Paving, Concrete Reinforcement, Painting and Site Drainage. Bid documents can be viewed at Builders Exchanges of Marin County, Contra Costa, Peninsula, Santa Clara, Solano-Napa, Placer County, Sacramento Stockton, Alameda and San Francisco, North Coast Builders Exchange, Asian, Inc., McGraw-Hill/Dodge, Construction Bid Source Interactive and our office. If you need assistance with Insurance or Bonding Requirements please contact our office.

### Schram Construction Inc.

3162 Regional Parkway • Santa Rosa, CA 95403 •  
 707-545-3788 • 707-545-1640 Fax  
 Pamela Keebler • pkeebler@sonic.net



# BANKING \$ FINANCE

## Growing Importance of Financial Providers

Obtaining funds in order to invest in a business isn't as simple as it might seem. If you aren't someone who has a bank account that's loaded with cash, then you will have to ask for a loan in order to invest in the business you have. The current economic state isn't something to be proud of. However, you still need to provide for your family through the means you have.

There are a lot of people out there who have their own business. In order for a business to grow and take a lead in this world, proper investment is a must. It doesn't matter whether you already own a business, or you want to start a new one. Without the proper amount of money, you can't do anything. There are a lot of ways you can try to get the money you want. However, the eligibility criterion for each source is different, and you might be rejected. This is where going to a financial provider can be beneficial for you. The importance of financial providers is also increasing, especially for people who aren't able to access the traditional banking system.

There are a lot of reasons you might need money. You might need it to start a new business, for investing in a business you already have, or you might need it to fix a few things present in your home, etc. The reasons can be many and the basic thing which you need remains the same. You need an adequate amount of money in order to do what you want. The first thing you will do in order to get the money you need is to go to the bank. Though banks are able to financially help a person, they have a lot of conditions that need to be met in order for you to get the money you need.

Banks will look at your credit history as well as ask you questions about why you need the money and where you are going to spend it. In order to acquire a loan for a business, you might have to show the bank your business plans and how you will be able to pay the bank back for the loan it gave to you. Even then, you might not get the loan you need.

This is where; financial providers come in order to help you. As the name implies, you can think of financial providers as people who provide you with the finances you need, and you have to pay them back. It's kind of similar to a loan; the only difference being that financial providers don't work like banks. Getting the money you need is easier to obtain from a financial provider. In the current economic times, there are a lot of people who don't have an impressive credit history.

However, these people still want to do what they can in order to make their lives better. They might want to open a business or invest in a business. Owing to the fact that they don't have a good credit history, they are unable to receive a loan from the bank, and they aren't able to realize their dreams. On the other hand, financial providers are able to provide such people with the loan they are looking for and that's why the importance of financial providers is increasing.

There are a lot of benefits you can experience if you get a loan from such kind of providers;

### Bad Credit

As mentioned above, banks are conservative when it comes to the people they want to give the loan to and that's why people who need it the most don't receive it. With a finance providing firm, you will be able to get the loan you need even if you don't have that much of an impressive credit history.

### Your terms

The traditional banking system can be rigid when it comes to the terms on which you will be receiving the loan. With a financial providing firm or company, you will be able to receive the loan on terms you are comfortable with.

The importance of financial providers is increasing because a lot of people are in need of money in order to realize their dreams and make their lives better. That's why there are a lot of firms opening up, which are able to provide you with the money you require. Just make sure that you get the loan on the terms you are comfortable with and which allows you to pay back the loan in a comfortable manner as well.

**Author Bio** – This article has been written by Bryan Hughes on behalf of [personalmoneystore.com](http://personalmoneystore.com) specializing in providing hassle-free payday loans. Also to help you ease the stress of paying bills or handling an unexpected emergency, do avail their quick installment loans facility today.

Source: [SBAloans-123.com](http://SBAloans-123.com)

## How Payday Loans Work for People With Bad Credit

by Robert Wagner

If you have bad credit, you know firsthand just how tough it is to get a loan. This might not affect your everyday life, but sometimes life takes unexpected turns and you'll be faced with a situation where you need cash now. Maybe your car broke down and you need it to get to work. Or your child broke his foot and needed medical care. Now, you're stuck trying to make the rent. Whatever the reasons are, the bottom line is you need cash and you can't let your bad credit get in the way.

Fortunately, there's still an option open to you: A payday loan. Even with bad credit, you can get a payday loan. Here's how it works.

### The Only Real Requirement for Payday Loans

Many payday loans today not only don't require high credit, but won't even check your credit rating at all.

Instead, what they're looking at is your employment stability, history and pay. They want to know that you have the capability to repay. A credit history shows your tendency to repay in the past, but your current employment demonstrates whether you have the money necessary coming in to repay the loan.

With a payday loan, that's all the lender cares about. So even with poor credit, you can still get the money you need.

### What the Process Looks Like

There are many different ways to get a payday loan. You can walk into a physical dealer in your neighborhood. You can do an application by phone or by fax. Or you can handle the whole thing over the internet.

Generally speaking, the amount you'll be able to take out depends entirely upon your income. If you're asking for a \$1,500 payday loan but your monthly income is \$800, chances are they won't give you the full amount. On the other hand, if your monthly income is \$2,000 and you're only asking for \$700, there's a very good chance you'll get all you asked for.

### What Kind of Documentation Do You Need?

It depends entirely on the lender. Some lenders will require you to fax in your pay stubs, proof of employment and other such documentation. Other lenders won't require any documentation at all. Some lenders will want to call you and talk to you on the phone to confirm the facts, while others won't do this either.

The whole process from beginning your loan application to receiving your money can happen in as little as 24 hours. Lenders understand that most people who're using payday loans need to get access to money quickly, so they've created their systems around maximizing their speed.

### Receiving and Paying the Money

Receiving your money is very simple. To expedite the process, most lenders today do wire transfers. That means instead of having to wait for a check to arrive in the mail and for the check to clear, you'll have the money show up directly in your bank account. Again, the money can literally be in your bank account within 24 hours of you beginning your application process.

How you pay back the lender depends on the lender. Some lenders prefer a physical check payment, while others prefer having the money wired back. Make sure you understand

the repayment terms and methods before getting your loan.

### How Does it Affect Your Credit?

By and large, getting a payday loan doesn't affect your credit. Most payday lenders don't report to the credit bureaus. That means nobody will ever know you took out a payday loan. It won't improve your credit and it won't damage your credit either.

On the other hand, if you don't repay the loan, it will damage your credit. If you don't repay the loan, the payday lender will report the loan to at least one credit agency. If you want to improve your credit, you definitely want to make sure you repay your loan on time.

Getting a payday loan with bad credit isn't difficult. All you really need is a steady job. Payday lenders understand that often time's people won't have the credit to get traditional loans. That's why payday loans are the perfect solution for cash crunches, especially if you can't get money through more traditional means. Getting money through payday loans is fast, easy and painless.

**Author Bio** – This article has been written by Timur Ishankuloff, who works for Real PayDay Loans America. Their objective is to help people living on difficult budgets get instant payday loans online. Visit his site to know how payday loans work for people with bad credit.

## CALENDAR Events, Trade show, & Seminars

### OCTOBER 18, 2012

8(A) BUSINESS DEVEL PROGRAM APPLCATION  
1st reported in SBE: 7/26/12  
Location: Santa Ana, CA Bid Date: 10/18/12 8:00AM  
Description last reported in SBE: 07/26/12  
Duration: 08:00am-12:00pm  
Santa Ana District Office, 200 W Santa Ana Blvd #700,  
Santa Ana, CA, Sandra Diaz, (714)560-7446  
[sandra.diaz@sba.gov](mailto:sandra.diaz@sba.gov)

### OCTOBER 25, 2012

SPEED DATING II  
1st reported in SBE: 4/19/12  
Location: Oakland, CA Bid Date: 10/25/12 4:30PM  
Description last reported in SBE: 04/19/12  
Duration: 04:30pm-06:30pm  
Oakland, 59 Grand Ave, Oakland, CA, 94612  
[dot.ca.gov/dist4/calemntor](http://dot.ca.gov/dist4/calemntor)

### OCTOBER 31, 2012

8(A) BUSINESS DEVEL PROGRAM APPLCATION  
1st reported in SBE: 7/26/12  
Location: Riverside, CA Bid Date: 10/31/12 8:00AM  
Description last reported in SBE: 07/26/12  
Duration: 08:00am-12:00pm  
Inland Empire SBDC,  
3610 Central Ave # 101, Riverside, CA,  
Sandra Diaz, (714)560-7446  
[sandra.diaz@sba.gov](mailto:sandra.diaz@sba.gov)

### MAY 14, 2015

CALIFORNIA DVBE ALLIANCE KTP2012  
1st reported in SBE: 5/17/12  
Location: Los Angeles, CA Bid Date: 5/14/15 6:00AM  
Description last reported in SBE: 05/17/12  
Duration: 06:00am-10:00pm  
Expo & Business Matchmaki, 5855 W Century Blvd,  
Los Angeles, CA, 90045, (916)446-3510

### SEPTEMBER 18, 2018

CORPORATIONS & LLCs OFFER DIFFERENT  
1st reported in SBE: 9/06/12  
Location: San Francisco, CA Bid Date: 9/18/18 3:00PM  
Description last reported in SBE: 09/06/12  
Duration: 03:00pm-05:00pm  
SBA San Francisco, 455 Market St # 600,  
San Francisco, CA, SF SCORE, (415)744-6827  
[sfscore.org](http://sfscore.org)





## Our B2B database creates a bridge to opportunity

Our legacy database contains the profiles of companies throughout the nation.

The database includes both certified small minority, woman, disadvantaged, and disabled veteran businesses and businesses that are potentially certifiable. Each business record contains 35+ fields of information including contact information, certifications, business SIC/NAIC codes, and much more. SBE imports businesses from multiple nationwide sources including SBA CCR, State DOT DBE's, over 60 city and state universities, and businesses certified by many local agencies.

## GOOD FAITH & BEYOND

### Diversity Outreach & Subcontracting Opportunities

SBE, in accordance with 49 CFR Part 26, is positioned to assist companies to enhance their good faith efforts and to strengthen their compliance with subcontracting plans.

SBE's unique business database provides a central location for disadvantaged, minority, woman, disabled-veteran and other small businesses.

#### ONE LOCATION...

##### Thousands of Certified Businesses

- SBE imports State DOT DBE's (nationwide)
- SBE imports US SBA "CCR" listed businesses (nationwide)
- SBE maintains businesses certified by many local agencies

#### SBE IS AN OUTREACH STANDARD!

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

#### SUB-BID REQUEST ADVERTISEMENTS

Place a Sub-Bid Request Ad in an SBE trade and focus publication:

- Small Business Exchange Weekly Newspaper\*
- SBE Today Newsletter
- SBE Website [www.sbeinc.com](http://www.sbeinc.com)
- Ad placement services in local print publications as required

\*Adjudicated newspaper of general circulation by the Superior Court of the City & County of San Francisco

#### TARGETED MAILING/FAXING/EMAILING

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- Complete logs

#### TELEPHONE FOLLOW-UP

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## Championship Teams

#### Continued from page 2

- **Not everyone can be the coach – or the quarterback:** The problem with executives is that they all want to lead and none want to follow, McCarthy says. A team made up of executives is like a group of thoroughbred stallions confined to a small space called an organization -- plenty of kicking, biting and discord. Thoroughbreds don't naturally work well as a team. Better to define responsibilities that build a "fox-hole mentality," wherein one person has the gun, the other the bullets, McCarthy says. It's in the best interests of both for each to succeed.
- **The strongest teams are adept at resolving conflict:** Hiring the best and the brightest should create a diverse, competent group — but inevitably these stallions generate friction that can sabotage company progress. So, sensitize team members to the early warning signs: know-it-all attitudes, multi-tasking during team meetings, exhibiting dominant behavior, not responding in a timely fashion or engaging in avoidance. Agree, as a team, on how to mutually manage and minimize counterproductive behaviors as they surface.
- **Create individual and team agreements:** Here is where the "rubber meets the road" — it's the final stage of planning who will do what for team objectives, as well as a col-

lective agreement on team rules and interdependencies. Ask individuals to openly commit to what they will do, and how the team is to function. The public declaration stresses employee obligation and collaborative management.

"We live in a 21st-century economy where speed and efficiency is a top priority, and that often means a 'shoot first, ask questions later' mentality," McCarthy says. "But you get the team that you plan for, not necessarily what you pay for. If time is money, then I'd invest it in creating and building a championship team."

#### About J. Allan McCarthy

J. Allan McCarthy, principal of J.A. McCarthy & Associates, has more than 20 years of experience across 15 industries and more than 200 companies. He is a scaling expert who helps organizations determine how to best align strategy, structure and workforce capabilities. He earned his master's of management from Golden Gate University, a Stanford University AEA MBA refresher, and has worked with many international companies, including Cisco Systems, Raychem Corporation, SAP Inc., Redback Networks, BEA Systems and Ericsson.

*Website:* <http://emsincorporated.com/>

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**PUBLICATION INFO:** Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

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